

Chemical, sensory and consumer profiling of a selection of South African Chenin blanc wines produced from bush vines

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DECLARATION

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ABSTRACT

Twenty five commercial Chenin blanc wines produced solely from bush vine vineyards and including three vintages, three styles and five production areas, were sourced for this study. Descriptive sensory analysis (DSA) and chemical analyses including GC-FID (gas chromatography fitted with a flame ionisation detector) and FTMIR (Fourier transform mid-infrared) spectroscopy were employed to establish the sensory and chemical characteristics, whereas consumer tests were conducted to determine consumer perception and liking of bush vine Chenin blanc wines. DSA (a profiling technique) was also compared to the sorting task (a classification technique) with a description assignment to evaluate the sorting task's ability to profile wines.

According to the results of DSA, the wines separated into two groups. One group associated with sensory attributes which can be considered indicative of the Fresh and Fruity Chenin blanc style. The other group associated with sensory attributes which can be considered indicative of the Rich and Ripe style of Chenin blanc. No separation between the wooded and unwooded Rich and Ripe styles was apparent.

According to the results of the chemical analyses, the wines also separated into two groups. This separation seemed to be caused by vintage and the chemical changes associated with ageing as the wines from the youngest vintage (2010) was strongly associated with high levels of esters and malic acid. The older wines were situated farthest away from these attributes indicating low concentrations.

When comparing the results from the sorting task and DSA, it could be seen that similar wine style groupings formed, indicating that DSA can also be regarded as an effective tool when categorising wines. The differences in the positioning of some of the wines and attributes on the DSA multivariate plots and the sorting task plots could be attributed to the difference in panels used. The sorting task was conducted using an expert panel with persons illustrating significant technical knowledge of Chenin blanc wines. Experience, exposure and technical knowledge tend to establish a common language amongst wine experts which could have caused the expert panel to perceive some wines differently when comparing the results of the latter panel to that of the trained panel. DSA was found to remain the most effective method for establishing a comprehensive sensory profile.

Consumer analyses showed that regular white wine drinkers prefer the unwooded styles (Fresh and Fruity and Rich and Ripe unwooded) of Chenin blanc more than the wooded style. It was also found that consumers with a higher level of objective wine knowledge tend to associate the terms 'bush vine' and 'old bush vine' with the Rich and Ripe style of Chenin blanc, whereas consumers with a lower level of objective wine knowledge associated 'old bush vine' with the Fresh and Fruity style. Since all the wines used in the consumer analysis were produced from old bush vines, it is evident that consumer education on the impact of bush vine training system and vine age on wine quality is needed. Better understanding of these principles could lead to elevated product appraisals and consumer satisfaction.

UITTREKSEL

Vyf en twintig kommersiële Chenin blanc wyne, uitsluitlik van bosstok wingerde geproduseer, is bekom vir hierdie studie. Die wyne het drie style, drie oesjare en vyf produksiestreke ingesluit. Beskrywende sensoriese analise (BSA) en chemiese analyses, wat GC-FID (gas chromatografie gekoppel met vlam-ioniserende deteksie) en FTMIR (Fourier-transformering mid-infrarooi) spektroskopie insluit, is uitgevoer om onderskeidelik die sensoriese en chemiese eienskappe van die wyne te bepaal. Verbruikerstoetse is ook uitgevoer om verbruikerspersepsie en -voorkeure vir bosstok Chenin blanc wyne te bepaal. BSA ('n profilerings tegniek) was ook vergelyk met 'n sorterings taak ('n klassifikasie tegniek) met 'n beskrywings opdrag, primêr om die sorterings taak se vermoë om wyne te profileer te ondersoek.

Volgens die resultate van BSA, het die wyne in twee groepe verdeel. Een groep het met die sensoriese eienskappe wat op 'n Vars-en-Vrugtige-styl dui, geassosieër. Die ander groep het met sensoriese eienskappe geassosieër wat met die Volrond-styl verband hou. Geen verdeling tussen die gehoute en ongehoute wyne binne die Volrond-styl was sigbaar nie.

Volgens die resultate van die chemiese analyses, het die wyne ook in twee groepe verdeel. Die verdeling blyk asof dit veroorsaak is deur oesjaar en die chemiese veranderinge wat met wynveroudering gepaard gaan. Wyne van die jongste oesjaar (2010) het 'n sterk verband met hoë vlakke van esters en appelsuur getoon. Die ouer wyne was verder weg van hierdie eienskappe geleë, wat op laer ester en appelsuur konsentrasies dui.

Wanneer die meerveranderlike resultate van die sorterings taak (met en sonder die aanduiding van sensoriese eienskappe) en dit van BSA vergelyk word, kon soortgelyke groeperings gesien word. Dit is 'n aanduiding dat BSA ook wyne effektief kan kategoriseer. Die verskil in posisionering van sommige wyne tussen die BSA en sorterings taak resultate, kan toegeskryf word aan die verskillende panele wat gebruik is om die tegnieke uit te voer. 'n Deskundige paneel (wynkenners) is gebruik om die sorteringstaak uit te voer. Ervaring, blootstelling en tegniese kennis is geneig om te lei tot die vestiging van 'n gemeenskaplike taal onder wynkenners. Hierdie gemeenskaplike taal kan as rede aangevoer word vir die uiteenlopende analise van sommige wyne wanneer die resultate van die deskundige paneel met dié van die opgeleide paneel (in BSA gebruik) vergelyk word. Dit is gevind dat BSA, wanneer 'n omvattende sensoriese profiel bepaal moet word, die mees effektiefste metode bly.

Verbruikerstoetse het getoon dat gereelde witwyn-verbruikers die ongehoute Chenin blanc style (Vars-en-Vrugtig en ongehoute Volrond) bo die gehoute styl verkies. Dit is ook bepaal dat verbruikers met 'n hoër vlak van objektiewe wynkennis neig om die terme 'bosstok' en 'ou bosstok' met die Volrond-styl van Chenin blanc te assosieer, terwyl verbruikers met 'n laer vlak van objektiewe wynkennis die term 'ou bosstok' met die Vars-en-Vrugtige Chenin blanc styl assosieër. Aangesien al die wyne wat in die verbruikerstoetse ingesluit is van ou bosstok wingerde geproduseer is, is dit duidelik dat verbruikeropvoeding insake die effek van die gebruik van bosstokke en ou wingerdstokke op wynkwaliteit noodsaaklik is. 'n Beter begrip van hierdie beginsels sal lei tot verhoogde produkwaardasie, asook 'n toename in verbruikertevredenheid.

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“Everything is possible for him who believes.”

[Markus 9:24]

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Chapter 1

Introduction

CHAPTER 1: Introduction

Chenin blanc is thought to have the potential of establishing South Africa (SA) as a first-class producer of outstanding white wines, despite the fact that in the past this cultivar was not considered to produce good quality South African wines (Clarke, 2007; Howe, 2011). This has, however, changed and Chenin blanc has since gained popularity for its good quality and excellent value which resulted in the recognition of South African Chenin blanc wines by local, as well as international wine experts (Peridot Communications, 2010; Splash PR & Media Consultants, 2009).

SA is more than capable of producing Chenin blanc wines with the potential of being on par with other already established South African white wine cultivars, but also global premium cultivar wines such as the New Zealand Sauvignon blanc (Clarke, 2009) or the Argentinean Malbec (LaVilla, 2010). Chenin blanc has the potential of being endorsed by the global wine community as a signature wine, i.e. wine produced from a unique cultivar or a wine with distinctive characteristics. Perhaps South African Chenin blanc does not possess the distinctive characteristics which helped New Zealand establish their Marlborough Sauvignon blanc in the global market, but it does have other characteristics which can be considered as strengths. These characteristics include the versatility of styles, the cultivar's flexibility to adapt to the South African terroir, quality at all price points, the abundance of old vines and the experience of the South African winemakers in making significant Chenin blanc wines (C. Van Casteren, Chenin blanc Association [CBA] Conference, Stellenbosch, SA, 2011, personal communication).

To make advances in the pursuit of putting South African Chenin blanc on the international wine map, many strategies can be followed. These strategies involve the management and restriction of vine vigour and placing the focus on factors known to result in the production of wines of improved quality, aging potential and complexity. Amongst others, these factors also include the utilisation of old vines, as well as vineyards trained to bush vines (Howe, 2011). In 2008, SAWIS (South African Wine Industry Information and Systems) reported that more than 40% of Chenin blanc vineyards were older than 20 years of age (SAWIS, 2008). Even though no exact age is specified for a vineyard to be considered "old", vines start losing vigour and result in reduced yields after the age of 20 (Robinson, 1999; Skelton, 2007). Since the bush vine training system was mostly employed in earlier years (Robinson, 1999), it can be assumed the majority of these old vineyards consist of bush vines.

A research project was launched in January 2010 in collaboration with relevant departments and institutes at Stellenbosch University, SA. The reason for this collaboration was to advance research on South African Chenin blanc using a market-driven approach. To fully understand wine quality with the aim of controlling and improving it, knowledge about both the chemical and sensory characteristics of wine is crucial (Francis & Newton, 2005). Research on South African Chenin blanc wines, especially those Chenin blanc wines with the potential of being signature wines, is extremely important. Not only is information about the intrinsic attributes of Chenin blanc wine vitally important, but knowledge about consumers is also necessary to ensure that a fitting message is conveyed when communicating with potential consumers on a product. To achieve this, consumer attitudes and opinions need to be understood (Mueller & Szolnoki, 2010), as well as how consumers perceive and apply both extrinsic (non-sensory) and intrinsic (sensory) product attributes

when choosing or purchasing wines (Lange *et al.*, 1999, 2000; Mueller *et al.*, 2010; Priilaid, 2006; Siegrist & Cousin, 2009). The global wine industry has transformed in such a way that the forces of “market pull” and “technology push” have become fundamental. This implies that wine quality cannot only be described in terms of sensory and chemical characteristics, but also needs to be described in terms of consumer satisfaction (Blair *et al.*, 2005). The challenge for South African Chenin blanc will definitely be to deliver wines that meet all these expectations at a competitive price.

Even though the versatility of the styles is regarded as an asset for Chenin blanc, it is evident that the versatility can also be considered a weakness as it can be “confusing” to the consumer (Brower, 2009). Brower (2009) suggested that communication via the back label could be employed more successfully, whereas Goode (2011) thought that consumer education on Chenin blanc styles should enjoy more attention. It could be argued that if a more defined set of terms existed for the many different styles of Chenin blanc, winemakers could start using a language that is better understood by the wine drinking consumer.

This research project focuses on South African Chenin blanc white wines produced solely from **bush vines** and **old bush vines**. The main objective of this research project is to determine the **chemical, sensory** and **consumer profile** of South African Chenin blanc wines produced from bush vines. The specific aims are to establish a comprehensive chemical and sensory profile of a selection of Chenin blanc wines produced from bush vines using **descriptive sensory analysis (DSA)** and **analytical chemical techniques**. Apart from the DSA technique, another sensory method, the **sorting task**, will be used to categorise the wines according to their sensory similarities and to ascertain whether these two sensory methods are comparable for obtaining the sensory profile of this group of wines, but also to determine whether both methodologies can be used to categorise or segment wines into viable commercial entities. **Consumer analysis** will also be performed to establish how a selected group of consumers conceptually perceive Chenin blanc wines produced from bush vines and old bush vines. During this analysis, consumer liking will be determined in a blind tasting, followed by the evaluation of the influence of label cues, and specifically the concepts of bush vines and old bush vines, on consumer liking. A flow diagram depicting the research tasks are given in Fig. 1.

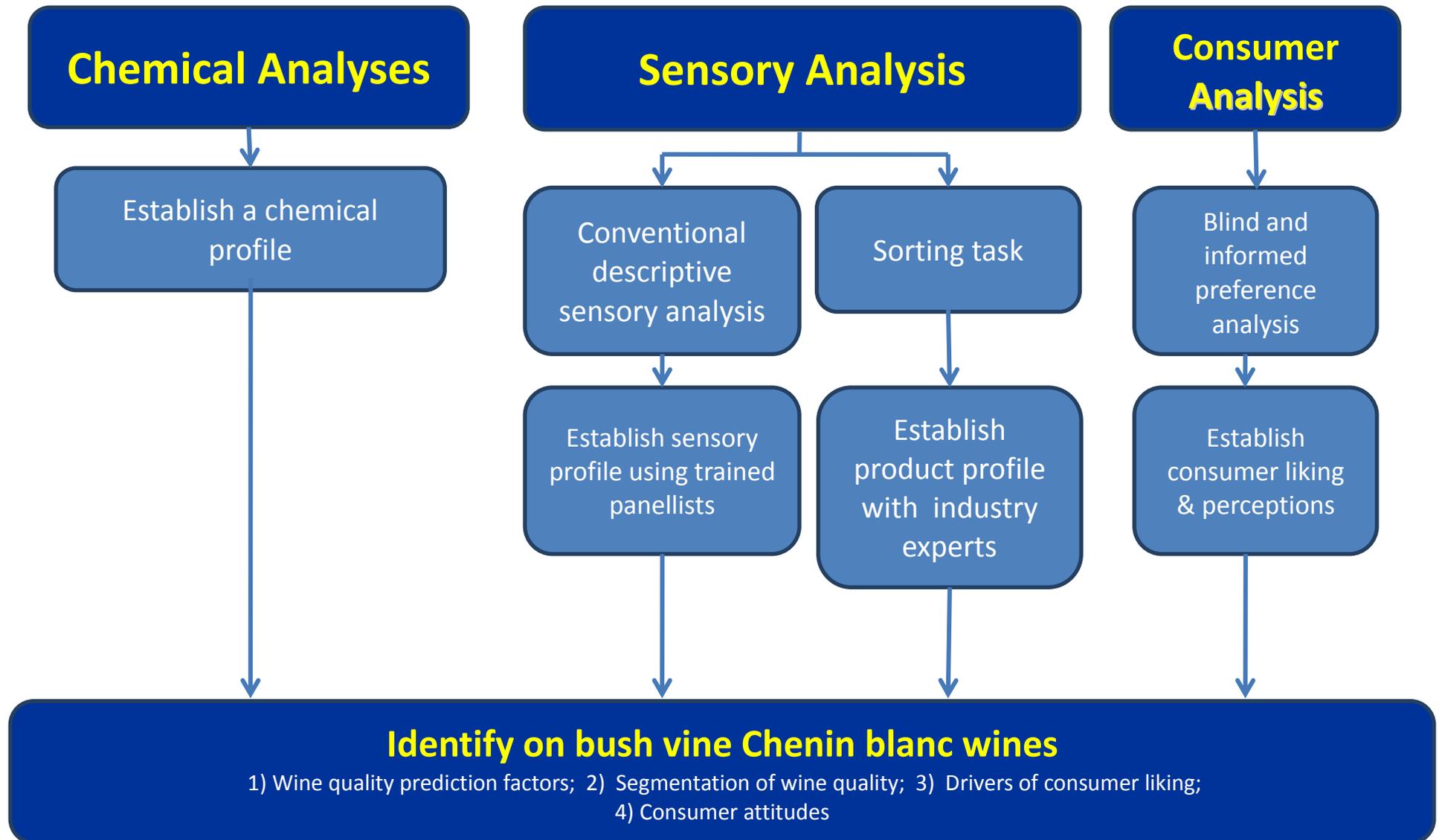


Figure 1 Flow diagram depicting the tasks to be completed in order to establish the chemical, sensory and consumer profiles of bush vine Chenin blanc wines.

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Chapter 2

Literature review

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1. Introduction

Chenin blanc is currently the most planted grape variety in South Africa (SA) and covers approximately 18.2% of the total area planted with wine grapes in SA (South African Wine Industry Information and Systems [SAWIS], 2011). In 2008 alone, 277,827 tons of Chenin blanc grapes were used to produce table wine. This constitutes 19.5% of the total wine grapes crushed to produce wine in SA and only one other cultivar, Colombar, matches this quantity (SAWIS, 2009). The Chenin blanc grape variety is extremely versatile and is used to produce dry, medium-dry, semi-sweet, noble late harvest and sparkling wines (Marais, 2003; McCarthy & Ewing-Mulligan, 2006) ranging from good quality table wines to lower priced bulk wines (Gibson, 2010). Noble late harvest wines are Chenin blanc wines produced from noble rot infected grapes. The rot is caused by the *Botrytis cinerea* mould which dehydrates the berries leading to concentration of sugars and desirable changes in the aroma profile of the resulting wines (Clarke & Bakker, 2004).

It is believed that Chenin blanc has the potential to affirm itself as South Africa's reference wine and establish SA as a world-class white wine producer (C. Van Casteren, CBA conference, Stellenbosch, South Africa, 2011, personal communication). However, this can only be achieved if more attention is placed on those factors influencing Chenin blanc quality. To ensure the production of good quality wines with enhanced flavour complexity and aging potential, vine vigour must firstly be controlled. Vine vigour refers to the growth rate or the rapid growth of any part of the vine (Winkler *et al.*, 1974). Reduced vigour as a result of old vine age or training system has been proven to lead to the production of wines with improved quality (Goode, 2005; LaVilla, 2010; Reynolds & Vanden Heuvel, 2009).

Vine training entails the physical manipulation of a vine's structure with the purpose to achieve vine health, best possible fruit quality and yield, as well as economic vineyard management (Jackson, 2008; Reynolds & Vanden Heuvel, 2009). Bush vine training is one such system that ensures low vine vigour and reportedly, improved wine quality. The term bush vine is used to describe a certain style of training without the use of a trellis system (Goode, 2005; Reynolds & Vanden Heuvel, 2009; Robinson, 1999). It is thus evident that Chenin blanc wines produced from bush vines and old vines (Howe, 2011) are the most likely to establish themselves as a world-class wine with the same star-status as New Zealand Sauvignon blanc and French white Burgundy (C. Van Casteren, CBA conference, Stellenbosch, South Africa, 2011, personal communication).

The objective of this literature review is to investigate the current status of Chenin blanc wines in SA. Wine and vine characteristics influencing wine quality will also be discussed, as well as methods to investigate wine quality. This literature review will thus influence the type of South African Chenin blanc wines to be sourced and how these wines will be analysed in order to establish the chemical, sensory and consumer characteristics of South African Chenin blanc wines produced from bush vines.

2. Chenin blanc wines of the world

The Chenin blanc cultivar reportedly originated in the Loire Valley, France, and has been cultivated there for over a thousand years (Clarke, 2007; Gibson, 2010; Jackson, 2008). Reportedly, the first mention of this cultivar was in the year 845 at the Glanfeuil Abbey on the banks of the Loire River (Clarke, 2007). The cultivar name apparently originated from the name of a small mountain situated in the Loire Valley, Mont Chenin (Gibson, 2010). Chenin blanc is also known in the Loire Valley as Pineau de la Loire (Clarke, 2009; Drapeau & Vanasse, 1998; Kerridge & Antcliff, 1999). According to the world-wide distribution of Chenin blanc, as depicted in Fig. 1, SA has the largest area planted to Chenin blanc vineyards in the world which far surpasses the quantity of vineyards in Chenin blanc's birthplace, France (Clarke, 2007; Gibson, 2010).

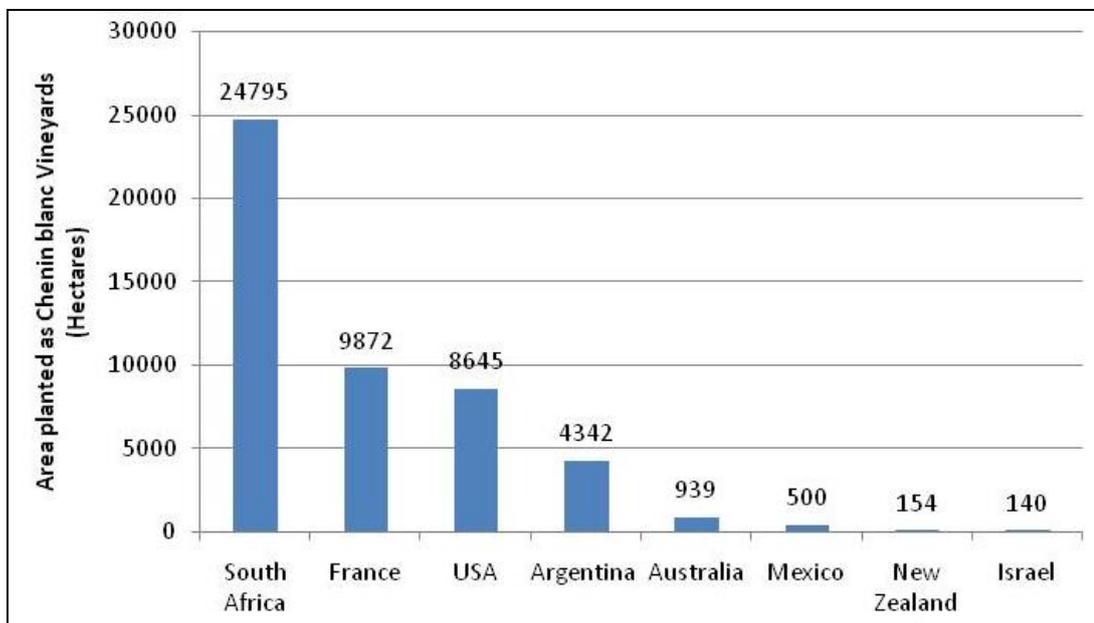


Figure 1 Global distribution of Chenin blanc shown as area planted (in hectares) as Chenin blanc vineyards (Clarke, 2007).

Prominent stylistic differences exist among Chenin blanc wines from different parts of the world. This is mainly because Chenin blanc is significantly influenced by weather which also causes Chenin blanc to show stylistic differences caused by different climatic regions existing within a single country (Clarke, 2007).

General information on the international Chenin blanc producing countries, i.e. France, United States of America, Australia and New Zealand, will be discussed in this section. A more detailed review of South African Chenin blanc follows in Section 3.

2.1. France

In France, the birthplace of Chenin blanc, different appellations produce different styles of wine. French law requires that the 'Appellation of Origin' should appear on the wine label, with the proviso that the wine meets the requirements of that esteemed class (Alig, 2010).

In the Loire Valley (Fig. 2), the climate, which ranges significantly between temperate-maritime to cool-continental (Gibson, 2010), mainly determines whether a sweet, dry, or in-between style of Chenin blanc will be produced (Clarke, 2007). In the Anjou and Saumur regions, botrytis infection is an annual occurrence and sweet noble late harvest wines are abundant. These wines express typical botrytis flavours of peach, honey, marzipan and barley sugar (Clarke, 2007; May, 2004).

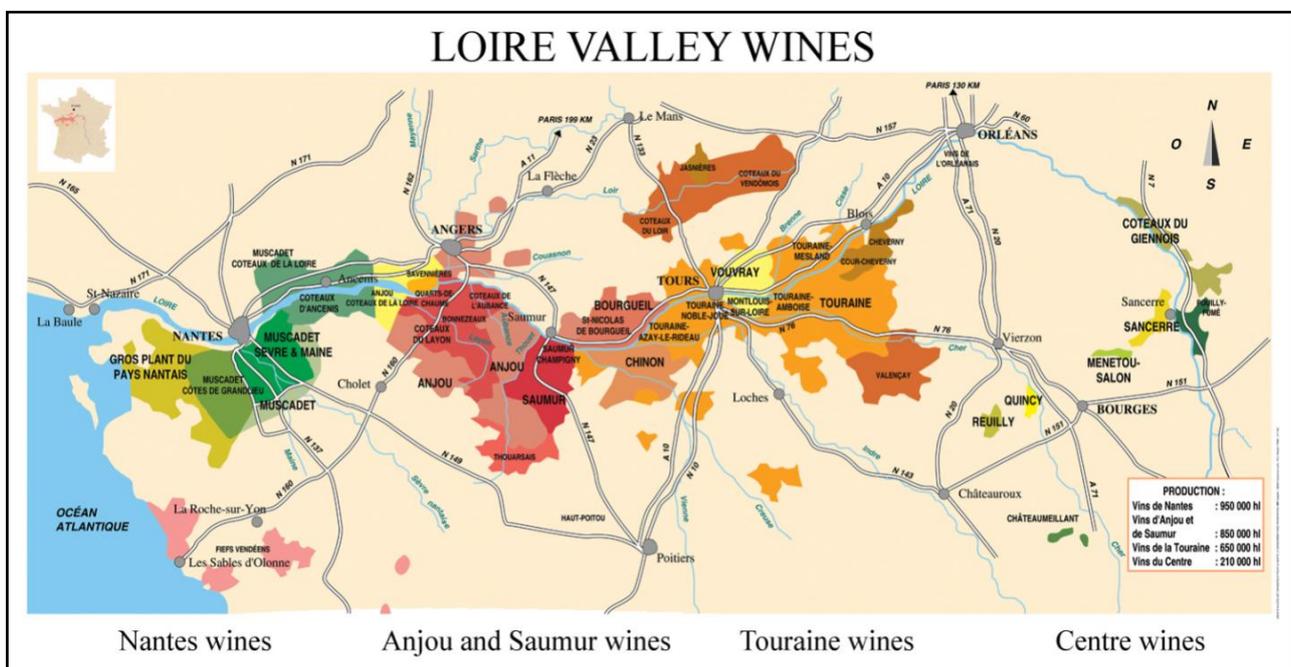


Figure 2 Loire Valley wine regions (Anon., 2011b).

Vouvray, Touraine and Montlouis (Fig. 2) are also considered famous Chenin blanc producing areas in France. Here, botrytis infection does not occur as regularly as in the Anjou and Saumur regions, but still a sweet style of Chenin blanc can be produced. Overripe and shrivelled berries, known as 'Passerillé' grapes in French, are used to produce a sweet wine with greengage, minerals and apple flavours (Clarke, 2007).

Good examples of dry style Chenin blanc is produced in the Savennières region (Fig. 2), whereas the warmth of the vintage determines whether the Vouvray region produces sweet or dry Chenin blanc (Gibson, 2010). The dry Chenin blanc wines from Savennières and Vouvray may need some time for the high acidity to settle during bottle aging to reveal the true character of the wine (Fisher, 2006). Sweet wines are the speciality of the districts of Coteaux du Layon, Bonnezeaux and Quarts de Chaume which are situated further south (DuBose & Spingarn, 2005).

The natural acidity of Chenin blanc makes it ideal for producing excellent sparkling wines (Hornsey, 2007; Kerridge & Antcliff, 1999; May, 2004). The Loire Valley produces sparkling wines from Chenin blanc labelled 'Crémant de Loire' (Alig, 2010) and some semi-sparkling wines labelled 'Vouvray Mousseux' (May, 2004). These sparkling wines are often thought of being less complex than true Champagne, but still offer an esteemed product (May, 2008).

2.2. California, United States of America (USA)

After World War II, wineries on the North Coast of California acquired vines from the University of California at Davis with the intention to produce premium table wines. Since then, the total area planted with Chenin blanc vines increased rapidly until the 1980's, but has thereafter decreased considerably (Christensen, 2003; Sullivan, 1998). In the early 1970's, Chenin blanc was the best-selling white wine in the USA (Zraly, 2005). Nowadays, most Chenin blanc plantings are situated in the hot Central Valley where it is cultivated to be used in low-priced blends (so-called 'jug wines') or for brandy-making (Clarke, 2007; May, 2004). Generally, Chenin blanc is cultivated in California to yield 10 tons per acre, this is in contrast with a yield of 1 to 3 tons per acre which is normally associated with premium quality wines (Boehmer, 2009).

2.3. Australia and New Zealand

Very few large, established Chenin blanc vineyards exist in Australia. Here, Chenin blanc is characterised by soft fruit-salad flavours which have been described as being 'tutti-frutty' (Clarke, 2007). In Australia, Chenin blanc was previously known by a number of names and for several years has been misguidedly known in Western Australia as Semillon and in South Australia as Sherry or Albillo. It was also found in the Victoria region that a large percentage of a vineyard that was thought to be Chardonnay was actually a Chenin blanc vineyard (Kerridge & Gackle, 2005).

The majority of the Chenin blanc wines produced in New Zealand are used in low-cost blends, even though the New Zealand climate is very suitable for growing good quality Chenin blanc. There are, however, some Chenin blanc wines showing excellent balance and complexity. The reason for New Zealand not encouraging the production of more good quality Chenin blanc, is because Sauvignon blanc and Chardonnay already generate an excellent income (Clarke, 2007).

3. Chenin blanc in South Africa

Chenin blanc reportedly came to SA in 1652 when Jan van Riebeeck settled in the Cape of Good Hope (Clarke, 2007; Fallis, 2004; May, 2008). The high yields and good acidity of Chenin blanc in the hot South African climate made it especially popular with the settlers (Clarke, 2007).

Currently, Chenin blanc is the most planted grape variety in SA which makes SA the country with the most Chenin blanc vineyards in the world (Clarke, 2007). The areas planted with Chenin blanc has, however, decreased considerably (SAWIS, 2009; SAWIS, 2011). Twenty-seven percent of SA's vineyards were planted with Chenin blanc in 1999, however, in 2011 Chenin blanc vineyards decreased to cover only 18.2% of SA's wine producing vineyards (SAWIS, 2009; SAWIS, 2011). Fig. 3 shows the distribution of white wine varieties regarding the surface planted with the respective cultivars for the period 2001 to 2011. It is clear that some cultivars have decreased, including Chenin blanc, while some, like Chardonnay and Sauvignon blanc increased considerably since 2001 (SAWIS, 2011). In 2008, statistics also showed that only 521 hectares of Chenin blanc were newly planted, while 1023 hectares were uprooted (SAWIS, 2008). In a recent study where South African Chenin blanc producers were interviewed, it was found that some producers believe that the low price of Chenin blanc will lead to more vineyards being uprooted (Loubser, 2008). On the other hand, other SA Chenin blanc producers are starting to plant and acquire more Chenin blanc vineyards, because they are of the opinion that the international wine market is flooded with popular grape varieties, like Cabernet Sauvignon and Chardonnay, and that an interest will soon arise for more unique grape varieties (Loubser, 2008).

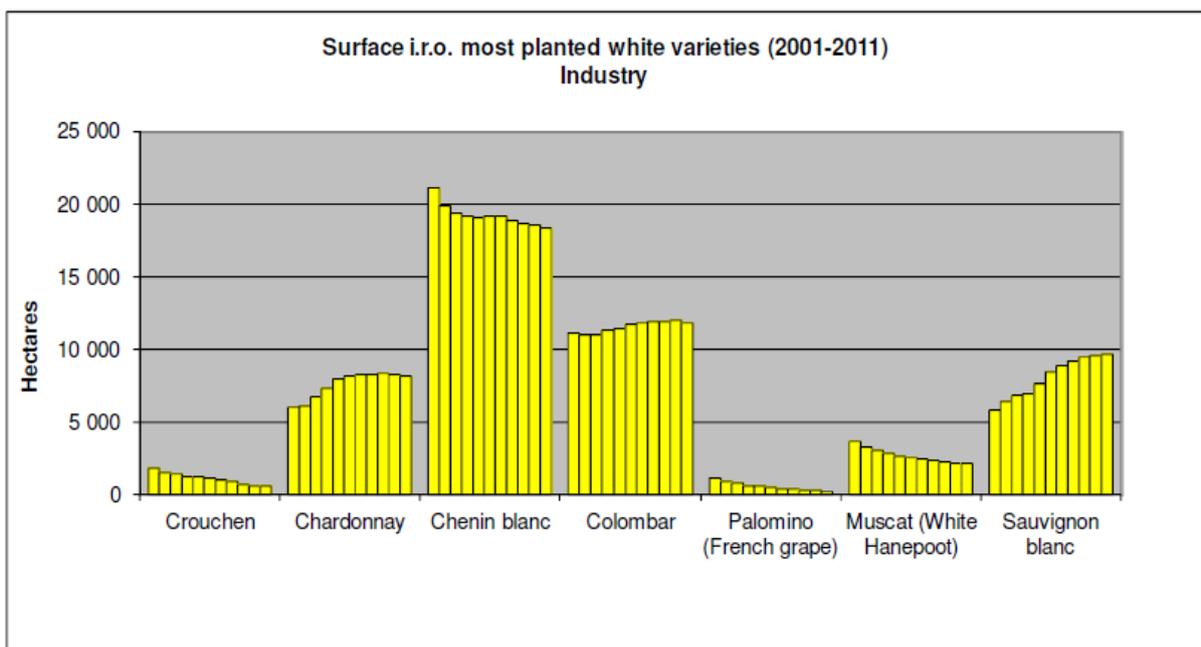


Figure 3 Distribution of area planted to white wine cultivars in SA. Each bar represents the hectares planted as the certain cultivar for one year for the period of 2001 to 2011 (SAWIS, 2011).

Chenin blanc grapes are used in SA to produce many styles of wine, including dry wines, sparkling wines and dessert wines (Marais, 2003). Historically, most of the Chenin blanc was distilled for making brandy or other spirits or used for making lower priced, fruitless, pale and bland wines for the export market (Clarke, 2007). This led to a very negative image of South African Chenin blanc wines (Clarke, 2007). This picture has, however, changed significantly in past years as South African Chenin blanc has become a popular topic in local and international news where it is lauded by wine experts and journalists in the challenging markets of the United Kingdom (UK) and USA (Peridot Communications, 2010). In recent years, South African Chenin blanc has caught the attention of the international market because it offers both quality and value. This characteristic is particularly valuable in times where consumers need to budget in a difficult economy (Splash PR & Media Consultants, 2009). In a popular publication, Chenin blanc was described as being 'SA's great white hope' and it was suggested that focus should be placed on the two quality factors responsible for creating Chenin blanc wines with improved overall quality, flavour complexity and aging potential. The two quality factors mentioned are **old vines** and **bush vines** (Howe, 2011).

International investors have also seen the potential of South African Chenin blanc produced from old bush vines and have started investing in South African brands, vineyards and wineries. One such an example is that of Charles Banks, an investor from California, USA, who has a history in wine investment and recently founded a small investment company focussing on wine estates. Banks sees the South African Chenin blanc industry as a viable business opportunity and believes that SA is capable of producing much better Chenin blanc at great value, which is the ideal prospect for an investor (McCoy, 2011).

It is thus very important that the Chenin blanc wines of SA should be studied at a chemical, sensory and consumer level as to help the wine industry understand Chenin blanc wines better and to facilitate the successful marketing of South African Chenin blanc wines to local and international markets. Unfortunately, a limited number of scientific publications are available on the sensory quality and chemical characteristics of Chenin blanc table wines. The publications indicated in Table 1 analysed the sensory or chemical characteristics of Chenin blanc in some manner, but none have established the full sensory or chemical profile of South African Chenin blanc wines. It is also apparent that the majority of these publications have been published prior to 2003. It is evident that much more research in the field of South African Chenin blanc is needed, especially regarding its chemical and sensory nature and since old bush vine Chenin blanc wines have been identified as having the best possible chance of establishing South African Chenin blanc wines in the international market, it is of utmost importance that these wines be profiled as a unit separate to the full Chenin blanc wine class. Another field that needs much attention is the consumer aspects involved with the marketing and selling of Chenin blanc wines. Consumer perception, preference and their hedonic response to Chenin blanc wines are all valuable characteristics that needs to be investigated in order to successfully market Chenin blanc wines.

In this section, the different Chenin blanc styles will be discussed, as well as how the factors **bush vine** and **old vine age** influence Chenin blanc wine quality.

Table 1 Published research done on Chenin blanc.

Authors	Journal	Aim of research	Chemical methods used	Sensory methods used
Augustyn & Rapp (1982)	S. Afr. J. Enol. Vitic.	Determine the volatile aroma components of Chenin blanc grapes and monitor the concentration changes during berry maturation	Gas-chromatography; coupled gas chromatography-mass spectroscopy	None
Du Plessis & Augustyn (1981)	S. Afr. J. Enol. Vitic.	Determine the importance of sulphur compounds or mercaptans on the guava aroma of Chenin blanc	None	Triangle and paired difference tests
Ellis <i>et al.</i> (1985)	S. Afr. J. Enol. Vitic.	Study the interactions between maturity indices and quality and composition of Chenin blanc wines	Standard wine and must composition analyses	A sensory panel was used to assign scores to wines for overall quality and aroma quality
Jolly <i>et al.</i> (2003)	S. Afr. J. Enol. Vitic.	Investigate the effect of different fermentation parameters on the growth of yeasts and the effect thereof on Chenin blanc wines	Standard wine and must composition analyse	Descriptive sensory analysis
Rous & Alderson, 1983	Am. J. Enol. Vitic.	Determine the phenolic extraction curves for barrel aged Chenin blanc	Wine analyses techniques described by Amerine & Ough (1974); non-flavonoid phenol analysis technique described by Kramling & Singleton (1970)	Triangle test and paired test
Van Rooyen <i>et al.</i> (1982)	S. Afr. J. Enol. Vitic.	Investigate the volatiles causing the guava-like flavour in Chenin blanc wines	Gas-chromatography with dual flame ionisation detectors	Sensory panel was used to assign intensity score to guava-like flavour only
Volschenk & Hunter (2001)	S. Afr. J. Enol. Vitic.	Investigate the effect of three trellising systems on the composition and sensory quality of Chenin blanc wine	Standard wine composition analyses	Descriptive sensory analysis
Reynolds <i>et al.</i> (2001)	Am. J. Enol. Vitic.	Influence of 10 different yeast strains on the sensory and chemical attributes of Chenin blanc wines	High-performance liquid chromatography	Paired comparison tests
Vaadia & Kasimatis (1961)	Am. J. Enol. Vitic.	Effect of irrigation on the composition and sensory quality of Chenin blanc wines	Standard wine composition analyses	A sensory panel was used to assign quality scores to wines

3.1. Chenin blanc wine styles

The Chenin blanc grape variety is extremely versatile in its ability to produce many different styles of wine (Marais, 2003; Robinson, 2004). In SA, six styles of Chenin blanc are currently recognised (Table 2) (Chenin blanc Association [CBA], n.d.). Not only is this evidence of the diversity of Chenin blanc wines in SA, but also proof of the versatility of the Chenin blanc cultivar.

Table 2 Recognised styles of Chenin blanc wines of SA^a.

Style	Specifications
Fresh & Fruity	Less than 9 g/L residual sugar
Rich & Ripe – unwooded	Less than 9 g/L residual sugar
Rich & Ripe – wooded	Less than 9 g/L residual sugar
Rich & Ripe – slightly sweet	Between 9 and 30 g/L residual sugar
Sweet	More than 30 g/L residual sugar
Sparkling	Tank fermented or Cap Classique

^a Chenin blanc Association (CBA, n.d.)

The Fresh and Fruity style of Chenin blanc was described by two winemakers interviewed by Loubser (2008) as being light and fresh and intended for drinking soon after bottling. These wines are reportedly produced from grapes which were harvested earlier and from inland, irrigated production areas. Loubser (2008) also reported that Fresh and Fruity style Chenin blanc wines are usually produced using cultured yeast strains and cold fermentation.

Rich and Ripe style Chenin blanc was described as being harvested later than the grapes used for the production of Fresh and Fruity style Chenin blanc. These wines also benefit from the inclusion of some botrytis infected grapes. Skin contact, maturation on its lees, Malolactic fermentation (MLF) and oak contact can also be considered in the production of Rich and Ripe style Chenin blanc wines (Loubser, 2008).

According to Brower (2009), the versatility of Chenin blanc can be 'confusing' to the consumer, which causes consumers to be uncertain of what to expect when purchasing a bottle of Chenin blanc. It is thought that the back label could be used more effectively to communicate and inform (Brower, 2009) and that consumer education about the various styles of Chenin blanc is also extremely important (Goode, 2011a). It is thus necessary to learn how consumers respond to bush vine Chenin blanc wines and how education will influence their degree of liking.

3.2. Bush vines

The term bush vine is used to describe a training system which trains a grape vine to a short trunk with numerous two-node bearing units without a trellis system (Goode, 2005; Reynolds & Vanden Heuvel, 2009;

Robinson, 1999) as depicted in Fig. 4. This training system is also described as head or goblet training (Robinson, 1999).

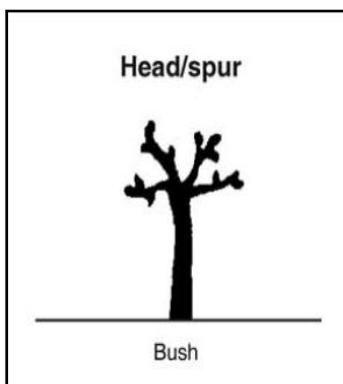


Figure 4 Illustration of the bush vine training system (Reynolds & Vanden Heuvel, 2009).



Figure 5 Chenin blanc bush vine vineyard in the Swartland, SA (Goode, 2011b).

Bush vine training was considered fashionable some time ago before intense pruning and trellising was implemented as farming practices. This is why the majority of bush vines can be found in older vineyards. Only by the 1960s did farmers start using tractors for chemical weed and pest control among other uses, which required that vineyard rows should be planted further apart (Robinson, 1999). The bush vine training system can typically be found in dry, warm climates and for low vigour vineyards (Goode, 2005). Such vineyards are characteristically found in the Swartland region (Fig. 5).

According to a survey done in 2008, more than 40% of South African Chenin blanc vineyards are older than 20 years of age. Fig. 6 illustrates the age distribution for Chenin blanc vineyards in SA for the period from 1998 to 2008 (SAWIS, 2008). Since bush vine training was fashionable in earlier years (Robinson, 1999), it can be assumed that the majority of these older vineyards (Fig. 6) consist of bush vines.

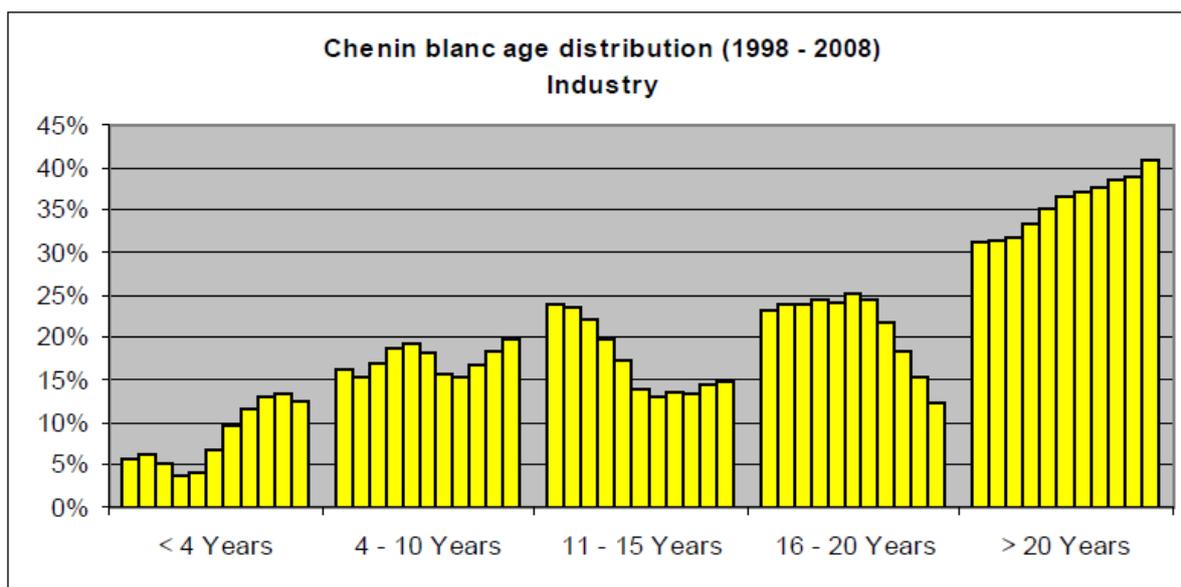


Figure 6 Age distribution of Chenin blanc vineyards in SA. Each bar represents the percentage vineyards at the given age for one year for the period of 1998 to 2008 (SAWIS, 2008).

In a research project on the effect of different trellising systems on the micro-climate, grape composition and wine quality of Chenin blanc by Van Zyl and Van Huyssteen (1980b), a number of characteristics of the bush vine training system were determined. It was found that the bush vines offered the least resistance to air flow and had the highest bunch temperatures when compared to the lengthened Perold and slanting trellis training systems. This is because the bush vine training system does not provide any protection from the wind or sun and bush vines are also more exposed to reflected heat from the soil surface (Van Zyl & Van Huyssteen, 1980b). The humidity was also found to be higher in bush vines than in any other trellising system evaluated and this increased the probability of botrytis rot infection (Matthee, 1970; Van Zyl & Van Huyssteen, 1980b; Winkler *et al.*, 1975). It was also found that the bush vines yielded smaller berry size (Van Zyl & Van Huyssteen, 1980b) which promotes better wine quality (Marais *et al.*, 2005). The bush vine grapes presented the highest pH levels and lower levels of total titratable acidity and total soluble solids (Van Zyl & Van Huyssteen, 1980a).

When the sensory quality of the wines made from the different trellising system was evaluated, it was found that the wines made from the bush vine Chenin blanc grapes was considerably better than the other wines. No single sensory attribute could, however, be identified to explain this phenomenon (Van Zyl & Van Huyssteen, 1980b).

3.3. Old vines

Vine age is commonly known to influence wine quality with older vines producing wines of better overall quality (Robinson, 1999; Skelton, 2007) and improved flavour intensity (Clarke, 2001). In France, this concept of older vines, 'vieilles vignes', is used as a marketing tool and included on wine labels with the anticipation that potential buyers are familiar with the high quality that is associated with old vine age (Robinson, 1999).

The increase in wine quality can be explained in terms of the reduced vine vigour (Skelton, 2007) as reduced vigour results in improved exposure of the leaves and berries to sunlight (Robinson, 1999). The enhanced exposure to sunlight leads to improved photosynthesis which consequently influences fruit composition (Reynolds & Vanden Heuvel, 2009). This results in smaller berries with more concentrated aroma and flavour compounds and the potential of improved wine aroma and flavour (Clarke, 2001).

Although consensus has not yet been reached regarding the age at which a vineyard can be classified as an old vineyard, it is known that the grapevine starts losing vigour at the age of 20 years (Robinson, 1999; Skelton, 2007). It is at this stage in a vineyard's life span that the producer needs to decide what he values most: increased wine quality or high yields (Clarke, 2001). Even though it is generally believed that vineyards should be uprooted at the age of 20 for economic reasons (Clarke, 2001; Robinson, 1999; SAWIS, 2008) the majority of Chenin blanc vineyards in SA are older than 20 (Fig. 6).

In 2011, Anthonij Rupert Wines (Anon., 2011a) took inventory of the old vines of SA. The age of each vineyard and the winemaking region in which it is situated was used to generate a scatter-plot (Fig. 7) illustrating the number of old Chenin blanc vineyards per winemaking region and the average age of the Chenin blanc vineyards in that particular winemaking region. According to Fig. 7, the oldest known Chenin blanc vineyard is situated in the Piketberg region and is 101 years old, whereas, the most old vine Chenin blanc vineyards are situated in the Paarl and Swartland regions. The Paarl and Swartland regions collectively have 13 old vine Chenin blanc vineyards with an average vineyard age of 47 (Anon., 2011a).

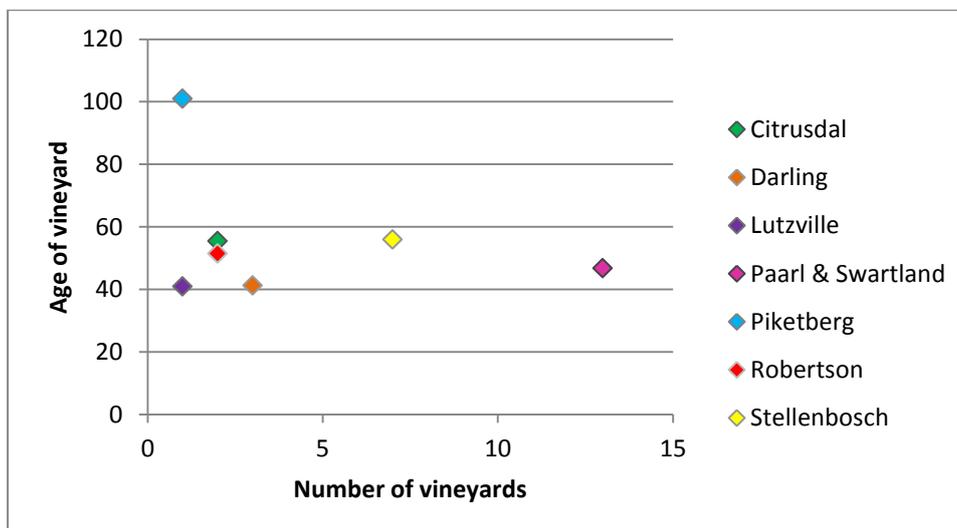


Figure 7 Scatter-plot illustrating the number of old Chenin blanc vineyards and the average age of those old Chenin blanc vineyards per winemaking region (Anon., 2011a).

The CBA of SA is currently identifying old Chenin blanc vineyards with the purpose of raising consciousness about the potential of these vineyards to produce outstanding wines (CBA, n.d.). Since these vineyards have the potential to produce wines capable of establishing South African Chenin blanc wines as one of the world's greatest white wines (Howe, 2011), it is of utmost importance that these old vineyards be preserved (CBA, n.d.).

4. Chenin blanc table wine characteristics

In this section, the factors influencing the sensory characteristics of Chenin blanc wine will be discussed. The sensory characteristics to be discussed will comprise of flavour (which includes taste and aroma), body and appearance.

4.1. Flavour

Flavour can be described as the entirety of the sensations perceived by the mouth (Francis & Newton, 2005). It is known that flavour is multimodal and involves a wide range of stimuli, including taste, aroma and mouthfeel (Keast *et al.*, 2004). Wine flavour is thus the result of both volatile and non-volatile compounds present in a wine (Francis & Newton, 2005). Since wine taste only consist of a few attributes namely sweet, sour and bitter, wine flavour is largely derived from the 600 to 800 volatile aroma compounds present in wine (Keast *et al.*, 2004; Vilanova *et al.*, 2010). Since the olfactory system is such a complex chemoreceptor

system, large variability in the qualitative response can be brought about by these aroma compounds (Ferreira *et al.*, 2008).

The taste sensations sweetness, sourness and bitterness, are caused by the non-volatile compounds. These compounds should be present at high concentrations (10^{-3} to 10^1 g/L) to have an impact on the taste of a food or beverage (Francis & Newton, 2005). Volatile compounds, however, can influence wine flavour at much lower concentrations (10^{-4} – 10^{-12} g/L). These volatile compounds impact the human sensory system both orthonasally and retronasally (Francis & Newton, 2005). A key analysis technique in the investigation of the volatile and non-volatile composition of wine aroma is gas chromatography (Gil *et al.*, 2006; Vilanova *et al.*, 2010). Gas chromatography (GC) coupled with a flame ionisation detector (FID) allows the non-selective quantification of volatile compounds in complex samples and is known to be fairly accurate (Vilanova *et al.*, 2010). One limitation for GC-FID is the need for reference standards in the identification and quantification of the different volatile compounds in wine (Gil *et al.*, 2006).

The volatile aroma compounds responsible for wine aroma can be grouped according to the origin or source of the concerned aroma compounds (Vilanova *et al.*, 2010). The first group is **varietal aroma** which is specific to a grape cultivar. Varietal aroma is caused by a specific combination of odour-active compounds and is present in the grape berry in a volatile or non-volatile form (Fisher, 2007). Volatile aroma compounds can also be formed from yeast and bacterial metabolism during alcoholic and MLF and is known as **fermentative aroma**, which forms the second group. The third group of aroma compounds develop during storage and maturation. These aroma compounds can be extracted from wood or can originate from the chemical reactions taking place during storage and is known as **post-fermentative aroma** (Fisher, 2007; Francis & Newton, 2005; Vilanova *et al.*, 2010).

Neutral wine varieties, like Chenin blanc, do not possess impact odourants responsible for contributing to the distinct varietal aroma of the other grape varieties (Fisher, 2007). Impact odourants accountable for the varietal aroma of white wines include, sulphur compounds with a thiol function and methoxypyrazines for Sauvignon blanc (Darriet *et al.*, 1995; Marais, 1994), C₁₃-norisoprenoids for Weisser Riesling (Marais *et al.*, 1992) and monoterpenes for Muscat varieties (Marais, 1983) and Gewürtztraminer (Guth, 1997). Neutral cultivar grapes, however, have a neutral flavour which causes these wines to have no distinct varietal flavour or aroma (Augustyn & Rapp, 1982; Clarke & Bakker, 2004; Fisher, 2007; Jackson, 2008). Since Chenin blanc is regarded a neutral variety, focus moves towards those aroma compounds formed during fermentation (Fisher, 2007). Aroma attributes used to describe Chenin blanc wines in literature are summarised in Table 3.

Table 3 Chenin blanc wine aroma attributes found in literature.

Aroma attributes	Authors, year of publication
Floral; honey	Alsop, 2010
Fruity	Amerine & Joslyn, 1970
Lanolin	Aspler, 1998
Pear; honey; melon	Beckett, 1999
Fruity	Blackburn & Levine, 2003
Fruity	Christensen, 2003
Guava	Clarke & Bakker, 2004
Floral; mineral	Colman, 2008
Floral; lemon; melon	Drapeau & Vanasse, 1998
Grassy; herbal; must; lanolin	Fallis, 2004
Guava	Fisher, 2007
Honey; nuts; peach; wet wool; mineral tones	Grainger, 2009
Guava; camellia blossom	Jackson, 2008
Floral; honey; peaches; apricots	Kerridge & Gackle, 2005
Sweet; herbal or grassy; melon; pear; quince; green plum; wet wool; lanolin; honey; apricots	LaVilla, 2010
Honey; melon	May, 2008
Floral; honey	McCarthy <i>et al.</i> , 2009
Brioche; green apples; honey	Ochterbeck, 2010
Honey; citrus; flowers	Patterson, 2011
Fruity	Salmi, 2006
Floral; green apple	St. Pierre & Armstrong, 2003

During fermentation, sugars are metabolised by wine yeasts to yield an assortment of volatile compounds that add to the sensory profile of a wine. The volatile aroma compounds formed are influenced by the chemical and physical nature and the nutrient contents of the must, the strain of yeast used, as well as the fermentation environment (Ugliano & Henschke, 2009). The majority of these factors can be determined and controlled which leaves the decision of which wine style to make in the hands of the winemaker (LaVilla, 2010). Key compounds formed during fermentation include volatile fatty acids, esters, carbonyls and higher alcohols (Ugliano & Henschke, 2009). The significance of each compound group formed during fermentation will be discussed briefly.

Volatile fatty acids Wine consists of a combination of fatty acids composed of short chain (C_2 - C_4), medium chain (C_6 - C_{10}), long chain (C_{12} - C_{18}) and branched-chain fatty acids (Ugliano & Henschke, 2009). Increased fatty acid chain length leads to decreased volatility and a resultant decrease in aroma. The aroma of volatile fatty acids will also change from sour to rancid and cheese with increasing chain length (Francis & Newton, 2005). Acetic acid can be considered the most important volatile fatty acid present in a wine as it represents more than 90% of a wine's volatile acidity and plays a vital role in the sensory quality of a wine. Acetic acid concentration varies depending on wine type, but dry white wines characteristically have lower concentrations whereas sweet noble late harvest wines lean towards having some the highest acetic acid

concentrations. At threshold concentrations, acetic acid can impart warmth to the palate while higher concentrations will provide a sourness or sharpness to the palate. At very high concentrations, acetic acid is likely to give wine a vinegary aroma (Ugliano & Henschke, 2009). Other volatile fatty acids shown to have an impact on the aroma quality of white wines are hexanoic acid, octanoic acid and decanoic acid (Smyth *et al.*, 2005).

Esters Fermentation-derived esters are mainly responsible for the fruitiness of a wine (Ugliano & Henschke, 2009). Even in aged wines, where a large segment of the esters will be hydrolysed, some will still be present in concentrations exceeding its odour threshold and contributing to the fruity character of a wine (Escudero *et al.*, 2007; Moio *et al.*, 2004). The two main fermentation-derived ester groups contributing to wine fruitiness are acetate esters and ethyl fatty acid esters. Mixtures of esters, as found in wine, have a synergistic effect which determines the sensory characteristic contributed by those esters (Ugliano & Henschke, 2009). Nevertheless, it has been shown that acetate esters have a larger impact on the perceived aroma of a wine than the ethyl fatty acid esters (Van der Merwe & Van Wyk, 1981).

Carbonyl compounds During sugar metabolism, yeasts produce an array of carbonyl compounds including ketones, keto acids and aldehydes. Quantitatively, acetaldehyde is the most significant saturated aldehyde present in wine (Ugliano & Henschke, 2009). In dry white wine, concentrations can range from 10 to 75 mg/L where it will impart a 'nutty' or 'bruised apple' quality (Schreier, 1979). High concentrations of acetaldehyde in dry wines are commonly linked to off-flavours caused by oxidation (Ugliano & Henschke, 2009). Other higher saturated aldehydes (C₃-C₉) can add grassy, green, fruity, pungent or fatty flavours to a wine (Ebeler & Spaulding, 1998). The most important ketone formed by yeasts during fermentation is diacetyl. This compound is generally typified by a 'toasty', 'nutty' or 'buttery' aroma (Martineau *et al.*, 1995). Even though this compound can be formed by yeasts during alcoholic fermentation, MLF is regarded as a more important source of diacetyl (Ugliano & Henschke, 2009).

Higher alcohols Higher alcohols, or fusel alcohols, constitute the largest fraction of fermentation-derived volatile compounds (Ugliano & Henschke, 2009). These higher alcohols can have a positive or negative effect on wine quality depending on the concentration present. At concentrations below 300 mg/L, higher alcohols will add to the complexity of a wine, whereas higher concentrations will be undesirable (Rapp & Versini, 1995). At high concentrations, higher alcohols all have unpleasant flavour and aroma characteristics (McKay *et al.*, 2011).

4.2. Appearance

The appearance of a wine is affected by grape maturity at harvest, skin contact duration, wood contact and wine age. Depending on the duration of skin contact, white wines made from immature grapes are nearly colourless and grapes harvested at a higher maturity index will have an enhanced yellow tinge. Barrel fermentation and aging will also cause colour changes in a white wine. The golden hue of white wines tends to increase during aging (Jackson, 2009; Zraly, 2009).

Chenin blanc table wines tend to have a light to medium straw colour approaching yellow (Amerine & Joslyn, 1970). Sweet dessert wines made from Chenin blanc lean towards having a golden hue (LaVilla, 2010).

4.3. Body

The body of a wine can be defined as the viscosity or consistency of the liquid. This is experienced by tactile sense in the mouth and gives the perception that a wine has weight, volume or size (Harrington, 2008; McCarthy & Ewing-Mulligan, 2006). The perceived body of a wine can be ranked from thin to heavy, with thin having a watery consistency and heavy having a more robust or viscous body (Harrington, 2008). A wine can also be described as being light-bodied, medium-bodied or full-bodied (McCarthy & Ewing-Mulligan, 2006) which is the description usually found on wine back labels.

The perception of body, especially in dry wines, is generally influenced by a wine's alcohol content (Jackson, 2009; McCarthy & Ewing-Mulligan, 2006). However, at sugar levels exceeding 0.5%, the perception of a wine's body can be affected by the sweetness. Other non-volatile compounds like glycerol, at high concentrations, and phenolics also influence the perception of a wine's body (Francis & Newton, 2005; Jackson, 2009).

The body of a dry style Chenin blanc can range from light to medium (LaVilla, 2010; Patterson, 2011), some describing these fuller bodied wines as having an oily texture (Blackburn & Levine, 2003; McCarthy *et al.*, 2009).

5. Sensory techniques used to investigate wine quality

Research in the wine industry has thus far focussed on understanding the factors contributing to wine quality (Francis & Newton, 2005). Wine quality can be analysed in different ways (Jackson, 2008). It can also be interpreted as being objective or subjective. Objective wine quality includes the requirement of a wine to conform to technical specifications which is usually determined by analytical or chemical tests. Subjective wine quality relates to perceived quality as determined by a human assessor. The assessor can either be a wine expert, a trained panellist or simply a wine consumer (Cox, 2009).

Some of the terms used to estimate wine quality include complexity, aging potential, consumer acceptability, stylistic purity and expression of cultivar (Jackson, 2008). In the past, the evaluation of wine quality frequently involved the assessment of wines for defects by a trained or an expert panel (Ebeler, 1999) as these are usually easier to recognise (Jackson, 2008). If a wine is found to be free of defects, the panel then evaluates the colour, aroma, mouthfeel, appearance, flavour and the overall balance of the sensory properties to give a general impression of wine quality (Ebeler, 1999; Harrington, 2008).

Today, the main purpose of research is to determine and identify the specific characteristics crucial to overall wine quality so that knowledge can facilitate the control and improvement of a product. By gathering both chemical and sensory data, sensory-instrumental correlations can be established and used by the industry to predict the sensory quality of a wine using only compositional data (Francis & Newton, 2005; Vilanova *et al.*, 2010). Consumer preference data can also be incorporated into these prediction tools to show the sensory characteristics responsible for satisfying a consumer's needs and expectations (Francis & Newton, 2005) as drinking pleasure and human enjoyment will always remain an essential indicator of wine quality (Jackson, 2000).

Information concerning both the chemical nature, especially aroma compounds (Jackson, 2008; Rocha *et al.*, 2010), and the sensory characteristics of a wine, the correlation between the two, and how the wine is accepted by consumers must be well understood to achieve control over wine quality (Francis & Newton, 2005). Some of the sensory techniques used to investigate wine quality and the influence of consumer opinions on the liking of wines are described in the sections to follow.

5.1. Sorting and descriptive sensory analysis as techniques in quantifying sensory quality

Sensory analysis has only recently gained popularity and showed incredible growth since the mid twentieth century. This was brought on by the increase in processed foods and alcoholic beverages (Lawless & Heymann, 2010). It is not only the food and beverage industry that have recognised the potential and importance of sensory analysis, but all consumer product companies including home care and personal care industries, have acknowledged that sensory analysis has an important function within their business. Even marketing research and brand management are utilising sensory information to their advantage (Stone & Sidel, 2004).

Sensory analysis comprises of an extensive range of techniques to evoke, quantify, examine and interpret a human's response to a food product. This response will be provoked by how a human perceives the food product through their sensory system which includes touch, taste, smell, hearing and sight (Stone & Sidel, 2004). Some of these techniques will be discussed and compared below in an effort to evaluate their suitability for quantifying the sensory quality of wine.

5.1.1. Sorting as method of analysis of sensory wine quality using multidimensional scaling (MDS), DISTATIS and correspondence analysis (CA)

Sorting can be defined as a discrimination test as it involves the grouping of samples or products according to differences and similarities. The number of groups formed to distinguish between samples is an individual decision made the assessor (Bijmolt & Wedel, 1995).

This method is based on categorisation which is used routinely by humans and involves an ordinary cognitive process (Chollet *et al.*, 2011). The sorting task has been employed in various areas of applied sensory science including flavour studies, category evaluation and competitive studies (Nestrud & Lawless,

2010). The advantages of the sorting task are that it is fast and easy to execute and it also does not cause fatigue or boredom (Bijmolt & Wedel, 1995; Tang & Heymann, 2002). This method is also very flexible (Popper & Heymann, 1996) and can be done using inexperienced assessors (Cadoret *et al.*, 2009; Piombino *et al.*, 2004) which saves time and money (Cartier *et al.*, 2006). The sorting task is also very appropriate for analysing products for similarity when a large number of sensory stimuli need to be taken into account (Abdi *et al.*, 2007).

The sorting task can also be combined with a descriptive task where the assessors give a short description for each group formed. This will allow a perceptual map to be explained by the described attributes (Cadoret *et al.*, 2009; Chollet *et al.*, 2011; Popper & Heymann, 1996). The value of these perceptual maps has been researched by several authors (Chollet & Valentin, 2000; Hollins *et al.*, 1993; Lawless, 1989; Lawless *et al.*, 1995; Lim & Lawless, 2005). It is thought that this method offers a less prejudiced representation than when assessors are directed to rate specific attributes represented by particular words as the measure of similarity is chosen by the assessor himself (Lawless & Heymann, 2010).

Some of the disadvantages of the sorting task are the inability of generating quantitative differences between products. It is also recommended that the sorting method is not suited for studies where the aim is to determine a precise and reliable description of complex products (Delarue & Sieffermann, 2004; Lelièvre *et al.*, 2008). Another inconvenience is the number of products that can be accurately evaluated in a single session (Cartier *et al.*, 2006). Cartier *et al.* (2006) recommended sample set size for sorting breakfast cereals to be no more than 15, whereas Chollet *et al.* (2011) found that the sorting task can be executed accurately using up to 20 beers. For wine, Campo *et al.* (2008) found that a panel sorted 23 wines in one session without any problem.

The data collected can be analysed using a number of statistical techniques, but must first be converted to distance matrices. Some of these techniques are multidimensional scaling (MDS) (Schiffman *et al.*, 1981); multiple correspondence analysis (MCA) (Cadoret *et al.*, 2009; Takane, 1981, 1982), common component and specific weights analysis (Qannari *et al.*, 2009), DISTATIS (Abdi *et al.*, 2005; 2007), additive trees (Abdi, 1990) and correspondence analysis (CA) (McEwan & Schlich, 1991/1992; Sinesio *et al.*, 2005). Only the multivariate methods MDS, DISTATIS and CA will be discussed here.

Multidimensional scaling analysis (MDS) is a statistical method that analytically places samples, which are represented by points (Lawless & Heymann, 2010; Schiffman *et al.*, 1981) on a spatial map to show the similarity of the different samples (Chollet *et al.*, 2011; Lawless & Heymann, 2010; Tang & Heymann, 2002). These perceptual maps can aid in the understanding of the underlying dimensions or qualities which cause samples to be similar or dissimilar (Nestrud & Lawless, 2010; Tang & Heymann, 2002). Similarity of samples is measured by calculating the frequency that those samples are sorted together (in the same group) in a sorting task (Lawless & Heymann, 2010; Nestrud & Lawless, 2010; Tang & Heymann, 2002). Samples which are similar and are sorted together often will be positioned close together on an MDS plot and samples which are seldom placed together in a sorting task will be placed far apart. This makes the MDS plot an overall similarity matrix which uses the total of the individual matrices generated by the respective assessors in a sorting task (Abdi *et al.*, 2007; Chollet *et al.*, 2011). Lawless *et al.* (1995) believe that this is a disadvantage as the sum of the individual data is used and much information on the individual

assessor is lost. This limitation can be overcome by using a statistical method like DISTATIS. **DISTATIS** is a statistical method that considers individual sorting data similarity matrices. This method combines MDS with STATIS and analyses individual data generated by a sorting task (Abdi *et al.*, 2007; Cadoret *et al.*, 2009; Santosa *et al.*, 2010). STATIS is a multivariate statistical method based on RV coefficients and shows conformity between individual judges' data (Næs *et al.*, 2010; Schlich, 1996). The plots produced by DISTATIS analysis of sorting data can be interpreted using the same basic rules as for an MDS or a PCA plot where similarity is represented by the distance between two sample points on a spatial plot (Abdi *et al.*, 2007; Chollet *et al.*, 2011).

Correspondence analysis (CA) functions as graphical tool to study the correspondence of categorical variables (Beh *et al.*, 2011) as obtained in a sorting task with a descriptive step. This method evaluates the correspondence or association between row and column variables in a contingency table. The results obtained from a sorting task with a descriptive step can easily be transformed into a contingency table where the rows will represent the samples and the columns the attributes given to the samples by the assessors (McEwan & Schlich, 1991/1992).

By employing the sorting task and analysing the resultant data using the statistical methods MDS and DISTATIS, underlying trends or groupings within the bush vine Chenin blanc wines of SA can be studied. CA will also elucidate the sensory characteristics responsible for the similarities or differences between the bush vine Chenin blanc wines contained within the sample set chosen for this study.

5.1.2. Descriptive sensory analysis as test technique to establish sensory quality of wines

Descriptive sensory analysis (DSA) is a method that has proven to be the most useful and comprehensive of sensory evaluation methods and is used to describe both the quantitative and qualitative sensory attributes of a product (Lawless & Heymann, 2010; Vilanova *et al.*, 2010). The intensity (quantitative) of each attribute (qualitative) is marked on a scale which allows the data to be statistically analysed (Delarue & Sieffermann, 2004; Lawless & Heymann, 2010). The results obtained from this method can also be correlated with other data sets such as instrumental data and consumer preference data (Lawless & Heymann, 2010).

For DSA, 10 to 12 judges are needed (Lawless & Heymann, 2010). The reason for using a panel of judges is the fact that humans perceive sensory stimuli and discriminate among attributes differently. Using a panel of judges thus stabilises the description generated (Delarue & Sieffermann, 2004). These judges create a set of terms to be used when describing the samples (Lawless & Heymann, 2010).

A set of reference standards or verbal definitions for different attributes can also be chosen to facilitate the training process. These reference standards will ensure that panellists comprehend and agree on the attributes used to describe a product. After consensus has been reached on how the samples differ in terms of the attributes identified during the earlier stages of training, sample evaluation can commence (Lawless & Heymann, 2010).

During the analysis of the samples, standard sensory practices is usually followed which entails coding the samples, randomising the sample order, having the judges sit in separate booths, controlling the

room temperature and lighting and requiring expectoration and rinsing between samples. In the testing phase of DSA, the judges mark the intensities of the different attributes perceived in each sample on a line scale, anchored by descriptions or words chosen during training. The analysis procedure is usually repeated so the data can be used to check the consistency of the panel. The data can then be analysed using statistical methods including analysis of variance (ANOVA) and other multivariate methods like principle component analysis (PCA) (Lawless & Heymann, 2010).

Even though extensive training normally precedes the analysis of a product, judges still tend to use different parts of the intensity scale. This is, however, inconsequential as the relative differences between samples are considered and not the absolute scale values indicated by individual judges (Lawless & Heymann, 2010).

This method of sensory analysis is especially suited for complex food matrices like wine as the majority of the time spent on this type of analysis is on training the judges (Esti *et al.*, 2010). This method can also be employed to establish the sensory profile of a product or group of samples (Stone *et al.*, 1974). Although this method has been found to be extremely accurate and comprehensive, it does have some disadvantages. It can be time-consuming and expensive (Delarue & Sieffermann, 2004; Guàrdia *et al.*, 2010; Piombino *et al.*, 2004). Another limitation is the development of a consensual language to describe product attributes (Delarue & Sieffermann, 2004). This can be problematic because a single sensory stimulus can be observed very differently, both qualitative and quantitative, by different individuals (Lawless, 1999). This is because it is not only the human's sensory system which is concerned in observing sensory stimuli, but also perceptual and cognitive factors which influence how a person perceives a product's intrinsic attributes (Keast *et al.*, 2004).

DSA will be employed in this study to establish a comprehensive sensory profile for South African Chenin blanc wines produced from bush vines. The results from the DSA will also be correlated with consumer data to establish the drivers of liking associated with bush vine Chenin blanc wines.

5.1.3. Comparison of sorting and descriptive sensory analysis in the analysis of wine quality

To date, many researchers have compared different sensory methodologies with conventional DSA to try and find an alternative which eliminates some of the limitations and disadvantages of DSA methods. These alternative methods include flash profiling, free choice profiling and the sorting task. In Table 3, the work of some researchers comparing conventional DSA to the sorting task is summarised.

From this summary, it is evident that conventional DSA can be substituted by the sorting task for obtaining product maps and more specifically product classification. Nevertheless, for accurate and detailed product descriptions and profiling, conventional DSA still remains the best and most comprehensive method to use.

By employing both a conventional descriptive technique and the sorting task to profile and classify the bush vine Chenin blanc wines in this study, the two methods can be compared. Not only will the sorting task's ability to profile wines be examined, but also the capacity of conventional DSA to classify wines.

Table 3 Comparison of conventional DSA to the sorting task.

Author, year of publication	Journal	Objective	Samples	Methods		Statistical analysis		Conclusions
				Descriptive sensory analysis (DSA)	Sorting task	Descriptive sensory analysis (DSA)	Sorting task	
Blancher et al., 2007	Food Quality and Preference	Study the influence of different sensory methodologies on profiling of products	3 strawberry flavoured, red coloured jellies on Vietnamese market; 17 gels produced from different gelling agents.	<i>Panellists:</i> 14 (France) <i>Training:</i> 17 hours <i>Replications:</i> 1	<i>Panellists:</i> 14 (France); 17 (Vietnam) <i>Training:</i> no training	ANOVA HAC ^a PCA ^b	MDS ^c	4 product clusters were identical; DSA configurations were more similar to flash profiling than free sorting configurations.
Campo et al., 2008	Australian Journal of Grape and Wine Research	To define the sensory space of young monovarietal white Spanish wines	23 commercial monovarietal young white Spanish wines, different varieties, different regions.	<i>Panellists:</i> 32 <i>Training:</i> 8 hours <i>Replications:</i> 2	<i>Panellists:</i> 32 <i>Training:</i> 1 session	MDS ^c HCA ^d	Citation frequency CA ^e HCA ^d	Both methods lead to similar results regarding grouping of wines.
Cartier et al., 2006	Food Quality and Preference	Investigate sorting task to replace quantitative DSA for obtaining a product map	13 commercial breakfast cereals.	<i>Panellists:</i> 12 <i>Training:</i> 12 hours <i>Replications:</i> 1	<i>Panellists:</i> 12 <i>Training:</i> previous experience; provided with list of descriptors	ANOVA PCA ^b K-means clustering	MDS ^c K-means clustering ANOVA	Product maps obtained were found to be very similar, only position of one sample differed. More attributes generated for product discrimination in DSA.
Chollet et al., 2011	Food Quality and Preference	Investigate if sorting task with descriptive step results in less precise description of beers than conventional profile	15 beers	<i>Panellists:</i> 9 <i>Training:</i> 17 hours; provided with list of descriptors <i>Replications:</i> 1	<i>Panellists:</i> 9 <i>Training:</i> 17 hours	PCA ^b HCA ^d	CA ^e HCA ^d	Similar product maps were obtained. More precise and more easily interpretable results were obtained with conventional profile.

^a Hierarchical Ascending Classification; ^b Principle Component Analysis; ^c Multidimensional Scaling; ^d Hierarchical Cluster Analysis; ^e Correspondence Analysis; ^f Student-Newman-Keuls test

Author, year of publication	Journal	Objective	Samples	Methods		Statistical analysis		Conclusions
				Descriptive sensory analysis (DSA)	Sorting task	Descriptive sensory analysis (DSA)	Sorting task	
Faye et al., 2004	Food Quality and Preference	Compare free sorting task to DSA	26 rectangular, translucent plastic pieces for sorting; subset of 8 samples for DSA.	<i>Panellists:</i> 11 <i>Training:</i> 5 hours <i>Replications:</i> 1	<i>Panellists:</i> 150 <i>Training:</i> 17 sessions <i>Replications:</i> 1	ANOVA PCA ^b	MDS ^c HCA ^d (to choose subset for DSA)	Configurations obtained with the two methods regarding product groupings and descriptions were very similar.
Faye et al., 2006	Food Quality and Preference	To evaluate free sorting as an alternative to DSA in external preference mapping	8 leather samples differing in origin, relief and treatment.	<i>Panellists:</i> 11 <i>Training:</i> 5 hours <i>Replications:</i> 1	<i>Panellists:</i> 207 <i>Training:</i> no training <i>Replications:</i> 1	ANOVA PCA ^b	MDS ^c	MDS positioning of samples is comparable to sensory map obtained by DSA.
Saint-Eve et al., 2004	Food Quality and Preference	Compare 3 methodologies: sorting; free choice profiling; conventional profiling	12 yogurts flavoured with a single or mixture of compounds.	<i>Panellists:</i> 16 <i>Training:</i> not specified <i>Replications:</i> 2	<i>Panellists:</i> 16 <i>Training:</i> no training <i>Replications:</i> 2	ANOVA SNK ^f PCA ^b	MDS ^c ANOVA	Both sorting and conventional profiling provided corresponding information.

^a Hierarchical Ascending Classification; ^b Principle Component Analysis; ^c Multidimensional Scaling; ^d Hierarchical Cluster Analysis; ^e Correspondence Analysis; ^f Student-Newman-Keuls test

5.2. Relationship between consumer liking of wines, wine-related cues and consumer opinions

Costell *et al.* (2010) summarised the main aspects defining consumer response as 1) connected to the sensory attributes of a food product; 2) the positive or negative response towards the product after consumption; 3) the cognitive element involving knowledge and attitude about a product and 4) the behavioural aspect implying how a consumer is to act in future regarding the preceding experience. For a product to be successful and competitive in the marketplace, both the extrinsic (non-sensory) and intrinsic (sensory) attributes need to be optimised and consumer attitudes or opinions need to be understood (Mueller & Szolnoki, 2010).

Research has confirmed that extrinsic product cues affect how a product is perceived by a consumer (Deliza & MacFie, 1996). Extrinsic product attributes such as price, appearance, nutritional and health benefits along with the sensory attributes of a product (e.g. flavour, taste, texture) not only influence a consumer's degree of liking, but also play an important role in the formation of beliefs and attitudes (Darby & Karni, 1973). Beliefs and attitudes will in turn influence a consumer's behaviour when it comes to evaluating extrinsic and intrinsic product attributes (Van Kleef *et al.*, 2005).

Wine is one product where the extrinsic attributes strongly influence the perception of the intrinsic sensory characteristics. This was determined previously by a number of researchers including Lange *et al.* (1999, 2000), Mueller *et al.* (2010), Priilaid (2006) and Siegrist and Cousin (2009). When consumers are faced with wine purchasing decisions, a product's quality is usually evaluated by using extrinsic product attributes (Lange *et al.*, 2002) such as awards, brand names, cellaring advice and production procedures (Charters & Pettigrew, 2003; Ling & Lockshin, 2003; Thomas, 2000). Extrinsic attributes are also used as quality cues to induce **hedonic expectation** or expected liking. Expected liking refers to how much pleasure the consumer expects to derive from the sensory experience. When the product is tasted, the expected liking and sensory attributes perceived by the consumer are combined to create an overall quality judgment. Extrinsic product attributes have proved to either increase or decrease the consumer preference and acceptance of products that showed a high degree of liking when evaluated in blind conditions (Lange *et al.*, 2002). When the consumer's expected liking is met upon tasting the product, future product purchase and consumption is likely to occur (Sabbe *et al.*, 2009).

To evaluate the influence of extrinsic cues on the consumer liking of a product, the expectation disconfirmation framework can be used (Deliza & MacFie, 1996). This method uses a 3-stage product evaluation process. Firstly, consumers evaluate the intrinsic attributes blindly; thereafter sensory expectation is measured by giving the consumers extrinsic cues and measuring the acceptance of the extrinsic attributes only. Only then the combined acceptance of the intrinsic and extrinsic attributes is measured. The data resulting from this analysis will clearly show how the extrinsic or non-sensory attributes of a product influence the consumer liking. The expectation disconfirmation framework recognises that expected liking can be confirmed or disconfirmed when a product is tasted. When the actual sensory experience meets the consumer's expectations, the expectation will be confirmed. When the sensory experience disappoints (negative) or exceeds (positive) the consumer's expectations, disconfirmation will occur (Deliza & MacFie, 1996).

Since bush vine Chenin blanc wines and Chenin blanc wines produced from old vines has the potential of establishing SA on the international wine market, consumer attitudes and opinions about these two quality factors should be elucidated. To investigate consumers' beliefs, attitudes or opinions, specific qualitative methodologies have proved to be most suited (Lawless & Heymann, 2010), however, the latter methodologies tend to be effective only in exploratory work (Costell *et al.*, 2010). Quantitative methodologies for investigating consumer beliefs and opinions usually involve questionnaires where the consumer's response is captured numerically (Costell *et al.*, 2010). This data can thus be subjected to statistical analysis and correlated with other data sets.

It is thus clear that not only the consumer's hedonic response to a wine should be important to wine producers, but also the consumer's response to different extrinsic stimuli regarding wine labelling and marketing as this too will influence how a consumer perceives a wine, how they experience the wine upon consumption and whether or not the consumer is likely to repeat the purchase. To evaluate how the extrinsic stimuli regarding whether or not a Chenin blanc wine is produced from bush vine or old vine grapes influences consumer liking, the expectation disconfirmation framework can be used. With additional information such as socio-demographics, education and knowledge on white wines and Chenin blanc wines in particular gathered with a questionnaire, the blind and informed hedonic responses from the consumers can be statistically analysed and compared to try and reveal underlying beliefs and attitudes towards Chenin blanc wines and those wines produced from old and bush vine vineyards.

6. Conclusions

When considering Chenin blanc table wines as a commodity with the potential of establishing SA as one of the better wine producing countries, many different facets must be taken into consideration. Much research is needed to shed some light on this matter, not only to understand quality aspects of Chenin blanc relating to the sensory and chemical nature of these wines, but also to recognise and comprehend consumer behaviour and the factors that drive their decisions when purchasing Chenin blanc wines and their hedonic response when consuming bush vine and old bush vine Chenin blanc wines. Currently, little is known about the chemical and sensory nature of South African Chenin blanc wines and to date, no research have focussed solely on characterising Chenin blanc wines produced from bush vine vineyards. The consumer response to bush vine Chenin blanc wines is also a field that has previously never been explored.

7. References

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Chapter 3

Sensory and chemical profile of a selection of South African Chenin blanc wines produced from bush vines

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1. Introduction

Chenin blanc is a white wine grape variety that had its origins in the Loire Valley, France, but has also been cultivated in South Africa (SA) since the 1600's (Alig, 2010). It is known to be a versatile grape, i.e. well suited for different terroirs. The Chenin blanc grape has a neutral sensory profile, which opens up the possibility for the winemaker to produce a number of white wine styles using different winemaking strategies (Loubser, 2008). In South Africa, Chenin blanc dry style table wines include three styles. These three styles are recognised by the Chenin Blanc Association (CBA) of SA as Fresh and Fruity, Rich and Ripe unwooded and Rich and Ripe wooded (Loubser, 2008, CBA, n.d.).

In 2008 Loubser (2008) interviewed producers of top quality South African Chenin blanc wines with the intention of establishing the relative importance of an array of viticultural and oenological practices in producing quality Chenin blanc wines. This research indicated that production of top quality Chenin blanc table wines involves a complex interaction of intrinsic (i.e. terroir) and pre- and post-harvest factors (i.e. viticultural and oenological practices). The most important viticultural factors determining the quality of Chenin blanc wines were low yields, right level of ripeness at harvest and canopy management, whereas the most essential oenological aspect was regarded as extended lees contact (Loubser, 2008).

Low yields in Chenin blanc production can be attributed to reduced vine vigour and reduced vigour is known to influence overall wine quality (Goode, 2005; LaVilla, 2010; Loubser, 2008; Reynolds & Vanden Heuvel, 2009). Both **old vine age** and **bush vine training** have proved to influence vine vigour and ultimately wine quality (LaVilla, 2010; Skelton, 2007; Van Zyl & Van Huyssteen, 1980; Volschenk & Hunter, 2001). Unfortunately, a limited number of scientific publications are available on the sensory and chemical quality of Chenin blanc table wines, especially those produced from bush vines. It would be beneficial to investigate the sensory and chemical profile of South African Chenin blanc wines, especially those produced from bush vines and old bush vines.

The most comprehensive sensory analysis method for the quantitative and qualitative profiling of wine is descriptive sensory analysis (DSA) (Lawless & Heymann, 2010; Vilanova *et al.*, 2010). During DSA, the intensity (quantitative) of each sensory attribute (qualitative) is determined which allows the sensory data to also be correlated with other data sets, such as data resulting from analytical chemistry techniques (Lawless & Heymann, 2010). Analytical chemistry techniques that can be used to investigate compounds influencing the sensory characteristics of wine include GC-FID (gas chromatography fitted with a flame ionisation detector) and FTMIR (Fourier transform mid-infrared) spectroscopy. GC-FID is an important technique in the investigation of the volatile composition of wine aroma (Gil *et al.*, 2006; Vilanova *et al.*, 2010) as it is able to quantify volatile compounds in complex samples (Vilanova *et al.*, 2010).

In view of the above the objective of this study was to characterise dry style Chenin blanc wines produced from bush vine and old bush vine vineyards using analytical chemical and sensory techniques.

2. Materials and methods

The materials and methods used to characterise a selection of bush vine Chenin blanc wines from SA in terms of their sensory and chemical properties, are discussed in this section.

2.1. Wine samples

A total of 25 wines were sourced from the South African market from December 2010 to March 2011. Platter's South African wine guide from 2010 to 2012 (Van Zyl, 2010; 2011; 2012) was used to identify possible Chenin blanc wines produced from bush vine vineyards. The respective wineries were then contacted and a questionnaire (Addendum A) was used to ascertain further information from the winemaker or viticulturist. All the information on the wines gathered for this study using the questionnaire and other published and electronic sources are given in Addendum B.

Only wines produced solely from Chenin blanc grapes from bush vine vineyards and made to a dry style (residual sugar < 9 g/L) were included in this study. Different vineyard ages were also included in this study, even though specific vineyard ages were not considered a prerequisite for a wine to be included in the sample set. The wines included in this study are listed in Addendum B, in alphabetical order, but for further reference, all wines will be coded for anonymity.

Wines were purchased in large enough volumes to conduct all envisaged sensory and chemical analyses and were stored at 4°C from delivery to date of use. To ensure that none of the wines went wasted, wines were decanted into aliquots. Glass bottles were washed using a 70% ethanol-solution and dried prior to use. For each wine bottle opened, the sample bottles were filled to overflow to exclude air which could result in oxidation and changes in colour, aroma and flavour (Jacobson, 2006).

2.2. Descriptive sensory analysis

Descriptive sensory analysis (DSA) is one of the most refined tools in sensory science as it allows the analysis of a product's complete sensory profile in three steps: 1) panel training; 2) analysing panel performance and 3) sample analysis (Lawless & Heymann, 2010).

2.2.1. Panel

The panel for the DSA consisted of 10 members, all female and ranging in age from 24 to 70. These panellists were all experienced in DSA and have been involved in a number of sensory studies where they had to profile an extensive range of food products, including red and white wines.

2.2.2. Panel training

The panel was trained for 12 h prior to the analysis phase using reference standards to generate a list of descriptors and to assign intensities to the respective attributes in each of the wines in the sample set. This was done to assist the panel to agree on and to understand the connotation of the respective sensory attributes and attribute intensities and to ensure that the panel performed consistently (Lawless & Heymann, 2010).

The specific reference standards were chosen in collaboration with the sensory research manager of a leading South African wine producer (L. Louw, Distell, Stellenbosch, SA, 2011, personal communication), as well as using the tasting wheel (Addendum C) as compiled by the Chenin blanc Association (CBA) of SA and the tasting notes for each of the wines as available on the back label, in the Platter wine guide or on the winery's website (Addendum B). The reference standards used during the training phase of DSA were formulated using a range of flavour extracts, fresh produce or food products. Trial and error was used to determine the most appropriate concentration of references in a base wine or water as solution to illustrate specific aromas in wine. A light white wine with a neutral character, Drostdy-Hof Extra Light Dry White (Fig. 1), was used as base wine and served as a carrier for the aromas of the respective reference standards.

The list of the reference standards and the formulae used for preparation are given in Addendum D. The fresh products were placed in petri dishes and all other reference standards were served in standard ISO wine tasting glasses covered with a small petri dish to concentrate the aroma in the headspace of the glass.



Figure 1 Base wine used for the preparation of reference standards.

Training sessions were held early in the morning and were never longer than two hours to prevent panel fatigue. During the first training session, much attention was given to the reference standards and as the panel grew more familiar and confident in identifying the respective aroma attributes, time spent on studying the reference standards was decreased up to the point where reference standards were only used when the judges felt the need to revisit them.

The descriptors used in the training sessions are given in Table 1, see Addendum E for the complete training questionnaire. In this questionnaire, different descriptors were used and a score, reflecting attribute intensity ranging from 0 to 100, was assigned to each descriptor for each individual sample. Thirty six (36) aroma, four (4) flavour, three (3) taste and one (1) mouthfeel attributes were analysed. Aroma attributes included both first and second tier aroma attributes.

During training, 20 mL of each wine sample was served at room temperature (21 °C) in standard ISO wine tasting glasses covered with a small petri dish to limit escaping aromas. All training sessions were held in a sensory laboratory which was light- and temperature-controlled (21 °C) and the samples were coded (Lawless & Heymann, 2010). The panellists were also supplied with distilled water and Carr's table water® crackers to refresh their palates while moving between different samples.

During each training session, the panel was supplied with the control wine sample which stayed constant throughout the training and product analysis phase and was marked as 'Control'. During the training phase, this wine was profiled along with the other wines, however, it was not analysed during the testing phase. The wine used as control was Simonsig Chenin blanc 2010 (Fig. 2). The control sample served as a fixed point which all other samples could be compared to, thereby allowing judges to calibrate their sensory perception at the start of each training and testing session.



Figure 2 Simonsig Chenin blanc 2010 was used as control wine during panel training and sensory testing.

Table 1 Descriptors used for respective sensory attributes.

Sensory attributes		Intensity	
Aroma	First tier	TROPICAL	0 = None, 100 = Prominent tropical aroma
		<i>Guava</i>	0 = None, 100 = Prominent guava aroma
		<i>Pineapple</i>	0 = None, 100 = Prominent pineapple aroma
		<i>Litchi</i>	0 = None, 100 = Prominent litchi aroma
	Second tier	<i>Melon</i>	0 = None, 100 = Prominent melon aroma
		<i>Passionfruit</i>	0 = None, 100 = Prominent passion fruit aroma
		<i>Mango</i>	0 = None, 100 = Prominent mango aroma
	First tier	CITRUS	0 = None, 100 = Prominent citrus aroma
		<i>Lemon</i>	0 = None, 100 = Prominent lemon aroma
	Second tier	<i>Orange (Fruit/Peel)</i>	0 = None, 100 = Prominent orange aroma
		<i>Grapefruit</i>	0 = None, 100 = Prominent grapefruit aroma
	First tier	STONE FRUIT	0 = None, 100 = Prominent stone fruit aroma
	Second tier	<i>Peach</i>	0 = None, 100 = Prominent peach aroma
		<i>Apricot</i>	0 = None, 100 = Prominent apricot aroma
	First tier	RICH FRUIT	0 = None, 100 = Prominent rich fruit aroma
		<i>Marmalade</i>	0 = None, 100 = Prominent marmalade aroma
	Second tier	<i>Compote</i>	0 = None, 100 = Prominent compote aroma
		<i>Raisin</i>	0 = None, 100 = Prominent raisin aroma
	First tier	FLORAL	0 = None, 100 = Prominent floral aroma
	Second tier	<i>Orange blossom</i>	0 = None, 100 = Prominent orange blossom aroma
		<i>Honey blossom</i>	0 = None, 100 = Prominent honey blossom aroma
	First tier	SWEET ASSOCIATED	0 = None, 100 = Prominent sweet associated aroma
		<i>Honey</i>	0 = None, 100 = Prominent honey aroma
Second tier	<i>Caramel</i>	0 = None, 100 = Prominent caramel aroma	
	<i>Vanilla</i>	0 = None, 100 = Prominent vanilla aroma	
First tier	VEGETATIVE/GREEN	0 = None, 100 = Prominent vegetative/green aroma	
Second tier	<i>Asparagus</i>	0 = None, 100 = Prominent asparagus aroma	
First tier	WOODY	0 = None, 100 = Prominent woody aroma	
	<i>Planky</i>	0 = None, 100 = Prominent planky aroma	
Second tier	<i>High roast</i>	0 = None, 100 = Prominent high roast aroma	
	<i>Coffee</i>	0 = None, 100 = Prominent coffee aroma	
First tier	NUTTY	0 = None, 100 = Prominent nutty aroma	
First tier	SPICY	0 = None, 100 = Prominent spicy aroma	
Second tier	<i>Sweet spice</i>	0 = None, 100 = Prominent sweet spice aroma	
	<i>Savoury spice</i>	0 = None, 100 = Prominent savoury spice aroma	
First tier	YEASTY	0 = None, 100 = Prominent yeasty aroma	
Flavour	First tier	FRESH FRUITY	0 = None, 100 = Prominent fresh fruity flavour
		RIPE/COOKED FRUITY	0 = None, 100 = Prominent ripe/cooked fruit flavour
		VEGETATIVE/GREEN	0 = None, 100 = Prominent vegetative/green flavour
		WOOD	0 = None, 100 = Prominent wood flavour
Taste	First tier	SWEET	0 = None, 100 = Prominent sweet taste
		ACIDIC	0 = None, 100 = Prominent acidic taste
		BITTER	0 = None, 100 = Prominent bitty taste
Mouthfeel	First tier	ASTRINGENT	0 = None, 100 = Prominent degree of astringency

2.2.3. Sensory testing

The analysis of the wines took place in the same light- and temperature-controlled (21°C) sensory laboratory as the training sessions and was done over a period of three days. Panellists performed the analysis in individual booths and standard sensory practices were used throughout the process. Samples were coded with 3-digit codes and served in a complete randomised order (Lawless & Heymann, 2010). Each panellist received a tray with the coded wine samples served in standard ISO wine tasting glasses, each glass containing 30 mL of wine. The glasses were covered with a small petri dish to conserve the aroma in the headspace. Each day, three replicates were completed for the set of wines analysed. On days one and two of the testing phase, eight wines were tested per day. On day 3 of the testing phase, the remaining nine wines were analysed. Compusense® Five (Version 5.2, Compusense Inc., Guelph, Ontario, Canada) was used for data collection. This software program was set up to allow panellists to mark the intensity of different attributes on an unstructured 100 mm line scale anchored by the descriptors generated during training.

2.3. Instrumental analyses of aroma compounds and general wine parameters

GC-FID was used to quantify the volatile chemical compounds responsible for wine aroma. Chemicals and standards, wine simulant, extraction procedures and instrumental parameters used in the quantification of monoterpenes and major volatiles with GC-FID were in accordance with the methods described by Louw *et al.* (2009). The monoterpenes quantified with GC-FID were: limonene, fenchone, linalooloxide 1, linalooloxide 2, \pm linalool, linalyl acetate, α -terpeneol, citronellol, nerol, geraniol, α -ionone, β -ionone, β -farnesol 1, β -farnesol 2 and β -farnesol 3. The major volatiles quantified with GC-FID were: ethyl acetate, methanol, ethyl butyrate, propanol, isobutanol, isoamyl acetate, butanol, isoamyl alcohol, ethyl hexanoate, hexyl acetate, ethyl lactate, hexanol, ethyl caprylate, acetic acid, propionic acid, iso-butyric acid, ethyl caprate, butyric acid, iso-valeric acid, diethyl succinate, valeric acid, 2-phenylethyl acetate, hexanoic acid, 2-phenylethanol, octanoic acid and decanoic acid.

The Winescan FT 120™ spectrometer (Foss Analytical, Denmark, 2001) and in-house PLS calibration models were used to quantify general wine parameters. The general wine parameters quantified were: pH, volatile acidity, titratable acidity, glucose, fructose, ethanol, glycerol, acetic acid, tartaric acid, succinic acid and malic acid. The instrumentation and analysis technique used, was in accordance with the methods described by Louw *et al.* (2009). The calibration models used were developed and described by Nieuwoudt *et al.* (2004).

2.4. Statistical analysis procedures

The statistical procedures employed for the pre-processing and analysis of the chemical and sensory data are discussed in this section.

2.4.1. Pre-processing of chemical data

Before the data obtained from the GC-FID analyses could be statistically analysed, certain pre-processing steps needed to be followed. For all samples containing components with a concentration below that of its quantification limit, that particular component concentration was replaced with a value equal to its limit of quantification (LOQ). The LOQ is the lowest concentration of a compound at which it can be accurately measured (FDA, 2001) and can be defined as $10\sigma/s$ with σ being the standard deviation and s the calibration curve slope (ICH, 1996). The LOQ values of the different compounds quantified with GC-FID are given in Addendum F.

After the compounds with a concentration lower than its LOQ value were replaced, the data were used to generate histograms showing the distribution for each individual compound. These histograms were used to evaluate possible outliers, however, before removing the outliers, the minimum and maximum concentration values obtained in the GC-FID analysis were first compared to the values found in literature. Since no prior research have established a comprehensive chemical profile of South African Chenin blanc wines, this dataset had to be compared to the chemical profiles of other white wine cultivars. An aroma database kept by the University of Stellenbosch and the ranges reported in a recently published thesis (Louw, 2007) was used to compare aroma compound concentration ranges. The ranges found in the database included various South African white wine cultivars, while the thesis included young Sauvignon blanc and Chardonnay wines.

The data from the Winescan FT 120™ spectrometer (Foss Analytical, Denmark, 2001) were also included in the dataset containing the chemical data from the GC-FID analyses.

2.4.2. Pre-processing of sensory data

Data collected during DSA were subjected to certain pre-processing steps to prepare it for multivariate analyses. The first pre-processing step was to examine panel performance using PanelCheck Software (Version 1.3.2, www.panelcheck.com). To test the residuals for non-normality, the Shapiro-Wilk test was used (Shapiro & Wilk, 1965). Outliers were identified and removed in the case of significant non-normality ($p \leq 0.05$) using Statistica software (Statistica 10, StatSoft Inc., Tulsa, Oklahoma, USA).

The data were also subjected to STATIS using PanelCheck Software (Version 1.4.0, www.panelcheck.com). STATIS is a multivariate technique which is based on RV coefficients and can be used to show agreement between judges and to identify those judges showing the least conformity to the rest of the panel (Næs *et al.*, 2010; Schlich, 1996). Regardless of how well the judges were calibrated during training, individual dissimilarity will always exist (Næs *et al.*, 2010). To ensure that the data for this study were of the best possible quality, the most consistent assessors were selected and used in further statistical analyses. The highest weight in STATIS is given to the judge showing the best correlation to the rest of the panel (Næs *et al.*, 2010). The judges showing the lowest degree of agreement when compared to the rest of the panel members were consequently removed from the dataset prior to further data analyses.

2.4.3. Statistical analysis of chemical and sensory data

Analysis of variance (ANOVA) was performed on the sensory data using Statistica software (Statistica 10, StatSoft Inc., Tulsa, Oklahoma, USA). Student's t least significant difference (LSD) was calculated to see how different wines compare to each other at the 5% level of significance for the sensory attributes. Differences and similarities between wines were also depicted by drawing spider plots of the sensory attributes using Microsoft Excel (Microsoft® Office Excel® 2007). Principal Component Analysis (PCA) was conducted to illustrate the association between wines and between wines and their intrinsic sensory and chemical characteristics using Statistica software (Statistica 10, StatSoft Inc., Tulsa, Oklahoma, USA). LatentiX Software (Version 2.00, Latent 5, 2008) was also used to colour PCA bi-plots according to different factors.

3. Results and discussion

The results obtained from the sensory and chemical methodologies are described and discussed in this section.

3.1. Sensory profile of selected bush vine Chenin blanc wines

Descriptive sensory analysis (DSA) was used to determine the sensory profile of a selection of South African Chenin blanc wines produced solely from bush vine vineyards. The data were subjected to several different statistical methodologies to evaluate the panel's performance and to analyse the wines' sensory characteristics.

3.1.1. Attribute selection

It is of vital importance that only interpretable and statistically significant variables should be extracted from DSA data. By removing variables showing little significance or importance, the interpretation of PCA plots is simplified and of more significance (Westad *et al.*, 2003). R-squared values give an indication of how well a variable fits a model and how well it explains the variance within the model (McEwan, 1996). The closer the R-squared value is to 1, the more variance is explained by that specific variable. A good rule of thumb to follow when selecting variables, is to choose those explaining more than 50% of the variance in a model (Westad *et al.*, 2003). When the R-squared values corresponding to the first and second tier aroma attributes were calculated, it was found that the aroma attributes rich fruit, tropical, sweet-associated, honey, pineapple, woody, high roast, guava and marmalade, and the flavour attributes ripe/cooked fruit, fresh fruity and wood, explained more than 50% of the variance ($R^2 > 0.5$) in the PCA model. The two sensory attributes corresponding to the vegetative character did not contribute significantly to the sensory profile of this group of wines when both the first and second tier attributes were taken into account. It was, however, found that the two variables vegetative aroma and vegetative flavour were considered to have a noteworthy effect on the sensory profile of the wines when the R-squared values of only the first tier attributes were considered.

According to Noble *et al.* (1987), first tier attributes are comprehensive and all-inclusive, whereas second tier attributes are more detailed and specific. A PCA bi-plot generated from the DSA data containing only the first tier sensory attributes will be easier to interpret and will show only the major discriminating characteristics, however, when a more detailed representation of the sensory profile is required, a PCA plot generated using both the first and second tier attributes could provide more insight into the total group of sensory characteristics and how they associate with the respective wines (Lawless & Heymann, 2010). For this reason, the variables explaining more than 50% of the variance in the PCA model were used to create two PCA bi-plots. One PCA plot contained both first and second tier sensory attributes (Fig. 3) and the second PCA plot only the first tier attributes (Fig. 9). Both plots will be discussed in the following division.

3.1.2. Sensory attributes associated with bush vine Chenin blanc wines

Fig. 3 includes **both first and second tier sensory attributes** variables explaining more than 50% ($R^2 > 0.5$) of the variance within the PCA model. According to Fig. 3, these bush vine Chenin blanc wines can be profiled according to three sub-groups of sensory attributes. The first group includes the sensory attributes fresh fruity flavour and guava, tropical and pineapple aroma, the second group includes the sensory attributes woody and high roast aroma, as well as wood flavour and the third group includes the aroma attributes marmalade, sweet-associated, rich fruit, honey and raisin and the flavour attribute ripe/cooked fruit.

The wines that associated with the aroma attributes guava, tropical and pineapple and a fresh fruity flavour are clustered on the left side of PC1 (Fig. 3, cluster A) and the wines associated with the wood, as well as ripe/cooked fruit flavour attributes and the aroma attributes woody, high roast, marmalade, sweet-associated, rich fruit, honey and raisin are clustered on the right side of PC1 (Fig. 3, cluster B).

The sensory attributes describing the wines in cluster A (Fig. 3), are similar to the Fresh and Fruity wine style, as advocated by the Chenin blanc Association of South Africa (CBA, n.d.). Similarly, the wines in cluster B can be described by sensory attributes associated with the Rich and Ripe style of Chenin blanc. There, however, appears to be no distinct separation between the wines in cluster B, even though the CBA distinguishes between two separate Rich and Ripe styles, i.e. wooded or unwooded. One would expect that the Rich and Ripe wooded wines would cluster together near the woody aroma and woody flavour sensory attributes on the PCA bi-plot (Fig. 3), but this seems not to be the case. Since there is no clear-cut separation between the Rich and Ripe wooded and Rich and Ripe unwooded wines contained within cluster B, it can be assumed that there are Rich and Ripe wooded wines with dominant woody notes and some where the rich fruity flavours dominate the sensory profile of these wines. It thus seems that the woody character only contributes to the complexity of the wine. To illustrate this, spider web plots (Fig. 4) were generated from the DSA data for the wines contained within cluster B on the PCA bi-plot (Fig. 3). Fig. 4a contains the wines positioned nearest to the woody attributes on the PCA bi-plot, whereas Fig. 4b contains the wines positioned nearest to the rich fruit attributes. It can be seen that irrespective of a wine's association with rich fruit or wooded attributes in the PCA bi-plot, the wines contained in cluster B of Fig. 3 are influenced by both woody and rich fruit attributes. According to Fig. 4a, all the wines contained in the woody quadrant possess the sensory attributes rich fruit aroma and ripe/cooked fruit flavour with intensity scores of at least 20 out of a 100 and the woody aroma ranging between approximately 25 and 50 out of a 100. According to Fig. 4b, the wines contained in the ripe fruit quadrant possess the sensory attributes woody aroma at intensity scores of no less than 10 out of a 100. The attribute wood flavour, however, seems to range from very low intensity scores (scores below 5), as can be seen for Wine 14, to quite high intensity scores (scores above 30) as for Wine 25. It is thus evident that the lack of distinct separation between the Rich and Ripe wooded and Rich and Ripe unwooded wines is the result of the fact that some of the wines on the right side of PC1 possess both strong woody and strong rich fruit characters.

To evaluate the wines in cluster B (Fig. 3) in more detail, four LS Means plots were generated (Fig. 5) showing the significant differences between the aroma attributes rich fruit, sweet-associated, woody and also honey. Wines situated near the woody attributes in the PCA bi-plot (Fig. 3) are indicated in red and the wines situated near the rich fruit/sweet associated attributes are indicated in blue on the four LS Means plots. According to Fig. 5a, b and d, it seems that there are limited significant differences between the means of the wines coloured in red for the attributes rich fruit aroma, sweet-associated and honey aroma. A similar tendency is demonstrated for the wines coloured in blue for the mentioned attributes. This shows that these bush vine Chenin blanc wines produced to represent the styles Rich and Ripe wooded or Rich and Ripe unwooded, have reasonably similar intensities for the attributes rich fruit aroma, sweet-associated, and honey aroma. The latter is, however, not the case for the attribute woody aroma. Although not significant in all instances, the wines coloured in red have higher intensities for the attribute woody aroma and the wines coloured in blue illustrate much lower intensities for woody aroma (Fig. 5c). From these results it can again be deduced that a varying intensity of wood, as well as rich fruit characteristics, and not the presence or absence of a woody characteristic, influence the positioning of the wines on the PCA bi-plot (Fig. 3). The presence of woody aroma is a result of wood contact either during barrel fermentation or barrel ageing (Gibson, 2010). Wood contact adds to the complexity of a white wine and complements other wine flavours

without overshadowing them; however, fresh and fruity attributes of a wine are usually dulled by the use of barrel fermentation or ageing (Gibson, 2010).

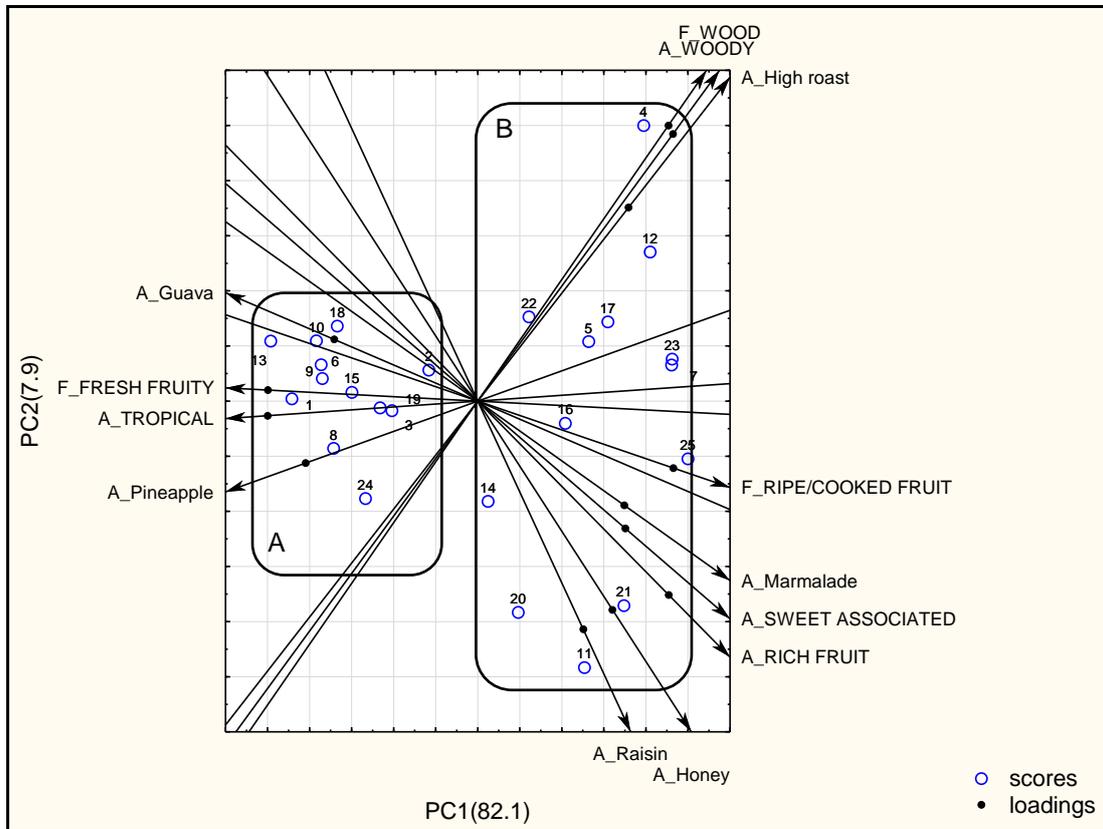


Figure 3 PCA bi-plot illustrating the interrelationship between wines and their sensory attributes generated from DSA data using first and second tier attributes explaining more than 50% of the variance. PC1 explains 82.1% and PC2 7.9% of the variance. The letters ‘A’ and ‘F’ in the sensory attribute labels refer to aroma and flavour, respectively. Sensory descriptors indicated in capital letters refer to first tier attributes, and those in lower case to second tier attributes. The wines are represented with a marker labelled with a code from 1 to 25. Two clusters seem to separate on PC1 with cluster A associating with fresh fruity and tropical sensory attributes and cluster B associating with woody, rich fruit and sweet associated sensory attributes.

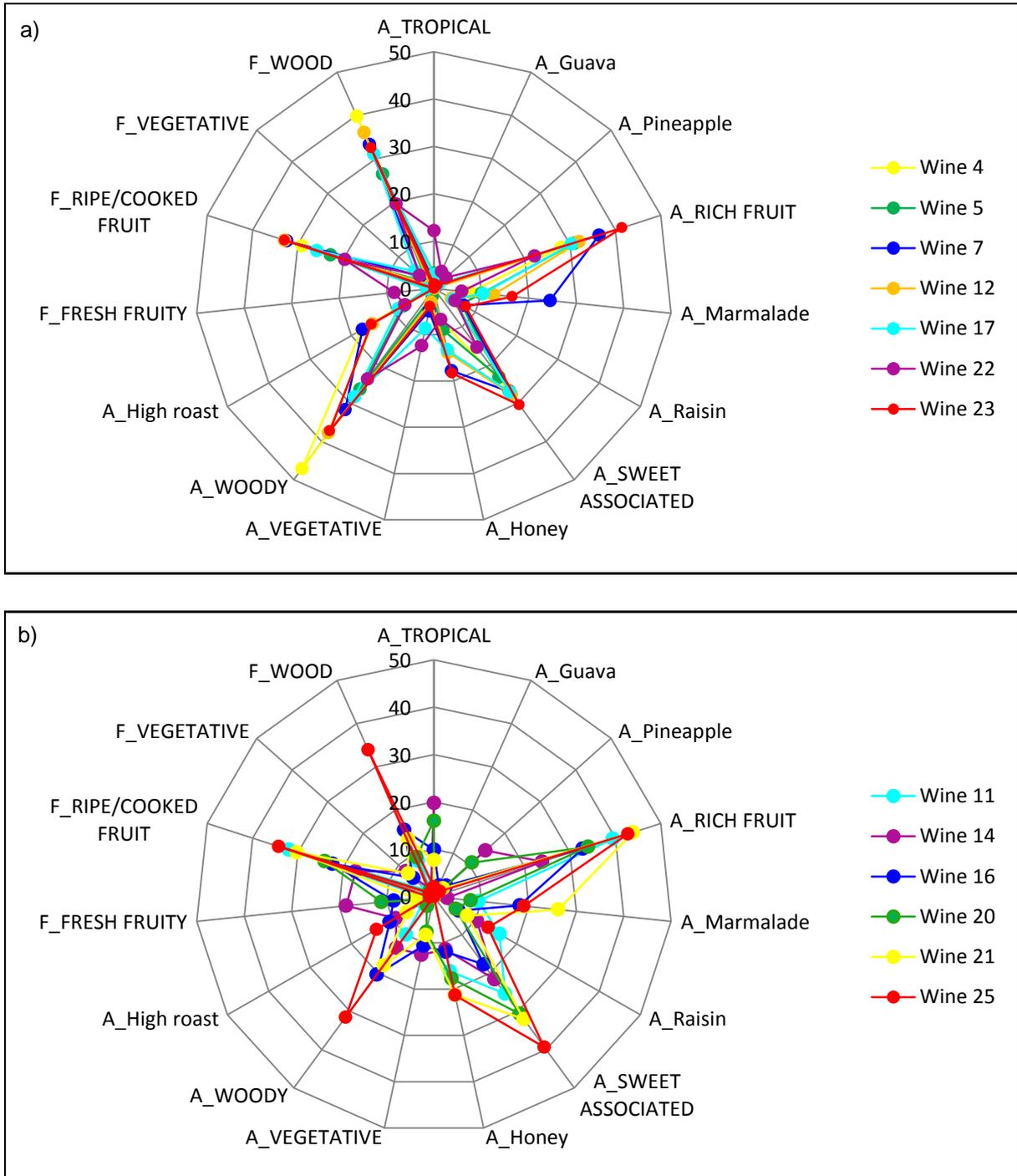
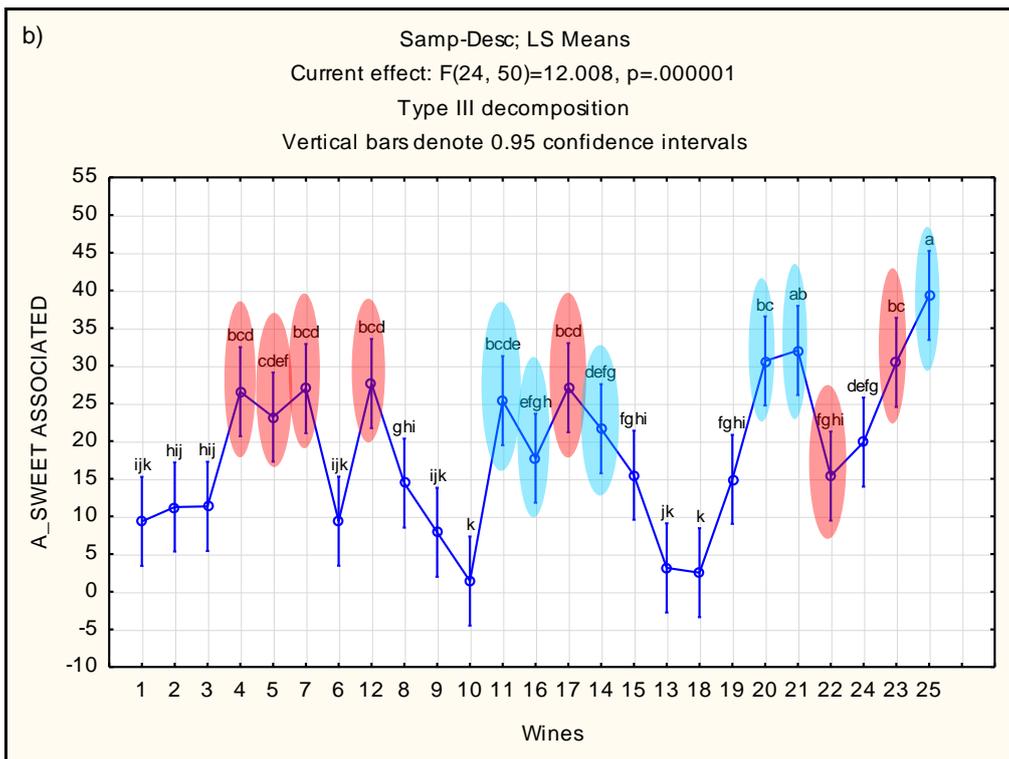
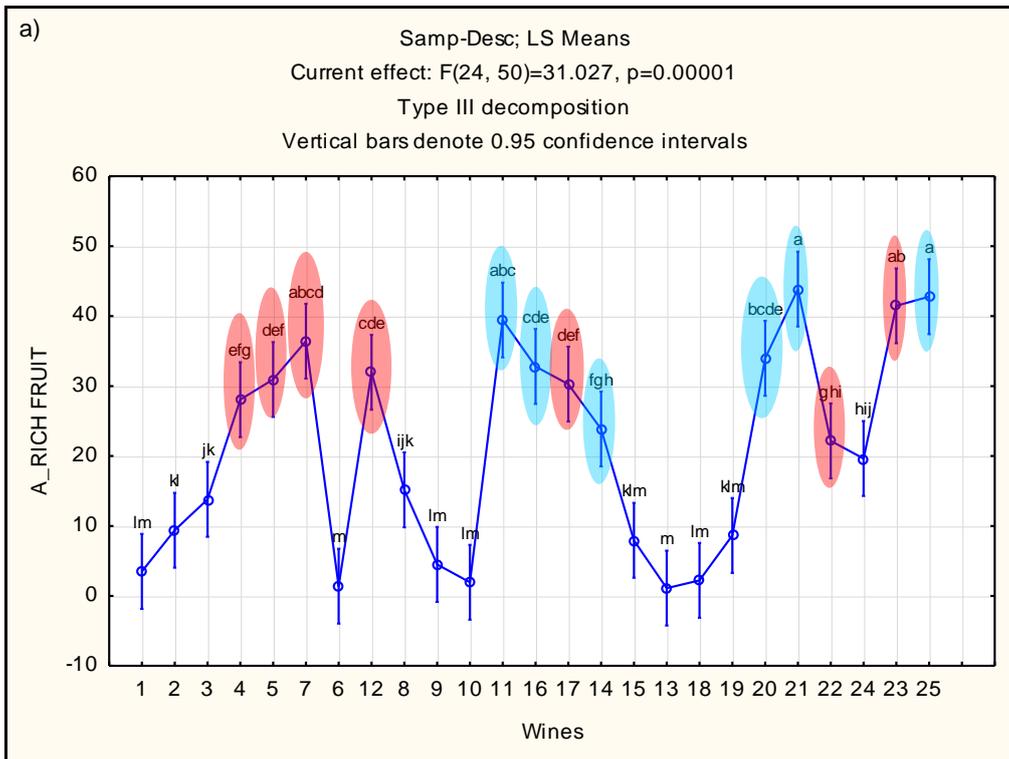


Figure 4 Spider web plots showing the latent sensory attributes influencing the position of the wines associated with the Rich and Ripe cluster of wines situated in the a) woody quadrant and b) the ripe fruit quadrant of the PCA bi-plot. The letters 'A' and 'F' in the sensory attribute labels refer to aroma and flavour, respectively. Sensory descriptors indicated in capital letters refer to first tier attributes, and those in lower case to second tier attributes. The wines are labelled with codes ranging from 1 to 25.



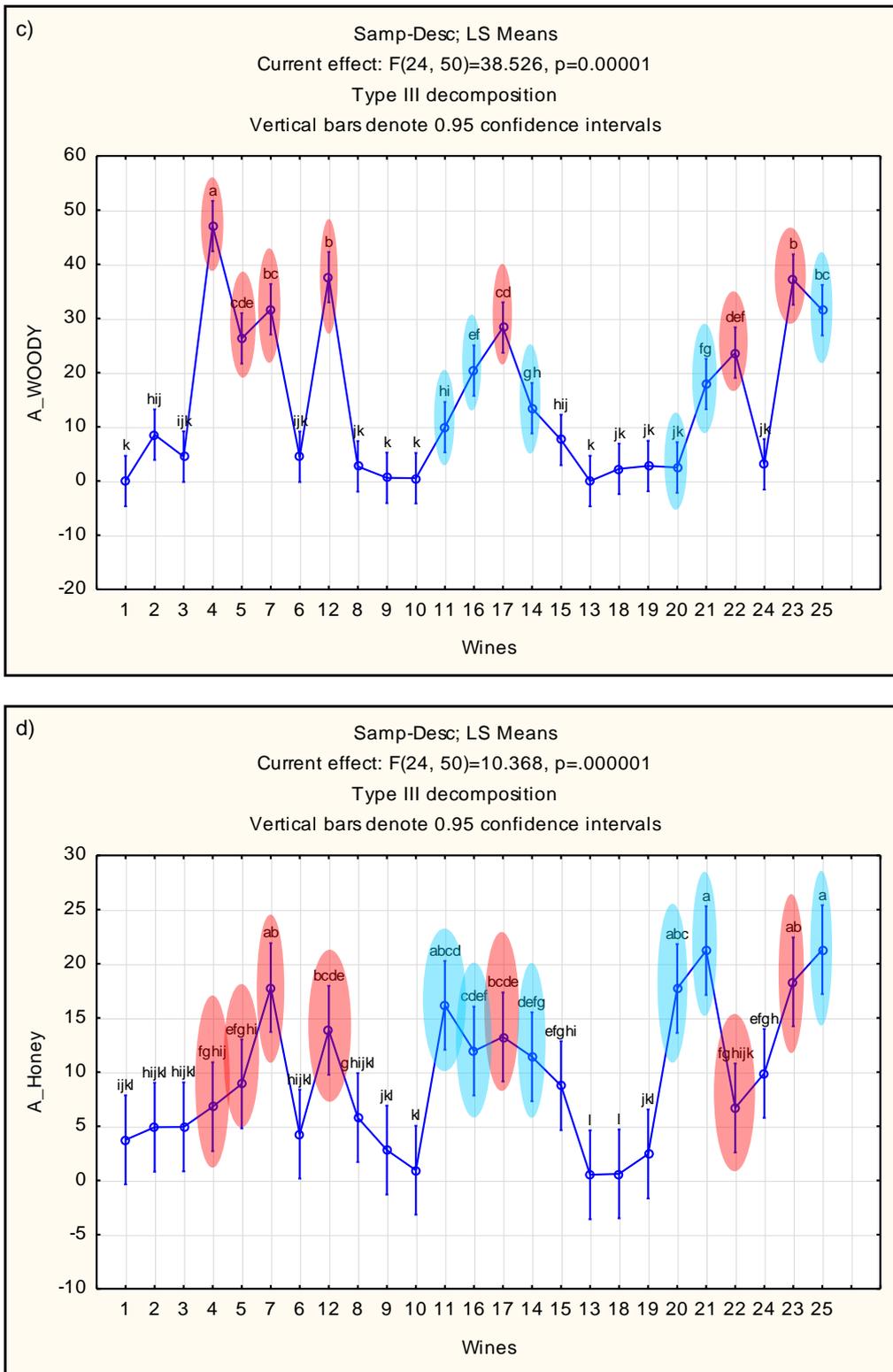


Figure 5 LS Means plots showing how wines contained in the woody quadrant (coloured red) and the rich fruit quadrant (coloured light blue) differ with regards to a) rich fruit aroma, b) sweet-associated aroma, c) woody aroma and d) honey aroma. Sensory descriptors indicated in capital letters refer to first tier attributes, and those in lower case to second tier attributes. The wines range from 1 to 25.

The above-mentioned PCA results thus indicate that this group of 25 Chenin blanc wines produced from bush vines do not clearly segment in the three Chenin blanc wine styles, i.e. Fresh and Fruity, Rich and Ripe wooded and Rich and Ripe unwooded. Although these styles are accepted and acknowledged by CBA, no defining attributes have been established to assist winemakers to classify or characterise their wines. It could be argued that by assigning each Chenin blanc style with a list of descriptors, winemakers could feel restricted or constrained and that it would influence the uniqueness of their wines.

The respective winemakers and/or viticulturists of the 25 bush vine Chenin blanc wines used in this study were asked to assign each of the wines with a style description using only Fresh and Fruity and Rich and Ripe as options (Addendum B). By colouring each of the wines in the PCA scores plot (Fig 6a) according to the winemakers' style descriptions (Fresh and Fruity or Rich and Ripe), one can evaluate how the winemakers' or viticulturists' style definition associate with the actual sensory descriptors of the respective wines (Fig. 6b) as determined by DSA. The winemakers of the respective wines were also asked whether or not the wine received any wood contact (Addendum B). They were, however, not obliged to specify the details of the wood contact, i.e. origin and type of barrel, oak chips or staves, time spent in barrel, etc. Similarly, the individual wines in the PCA scores plot (Fig. 7a) were coloured according to whether or not the wines received any wood contact or not. The PCA plots were generated and coloured using *LatentX* Software (Version 2.00, Latent 5, 2008).

According to Fig. 6a, the majority of the wines positioned on the left side of the PCA bi-plot (cluster A, Fig. 3) were categorised by the winemakers as being Fresh and Fruity (indicated in blue). This signifies that the perception that the winemakers have of their own wine corresponds with the actual fresh, fruity attributes indicated on the left side of the PCA loadings plot (Fig. 6b). There is, however, one wine (Wine 11) that is positioned near the ripe fruit sensory attributes. Even though the winemaker regarded this wine as a Fresh and Fruity style of Chenin blanc, the DSA results show that Wine 11 was perceived as having more ripe/cooked fruit flavours and rich fruit aromas (Fig. 6). Interestingly, when considering the tasting notes on the back label of Wine 11, this wine was described as having 'rich tropical fruit flavours' (Addendum B). One could argue that the winemaker's perception of a Fresh and Fruity style Chenin blanc wine style also includes flavours of 'rich tropical fruit', whereas the DSA resulted in this wine being grouped in the cluster containing the majority of the Rich and Ripe wines.

Wines 2, 3, 6, 13 and 15 which, according to their winemakers, belong to the Rich and Ripe style, however, as determined by DSA (Fig. 6), were grouped together with all the Fresh and Fruity wines. Again, it could be speculated that the winemakers' perception of a Rich and Ripe style Chenin blanc is much broader than that advocated by the CBA. It was discerned that all of the Rich and Ripe wines (Wines 2, 3, 6, 13 and 15) had an alcohol content of 14% and higher (Addendum B). All the other wines in this Fresh and Fruity group, except for Wine 8 which also has an alcohol content of 14%, possess alcohol levels of less than 14%. At the 2011 CBA Conference (CBA Conference 2011, Stellenbosch, SA), it was clear that winemakers regard a wine with an alcohol percentage of 14% or more as having a Rich and Ripe style. This was apparent during the tutored tasting, led by Jeff Grier from Villiera Wines (Stellenbosch, SA), where many remarks were evoked from the audience concerning the different styles of Chenin blanc and how alcohol content may be used to decide to which style a Chenin blanc wine belongs. It is known that alcohol influences the texture of a wine by increasing wine viscosity and decreasing the harshness of tannins

(Fontoin *et al.*, 2008). Studies have shown that higher alcohol wines tend to have a longer lasting aftertaste and a greater variety of stronger aromas (Meillon *et al.*, 2010), resulting in full-bodied wines with an improved overall aroma (Jones *et al.*, 2008). It is therefore quite understandable why wines with higher alcohol levels might be regarded as having a Rich and Ripe style opposed to a Fresh and Fruity style of Chenin blanc.

Another aspect with the potential of influencing a wine's mouthfeel and aroma, and thus its style, is wood contact (Harrington, 2008). According to the PCA scores plot (Fig. 7a) it can be seen that the majority of the wines that did receive wood contact are positioned in cluster B along with the majority of the Rich and Ripe style wines (Fig. 3). This is because wood contact is able to mask the intense fruity character (Ribéreau-Gayon *et al.*, 2006) and this could be the reason for the wines to move away from the fresh, fruity attributes (left side of the PCA bi-plot, Fig. 3) towards the right side where rich flavours dominate. There are, however, three wines positioned in the fresh fruity side of the PCA bi-plot (Fig. 3) that were labelled by the winemakers as being wooded, i.e. Wines 6, 8 and 15. From a descriptive sensory point of view, the fresh, fruity aroma and flavours dominated in these wines and, as already mentioned, they form part of the Fresh and Fruity group (cluster A, Fig. 3). The position of Wines 6, 8 and 15 can thus be explained by the fact that the sensory impact of wood contact is overshadowed by other factors. Even though these wines received wood contact during some stage of winemaking, the fresh and fruity character of the wines was not compromised (Gibson, 2010). It was stated on the back label that Wine 15 was barrel fermented. It has been proven that wood contact after alcoholic fermentation results in wine with stronger wood aroma attributes than wines undergoing barrel fermentation (Chatonnet *et al.*, 1992). Barrel fermentation, such as employed during the production of Wine 15, resulted in less pronounced wood characteristics in the final wine allowing the more fresh fruity characteristics to dominate. It was, however, established that both Wines 6 and 8 have had lees contact during the winemaking process (Addendum B). Lees contact after alcoholic fermentation influences the aroma characteristics imparted by wood. On-lees ageing of wooded white wines cause the wood character to become better integrated and less pronounced (Chatonnet *et al.*, 1992). Many studies have shown that the sensory quality of a wine improves when there has been lees contact (Doco *et al.*, 2003; Lubbers *et al.*, 1994; Salmon *et al.*, 2002). It was also noticed that two of the wooded wines, Wines 6 and 15, were from the 2010 vintage (Addendum B). A young wine, as opposed to a wine from an older vintage (vintages 2008 and 2009), tend to have more prominent fruity aromas and this profile can decrease as the wine matures (Chrisholm *et al.*, 1995; Gibson, 2010; Moio *et al.*, 2004). The change in fruity character can be attributed to the chemical changes taking place during the first few years of ageing as the result of hydrolysis, esterification, oxidation and redox reactions (Camara *et al.*, 2006; Fisher, 2007). These changes will be discussed in more detail when the chemical profile of the bush vine Chenin blanc wines are examined.

The sensory modification occurring in a wine during maturation and ageing is evident when the wines were coloured according to their vintage in the PCA scores plot (Fig. 8a). According to Fig. 8, wines from the youngest vintage (2010 vintage) are situated in close proximity to the sensory attributes logically associated with the Fresh and Fruity style of Chenin blanc. These sensory attributes are the aroma attributes guava, tropical and pineapple aroma and the flavour attribute fresh fruity. In the case of the older vintages, the sensory characteristics gradually move away from the sensory attributes associated with the 2010 vintage wines and more in the direction of the ripe fruit and woody sensory attributes. The 2008 vintage wines were furthest away from the fresh fruit attributes. Even though only four wines from the 2008

vintage were included in this study, a very definite trend can be seen. The wines belonging to the 2009 vintage seem to lie in the centre of the plot showing that these wines associate with both the fresh fruity side, as well as the wooded/rich fruit side of the PCA plot (Fig. 8). The majority of the wines chosen for this study do, however, lie more to the right side of the PCA plot (Fig. 8) showing a stronger association between the 2009 wines and the wooded/rich fruit sensory attributes. The reason for the gradual move of these wines away from the fresh fruity sensory attributes in the direction of the rich fruit sensory attributes can be explained by the chemical change in volatile aroma compounds during wine ageing (Fisher, 2007; Gibson, 2010; Ribéreau-Gayon *et al.*, 2006). The change in fresh fruit character in wine was described by Harrington (2008) as related to the sensory changes a fresh fruit will undergo when left to either age or dry. Even though the fruit's flavour, aroma and colour will be completely different to that of the fresh fruit, it can still be described as being pleasant. This gradual change in white wine aroma from fresh fruity characteristics to a wine with a strong dried fruit aroma was also noticed by Oliveira *et al.* (2008) where Alvarinho wines were aged and subjected to sensory analysis after a period of 8 and 20 months. Alvarinho wines, a white wine cultivar popular in Portugal, is known for producing quality monovarietal wines with fresh, floral and fruity flavours. After 8 months of ageing, these wines still possessed high floral, tropical fruit, tree fruit and citrus aromas. These fresh, floral and fruity aromas did, however, diminish after 20 months of ageing and gave way to dried fruit and vegetal aromas (Oliveira *et al.*, 2008).

When comparing the style classifications allocated to the wines in our study by the wines' respective winemakers or viticulturists, it is clear that these styles do not always match up with the sensory characteristics indicated by DSA (Fig. 6). Even though the three dry Chenin blanc styles are acknowledged by the majority of the South African wine industry, no distinct sensory terms or specifications have been formulated for the three different styles. The absence of specifications for the different Chenin blanc styles might be the reason for the mismatched style perception when considering the sensory results of DSA and the styles assigned to the wines by the winemakers or viticulturists. Since no specific definitions are available to guide winemakers as to which style a Chenin blanc belongs to, winemakers are free to interpret the styles as they see fit. This, however, might prove to be problematic when it comes to consumer perception. Wine labels are often the only medium used to communicate with the consumer, since it is most economical (Rocchi & Stefani, 2005). If a consumer is unable to match the perceptions created by the winemaker on the wine label when they consume the wine, unfavourable consumer reactions may result (Deliza & MacFie, 1996). The effect of mismatched perceptions and sensory experiences will be discussed in Chapter 5 in more detail.

A further aspect of interest in this group of bush vine Chenin blanc wines, is that some of the wines illustrated a degree of vegetative aroma and flavour (Fig. 9). This vegetative characteristic was, however, found to be quite pleasant and not at all negative. Fig. 9 is a PCA bi-plot generated using **only the first tier** attributes selected during a variable selection step to find the sensory variables explaining more than 50% ($R^2 > 0.5$) of the variance in the PCA model. All the first tier attributes indicated in Fig. 3 have again been selected to be included in the PCA bi-plot illustrated in Fig. 9; however, this PCA bi-plot also includes the sensory attributes vegetative flavour and vegetative aroma. Interestingly, the definite separation into two groups that is evident in Fig. 3 is not so apparent in Fig. 9, mainly as a result of the vegetative aroma and flavour coming into play. According to Fig. 9, the distribution of some wines, wines from both the Fresh and Fruity and the Rich and Ripe groups, moved away from their respective groups and in the direction of the

vegetative attributes. These wines are Wines 2, 10, 14, and 18. Many factors can influence the vegetative aroma and flavour in a wine and include both viticultural and oenological practices. No information on the vegetative aroma and flavour of Chenin blanc is currently available and is certainly a matter that needs to be studied in more detail.

The wines with the most pronounced vegetative flavour and aroma were produced from grapes grown in Wellington (Wine 2), Darling (Wine 10) and Stellenbosch (Wines 14 and 18) (Addendum B). The Wellington winegrowing ward falls under the Paarl district which is considered a hot climate production area (Anon., 2011; Anon., 2012). The other two winegrowing areas, Darling and Stellenbosch, receive cooling sea breezes which can lower the temperatures of elevated vineyards (Anon., 2012). Cabernet Sauvignon have shown a tendency to develop vegetative aromas when cultivated in cool climates (Heymann & Noble, 1987). It might be that Wines 10, 14 and 18 may have developed vegetative sensory qualities because of the cooler climate in which they were cultivated. Another study on the vegetative character in Cabernet Sauvignon wine showed that wine produced from younger vines tend to possess increased intensities of this vegetal character. The ages of the vines used in the Cabernet Sauvignon study ranged from 5 to older than 25 years, however, it was never specified at which age the wine's vegetative characteristics decrease and gave way to fruity flavours and berry aromas (Heymann & Noble, 1987). In our study, Wines 2, 10 and 14 are all produced from vines older than 25 years in age (Addendum B). Wine 18, however, was produced using the grapes from vineyards ranging in age from 15 to 25 and younger (Addendum B). Since the vineyards used for producing Wine 18 were younger than the vines used for producing Wines 2, 10 and 14, there might be a possibility of vine age resulting in a detectable vegetative character.

Skin contact has also been proved to increase the vegetative aroma in Verdejo white wines (Sánchez-Palomo *et al.*, 2010). All the vegetative wines, except for Wine 2, received skin contact during the winemaking process (Addendum B). It might be that skin contact may have contributed to the development of vegetative aromas and flavours in Wines 10, 14 and 18.

An increase in vegetative aroma has also been noticed in aged wines. After 3 years of bottle ageing, Vidal blanc wines developed prominent vegetative aromas (Chrisholm *et al.*, 1995). When looking at the vintages of the five vegetative wines, it can be seen that Wines 10 and 18 are from the 2010 vintage. The other wines, Wines 2 and 14, are from older vintages (2009 vintage), which might explain the presence of a vegetative character (Addendum B).

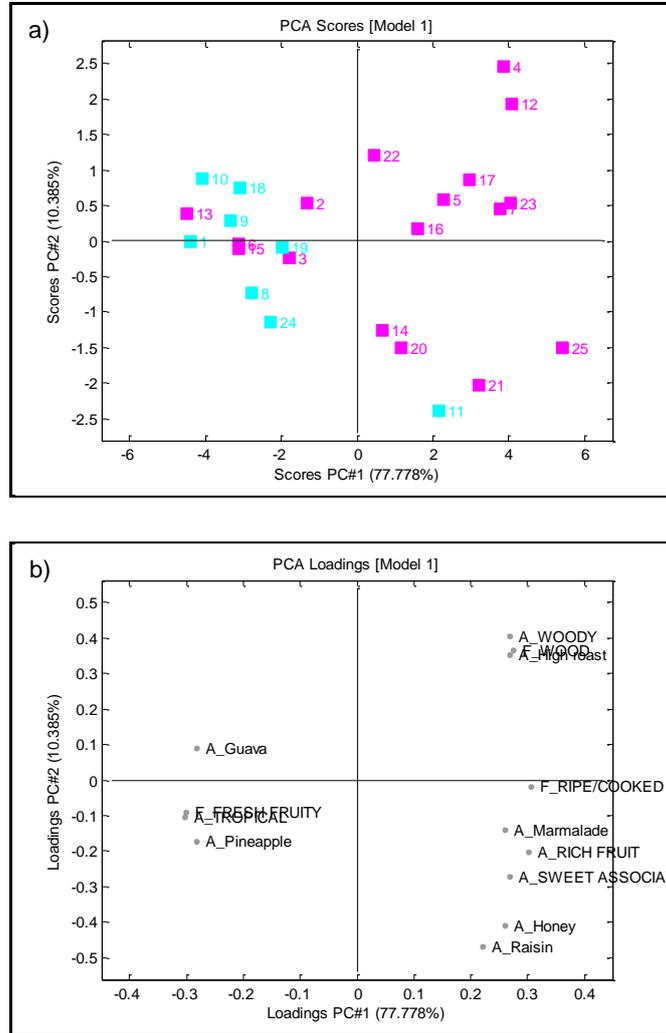


Figure 6 PCA a) scores and b) loadings plot coloured according to the styles assigned to the wines by their respective winemakers and viticulturists. The letters ‘A’ and ‘F’ in the sensory attribute labels on the loadings plot refer to aroma and flavour, respectively. Sensory descriptors indicated in capital letters refer to first tier attributes, and those in lower case to second tier attributes. The wines in the scores plot are represented with a marker labelled with a code from 1 to 25. Fresh and Fruity style wines are indicated in blue and Rich and Ripe style wines are indicated in purple.

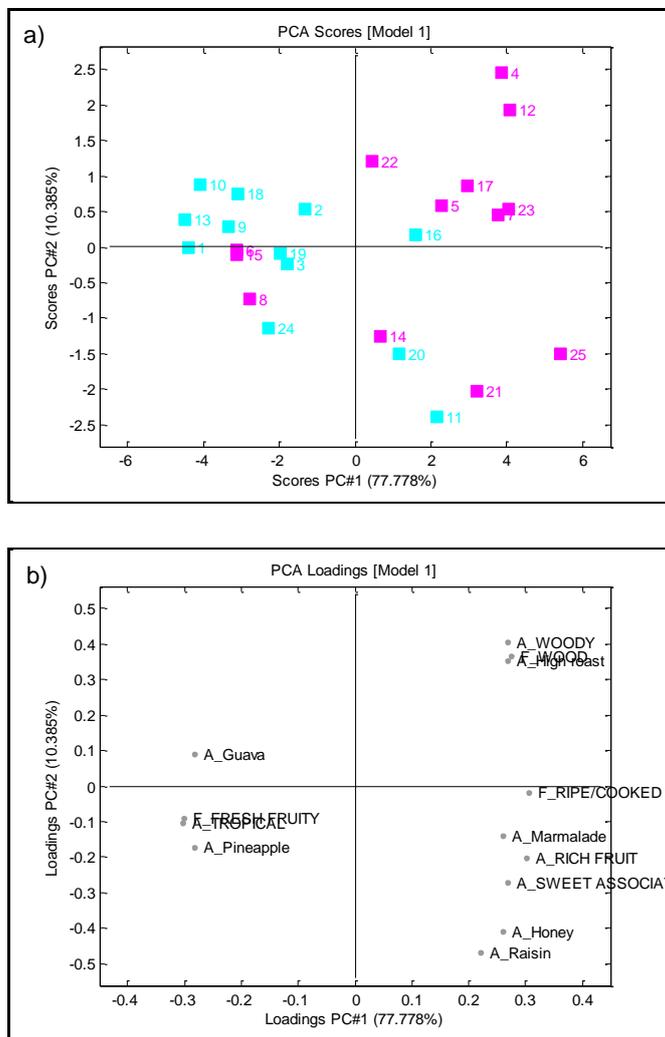


Figure 7 PCA a) scores and b) loadings plot coloured according to whether or not the wines received any wood contact during the winemaking process. The letters ‘A’ and ‘F’ in the sensory attribute labels on the loadings plot refer to aroma and flavour respectively. Sensory descriptors indicated in capital letters refer to first tier attributes, and those in lower case to second tier attributes. The wines in the scores plot are represented with a marker labelled with a code from 1 to 25. Wooded wines are indicated in purple and unwooded wines are indicated in blue.

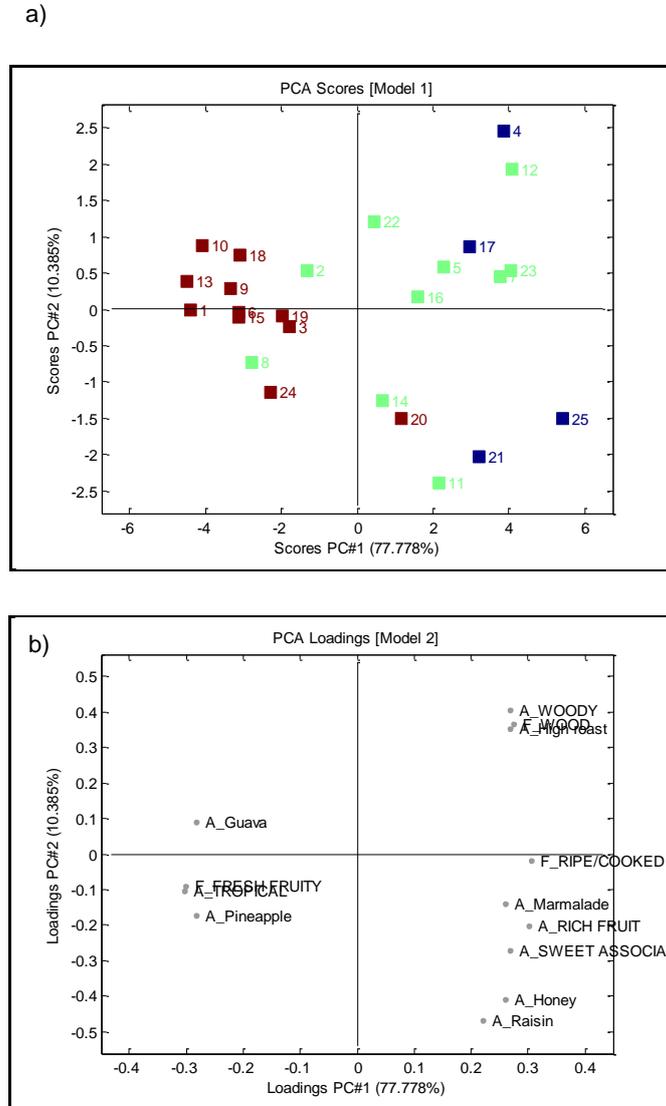


Figure 8 PCA a) scores and b) loadings plot coloured according to vintage. The letters 'A' and 'F' in the sensory attribute labels on the loadings plot refer to aroma and flavour respectively. Sensory descriptors indicated in capital letters refer to first tier attributes, and those in lower case to second tier attributes. The wines in the scores plot are represented with a marker labelled with a code from 1 to 25. Wines from the 2010 vintage are indicated in maroon, wines from the 2009 vintage are indicated in green and wines from the 2008 vintage are indicated in navy.

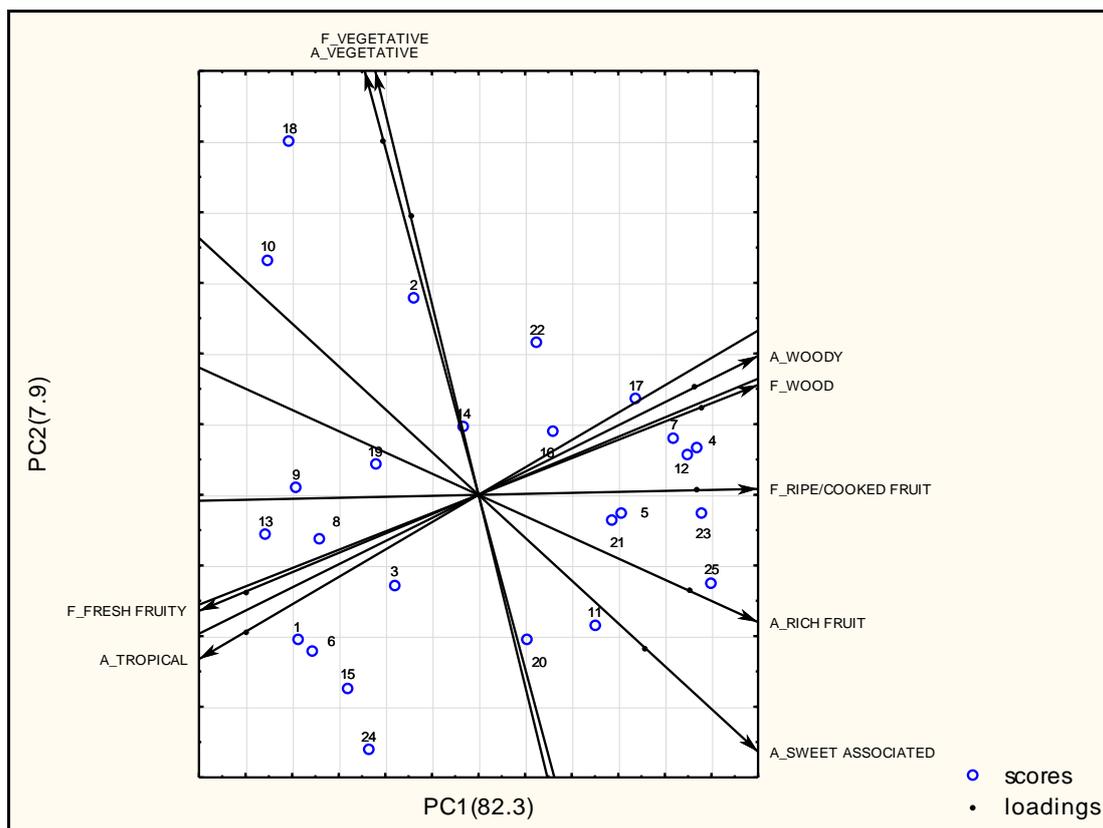


Figure 9 PCA bi-plot illustrating the interrelationship between wines and their sensory attributes generated from DSA data using only first tier attributes explaining more than 50% of the variance. PC1 explains 82.3% and PC2 7.9% of the variance between the different wines. The letters ‘A’ and ‘F’ in the sensory attribute labels refer to aroma and flavour respectively. The wines are represented with a marker labelled with a code from 1 to 25.

3.2. Chemical profile of selected bush vine Chenin blanc wines

The chemical profile of a selection of South African Chenin blanc wines, produced exclusively from vineyards trained to bush vines, was determined using GC-FID and FTMIR spectroscopic methods. These analytical methods quantified the major volatile and monoterpene content of the wines, as well as the major wine quality parameters.

The results from the GC-FID and FTMIR analyses are given in Tables 2 to 6. These tables include the concentration ranges of all the chemical compounds and parameters analysed for the 25 bush vine Chenin blanc wines included in this study. Also included in these tables are the average, standard deviation (SD) and odour threshold (OTH) for each compound. The average and SD values were calculated by replacing all the values below the limit of quantification (LOQ) with the actual LOQ value of that particular compound. In Tables 2 to 6, the compounds which were found to be present at levels below their LOQ are indicated as <LOQ. The OTH values were taken from literature.

The concentration ranges for the monoterpene compounds limonene, fenchone and citronellol, were not included in these tables as none of the wines contained levels above the LOQ.

Table 2 Ranges of general wine parameters as measured using FTMIR. Concentrations are given in g/L unless otherwise specified.

Wines	pH	Ethanol (% v/v)	Volatile acid	Total acid	Malic acid	Tartaric acid	Succinic acid	Glucose	Fructose	Glycerol
1	3.48	13.32	0.63	5.95	4.09	2.75	0.29	1.55	1.69	6.67
2	3.34	13.70	0.51	5.96	2.93	2.71	0.45	0.83	0.92	7.47
3	3.39	13.88	0.37	5.74	3.39	3.31	0.47	1.46	1.03	7.04
4	3.21	13.24	0.56	6.26	0.95	3.05	0.25	0.53	1.28	6.83
5	3.24	13.85	0.62	6.25	2.45	2.67	0.35	1.08	2.42	8.12
6	3.39	13.73	0.46	6.14	3.08	2.96	0.63	1.36	2.21	7.21
7	3.25	13.93	0.83	6.52	2.31	3.56	0.46	1.95	2.80	8.80
8	3.40	13.78	0.68	6.23	3.12	2.86	0.45	1.08	3.46	7.89
9	3.34	13.63	0.55	6.15	3.64	3.01	0.45	1.98	1.86	7.75
10	3.30	12.81	0.53	6.13	2.94	3.20	0.27	0.80	1.81	6.12
11	3.11	14.03	0.42	6.24	2.60	2.56	0.49	0.93	4.77	6.58
12	3.45	13.70	1.09	6.19	0.79	3.05	0.30	3.29	8.15	7.82
13	3.41	14.34	0.59	6.30	3.65	3.60	0.34	1.39	2.04	7.55
14	3.28	14.07	0.64	6.50	2.72	3.55	0.25	0.89	1.21	6.89
15	3.27	14.60	0.61	6.32	2.55	3.41	0.36	1.23	1.70	6.72
16	3.44	12.53	0.54	5.58	0.94	4.04	0.35	0.70	1.13	6.37
17	3.48	12.98	0.69	6.25	1.70	3.17	0.22	1.52	1.23	8.02
18	3.33	13.67	0.50	6.01	3.26	3.23	0.66	1.47	4.87	7.80
19	3.39	14.44	0.45	6.03	4.19	1.64	0.45	0.68	1.37	6.69
20	3.48	13.68	0.69	5.57	1.35	3.01	0.59	1.41	2.34	7.94
21	3.34	12.14	0.55	6.56	3.83	3.41	0.35	1.78	2.99	7.27
22	3.35	13.80	0.67	6.38	3.82	4.99	0.40	2.03	1.12	7.42
23	3.18	13.88	0.67	6.89	2.29	3.30	0.11	2.60	4.86	7.65
24	3.15	12.87	0.50	6.84	3.53	2.37	0.37	0.99	6.41	8.31
25	3.40	14.78	0.50	5.70	2.695	1.97	0.74	1.29	1.50	7.37
Range	3.11 – 3.48	12.14 – 14.78	0.37 – 1.09	5.57 – 6.89	0.79 – 4.19	1.64 – 4.99	0.11 – 0.74	0.53 – 3.29	0.92 – 8.15	6.12 – 8.80
Average	3.33	13.65	0.59	6.19	2.75	3.10	0.40	1.39	2.60	7.37
SD	0.10	0.63	0.15	0.34	0.99	0.65	0.15	0.63	1.85	0.66

SD: Standard Deviation

Table 3 Concentration ranges for all the esters analysed using GC-FID. Concentrations are given in mg/L.

Wines	2-Phenyl-ethyl acetate	Diethyl succinate	Ethyl acetate	Ethyl butyrate	Ethyl caprate	Ethyl caprylate	Ethyl hexanoate	Ethyl lactate	Hexyl acetate	Isoamyl acetate
1	0.96	0.91	126.87	0.76	<LOQ	0.29	1.40	12.20	0.39	5.59
2	0.47	0.95	108.41	0.76	<LOQ	0.30	1.21	21.76	0.26	2.29
3	0.58	1.08	99.76	0.84	0.36	0.80	1.40	15.05	0.48	5.20
4	0.38	1.22	129.51	0.65	<LOQ	0.67	1.44	40.84	0.23	0.86
5	0.46	1.34	133.84	0.70	<LOQ	0.60	1.46	26.74	0.25	1.48
6	0.73	1.41	85.29	0.79	<LOQ	0.61	1.54	15.51	0.48	5.47
7	0.38	1.35	180.47	0.71	<LOQ	0.37	1.19	22.36	0.24	0.90
8	0.43	1.14	139.74	0.73	0.37	0.78	1.35	13.97	0.31	1.58
9	0.53	1.22	76.32	0.63	<LOQ	0.53	1.39	17.05	0.40	2.65
10	0.47	0.98	109.81	0.66	<LOQ	0.49	1.42	20.51	0.27	1.68
11	0.44	1.45	85.93	0.65	<LOQ	0.43	1.20	29.02	<LOQ	0.72
12	0.43	1.11	180.62	0.58	<LOQ	0.43	1.22	40.84	0.23	0.98
13	0.67	1.30	107.40	0.76	<LOQ	0.60	1.47	14.03	0.40	4.75
14	0.44	1.25	143.39	0.70	<LOQ	0.62	1.38	24.02	0.26	1.53
15	0.53	1.28	107.62	0.74	<LOQ	0.45	1.34	22.32	0.32	2.52
16	0.53	1.16	127.76	0.76	<LOQ	0.61	1.47	185.21	0.29	2.70
17	0.43	1.32	149.40	0.64	<LOQ	0.47	1.36	251.39	0.24	1.37
18	0.79	1.61	82.74	0.69	<LOQ	0.57	1.42	21.50	0.46	4.13
19	0.74	1.07	101.12	0.87	<LOQ	0.31	1.47	11.40	0.53	6.54
20	0.58	1.18	106.04	0.66	<LOQ	0.32	1.42	110.70	0.39	2.86
21	0.38	1.05	110.38	0.61	<LOQ	0.33	1.29	19.88	0.24	0.62
22	0.49	1.04	137.59	0.69	<LOQ	0.29	1.41	22.88	0.29	1.94
23	0.40	1.07	156.57	0.64	<LOQ	0.49	1.46	116.26	0.27	0.98
24	0.48	1.08	80.03	0.53	<LOQ	0.22	1.17	22.30	0.36	1.74
25	0.54	1.47	104.16	0.73	<LOQ	0.35	1.44	63.96	0.37	3.39
Range	0.38 – 0.96	0.91 – 1.61	76.32 – 180.62	0.53 – 0.87	0.23 – 0.37	0.22 – 0.80	1.14 – 1.54	11.40 – 251.39	0.07 – 0.53	0.62 – 6.54
Average	0.53	1.20	118.83	0.70	0.24	0.48	1.37	46.47	0.32	2.58
SD	0.15	0.18	29.05	0.08	0.04	0.16	0.10	59.18	0.10	1.74
OTH	0.25 ^c	200.00 ^a	7.5 ^c	0.02 ^c	n/a	n/a	0.005 ^c	154.60 ^b	1.50 ^a	0.03 ^c

SD: Standard Deviation; OTH: Odour threshold (mg/L); n/a: not available; ^a Etiévant (1991); ^b Ferreira *et al.* (2002); ^c Guth (1997)

Table 4 Concentration ranges for all the alcohols analysed using GC-FID. Concentrations are given in mg/L.

Wines	2-Phenyl ethanol	Butanol	Hexanol	Isoamyl alcohol	Isobutanol	Methanol	Propanol
1	20.97	25.34	1.02	160.55	0.95	90.45	27.11
2	16.65	19.45	1.59	184.22	1.62	63.46	64.89
3	13.70	16.14	1.33	153.55	1.84	102.36	41.04
4	22.30	23.52	1.97	194.67	1.70	82.86	68.49
5	25.03	25.19	1.23	196.71	1.77	50.75	44.84
6	26.04	24.92	1.62	201.73	1.63	69.44	47.85
7	14.18	24.05	1.36	141.73	1.07	91.90	34.39
8	15.35	20.23	1.64	141.14	1.22	109.11	38.49
9	17.05	21.89	1.57	163.44	1.15	70.65	43.07
10	18.34	23.60	1.65	164.86	0.99	73.80	32.80
11	21.66	34.64	1.65	220.85	0.84	80.45	19.45
12	25.22	38.30	2.36	157.61	1.43	66.65	40.48
13	18.44	27.72	1.25	171.72	1.10	116.25	38.26
14	17.07	25.82	1.54	167.27	1.21	91.06	34.79
15	17.33	26.50	1.34	165.87	1.05	108.45	28.55
16	18.96	26.35	1.99	175.88	1.31	83.62	46.26
17	20.23	31.51	2.16	192.99	1.22	82.26	50.36
18	39.93	33.57	2.11	216.27	1.73	92.06	34.18
19	13.52	12.40	1.09	124.78	1.50	120.16	73.95
20	21.51	27.83	1.95	166.44	1.52	105.10	35.23
21	19.90	25.95	2.05	173.09	0.92	89.88	44.37
22	18.10	23.27	1.66	171.28	1.84	95.71	40.77
23	16.57	28.00	1.69	173.07	2.04	128.27	51.71
24	19.16	29.22	2.44	169.06	1.63	95.68	44.36
25	35.01	35.65	1.61	219.32	1.72	113.36	51.00
Range	13.52 – 39.93	0.84 – 2.04	1.02 – 2.44	124.78 – 220.85	12.40 – 38.30	50.75 – 128.27	19.45 – 73.95
Average	20.49	1.40	1.68	174.72	26.04	90.95	43.07
SD	6.16	0.34	0.38	24.17	5.88	19.19	12.55
OTH	10.00 ^b	150.00 ^a	8.00 ^b	30.00 ^b	40.00 ^b	n/a	306.00 ^c

SD: Standard Deviation; OTH: Odour threshold (mg/L); n/a: not available; ^a Etiévant (1991); ^b Guth (1997); ^c Peinado *et al.* (2004)

Table 5 Concentration ranges for all the acids analysed using GC-FID. Concentrations are given in mg/L.

Wines	Acetic acid	Butyric acid	Decanoic acid	Hexanoic acid	Isobutyric acid	Isovaleric acid	Octanoic acid	Propionic acid	Valeric acid
1	681.77	1.51	6.31	5.73	1.31	0.60	8.79	18.52	0.51
2	473.98	1.73	5.12	4.70	1.12	4.93	6.96	34.51	0.10
3	317.17	1.87	7.85	4.46	1.17	1.03	7.42	8.53	0.52
4	640.97	2.15	5.54	5.78	1.35	8.43	9.41	27.96	0.52
5	736.46	2.25	5.80	5.88	1.55	3.92	9.06	28.86	0.53
6	393.32	2.41	5.33	6.45	1.56	1.37	9.63	31.46	0.53
7	522.86	2.61	5.04	4.66	2.38	6.04	6.26	31.09	0.51
8	736.06	2.09	6.22	4.98	1.62	3.21	7.53	7.65	0.51
9	526.24	1.87	5.68	5.31	1.58	1.42	8.40	21.29	0.51
10	540.21	1.63	5.70	5.47	1.21	2.66	8.67	18.58	0.51
11	388.55	1.99	5.09	4.50	1.62	10.65	7.17	11.11	0.52
12	522.86	2.15	6.24	5.07	1.50	12.82	8.99	10.24	0.51
13	633.19	2.45	6.08	5.58	1.85	1.19	8.04	26.97	0.53
14	712.59	2.41	5.74	5.46	1.80	3.67	7.72	22.78	0.52
15	654.85	2.57	5.82	5.42	1.84	2.02	7.67	24.36	0.52
16	573.17	2.51	7.09	7.01	1.25	3.26	12.04	17.97	0.52
17	740.77	2.22	6.02	6.25	2.10	3.82	9.12	21.06	0.51
18	468.89	2.07	6.55	5.81	2.23	2.09	9.50	24.15	0.52
19	293.98	2.34	6.32	5.61	0.97	0.73	8.15	8.71	0.51
20	738.31	2.06	5.56	5.19	1.14	7.12	8.16	7.40	0.55
21	529.27	1.90	4.69	5.45	1.24	5.35	7.38	3.46	0.10
22	622.72	2.06	5.23	5.56	1.16	3.29	7.91	7.12	0.52
23	747.05	2.10	4.74	5.28	1.23	4.01	7.77	8.59	0.53
24	450.87	1.73	5.98	4.52	1.16	1.84	7.74	9.85	0.51
25	448.34	2.59	6.06	5.53	1.67	7.63	8.79	9.26	0.54
Range	293.98 – 747.05	1.51 – 2.61	4.69 – 7.85	4.46 – 7.01	0.97 – 2.38	0.60 – 12.82	6.26 – 12.04	3.46 – 34.51	0.10 – 0.55
Average	563.78	2.13	5.83	5.43	1.50	4.12	8.33	17.66	0.49
SD	137.93	0.31	0.71	0.61	0.37	3.16	1.15	9.37	0.12
OTH	200.00 ^b	10.00 ^b	15.00 ^b	0.42 ^a	2.30 ^a	0.033 ^a	0.50 ^a	20.00 ^c	n/a

SD: Standard Deviation; OTH: Odour threshold (mg/L); n/a: not available; ^a Ferreira *et al.* (2000); ^b Guth (1997); ^c Lambrechts & Pretorius (2000)

Table 6 Concentration ranges for all the monoterpenes analysed using GC-FID. Concentrations are given in µg/L.

Wines	Linalool oxide 1	Linalool oxide 2	± Linalool	Linalyl acetate	α -terpineol	Nerol	Geraniol	α-ionone	β-ionone	β-farnesol 1	β-farnesol 2	β-farnesol 3
1	5.21	<LOQ	<LOQ	60.24	<LOQ	11.55	782.20	29.69	12.04	85.67	<LOQ	10.81
2	<LOQ	<LOQ	27.82	55.78	<LOQ	<LOQ	527.37	24.01	15.96	32.69	12.80	<LOQ
3	<LOQ	<LOQ	13.91	30.92	<LOQ	24.89	713.95	24.49	<LOQ	46.33	13.39	<LOQ
4	<LOQ	<LOQ	40.94	56.00	<LOQ	<LOQ	806.39	25.86	26.52	81.59	14.14	<LOQ
5	<LOQ	<LOQ	26.93	38.90	<LOQ	<LOQ	669.58	19.87	14.06	75.91	12.61	<LOQ
6	<LOQ	<LOQ	16.52	33.99	<LOQ	<LOQ	1009.08	22.70	<LOQ	28.63	<LOQ	<LOQ
7	<LOQ	<LOQ	27.20	48.80	<LOQ	<LOQ	431.45	16.08	20.18	37.71	17.91	15.76
8	<LOQ	<LOQ	24.06	55.16	10.20	<LOQ	769.86	22.65	12.77	48.47	22.66	<LOQ
9	<LOQ	<LOQ	24.11	45.47	<LOQ	<LOQ	873.98	79.22	<LOQ	47.81	16.28	10.49
10	<LOQ	<LOQ	30.28	95.29	<LOQ	<LOQ	1300.68	17.79	18.11	109.01	23.16	<LOQ
11	<LOQ	<LOQ	33.55	43.12	<LOQ	<LOQ	809.98	25.38	28.95	161.24	21.01	113.66
12	<LOQ	<LOQ	32.44	50.57	<LOQ	<LOQ	908.54	28.44	10.56	28.34	15.47	<LOQ
13	<LOQ	<LOQ	16.90	54.37	<LOQ	<LOQ	829.72	47.85	<LOQ	115.59	15.28	10.72
14	<LOQ	<LOQ	31.66	52.17	<LOQ	<LOQ	453.63	11.96	15.69	21.94	13.33	<LOQ
15	5.08	5.15	20.09	54.27	<LOQ	<LOQ	685.19	15.51	<LOQ	119.13	14.69	108.98
16	<LOQ	<LOQ	41.02	84.84	<LOQ	<LOQ	1459.37	20.68	22.38	103.33	14.25	126.69
17	<LOQ	<LOQ	37.56	113.92	<LOQ	16.19	1065.03	19.93	19.59	78.13	15.02	101.50

Wines	Linalool oxide 1	Linalool oxide 2	± Linalool	Linalyl acetate	α-terpineol	Nerol	Geraniol	α-ionone	β-ionone	β-farnesol 1	β-farnesol 2	β-farnesol 3
18	<LOQ	<LOQ	15.75	37.51	<LOQ	<LOQ	1088.47	24.01	<LOQ	247.71	12.53	96.70
19	<LOQ	<LOQ	12.62	35.50	<LOQ	<LOQ	921.57	19.82	<LOQ	124.87	15.39	116.57
20	<LOQ	<LOQ	19.21	41.16	<LOQ	<LOQ	804.11	36.36	<LOQ	110.37	15.97	116.82
21	6.89	<LOQ	26.67	69.00	15.90	24.14	1080.03	18.24	26.23	101.96	14.98	112.89
22	<LOQ	<LOQ	27.26	54.49	<LOQ	<LOQ	990.86	17.31	15.32	91.63	13.99	105.76
23	7.03	<LOQ	36.70	41.17	10.44	14.38	820.04	13.86	42.10	65.25	13.47	121.66
24	<LOQ	<LOQ	28.29	35.97	<LOQ	<LOQ	681.07	28.07	10.43	72.81	14.42	114.00
25	<LOQ	<LOQ	33.67	48.74	<LOQ	<LOQ	866.56	22.43	10.94	18.59	12.29	13.33
Range	5.00 – 7.03	5.00 – 5.15	10.00 – 41.02	30.92 – 113.92	10.00 – 15.90	10.00 – 24.89	431.45 – 1459.37	11.96 – 79.22	10.00 – 42.10	18.59 – 247.71	10.00 – 23.16	10.00 – 126.69
Average	5.17	5.01	26.21	53.49	10.26	11.65	853.95	25.29	16.07	82.19	15.00	55.45
SD	0.54	0.03	8.81	19.52	1.18	4.15	236.79	13.50	8.02	50.95	3.27	51.74
OTH	>6000.00 ^c	>6000.00 ^c	15.00 ^b	n/a	330.00 ^a	400.00 ^c	30.00 ^b	n/a	0.09 ^a	n/a	n/a	n/a

SD: Standard Deviation; OTH: Odour threshold (µg/L); n/a: not available; ^a Ferreira *et al.* (2000); ^b Guth (1997); ^c Ribéreau-Gayon *et al.* (1975)

3.2.1. Variable selection

To simplify the interpretation of a PCA plot, variables showing little significance in the explanatory power of a PCA model can be removed. Again, the R-squared values were used to select only variables explaining more than 50% of the variance in a PCA model (Westad *et al.*, 2003). After the variables with R-squared values exceeding 0.5 were selected, a PCA bi-plot was generated (Fig. 10). This PCA bi-plot (Fig. 10) contains the chemical variables \pm linalool, octanoic acid, hexanoic acid, ethyl butyrate, 2-phenylethyl acetate, isoamyl acetate, hexyl acetate and malic acid. In a similar fashion, variable selection was repeated for a second and third time to supply the following PCA bi-plots:

- Fig. 11 was generated from the variables selected from the second variable selection step. This PCA bi-plot contains the chemical compounds succinic acid, diethyl succinate, 2-phenyl ethanol, isobutanol, isobutyric acid, volatile acidity, acetic acid and ethyl acetate.
- Fig. 12 was generated from the variables selected from the third variable selection step. This PCA bi-plot contains the chemical compounds total acid, β -ionone, ethanol, geraniol, ethyl hexanoate and linalyl acetate.

Since such a large set of chemical parameters were analysed, much of the underlying information would have been lost if variable selection only occurred once. By repeating the variable selection procedure three times, the majority of the significant information could be extracted from the data.

3.2.2. Chemical attributes associated with bush vine Chenin blanc wines

Fig. 10 shows the PCA bi-plot of the 25 wines and how they are distributed when explained by the variables selected during the first step of variable selection. According to Fig. 10, the majority of the wines (indicated as cluster A, Fig. 10) are situated on the right side of the PCA bi-plot. Here, wines are associated with the chemical attribute \pm linalool. Wine 16 appears to be completely detached from the rest of the wines in cluster A. Wine 16 shows the highest extent of association with the chemical compounds hexanoic and octanoic acid. There is also a certain degree of grouping with some wines dissociating from cluster A and associating more with the chemical attributes ethyl butyrate, 2-phenylethyl acetate, isoamyl acetate and hexyl acetate. This second cluster (cluster B, Fig. 10) contains Wines 1, 3, 6, 13, 18 and 19. Malic acid is also present in this PCA bi-plot, and seems to be associated more with the wines in cluster B (Fig. 10). It is interesting to note that all of the wines included in cluster A were from the Fresh and Fruity style (as designated to the wines from the DSA results) and that cluster B contained both Rich and Ripe and Fresh and Fruity style wines.

On PC1 of Fig. 10, the wines seemed to be separated by one monoterpene and a group of esters. The monoterpene on the right side of PC1 is \pm linalool, and the esters on the left side of PC1 include ethyl butyrate, 2-phenylethyl acetate, isoamyl acetate and hexyl acetate. The monoterpene \pm linalool, present as glycoconjugates in the grape berry, is freed during alcoholic fermentation (Bell & Henschke, 2005). This compound is known to impart floral aromas to a wine (Francis & Newton, 2005).

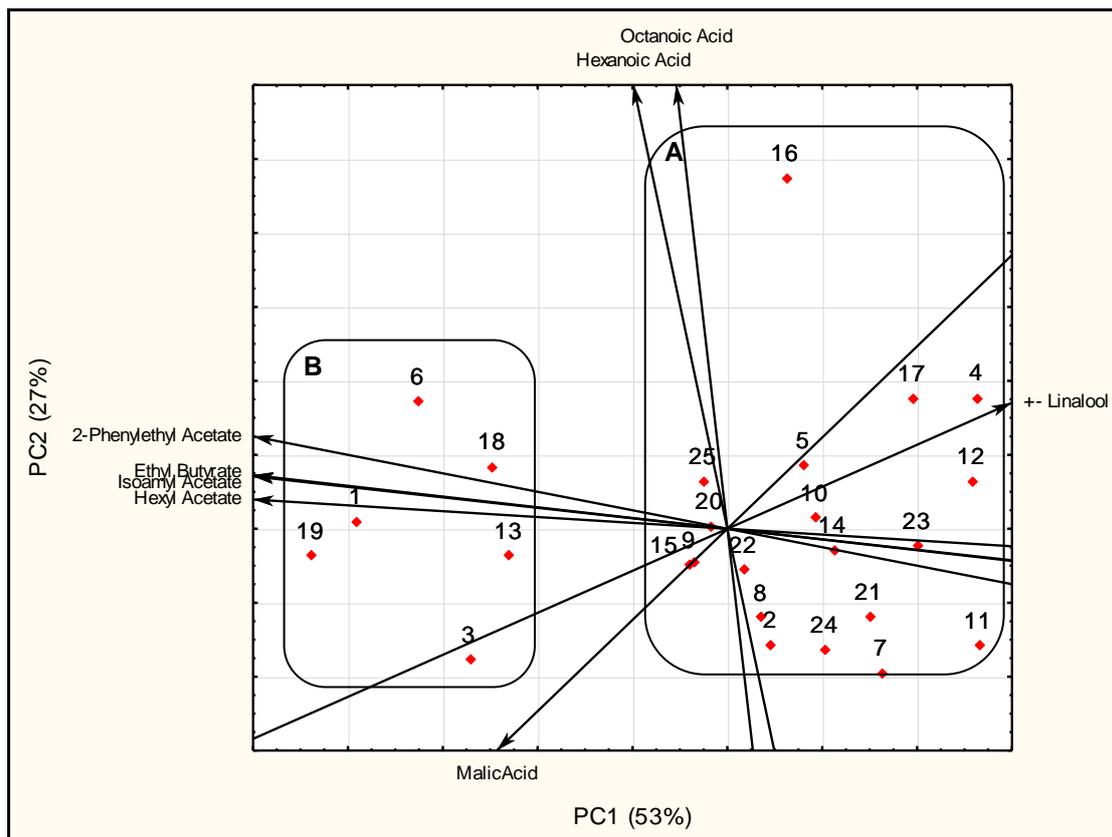


Figure 10 PCA bi-plot generated using the chemical variables selected during the first variable selection step. Two groups seem to separate on PC1 with cluster A associating with two acids and a monoterpene and cluster B associating with Malic acid and a group of esters.

PC2 of Fig. 10, on the other hand, is separated by malic acid at the bottom and hexanoic acid and octanoic acid on the top of the plot. Hexanoic acid and octanoic acid are volatile fatty acids which can impart a sweaty or cheesy aroma to wine (Francis & Newton, 2005), however, this undesirable aroma impact is only apparent at concentrations exceeding 20 mg/L (Ribéreau-Gayon *et al.*, 2006). In these wines, the octanoic acid concentration ranges from 6.26 to 12.04 mg/L and the hexanoic acid concentration from 4.46 to 7.01 mg/L, which are well below 20 mg/L. Even though these volatile fatty acids are present below the concentration at which it becomes unpleasant, they are present at levels above their odour threshold which is 0.42 mg/L for hexanoic acid and 0.50 mg/L for octanoic acid (Table 5). In small quantities, volatile fatty acids contribute to the aromatic equilibrium or balance of a wine, since these compounds counter the hydrolysis of their esters (Bertrand, 1981; Edwards *et al.*, 1990; Flanzy, 2003). Wine 16 is the only wine that has a strong association with the two volatile fatty acids, octanoic acid and hexanoic acid. The reason for Wine 16 being so much removed from the rest of the wines and for having such high hexanoic acid and octanoic acid concentrations might be explained by the yeast strains used to ferment this particular wine. Wine 16 was fermented using Vin 7, Vin 13 and NT 116 and was the only wine in the sample set produced using the yeast strain NT 116 (Addendum B). All three yeast strains used for the production of Wine 16 are recommended for Chenin blanc wine production according to a producer's specification sheet (Addendum

G). Yeast strains used in wine production are known to influence the formation of volatile fatty acids (Ugliano & Henschke, 2009). Along with the yeast strain, fermentation conditions and must composition can also manipulate the volatile fatty acid contents of a wine (Ugliano & Henschke, 2009). Since Wine 16 is the only wine produced using the yeast strain NT 116 and the yeast strain is known to affect the volatile fatty acid content of a wine, the yeast strain NT 116 could possibly be the reason for Wine 16 having such high hexanoic acid and octanoic acid concentrations. Whether or not the hexanoic acid and octanoic acid production of NT 116 used in conjunction with other yeast strains are higher than with any other wine yeast or yeast strain combination, should be researched.

Wines 1, 3, 6, 13, 18 and 19 are all grouped near the ester compounds and marked in Fig. 10 as cluster B. Esters are important contributors to wine aroma derived from fermentation and are responsible for fruity aroma attributes (Bell & Henschke, 2005). It is also known that the influence of esters on wine aroma is defined by the group rather than the individual esters (Francis & Newton, 2005; Van der Merwe & Van Wyk, 1981). The wines found in cluster B are all from the 2010 vintage which indicates that these wines were relatively young at the time they were subjected to chemical analyses. Both ethyl esters and acetate esters concentrations decrease during ageing as a result of hydrolysis, which leads to a loss of fruitiness (Chrisolm *et al.*, 1995; Liberatore *et al.*, 2010; Ramey & Ough, 1980).

Even though malic acid, since it is a non-volatile acid, does not actively contribute to wine aroma, it still plays an important part in a wine's sensory quality. Wines with a low malic acid concentration are perceived as having a flat flavour and are also at risk of microbial spoilage (Jackson, 2008; Volschenk *et al.*, 2006). Wines with the highest malic acid concentrations are Wines 1, 8, 9, 13, 19, 21, 22 and 24 (Table 2). Malic acid is also known to decrease with grape maturation (Bakker & Clarke, 2012). This is even more evident in warm regions where hotter weather conditions result in even more malic acid elimination from the grape during the ripening process (Volschenk *et al.*, 2006). Grapes from hotter areas tend to have lower malic acid concentrations than those grown in coastal areas where the vineyards can experience the effects of the cooling sea air (Volschenk *et al.*, 2006). Malic acid concentration can also be decreased by malolactic fermentation (MLF) where malic acid is converted to lactic acid (Bakker & Clarke, 2012).

The wines showing the strongest association with malic acid in Fig. 10 do not seem to have particularly high levels of malic acid. The chemical analysis showed that the malic acid content of all the wines analysed ranged from 0.79 to 4.19 g/L (Table 2). South African young Sauvignon blanc and Chardonnay wines were reported to have malic acid levels ranging from 0.39 to 5.8 g/L (Louw, 2007). Another study reported malic acid levels for a vast selection of white wines produced in Slovenia to be as high as 6.07 g/L (Kordiš-Krapež *et al.*, 2001). It is thus clear that the bush vine Chenin blanc wines included in this study all have malic acid levels which can be considered standard for white wines.

Fig. 11 includes all of the 25 wines and the chemical attributes selected in the second variable selection step. The majority of the wines are distributed near the centre of the PCA bi-plot with some wines appearing to be more separated from this centre cluster than others. Wine 12, situated on the left side of the plot, shows the strongest association with the chemical attributes volatile acidity and acetic acid. The proximity of Wine 12 shows that this wine, because of its high volatile acidity and acetic acid concentration, is completely different to the other wines analysed in this study. Wines 6, 11, 18 and 25 are also removed

from the centre cluster. These wines associate more with the chemical attributes succinic acid, diethyl succinate and 2-phenyl ethanol. Succinic acid, which is the main organic acid produced by yeasts (Volschenk *et al.*, 2006), can be seen on the right side of the PCA bi-plot (Fig. 11). Even though small amounts of succinic acid are present in wine grapes, the majority of the succinic acid is produced during fermentation (Belitz & Grosch, 1992; Bell & Henschke, 2005; Peynaud, 1999). The wine yeast *Saccharomyces cerevisiae* is known to produce varying levels of succinic acid, but other *Saccharomyces* strains such as *S. bayanus* and *S. uvarum* also tend to result in high levels of succinic acid production (Antonelli *et al.*, 1999; Eglinton *et al.*, 2000; Giudici *et al.*, 1995; Radler, 1993). Other than yeast strain, fermentation conditions also influences the amount of succinic acid produced. These fermentation conditions include fermentation temperature, must composition and clarity, pH, acidity, SO₂ and biotin content (Coulter *et al.*, 2004). According to the PCA bi-plot (Fig. 11), Wines 6, 11, 18 and 25 have the highest succinic acid concentrations, however, when the chemical data (Table 2) is examined, it is seen that Wine 20 also contains higher levels of succinic acid. Wine 20 was fermented using a combination of commercial yeasts (Addendum B). This combination includes the strain *S. bayanus*, available as Lalvin QA 23 (Addendum G), which is known for its elevated production of succinic acid. Wine 25 was produced using spontaneous fermentation. Spontaneous fermentation uses the natural yeasts and bacteria present in the vineyard or on cellar equipment to produce more complex wines with 'original flavours' (Le Jeune *et al.*, 2006). Since the yeast strains used for the production of Wine 25 were not controlled, it is possible that yeast strains such as *S. bayanus* or *S. uvarum*, which is known for high succinic acid production, could have been present in the natural yeast blend. Two studies have isolated *S. uvarum* as part of the yeast and bacterial mix responsible for spontaneous fermentation (Demuyter *et al.*, 2004; Le Jeune *et al.*, 2006). Another study found *S. bayanus* to be the yeast strain most prevalent in the spontaneous fermentation of white wines from North Spain (Rementeria *et al.*, 2003).

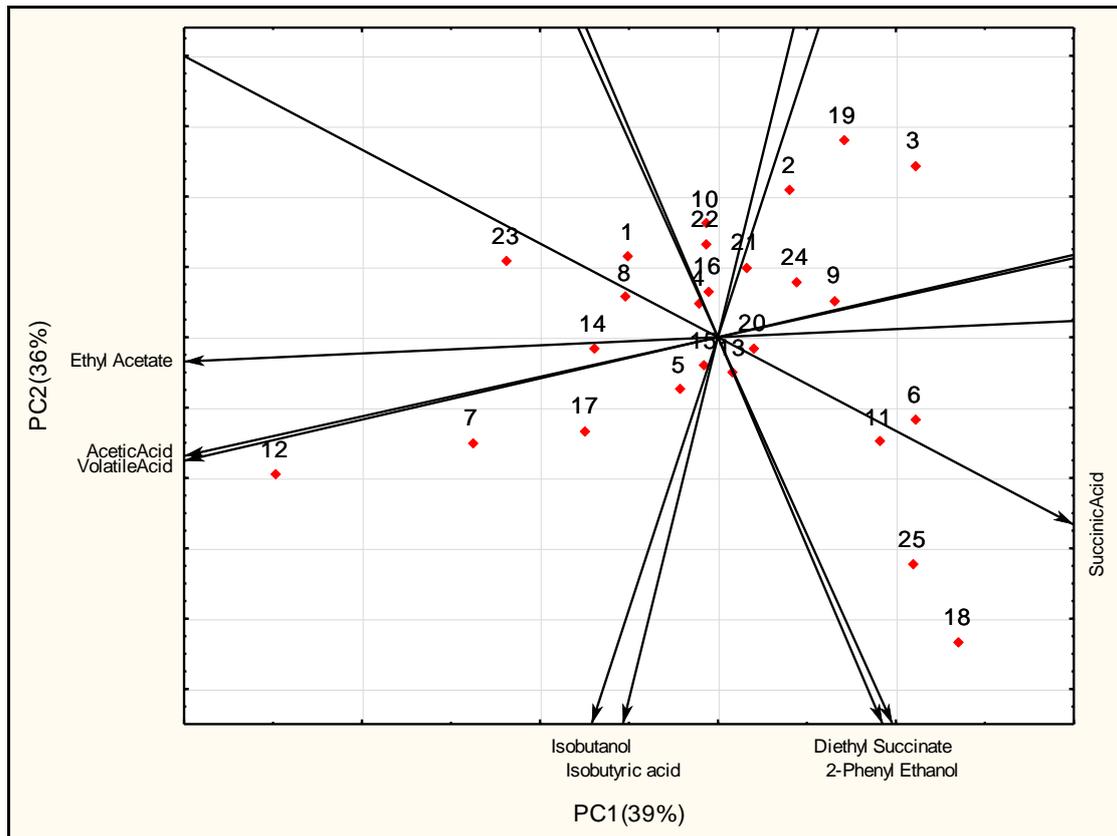


Figure 11 PCA bi-plot generated using the chemical variables selected during the second variable selection step.

The rest of the wines showing high succinic acid concentrations (Wines 6, 11 and 18) were all produced using commercial strains of *S. cerevisiae* which included VL 1, Vin 7 and 4F9 (Addendum B). Since *S. cerevisiae* is not recognised for producing such high levels of succinic acid, other fermentation conditions must have caused Wines 6, 11 and 18 to have succinic acid levels above the normal maximum of 2 g/L succinic acid (Ugliano & Henschke, 2009). Fermentation conditions were not determined in this project, therefore no conclusions can be made as to what might have caused the elevated succinic acid levels in Wines 6, 11 and 18.

The chemical compounds diethyl succinate, 2-phenyl ethanol, isobutanol and isobutyric acid are situated on the lower right side of the PCA bi-plot (Fig. 11). Isobutanol and 2-phenyl ethanol are higher alcohols. Higher alcohols are the most abundant volatile compounds formed during fermentation and can be present in varying concentrations. At concentrations below 300 mg/L, higher alcohols impart a pleasant complexity to a wine (Bell & Henschke, 2005; Rapp & Versini, 1991). Isobutanol is known to have an aroma described as fusel or alcohol and the aroma of the higher alcohol 2-phenyl ethanol can be described as rose or honey (Escudero *et al.*, 2007; Gil *et al.*, 2006; López *et al.*, 2003; Mendes *et al.*, 2012). None of the wines seem to have a very strong association with the higher alcohol isobutanol. When the GC-FID data are inspected (Table 4) in more detail, it can be seen that the isobutanol concentrations range from 12.40 to 38.30 mg/L. This is far below the concentration where higher alcohols become detrimental to wine quality. The other higher alcohol, 2-phenyl ethanol, is also present in concentrations far below 300 mg/L and ranges

from 13.52 to 39.93 mg/L in the wines analysed (Table 4). This compound is, however, present in levels higher than the compound's odour threshold which is 10.00 mg/L (Table 4) and consequently could have an influence on the aroma of the wines, especially for Wines 18 and 25.

Diethyl succinate, which also occurs on the lower part of the PCA bi-plot (Fig. 11), is produced by lactic acid bacteria during MLF (Gil *et al.*, 2006). Diethyl succinate concentrations also increase during wine ageing (Alves *et al.*, 2005; Gonzalez-Viñas *et al.*, 1996; Pérez-Coello *et al.*, 2003) and wines fermented in oak barrels tend to have diethyl succinate concentrations much higher than wines fermented in stainless steel tanks (González-Marco *et al.*, 2008). The wines showing the highest diethyl succinate levels are Wines 6, 11, 18 and 25. Even though these wines have the highest diethyl succinate concentrations, the maximum concentration of diethyl succinate for the wines analysed is merely 1.61 mg/L (Table 3). Other researchers have indicated that diethyl succinate concentration means for young white wines could be 2.97 ± 3.51 mg/L (Gil *et al.*, 2006) and 49.95 ± 7.69 mg/L for Godello white wines (González Álvarez *et al.*, 2011). These levels are much higher than the levels found for the Chenin blanc wines analysed in this study. In another South African study on young wines, Louw (2007) found wines to contain diethyl succinate levels ranging between not detected to 1.50 mg/L.

Isobutyric acid, also situated at the lower part of the PCA bi-plot (Fig. 11), is a volatile fatty acid which is believed to be an important contributor to a wine's fermentation aroma (Bell & Henschke, 2005; Francis & Newton, 2005). Even though isobutyric acid is not considered a contributor to wine quality, this compound, along with the other volatile fatty acids present in wine, has shown to influence and benefit aroma complexity (Shinohara, 1985). It has also been found that isobutyric acid concentrations are higher in wines fermented and aged in barrels than wines fermented in stainless steel tanks (Liberatore *et al.*, 2010). None of the wines seem to show a very strong association with the chemical attribute isobutyric acid on the PCA bi-plot (Fig. 11). When the GC-FID data are inspected a bit closer, it can be seen that the Chenin blanc wines analysed in this study have isobutyric acid concentrations ranging from 0.97 to 2.38 mg/L (Table 5). Since the odour threshold for isobutyric acid is 200.00 mg/L (Table 5) and all of the wines contain this compound in levels well below its odour threshold. This volatile fatty acid does not seem to have any significant effect on the wines' aroma profiles. According to the GC-FID data (Table 5), Wines 7, 17 and 18 seem to have the highest isobutyric acid concentrations. Wines 7 and 17 were subjected to some form of wood contact during the winemaking process (Addendum B), which can serve as a reason for these two wines to possess some of the highest isobutyric acid concentrations. Wine 18, however, was not subjected to any wood contact. The reason for Wine 18 having such a high isobutyric acid level cannot be explained by the information gathered in this study and thus needs further investigation.

According to Fig. 11, the variables volatile acidity and acetic acid are highly associated. The strong association between these two variables is because acetic acid constitutes more than 90% of a wine's volatile acidity. Acetic acid is produced during fermentation, but spoilage bacteria activity can also increase acetic acid levels extensively. Wines with acetic acid concentrations exceeding 2-3 g/L can be considered spoiled (Jacobson, 2006). Since the wines analysed in this study showed acetic acid concentrations ranging from 293.98 and 747.05 mg/L (Table 5), any suspicion of spoilage can be eliminated. Wine 12 seems to have the strongest association with the chemical attributes acetic acid and volatile acidity. According to the information on the back label of Wine 12, this wine was produced using some botrytis-infected grapes. Wine

12 was also the sweetest wine in the sample set analysed and contains glucose and fructose levels much higher than any of the other wines (Table 2). It is known that sweeter wines produced from botrytis-infected grapes have some of the highest acetic acid concentrations without the detrimental effect of acetic acid on the sensory quality of a wine (Jacobson, 2006; Ugliano & Henschke, 2009). Other than Wine 12, Wines 7, 17 and 23 also show a strong association with the variables acetic acid and volatile acidity. These wines are all from either the 2008 or 2009 vintage and all of these wines were subjected to some form of wood contact (Addendum B). Due to the effects of oxidation during barrel ageing and the hydrolysis of esters, acetic acid concentrations can increase significantly (Chrisholm *et al.*, 1995).

High acetic acid concentrations are expected to be accompanied by high ethyl acetate levels, since these two compounds are produced by the same acetic acid bacteria (Jackson, 2008; Jacobson, 2006). Ethyl acetate is also the most common ester found in wine even though it is produced only in small amounts during fermentation. It is during barrel ageing that ethyl acetate levels increase considerably (Ribéreau-Gayon *et al.*, 2006). Ethyl acetate is known to have an unpleasant pungent or vinegary aroma at concentrations exceeding 150 mg/L and is often considered to be detrimental to wine quality (Clarke & Bakker, 2004; Jacobson, 2006; Peynaud & Blouin, 1996; Rapp & Mandery, 1986). At lower concentrations, ethyl acetate have been described by pleasant aroma descriptors including pineapple, fruity and apple which makes a positive contribution to white wine quality (Amerine & Roessler, 1976; Francis & Newton, 2005; Gil *et al.*, 2006; Sánchez-Palomo *et al.*, 2010; Swiegers *et al.*, 2005; Xi *et al.*, 2011). The wines analysed in this study contain ethyl acetate at levels ranging from 76.32 to 180.62 mg/L (Table 3). Even though the maximum concentration of ethyl acetate exceeds the level where this compound becomes unpleasant, no such observations were made during the sensory analysis of these wines.

The results of the third variable selection step were used to generate a PCA bi-plot (Fig. 12) showing the influence of the chemical compounds total acid, β -ionone, ethanol, linalyl acetate, ethyl hexanoate and geraniol on the distribution of the 25 bush vine Chenin blanc wines analysed in this study.

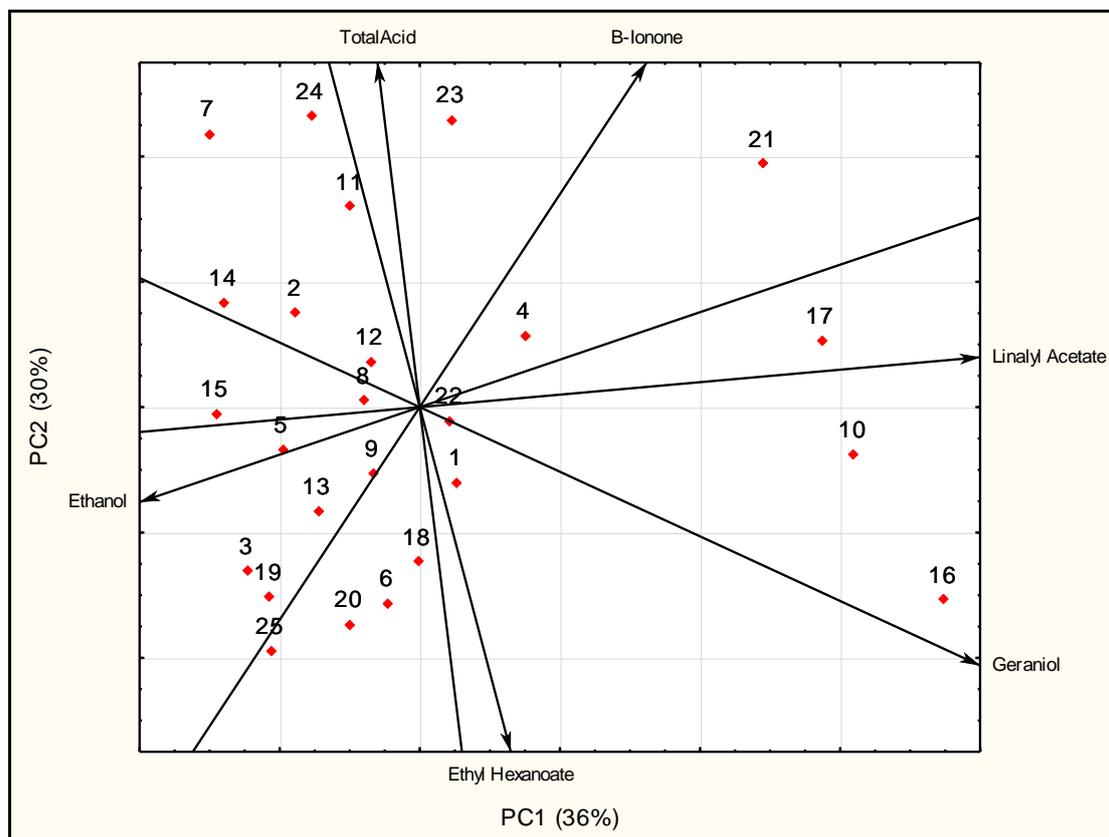


Figure 12 PCA bi-plot generated using the chemical variables selected during the third variable selection step.

According to this PCA bi-plot (Fig. 12), the most defined separation between the wines can be seen on PC1. The majority of the wines in this PCA bi-plot (Fig. 12) are grouped near the variable ethanol indicating that these wines contained high levels of ethanol. Only four wines, Wines 10, 16, 17 and 21 seemed to be separated from the group showing a strong association with ethanol. The ethanol concentration for all the wines analysed ranged from 12.14 to 14.78 %v/v. Although Wines 10, 16, 17 and 21 have some of the lowest alcohol levels in the group of wines analysed, the reason for them being situated on the left side of the PCA bi-plot is because they also possess β -ionone, geraniol and linalyl acetate at levels much higher than that of the wines grouped near the attribute ethanol. β -ionone, geraniol and linalyl acetate are all monoterpenes.

β -ionone concentrations range from levels below its LOQ to 42.10 $\mu\text{g/L}$ (Table 6). This compound has a very low odour threshold of 0.09 $\mu\text{g/L}$ (Table 6), which indicates that this compound could have an effect on the sensory quality of the wines. β -ionone has been described to possess the aroma of violets, seaweed, flowers or raspberry (Fang & Qian, 2006; Francis & Newton, 2005; Gómez-Míguez *et al.*, 2007). Geraniol could possibly impart a rose aroma on these wines (Francis & Newton, 2005), since this compound has an odour threshold of 30 $\mu\text{g/L}$. This compound is present in these wines at levels much higher than the latter threshold value and range from 431.45 to 1459.37 $\mu\text{g/L}$ (Table 6). Linalyl acetate levels range from 30.92 to 113.92 $\mu\text{g/L}$ (Table 6). Unfortunately the odour threshold for this monoterpene has not yet been established.

Ethyl hexanoate, an ester, is also situated at the lower part of the PCA biplot (Fig. 12). However, no wines seemed to be strongly associated with this chemical compound. According to Table 3, the wines analysed showed ethyl hexanoate levels ranging from 1.14 to 1.54 mg/L and that the odour threshold of this compound is 0.005 mg/L. This implies that the ester, ethyl hexanoate, with its fruity aroma characteristic (Vilanova *et al.*, 2010) does have an impact on the aroma of the 25 wines, even though the level of ethyl hexanoate does not differ that much between wines.

4. Conclusions

The aim of this study was to characterise the chemical and sensory profile of Chenin blanc wines produced solely from bush vine vineyards using analytical chemical and sensory techniques. In particular, the purpose of the sensory characterisation was to ascertain the scope and intensities of aroma and flavour attributes associated with Chenin blanc produced from bush vines, but also to establish to what degree bush vine Chenin blanc wines can be grouped or segmented according to their major aroma and flavour attributes. Conversely, the purpose of chemical analyses was also to establish chemical profile of this group of Chenin blanc wines.

In both the sensory and chemical PCA plots, illustrating the effects of the attributes explaining the most variance on the positioning of the 25 bush vine Chenin blanc wines, two reasonably distinct groups of wines could be observed. According to the PCA bi-plot obtained from the DSA results, one group of wines associated with the sensory attributes relating to the Fresh and Fruity style of Chenin blanc and the other group with the sensory attributes relating to the Rich and Ripe style of Chenin blanc (Loubser, 2008). The results of this study, using only 25 bush vine Chenin blanc wines, therefore indicated that no distinction could be made between the Rich and Ripe wooded and Rich and Ripe unwooded styles. Both the Rich and Ripe wooded and Rich and Ripe unwooded wines possess the sensory attributes associated with rich fruit, sweet associated and woody characters. It is thus not the absence or presence of a woody aroma or flavour, but the intensity of these characteristics that determine how these wines are distributed within the Rich and Ripe Chenin blanc group of wines. The intensity of woody notes in a wine can be determined by many factors which include wine ageing on lees (Gibson, 2010) and type and duration of wood contact during the winemaking process (Chatonnet *et al.*, 1992). The sensory attributes associated with the Fresh and Fruity wine style were the primary (1st tier) aroma attributes fresh, fruity and tropical and the secondary (2nd tier) aroma attributes guava and pineapple. Some of the so-called Fresh and Fruity wines also illustrated a slight vegetative/herbaceous character which was not perceived as impacting the wine quality negatively. The 1st tier aroma attributes associating with the Rich and Ripe wine styles were rich fruit, sweet associated, ripe/cooked fruit and woody. The main 2nd tier aroma attributes of the Rich and Ripe wine style were marmalade, raisin, honey, and high roast. The intensities of all of the mentioned aroma attributes were indicated as being moderately to reasonably strong, i.e. as perceived during the formal DSA.

According to the PCA bi-plot containing the chemical attributes explaining the most variance within the PCA model (Fig. 10), this group of Chenin blanc wines also separated into two groupings. One group of wines were strongly associated with ethyl and acetate esters contributing to a fruity aroma profile and malic acid contributing to the fresh flavours. The rest of the wines were associated with a monoterpene and decreased levels of malic acid and esters, which indicate that these wines have either undergone MLF, were harvested at higher maturation levels or have experienced some degree of ageing. The separation between the wines according to the chemical attributes seemed to be driven by vintage and the extent of ageing a wine has experienced (Chrisholm *et al.*, 1995; Liberatore *et al.*, 2010; Ramey & Ough, 1980).

When considering the style classifications of the wines as given by the wines' respective winemakers and viticulturists, it can be seen that the styles given to the different wines do not always match up with the sensory descriptors given to the wines during DSA. Some wines described as belonging to the Rich and Ripe style by the winemaker/viticulturist were positioned near the fresh fruity and tropical sensory attributes on the PCA bi-plot generated from the DSA data. The mismatch between the positioning of the wines according to the results of DSA and the style classification given to the wines by their winemakers/viticulturists can be because the defining characteristics of the three Chenin blanc styles recognised by the South African CBA is open to interpretation. This can prove to be problematic when it comes to consumer perceptions since a mismatch can easily be created between the expectation created by a wine label's sensory description and the actual sensory profile experienced during consumption. Defined and distinct style differences will not only facilitate better control over how consumers perceive a Chenin blanc wine, but also help to establish South African Chenin blanc as a world class wine with a versatile but distinct character. It is, nonetheless, vitally important that the local consumer market be convinced of Chenin blanc's worth before the international market can be encouraged to recognise South African Chenin blanc wines as a noteworthy entity.

5. References

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Chapter 4

Comparison of descriptive sensory analysis and sorting as test techniques using Chenin blanc wines

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1. Introduction

Descriptive sensory analysis (DSA) is a test technique used to determine the sensory attributes of a product, both qualitatively and quantitatively, in order to obtain a comprehensive and detailed sensory profile of a single product, to compare a range of products based on their sensory differences and similarities or to segment or group products according to their similarities. This methodology has proved to be an invaluable tool in the wine industry as part of research and development, as well as in marketing (Chollet *et al.*, 2011). It has also been used extensively in wine research to determine the full sensory profile of wine samples, and furthermore to correlate specific sensory attributes with chemical attributes to ultimately determine the chemical drivers of sensory quality (Biasoto *et al.*, 2012; Gómez García-Carpintero *et al.*, 2012; Preys *et al.*, 2006). DSA is a consensus method which involves intensive training of an analyst panel using reference standards to ensure that the full panel of judges agree on the meaning of every sensory attribute analysed, mainly to ensure that the panel can perform consistently and reliably during product analysis (Campo *et al.*, 2010; Lawless & Heymann, 2010; Popper & Heymann, 1996). Usually, a range of sensory attributes are chosen, primarily to address the research question to be answered, but also to include those sensory attributes that are, to a larger extent, present in all samples. With DSA data obtained from analysing wine samples, a number of univariate and multivariate statistical methodologies have been used to ascertain whether significant differences exist between different wine treatments in terms of specific attributes, and whether specific wines and attributes associate in a multivariate plot. Principal component analysis (PCA), one of the cornerstone methodologies of multivariate analysis, is a projection method that helps one visualise all the information contained in a data table. PCA helps one find out in what respect one sample is different from another, which variables contribute most to this difference, and whether those variables contribute in the same way (i.e. are correlated) or independently from each other. Techniques such as Discriminant Analysis (DA) can also be used to detect sample patterns or specific groupings in the data set (Lawless & Heymann, 2010).

Since DSA requires a panel of judges to undergo extensive training, which can make it expensive in both time and cost, most industries simply cannot afford to make use of this type of technique as often as is required (Kemp *et al.*, 2009; Meilgaard *et al.*, 1999; Stone & Sidel, 1993). Another constraint is that panel training is usually determined by the objectives of the study which will stipulate how training is to be conducted, i.e. which training aids or reference standards will be utilised, in what format should the products be analysed and what range of descriptors should be used (Chollet *et al.*, 2011). This could imply that different panels should be trained to assess different categories of products (Bitnes *et al.*, 2007) or that lengthy periods of time should be available for the training of a panel to describe and analyse a range of products (Chollet *et al.*, 2011). Another limitation of DSA is the fact that it is based on the psychophysical model (Lawless, 1999). This model assumes that a set of independent descriptors can be used to analyse and report odour perception. It has been, however, suggested by Lawless (1999) that this model might not be sufficient in the analysis of complex odour mixtures, as humans do not have unlimited capacity to judge intensities of individual odour notes in complex mixtures using a long list of descriptors. Sensory scientists should be sensitive to situations where the choice of method may be driving results or influencing interpretations. To avoid this and the other limitations associated with DSA, some researchers have

considered similarity-based techniques, including a **sorting task** paired with a description assignment (Blancher *et al.*, 2007; Cartier *et al.*, 2006; Lawless *et al.*, 1995; Lim & Lawless, 2005; Popper & Heymann, 1996; Saint-Eve *et al.*, 2004; Tang & Heymann, 2002).

Sorting as test technique is an easy method for accumulating similarity data. This task is both simple and quick to execute (Chollet *et al.*, 2011), the panel needs no formal training prior to performing a sorting task (Campo *et al.*, 2008) and is based on an innate cognitive process which humans use daily (Chollet *et al.*, 2011). This method requires that a panel of judges sort or categorise a set of 10 to 20 products into groups containing similar products (Chollet *et al.*, 2011; Lawless & Heymann, 2010). It is generally believed that items placed in a certain category do not represent that group equally, but rather contains items that share more characteristics with that specific group than with any other group (Ballester *et al.*, 2008). After a panel has sorted products into distinct groups, the sorting task can be brought to an end or it can be followed by a descriptive task. In the descriptive task, the judges are instructed to assign descriptors to each group formed during the sorting task. It has been found that results stabilise with about 20 participants. The data obtained during the sorting task can be analysed using several statistical techniques. These techniques include multidimensional scaling (MDS), DISTATIS and correspondence analysis (CA) (Chollet *et al.*, 2011). MDS is a multivariate statistical technique that analyses similarity data (Abdi *et al.*, 2007; Popper & Heymann, 1996). The frequency that a pair of products is sorted together in the same group is calculated to create a similarity matrix which is then analysed through MDS to generate a perceptual plot. Products are indicated as points on the MDS plot with the distance between two points representing the similarity of the products. Products that have been sorted together most often will lie in close proximity to each other on an MDS plot (Abdi *et al.*, 2007). The results of this method is much simpler to interpret as it shows only the most prominent or relevant differences between samples. When using other statistical analysis methods, such as PCA, data on several sensory attributes must be collected. This could result in redundant information being used to distinguish between products (Popper & Heymann, 1996). MDS does, however, have one limitation. Individual sorting data from each judge is pooled to generate the similarity matrix, which results in the loss of differences between individual judges (Lawless *et al.*, 1995). To avoid losing this information, DISTATIS can be used as multivariate statistical analysis method (Abdi *et al.*, 2007). DISTATIS takes into account the results from each individual panellist involved in the sorting task by using distance matrices. Distance matrices are obtained by transforming the sorting data. This method generates two different plots that can be interpreted using the same rules as when interpreting PCA or MDS plots. The one plot shows similarity between products and the other similarity between judges (Abdi *et al.*, 2007).

CA is another graphical tool that can be used to evaluate the similarity between products. This method is highly informative and flexible and uses categorical variables as input (Beh *et al.*, 2011). When CA is conducted using sensory data, the relationship between row and column variables is evaluated. The rows represents the products and columns the attributes used to describe the products (McEwan & Schlich, 1991/1992). This type of data can be obtained in a sorting task with a description assignment (Cadoret *et al.*, 2009). The perceptual plots generated through CA thus show the overall correlation structure between products and the sensory attributes associated with them (Beh *et al.*, 2011).

Even though several authors (Delarue & Sieffermann, 2004; Lelièvre *et al.*, 2008; Perrin *et al.*, 2008; Saint-Eve *et al.*, 2004) have indicated that conventional DSA is the better option when comprehensive information about the sensory attributes of a product is needed, the sorting method can be used to rapidly position a product amongst others on a perceptual plot showing sensory similarities and differences (Campo *et al.*, 2010). Multidimensional plots obtained when only sensory attributes are used to make groupings during sorting, can be seen as sensory plots which can be compared to the perceptual plots obtained by DSA (Faye *et al.*, 2004). By comparing the two perceptual plots, the two methods can be evaluated.

Since sorting is considered a group-derived method of association, it can be regarded as a relatively good alternative to DSA, especially when the aim is to determine groupings of similarity. In view of this, the objective of this study was to determine to what extent conventional DSA can be substituted by sorting for the profiling and classification of South African Chenin blanc wines produced from bush vines.

2. Materials and methods

Two different methodologies, **conventional descriptive sensory analysis** (DSA) (Lawless & Heymann, 2010) and the **sorting task** (Chollet *et al.*, 2011) were used to sensorially profile and categorise a group of South African Chenin blanc wines produced from bush vines. The materials and method used for DSA were discussed in full detail in Chapter 3 and will only be discussed briefly in this chapter. A comprehensive discussion of the sorting task will follow.

2.1. Sample set of wines

One of the disadvantages of the sorting task is the limitation on the number of samples that can be analysed in one single session. Even though literature suggests that approximately 20 products can be sorted in one session (Campo *et al.*, 2008), it was decided that 15 wines would be a more manageable sample size for this technique. The DSA multivariate plots (Chapter 3) were inspected to select a sample set of 15 wines illustrating a large degree of variance. The PCA bi-plot in Fig. 1 indicates that the wines differentiate mainly according to the two main Chenin blanc styles, namely Fresh and Fruity and Rich and Ripe, as recognised by the Chenin blanc Association (CBA) of South Africa (SA) (CBA, n.d.). The selection of wines chosen to be included is indicated with a red marker on the PCA bi-plot (Fig. 1). As no distinct separation between the Rich and Ripe wooded and unwooded wines were visible on the right side of the PCA bi-plot (Fig. 1), nine wines showing good variation were chosen from the group of wines marked as cluster B (Fig. 1) to represent the Rich and Ripe style as a whole. Six wines from the group of wines marked as cluster A (Fig. 1) were chosen to represent the Fresh and Fruity wines.

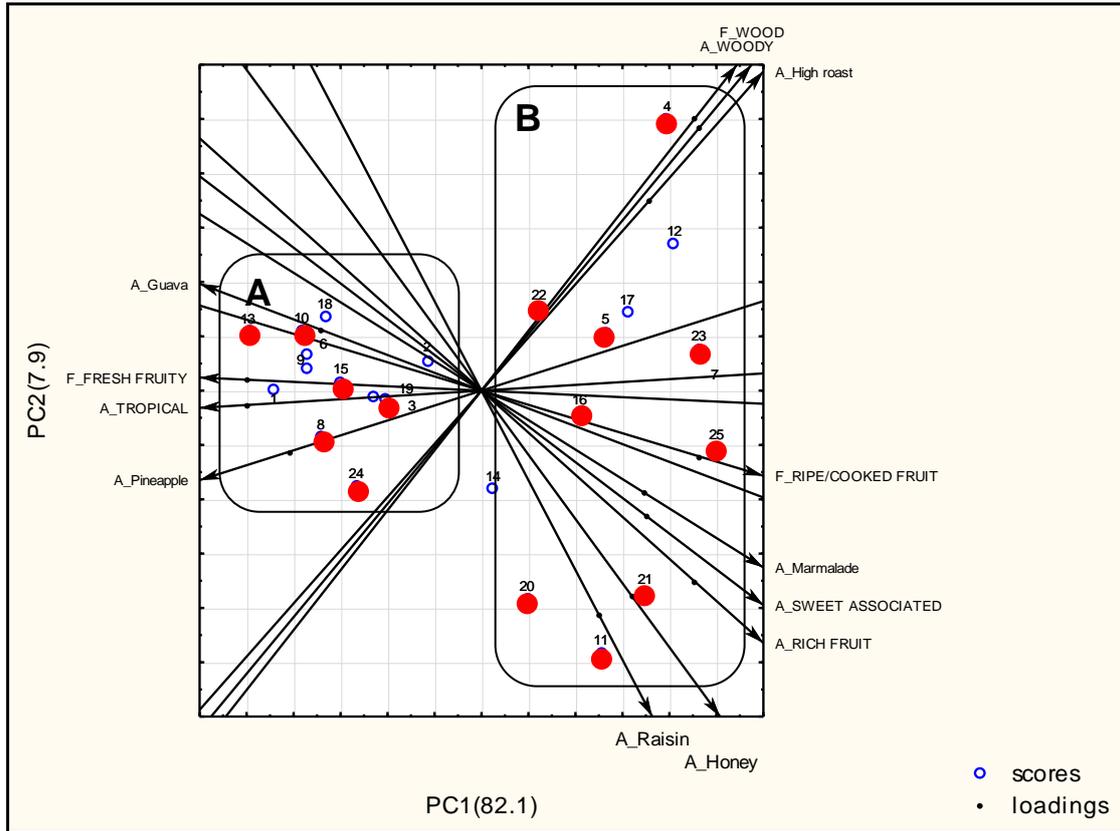


Figure 1 PCA bi-plot of the DSA results showing style differences with the wines selected for the sorting task indicated in red. The letters ‘A’ and ‘F’ refer to aroma and flavour, respectively. The two clusters separating on PC1 seem to be caused by the sensory differences associated with the two major styles of Chenin blanc, namely Fresh and Fruity (cluster A) and Rich and Ripe (cluster B).

2.2. Descriptive sensory analysis

The wine samples, panel and the training and testing procedures used in this study during the conventional DSA of the South African Chenin blanc wines produced from bush vine vineyards will be discussed in this section.

2.2.1. Panel for descriptive sensory analysis

As indicated in Chapter 3, the DSA panel consisted of 10 members, all with previous experience in this sensory analysis of wine, as well as DSA. See Chapter 3 for details.

2.2.2. Training and testing procedures

See Chapter 3 for the detailed discussion of the training and testing procedures used in this study. The training process encompassed 12 h in total where reference standards were used to ensure that the panel reached agreement on descriptors and attribute intensities. Throughout the training process, each judge received a tray with 20 mL of each sample served at room temperature (21°C) in standard ISO wine tasting glasses. The glasses were covered with a small petri dish and standard sensory training practices (Lawless & Heymann, 2010) were employed. The first and second tier aroma attributes analysed during DSA are given in Table 1. A 1st tier attribute is usually a generic sensory term (e.g., Tropical) and consists of a group of adjectives or more specific sensory terms such as Mango, Guava, etc. The latter terms usually constitute the 2nd tier attributes.

The wine analysis phase took place over a period of three days in which three replications of each treatment were completed. Standard sensory practices were used and judges analysed the wines while seated in individual tasting booths (Lawless & Heymann, 2010). For analysis, 30 mL of the different samples were served at room temperature in standard ISO wine tasting glasses with each glass covered with a small petri dish to conserve the aroma in the headspace. Compusense® Five (Version 5.2, Compusense Inc., Guelph, Ontario, Canada) was used to capture the data. During both the training and the testing phases of the DSA, each judge was served with a control wine sample. This control sample was used as a fixed point to which all the other samples could be compared to (see Chapter 3).

Table 1 Aroma descriptors used for respective sensory attributes during DSA.

Aroma attributes		Intensity
First tier	TROPICAL	0 = None, 100 = Prominent tropical aroma
	<i>Guava</i>	0 = None, 100 = Prominent guava aroma
Second tier	<i>Pineapple</i>	0 = None, 100 = Prominent pineapple aroma
	<i>Litchi</i>	0 = None, 100 = Prominent litchi aroma
	<i>Melon</i>	0 = None, 100 = Prominent melon aroma
	<i>Passionfruit</i>	0 = None, 100 = Prominent passionfruit aroma
	<i>Mango</i>	0 = None, 100 = Prominent mango aroma
First tier	CITRUS	0 = None, 100 = Prominent citrus aroma
	<i>Lemon</i>	0 = None, 100 = Prominent lemon aroma
Second tier	<i>Orange (Fruit/Peel)</i>	0 = None, 100 = Prominent orange aroma
	<i>Grapefruit</i>	0 = None, 100 = Prominent grapefruit aroma
First tier	STONE FRUIT	0 = None, 100 = Prominent stone fruit aroma
	<i>Peach</i>	0 = None, 100 = Prominent peach aroma
Second tier	<i>Apricot</i>	0 = None, 100 = Prominent apricot aroma
First tier	RICH FRUIT	0 = None, 100 = Prominent rich fruit aroma
	<i>Marmalade</i>	0 = None, 100 = Prominent marmalade aroma
Second tier	<i>Compote</i>	0 = None, 100 = Prominent compote aroma
	<i>Raisin</i>	0 = None, 100 = Prominent raisin aroma
First tier	FLORAL	0 = None, 100 = Prominent floral aroma
	<i>Orange blossom</i>	0 = None, 100 = Prominent orange blossom aroma
Second tier	<i>Honey blossom</i>	0 = None, 100 = Prominent honey blossom aroma
First tier	SWEET ASSOCIATED	0 = None, 100 = Prominent sweet associated aroma
	<i>Honey</i>	0 = None, 100 = Prominent honey aroma
Second tier	<i>Caramel</i>	0 = None, 100 = Prominent caramel aroma
	<i>Vanilla</i>	0 = None, 100 = Prominent vanilla aroma
First tier	VEGETATIVE/GREEN	0 = None, 100 = Prominent vegetative/green aroma
	<i>Asparagus</i>	0 = None, 100 = Prominent asparagus aroma
First tier	WOODY	0 = None, 100 = Prominent woody aroma
	<i>Planky</i>	0 = None, 100 = Prominent planky aroma
Second tier	<i>High roast</i>	0 = None, 100 = Prominent high roast aroma
	<i>Coffee</i>	0 = None, 100 = Prominent coffee aroma
First tier	NUTTY	0 = None, 100 = Prominent nutty aroma
First tier	SPICY	0 = None, 100 = Prominent spicy aroma
	<i>Sweet spice</i>	0 = None, 100 = Prominent sweet spice aroma
Second tier	<i>Savoury spice</i>	0 = None, 100 = Prominent savoury spice aroma
First tier	YEASTY	0 = None, 100 = Prominent yeasty aroma

2.2.3. Statistical procedures

After the panel performance was tested using PanelCheck Software (Version 1.3.2, www.panelcheck.com), data were also subjected to test-retest analysis of variance (ANOVA) using SAS® software (Version 9.2; SAS Institute Inc, Cary, USA) to test for panel reliability. Judge*Replication and Judge*Sample interactions were used as measures of the panel precision and homogeneity, respectively. The Shapiro-Wilk test was used to test for non-normality of the residuals (Shapiro & Wilk, 1965). In the event of significant non-normality ($p \leq 0.05$) outliers were identified and residuals larger than 3 were removed.

Principle component analysis (PCA) was then conducted using XLStat (Version 7.5.2, Addinsoft, New York, USA) to visualise and elucidate the relationships between the samples and attributes. Another statistical methodology used to analyse the DSA data was discriminant analysis (DA). This method was employed with the objective of examining how well the wines could be classified or grouped (Næs *et al.*, 2010).

2.3. Sorting task

The details of the sorting task will be discussed in this section.

2.3.1. Panel for sorting task

The panel used in the sorting task consisted of 10 judges. These judges were all regarded as wine experts as they were wine industry professionals from Stellenbosch and surrounding areas (Paarl, Wellington, etc.) and wine researchers from the IWBT (Institute of Wine Biotechnology, Stellenbosch University, SA). The panellists ranged in both age and experience with the years of experience in the wine industry ranging between 4 to 32 years.

Literature has shown that wine experts or wine professionals perform better than naïve judges in the grouping of wines into sets (Solomon, 1990), as well as describing these sets of wines (Lawless, 1984). The inherent classification ability that wine experts possess is the result of experience gained through repeated exposure. This allows them to perceive subtle variations in wines (Hughson & Boakes, 2002; Solomon, 1997). Repeated exposures also tend to result in conceptual alignment (O'Mahony, 1991) amongst professionals which in turn results in the use of a common language (Parr *et al.*, 2007).

2.3.2. Testing procedures

The entire sorting task consisted of three sessions and took less than 1 h to complete. The questionnaire used is given in Addendum H. Wines were served at room temperature (21°C) in standard ISO wine tasting glasses covered with small petri dishes. Each judge received 30 mL of each sample. The wines were coded with three-digit random codes and served in a randomised order.

The first segment of the questionnaire was a scoring task to determine the quality of the wines. The panellists were asked to assign a quality score, based on aroma only, to each of the samples using a 20-point scale. This scale was similar to that used in formal wine competitions and shows (Parr *et al.*, 2006).

The second segment of the questionnaire was a sorting task. The panel was asked to sort the 15 wines according to aroma similarity, smelling the wines as many times and in any order they preferred. They were instructed to segment or categorise the wines into as many groups, each group containing as many wines as they see fit.

The third and final part of the questionnaire consisted of a descriptive task where the expert panel had to describe each grouping of wines with four to five perceived aroma descriptors. These aroma descriptors should have been significant in their grouping choices.

2.3.3. Statistical procedures

Three different statistical methods were employed to process the data generated in the sorting tasks: multidimensional scaling (MDS), DISTATIS and correspondence analysis (CA). All analyses were conducted using Statistica 10 software (StatSoft, Inc.).

Before the sorting data could be analysed using the above-mentioned methodologies, certain pre-processing steps were necessary. These pre-processing steps included the transformation of the individual judges' sorting data into co-occurrence matrices, then into distance matrices and finally into cross-product matrices. The latter were conducted following the methods described by Abdi *et al.* (2007).

For the CA analysis, the attributes assigned to the different groups by the judging panel was condensed into broader categories to reduce the number of categorical variables. The Chenin blanc aroma wheel of the South African CBA was used for this purpose (Addendum C).

3. Results and discussion

3.1. Application of descriptive sensory analysis for the categorisation of bush vine Chenin blanc wines

When PCA is conducted on DSA data, a perceptual plot is generated which illustrates the relationship between products and sensory attributes (Lawless & Heymann, 2010). This plot can also be used to evaluate the association amongst products and resultant categorisation of samples. The data obtained from the DSA of the 15 wines included in the sorting task were subjected to PCA to create a bi-plot illustrating product positions and their association with sensory attributes. To make this plot comparable to the plots created from sorting data, the PCA bi-plot was modified to contain the same information as the MDS,

DISTATIS and CA plots. Therefore, only aroma attributes were considered for this PCA bi-plot since aroma was the only sensory stimuli used to perform the sorting task. The PCA bi-plot is given in Fig. 2.

When evaluating Fig. 2, it is evident that the wines separate into two groups on principal component 1 (F1 as indicated in Fig. 2, with F1 explaining 52.37% of the variance). The one group of wines, marked as cluster A, contains Wines 3, 8, 13, 15 and 24. These wines associate with the aroma attributes stone fruit, floral, pineapple, guava and tropical. One wine that is situated in the lower, left side of F1, Wine 10, seems to associate more strongly with the aroma attributes vegetative and green pepper and appears to be slightly different from the wines contained in cluster A. The second group of wines, marked as cluster B, contain Wines 4, 5, 11, 16, 20, 21, 22, 23 and 25. These wines associate more with the aroma attributes spicy, sweet associated, honey, compote, raisin, rich fruit, and marmalade, high roast, woody and planky.

The wines included in cluster A could be considered to belong to the Fresh and Fruity style (as recognised by the South African CBA [CBA, n.d.]). Wine 10 can also be regarded as part of cluster A associating strongly with the vegetative and green pepper aroma attributes, but also with the fruity attributes on the left side of F1. According to Table 2, containing the ANOVA results from the DSA, Wine 10 does not differ significantly from most of the other wines in cluster A (Fig. 2) for the aroma attributes tropical, guava, pineapple and vegetative and can thus also be considered as belonging to the Fresh and Fruity style.

The wines in cluster B can be considered to belong to the Rich and Ripe style of Chenin blanc wines. No definite discrimination can be made between two Rich and Ripe styles (Rich and Ripe wooded & Rich and Ripe unwooded), since the woody, sweet associated, spicy and rich fruit aroma attributes are positioned in close proximity. It does, however, seem as if the woody aroma attributes are situated in the lower right quadrant of the PCA bi-plot (Fig. 2) and the majority of the rich fruit, spicy and sweet associated aroma attributes are situated in the upper right quadrant. When the aroma intensity scores from the wines contained in the cluster B are plotted on a spider-web plot (Fig. 3), it can be seen that all the wines contained in cluster B (Fig. 2) possess rich fruit, woody and sweet associated aromas, and this influences their position on the perceptual PCA bi-plot. This tendency is also illustrated in Table 2, with some of the group B wines illustrating varying, but significantly higher percentages of the latter three aroma attributes. This could be why no definite discrimination could be made between the two styles contained in the Rich and Ripe style of Chenin blanc and only one group was formed to include both wooded and unwooded Chenin blanc wines. It therefore seems that according to this group of wines, the Rich and Ripe wooded and unwooded styles share quite a few qualities which can make discrimination between the two styles very complex. The same conclusion was made in Chapter 3 when all 25 bush vine Chenin blanc wines were analysed using DSA.

When the results from the winemakers' questionnaires are considered (Addendum B), it is indicated that the wines that received wood contact during the winemaking process are Wines 4, 5, 8, 15, 21, 22, 23 and 25. All of these wines, with the exception of Wines 8 and 15, are positioned in cluster B (Fig. 2). Interestingly, Wines 8 and 15 are positioned with the Fresh and Fruity group (cluster A, Fig. 2).

The spider web plot has shown that all the wines in the Rich and Ripe side of the PCA bi-plot (Fig. 2) possess a woody aroma characteristic, albeit varying in intensity. Since the percentage, duration or type of wood contact, all contributing factors in the resulting sensory profile of a wooded wine (Ortega-Heras *et al.*,

2010), was never established, it can be assumed that a Chenin blanc wine receiving any wood contact during the winemaking process does not necessarily have to be classified as a Rich and Ripe wooded style of Chenin blanc. It might be that the wood contact that Wines 8 and 15 received was of such nature that the fresh and fruity characteristics of the wine were never compromised. Although it is not the purpose of this paper to ascertain whether the sensory attributes illustrated in Fig. 2 are in accordance with the style classification of South African Chenin blanc wines, it is clear that a mismatch exists between the winemakers' style classification and the sensory characteristics identified during DSA. This mismatch can be illustrated by colouring the wines on the PCA bi-plot according to the styles assigned to the wines by their respective winemakers (Fig. 4a) and according to whether or not a wine received wood contact during the winemaking process (Fig. 4b).

The same mismatch can be seen when the DSA intensity data is used to categorise or segment the wines according to dissimilar attributes. Agglomerative hierarchical clustering (AHC) was firstly applied using Ward's method (XLStat, Addinsoft, France). This method calculates the dissimilarity between the N objects. This analysis segmented or categorised the wines into three clusters. The cluster information was added as category variables to the DSA dataset, where after Discriminant Analysis (DA) was performed. Figure 5 contains the DA plots showing the discrimination between the three styles of Chenin blanc as assigned to the wines by their respective winemakers (Fig. 5b), as well as clustering of the wines into groups 1, 2 and 3 according to the DSA aroma profiles (Fig. 5a). Cluster 1 (Fig. 5a) contains Wines 3, 8, 10, 13, 15 and 24, these six wines were also were grouped on the left side of F1 (Fig. 2) and are illustrative of Chenin blanc wines with a high degree of fruitiness. Cluster 2 (Fig. 5a) contains four wines (Wines 4, 5, 23 & 25). These wines were all situated on the far right side of Fig. 2, thus illustrating high intensities of aroma attributes rich fruit, sweet associated and woody. Wines 11, 16, 20, 21 and 22 all form part of cluster 3. In Fig. 2, the latter wines are situated midway between the fruity wines (cluster 1) and the wines with high intensities of rich fruit, sweet associated and woody notes (cluster 2). The categorisation of wines illustrated in Fig 5a indicates that DSA data can be used to categorised wines according to aroma attributes (cluster 1), but also according to the respective intensities within the wine style of Rich and Ripe (clusters 2 & 3).

The DSA data were also used to cluster the wines according to the Chenin blanc style designations as indicated by the winemakers, i.e. Fresh and Fruity, Rich and Ripe Unwooded and Rich and Ripe Wooded. There is no complete similarity between the clusters of Fig. 5a and 5b. This might be caused by the mismatch between the style assigned to the wine by its winemaker and the sensory characteristics as determined for that wine during DSA. As an example, Wine 11 was classified by the winemaker as a Chenin blanc wine with a Fresh and Fruity style (Fig. 4a), however, according to the PCA bi-plot this wine associated strongly with the attributes sweet associated and rich fruit (Fig. 2; Table 2), and much less with Tropical fruit (Fig. 2; Table 2). These results indicate that DSA data can be used to segment or classify wines, however, it is important to keep in mind that the segmentation or classification works best if the underlying DSA sensory attribute structure depicted in the PCA plot is used.

Table 2 AVOVA results for the 15 bush vine Chenin blanc wine samples analysed by means of DSA. LSD = Least significant difference. Samples with a different superscript in the same row differ significantly at the 5% level of significance.

Aroma attributes (A)	Wines															LSD (p=0.05)
	3	4	5	8	10	11	13	15	16	20	21	22	23	24	25	
A_TROPICAL	28.179 ^b	1.667 ^g	10.933 ^{def}	41.800 ^a	40.067 ^a	10.383 ^{ef}	43.283 ^a	43.033 ^a	17.783 ^c	17.397 ^{cd}	9.679 ^f	16.533 ^{cd}	8.383 ^{fg}	42.583 ^a	5.583 ^{fg}	6.725
A_Guava	4.655 ^{cd}	0.500 ^e	0.817 ^e	7.633 ^b	7.586 ^b	1.200 ^e	12.517 ^a	6.700 ^{bc}	1.500 ^e	0.467 ^e	1.400 ^e	2.667 ^{ed}	0.733 ^e	8.138 ^b	0.950 ^e	2.724
A_Pineapple	17.667 ^{bc}	1.000 ^e	3.267 ^e	19.850 ^b	14.268 ^c	3.867 ^e	22.083 ^{sb}	19.600 ^b	4.583 ^e	9.517 ^d	5.000 ^{ed}	4.967 ^{ed}	1.900 ^e	25.603 ^a	1.433 ^e	4.579
A_Honeyblossom	1.450 ^{ab}	1.300 ^{ab}	1.517 ^{ab}	2.250 ^a	0.333 ^{ab}	2.167 ^{ab}	0.267 ^{ab}	2.317 ^a	0.400 ^{ab}	0.667 ^{ab}	1.850 ^{ab}	0.000 ^b	0.000 ^b	1.350 ^{ab}	1.900 ^{ab}	2.172
A_STONEFRUIT	1.019 ^{bc}	1.2241 ^{ab}	0.000 ^c	1.269 ^{ab}	0.000 ^c	0.000 ^c	1.700 ^{ab}	1.019 ^{bc}	0.000 ^c	0.000 ^c	0.000 ^c	0.000 ^c	0.000 ^c	2.328 ^a	1.724 ^{ab}	1.121
A_RICHFRUIT	19.833 ^{ef}	29.283 ^{bc}	26.617 ^{cd}	15.117 ^f	2.867 ^g	31.733 ^{bc}	6.700 ^g	7.150 ^g	23.483 ^{ed}	28.207 ^{bcd}	33.948 ^{ab}	17.650 ^f	32.533 ^b	15.741 ^f	39.083 ^a	5.774
A_Marmalade	5.983 ^{def}	7.567 ^{cde}	8.259 ^{cd}	3.759 ^{efg}	0.700 ^g	7.083 ^{de}	2.483 ^{gf}	2.233 ^{fg}	11.690 ^{bc}	2.391 ^{fg}	17.893 ^a	5.117 ^{def}	12.650 ^b	2.534 ^{fg}	15.828 ^{ab}	4.164
A_Compote	1.133 ^{cd}	2.672 ^{bcd}	5.017 ^{ab}	1.569 ^{cd}	0.000 ^d	1.679 ^{cd}	0.150 ^d	0.000 ^d	1.050 ^{cd}	4.828 ^{ab}	2.667 ^{bcd}	2.283 ^{bcd}	6.150 ^a	3.067 ^{bc}	6.732 ^a	2.7911
A_Raisin	1.448 ^{def}	3.052 ^{bde}	4.467 ^{bc}	2.414 ^{cdef}	0.000 ^f	12.155 ^a	0.933 ^{ef}	0.483 ^{ef}	4.433 ^{bc}	4.467 ^{bc}	5.450 ^b	3.683 ^{bcd}	4.768 ^{bc}	2.482 ^{cdef}	12.893 ^a	2.643
A_FLORAL	1.948 ^{abc}	0.357 ^{cd}	1.667 ^{abcd}	2.080 ^{abc}	1.517 ^{abcd}	1.111 ^{bcd}	1.7586 ^{abcd}	3.1786 ^a	0.000 ^d	0.000 ^d	2.672 ^{ab}	0.000 ^d	0.000 ^d	0.000 ^d	2.625 ^{ab}	1.8731
A_SWEET ASSOCIATED	13.650 ^{fg}	25.883 ^b	22.067 ^{bcd}	17.433 ^{cdef}	5.967 ^h	23.133 ^{bc}	10.367 ^{gh}	14.817 ^{efg}	15.500 ^{efgh}	25.400 ^b	27.283 ^{ab}	14.133 ^{fg}	23.767 ^{bc}	20.828 ^{bcde}	32.717 ^a	6.621
A_Honey	4.483 ^{ef}	4.833 ^{de}	5.897 ^{de}	5.233 ^{de}	0.567 ^g	10.069 ^{bc}	1.417 ^{fg}	5.683 ^{de}	7.776 ^{cd}	11.367 ^{ab}	12.380 ^{ab}	4.483 ^{ef}	12.655 ^{ab}	7.107 ^{cde}	14.550 ^a	3.242
A_VEGETATIVE	4.650 ^{cd}	2.750 ^d	3.183 ^d	11.917 ^{ab}	15.000 ^a	2.183 ^d	10.767 ^{ab}	2.133 ^d	9.017 ^{bc}	3.865 ^d	8.750 ^{bc}	12.117 ^{ab}	5.983 ^{cd}	3.683 ^d	2.083 ^d	4.605
A_Green pepper	1.817 ^{bcde}	0.000 ^e	2.850 ^{bcd}	4.083 ^{ab}	4.638 ^a	0.667 ^{de}	2.717 ^{bcd}	0.433 ^{de}	3.400 ^{abc}	1.533 ^{bcde}	2.850 ^{bcd}	4.017 ^{ab}	2.483 ^{bcde}	1.567 ^{bcde}	0.000 ^e	2.584
A_WOODY	3.600 ^{fgh}	42.707 ^a	24.367 ^c	3.400 ^{fgh}	1.617 ^{gh}	6.483 ^{ef}	0.690 ^h	5.483 ^{fg}	14.462 ^d	5.586 ^{fg}	11.121 ^{de}	23.086 ^c	32.328 ^b	5.400 ^{fgh}	29.759 ^b	4.781
A_Planky	0.333 ^d	3.271 ^{ab}	3.750 ^{ab}	0.833 ^{cd}	0.333 ^d	2.517 ^{bc}	0.317 ^d	1.350 ^{cd}	1.121 ^{cd}	1.250 ^{cd}	2.155 ^{bc}	5.000 ^a	4.518 ^a	0.207 ^d	2.183 ^{bc}	1.744
A_High roast	1.650 ^{fgh}	15.444 ^a	6.069 ^c	0.600 ^{gh}	0.417 ^{gh}	1.9167 ^{fg}	0.000 ^h	2.533 ^{ef}	5.708 ^{cd}	2.150 ^{efg}	3.933 ^{de}	5.539 ^{cd}	10.712 ^b	0.815 ^{fgh}	9.278 ^b	1.894
A_SPICY	1.000 ^{cde}	1.760 ^{cd}	3.554 ^b	0.350 ^{de}	0.000 ^e	1.155 ^{cde}	0.367 ^{de}	2.571 ^{bc}	0.000 ^e	0.375 ^{de}	1.586 ^{cde}	0.414 ^{de}	6.233 ^a	1.3793 ^{cde}	5.946 ^a	1.675

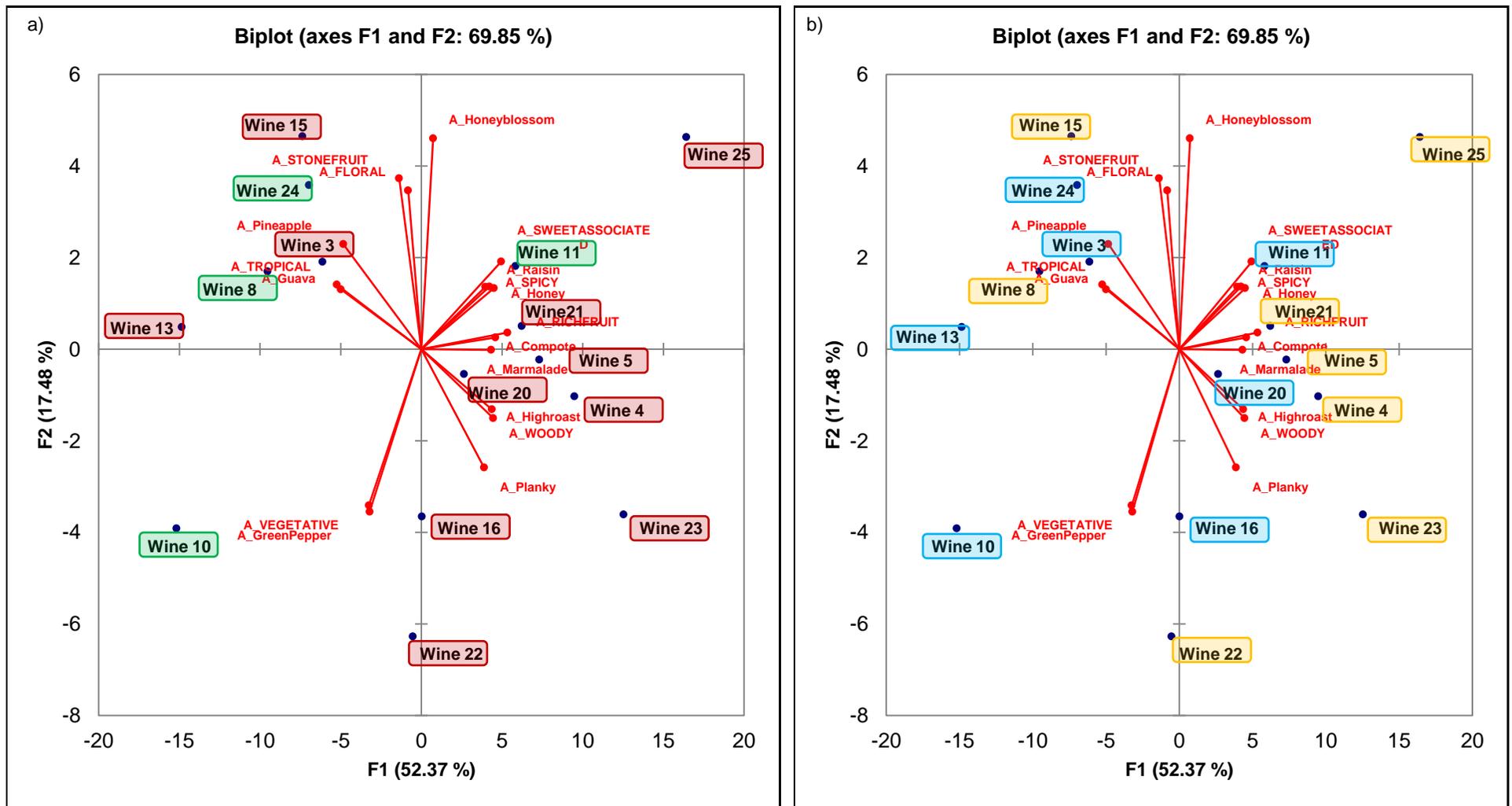


Figure 4 PCA bi-plots generated from DSA data using only the aroma attributes. a) Wines are coloured according to the styles allocated to them by their respective winemakers. Fresh and Fruity style wines are indicated in green and Rich and Ripe style wines are indicated in red. b) Wines are coloured according to whether or not they received wood contact. Unwooded wines are indicated in blue and wooded wines are indicated in orange.

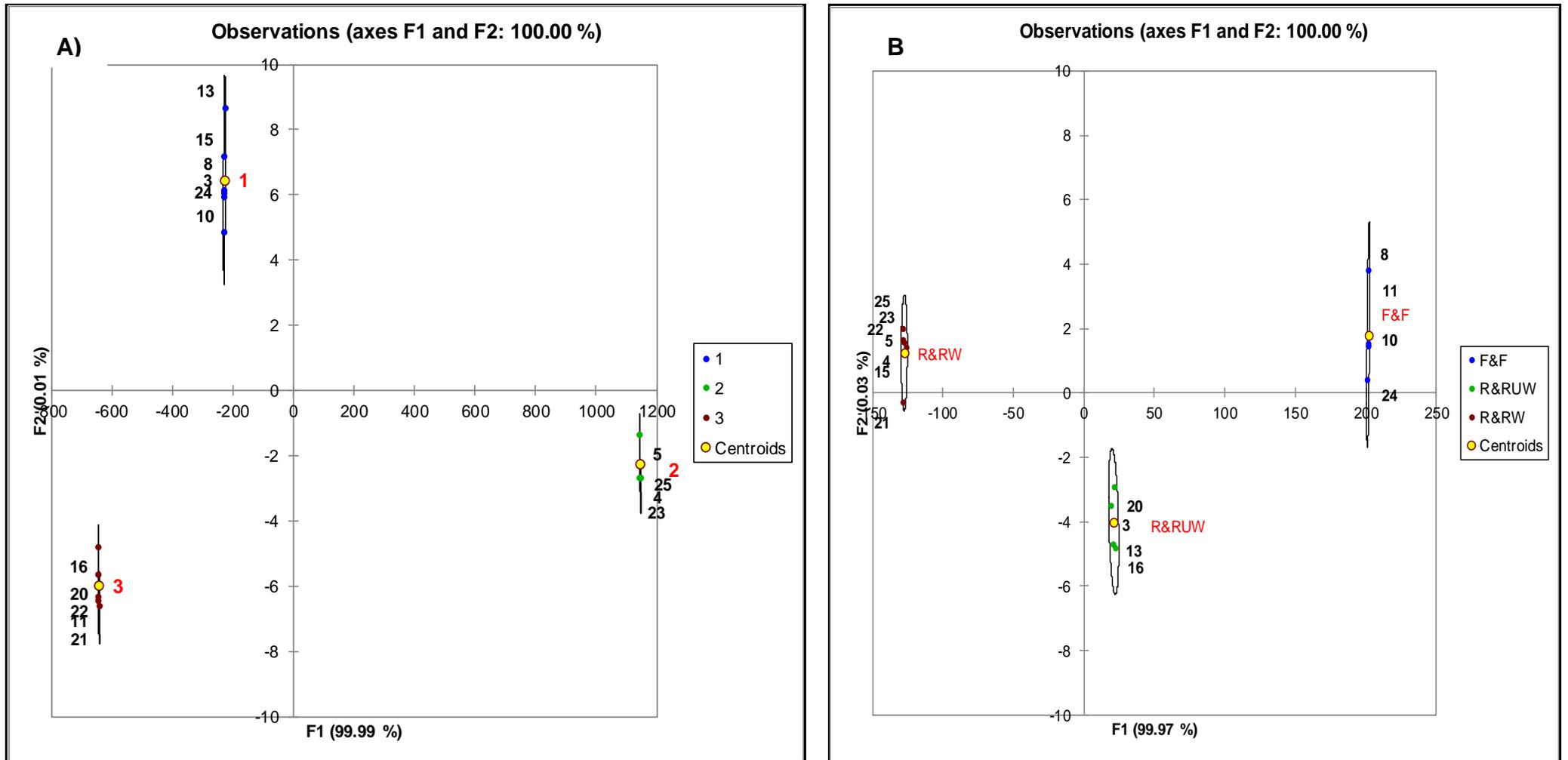


Figure 5 Discriminant analysis (DA) plots showing how the 15 Chenin blanc wines segment when using the following classification variables a) Clusters 1, 2 and 3 as indicated by Ward's clustering; b) Wine style classification (F&F = Fresh and Fruity; R&RUW = Rich and Ripe Unwooded; R&RW = Rich and Ripe Wooded) as indicated by the respective winemakers.

3.2. Application of sorting for the sensorial profiling of bush vine Chenin blanc wines

During the sorting task, the panel of winemakers sorted the 15 wines into a minimum of three and maximum of 6 groups. Thereafter they were instructed to assign aroma attributes to each group in a descriptive step. It was decided to use experts for the sorting task as it was previously found that experts or industrial professionals are more competent in discriminating between products (Solomon, 1990; Lawless, 1984). This is because experts usually have repeated exposure to specific products, resulting in them having analogous concept formation (O'Mahony, 1991) and the ability to verbalise product differences and similarities (Parr *et al.*, 2007). The statistical analysis techniques of MDS, DISTATIS and CA were used to analyse the sorting data.

3.2.1. Evaluation of MDS and DISTATIS plots created from the sorting data

By subjecting sorting data to DISTATIS, two different plots were generated, one plot showing the similarity between judges and the other the similarity between products (Abdi *et al.*, 2007). From the judges' DISTATIS plot (Fig. 6), it can be seen that one judge, Judge 4, sorted the wines very differently when compared to the rest of the expert panel. To ensure that this person's data did not influence the rest of the panel's results, Judge 4 was removed from the data set before further MDS and DISTATIS were conducted.

The MDS plot, showing the grouping of the wines for the **pooled** data, excluding Judge 4, is shown in Fig. 7a. When the MDS plot (Fig. 7a) is considered, no definite groupings or tight clustering can be observed. Only one distinct separation can be seen on PC 1 where the wines are divided into 2 groups. Fig. 7b contains the PCA bi-plot generated from the DSA data of the same 15 wines. When the wines are marked in corresponding colours, it can be seen that a similar type of separation can be seen in the MDS plot (Fig. 7a), as well as the PCA bi-plot (Fig. 7b). The position or grouping of only one wine, Wine 3, seems to disagree between the two plots. This result indicates that both methodologies, sorting and DSA, can be used for broad-based clustering.

Fig. 8a contains the DISTATIS plot, a method where similarity between the **individual judges' distance matrices** are analysed. According to Fig. 8a, two very distinct clusters and one more scattered cluster exist. To compare the groupings found in the DISTATIS plot (Fig. 8a; generated from sorting data) with that of the PCA bi-plot (Fig. 8b; generated from the DSA data), the wines in the PCA bi-plot (Fig. 8b) were marked in colours corresponding to that illustrated in the DISTATIS plot (Fig. 8a). One of the clusters in the DISTATIS plot (Fig. 8a), circled in blue, contains the same wines (Wines 8, 10, 13, 15 and 24) as that associated with the fresh fruit, floral and vegetative aroma attributes in the PCA bi-plot (Fig. 8b). The latter cluster of five wines was also similarly grouped in the MDS plot (blue group, Fig. 7a). The other distinct cluster in Fig. 8a (circled in red) contains four wines; Wines 4, 5, 23 and 25. In the PCA bi-plot (Fig. 8b) these four wines associate with **high levels** of woody, spicy, sweet associated and rich fruit aroma attributes. Note that the AHC of the DSA data also resulted in a cluster containing these four wines (Fig. 5a, cluster 2). This result again illustrates that DSA, followed by Ward's clustering, and the technique of sorting using DISTATIS can result in similar groupings. The third cluster on the DISTATIS plot (Fig. 8a) containing the groups of dispersed samples (circled in yellow), include Wines 3, 11, 16, 20, 21 and 22. Except for Wine 3,

the latter group of wines are positioned in the centre of the PCA bi-plot (Fig. 8b), right in between the blue and the red wines, illustrating moderate levels of woody, spicy, rich fruit and sweet associated aroma attributes. Again, except for Wine 3, the classification illustrated in Fig. 5a (Wines 11, 16, 20, 21 & 22) is rather similar to that depicted in Fig. 8a and Fig. 8b.

It thus seems that Wine 3 is classified differently when comparing sorting and DSA data. In the PCA bi-plots (Fig. 7b & 8b), as well as cluster 1 of Fig. 5a, Wine 3 forms part of the fresh fruit, floral and vegetative aroma grouping. However, in the MDS (Fig. 7a) and DISTATIS plots (Fig. 8a), Wine 3 could broadly be classified as having Rich and Ripe type qualities (i.e. associating with the attributes rich fruit, sweet associated and woody).

The reason for Wine 3 being sorted differently in the two methods can be evaluated in further detail by creating a spider web plot (Fig. 9) of the six wines grouped together in the PCA bi-plot, i.e. near the attributes stone fruit, floral, pineapple, guava, tropical, vegetative and green pepper aroma. According to Fig. 9 and Table 2, it is clear that Wine 3 scored slightly differently when compared to the rest of the wines grouped together in the PCA bi-plot (Wines 8, 10, 13, 15 and 24; Fig. 7b & 8b). Wine 3 scored significantly lower for the attribute tropical aroma in DSA. Wine 3 also differed significantly from Wines 10, 13 and 15 for rich fruit aroma and Wines 10 and 24 for sweet associated aroma at the 5% level of significance. It thus seems that the relatively low intensity of the tropical aroma and the moderately high intensity of rich fruit that resulted in Wine 3 being grouped away from the tropical wines by the sorting panel as illustrated in the MDS plot (Fig. 7a).

Many researchers (Blancher *et al.*, 2007; Campo *et al.*, 2008; Cartier *et al.*, 2006; Faye *et al.*, 2004, 2006; Saint-Eve *et al.*, 2004) have compared the spatial plots obtained by sorting and DSA and found that comparable plots can be obtained by these two methods. It was also found that reasonably similar clusters formed for both these methods, even though the clusters formed in the DSA were better correlated to the plots obtained by flash profiling than the sorting task (Blancher *et al.*, 2007) and that the position of one or two samples differed between the perceptual plots (Cartier *et al.*, 2006). Three of the aforementioned studies used the exact same panel to perform the sorting task and DSA (Campo *et al.*, 2008; Cartier *et al.*, 2006; Saint-Eve *et al.*, 2004), while the other studies used a trained panel, with experience, to perform the DSA and a naïve panel to execute the sorting task (Blancher *et al.*, 2007; Faye *et al.*, 2004, 2006). As already indicated, we decided to use a trained DSA panel with vast experience in the methodology of DSA, and an expert panel of winemakers/wine researchers to perform the sorting task. Our results show that both panels were competent in the classification of the 15 wines. It is, however, important to keep in mind that the PCA and DA plots from DSA were created from quantitative data in the form of intensity scores (Lawless & Heymann, 2010) and MDS and DISTATIS plots from sorting data where distance matrices containing 1's and 0's were used to indicate whether or not two products are contained in the same group (Abdi *et al.*, 2007). Even though the input data for the different statistical methodologies are very different, the spatial plots obtained by DA and PCA (using intensity scores), as well as MDS and DISTATIS (using categorical data) were reasonably comparable for this group of 15 wines. Both methods can thus be regarded as efficient methods for the evaluation of the similarity which exists between wines and thus also the grouping or categorisation of wines.

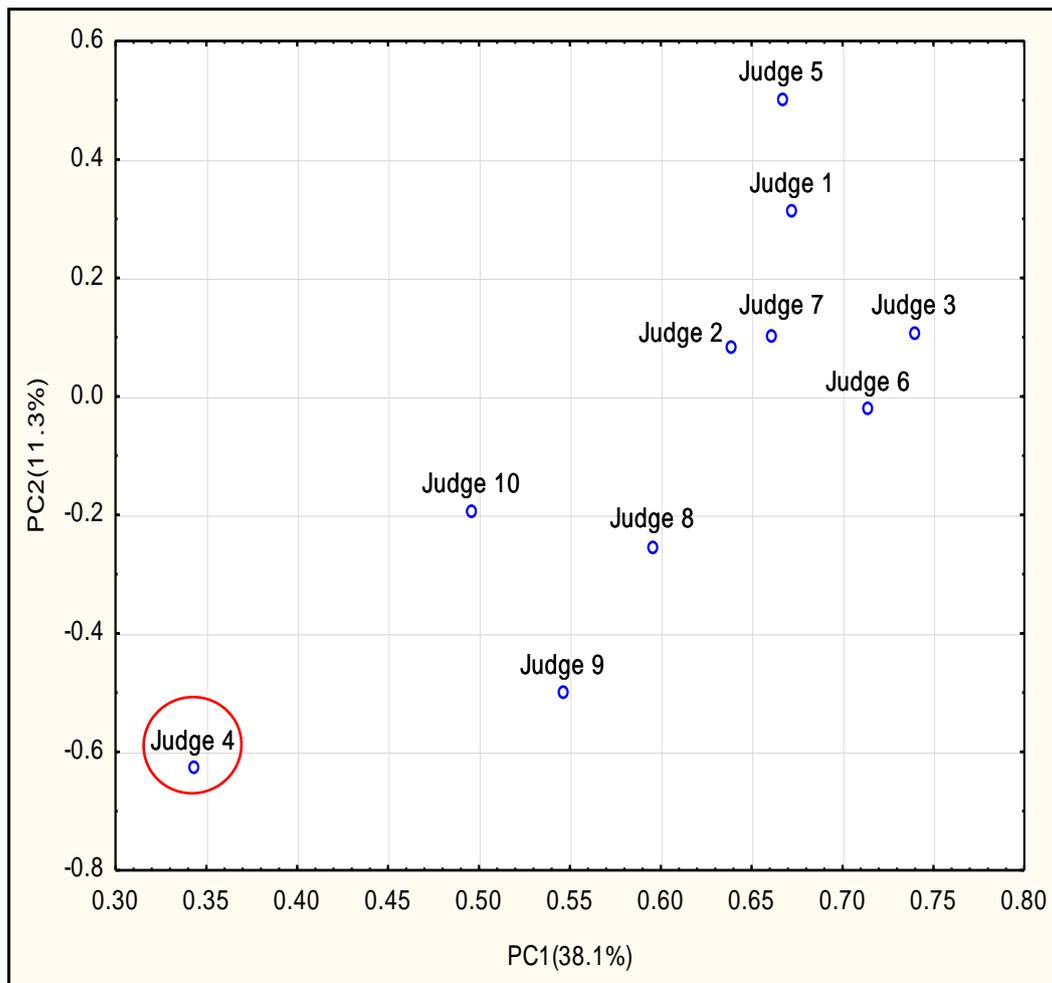


Figure 6 DISTATIS plot showing the similarity between the judges used in the sorting task.

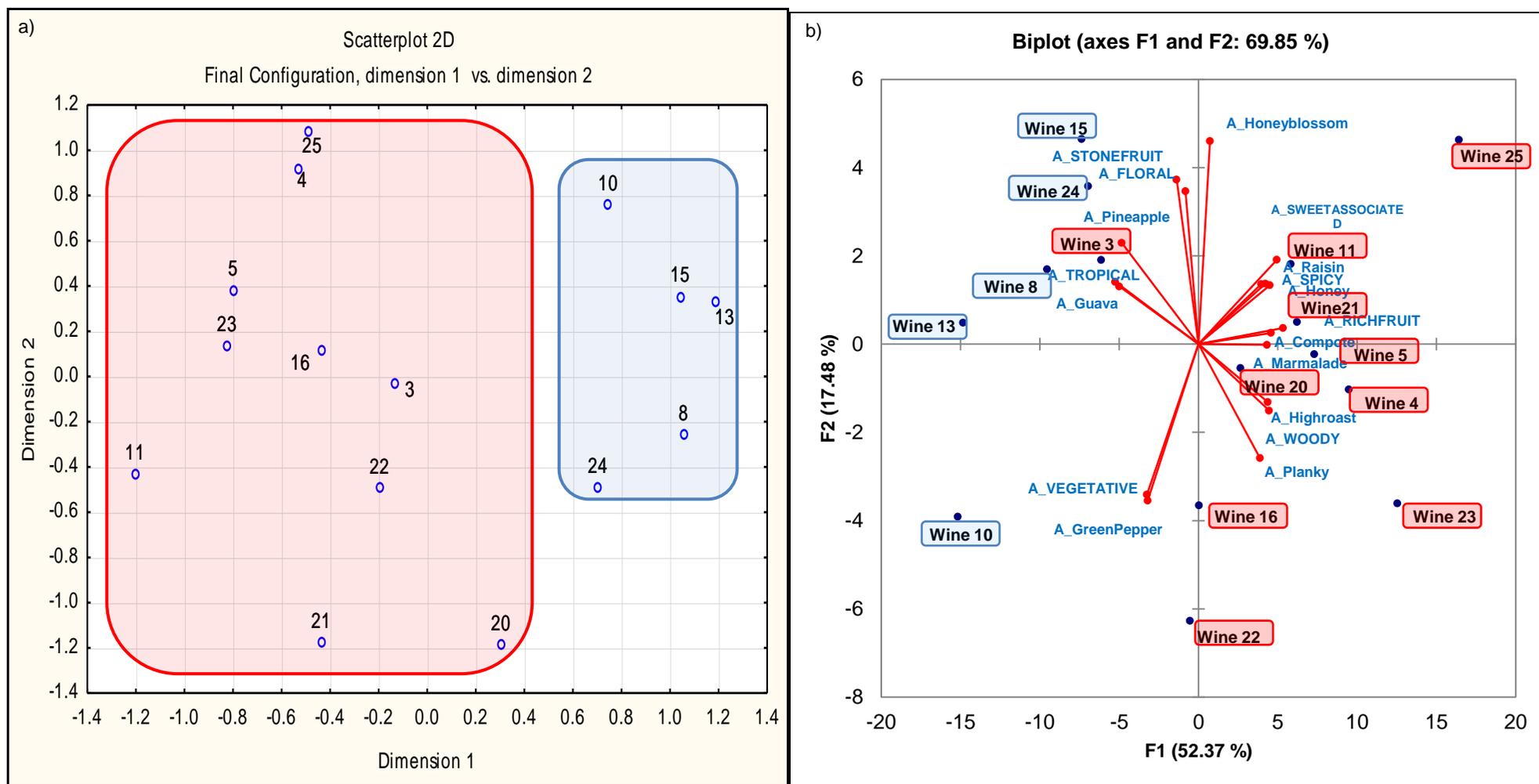


Figure 7 a) MDS plot of the sorting task data and b) PCA bi-plot of the DSA data showing the similarity between the 15 wines analysed. The wines are marked in corresponding colours on both plots.

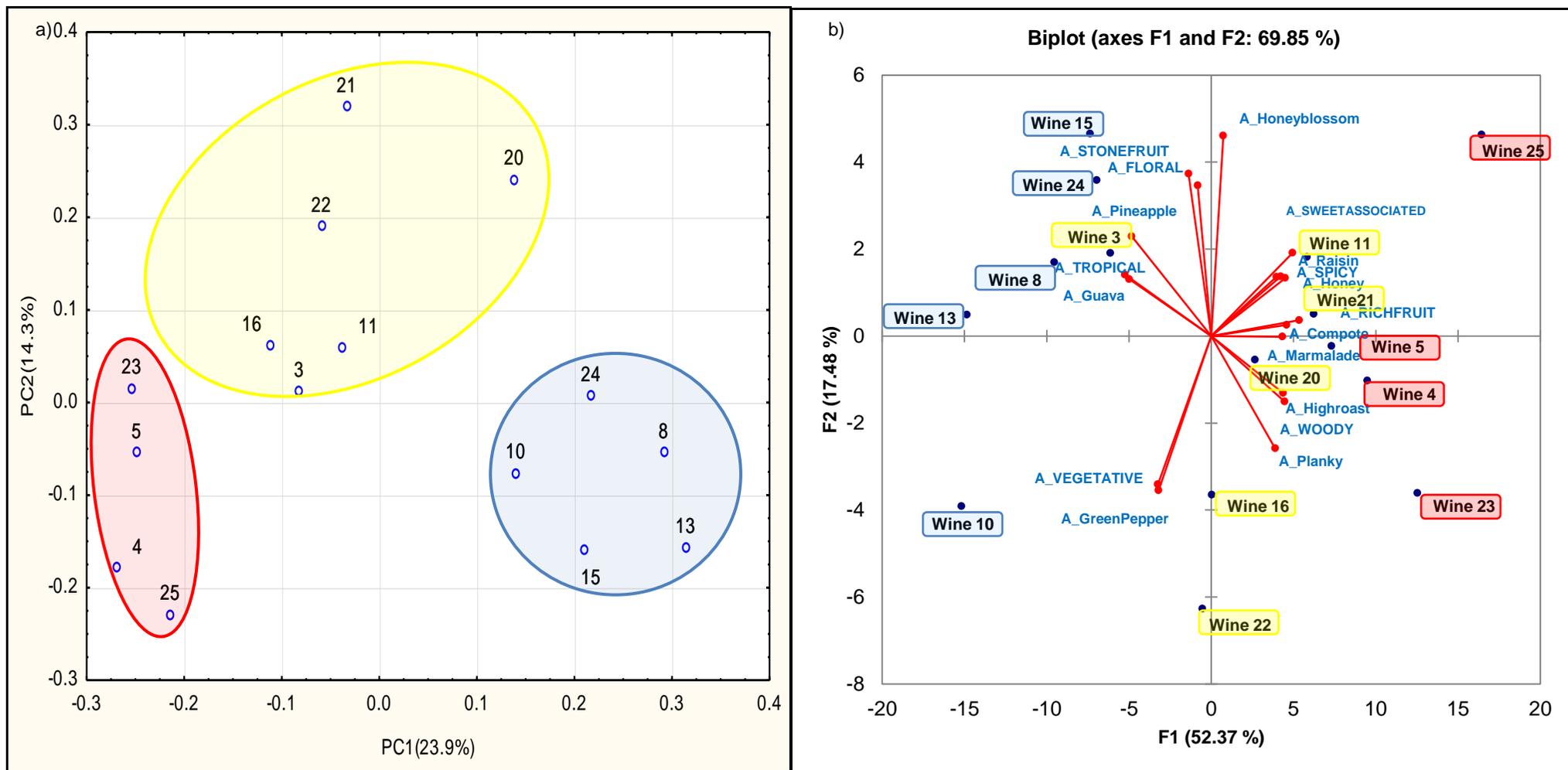


Figure 8 a) DISTATIS plot of the sorting task data and b) PCA bi-plot of the DSA data showing the similarity between the 15 wines analysed. The wines are marked in corresponding colours on both plots.

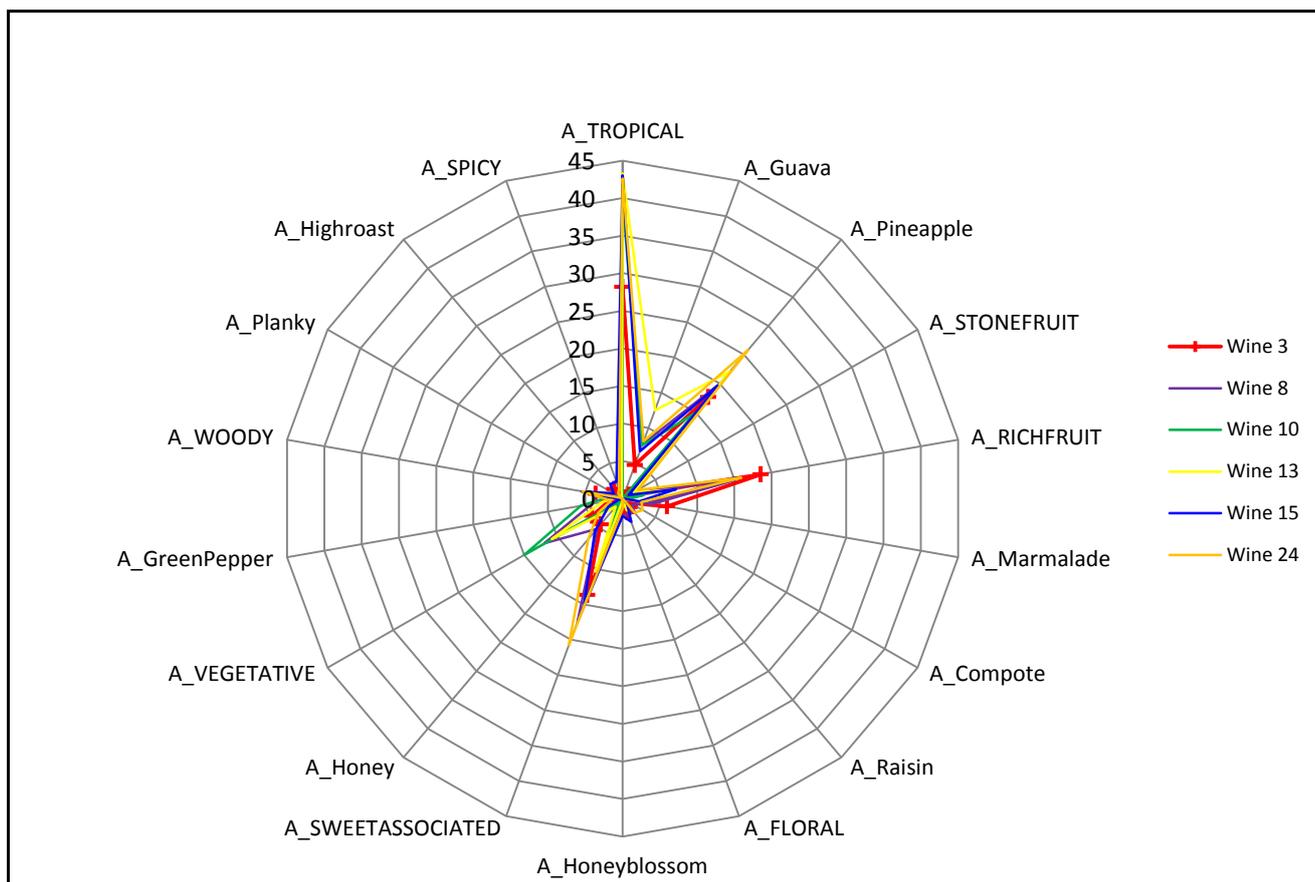


Figure 9 Spider web plot showing how Wine 3 differs from the other wines that are grouped together on the PCA bi-plot (Fig. 7b).

3.2.2. Evaluation of the CA plot produced from the sorting task with a descriptive step

After completion of the sorting task, the panel had to assign to each group of wines a set of aroma descriptors most significant in their grouping choice. Aroma descriptors given to the wine groups ranged from two to ten descriptors and included many different terms. To reduce the number of terms used as input in the correspondence analysis (CA) plot, aroma attributes given to the groups were condensed into broader groups or categories. This was done by using the Chenin blanc aroma wheel (Addendum C), compiled by the South African CBA, and the descriptors generated during DSA (Table 1). Both these classifications consist of broader terms (1st tier) and specific terms (2nd tier). The 80 different aroma descriptors originally obtained from the expert panel were reduced by assigning firstly 2nd tier and then 1st tier attribute terms to the respective descriptors. A final list of 12 descriptors was available as input for the CA (Table 3), however, only 9 of the 12 first tier descriptors generated from the sorting task data were finally used in the CA as these descriptors had the largest influence on explaining the difference between the wines. The nine descriptors were mineral, earthy, spicy, bottle age, rich fruit, floral, woody, sweet associated and fresh fruit. The resulting plot from the CA of the sorting task with a descriptive step data is shown in Fig. 10.

Fig. 10 shows the relationship between the products evaluated in the sorting task and the descriptors assigned to the different groups by the individual judges. A CA plot can be interpreted employing the same

basic principles as when interpreting a PCA bi-plot (Beh *et al.*, 2011), with highly correlated products and sensory attributes laying in close proximity to each other (Lawless & Heymann, 2010). In the CA plot (Fig. 10), it can be seen that a definite separation exists between the aroma attributes associated with the different dry styles of Chenin blanc. The separation between the Fresh and Fruity and the Rich and Ripe styles can be seen on PC 1 with the fresh fruit, floral and mineral aroma attributes lying on the right side of the plot and the aroma attributes earthy, spicy, bottle age character, rich fruit, woody and sweet associated lying on the left side of the CA plot. The latter set of attributes on the left side of the CA plot indicates that no definitive discrimination can be made between the wooded and unwooded styles included in the Rich and Ripe Chenin blanc style.

When conducting sorting with a descriptive step, it is important to consider the importance of the respective attributes in the CA plot. To illustrate the latter, standardised deviates, as calculated using Statistica software (Statistica 10, StatSoft Inc.), were plotted to show how the wines differed from the average value generated for a specific attribute (Fig.11). When considering the association of different aroma attributes in Fig. 10, it can be seen that a woody aroma is well-correlated with sweet associated aroma. This is also indicated in Fig. 11, specifically in Wines 4, 5 and 23. The same can be said for the aroma attributes bottle age and rich fruit (Fig. 10) as illustrated in Wine 16 (Fig. 11). Wine 25 is positioned in between several aroma attributes, and is thus associated with the aroma characteristics woody, sweet associated, earthy and spicy (Fig. 10 & 11). Wines 3 and 11 are positioned between the attributes spicy, earthy and mineral (Fig. 10 & 11). Wines 21 and 22 are positioned closer to the sweet associated aroma attribute and woody aroma attribute respectively, whilst the position of Wine 20 seems to be influenced by both the sweet associated and fresh fruit aroma attributes (Fig. 10 & 11).

Wines 8, 13, 15 and 24 are associated with the fresh fruit and floral aroma attributes, with Wines 8 and 13 being more closely correlated to the fresh fruity aroma attribute and Wines 15 and 24 with floral aroma (Fig. 10 & 11). Although Wine 10 is positioned in the Fresh and Fruity side of PC 1, it also associates significantly with the attribute mineral.

Table 3 Aroma descriptor categories used in the CA.

Descriptors given by panellists	2 nd tier attributes from CBA aroma wheel	1 st tier attributes to be compared to DSA attributes
Bottle Age	Bottle Age	Bottle Age
Buttery	Buttery	
Creamy	Buttery	Buttery
Diacetyl	Buttery	
Dry Grass	Earthy	
Dusty	Earthy	
Earthy	Earthy	
Hessian	Earthy	Earthy
Oats	Earthy	
Whiskey	Earthy	
Yeast	Earthy	
Floral	Floral	
Flowery	Floral	
Honey Blossom	Floral	
Jasmine	Floral	Floral
Light Perfume	Floral	
White Blossoms	Floral	
Citrus	Citrus	
Grapefruit	Citrus	
Lime	Citrus	
Naartjie	Citrus	
Orange	Citrus	
Orange Peel	Citrus	
Less Ripe	Fresh	
No Obvious Wood	Fresh	
Fresh Fruit	Fresh Fruit	
Fruity	Fresh Fruit	
Ester Compounds	Fruity	
Fig	Fruity	
Apple	Stone Fruit	Fresh Fruit
Apricot	Stone Fruit	
Peach	Stone Fruit	
Pear	Stone Fruit	
Quince	Stone Fruit	
Granadilla	Tropical	
Guava	Tropical	
Litchi	Tropical	
Mango	Tropical	
Melon	Tropical	
Passion Fruit	Tropical	
Pineapple	Tropical	
Tropical	Tropical	
Flinty	Mineral	
Mineral	Mineral	Mineral
Paraffin	Negative	
SO ₂	Negative	Negative
Reductive	Reductive	

Descriptors given by panellists	2nd tier attributes from CBA aroma wheel	1st tier attributes to be compared to DSA attributes
Dried Fruit	Dried Fruit	
Leesy	Rich	
Rich	Rich	
Rich and Ripe	Rich	
Ripe	Rich	
Baked Apple	Rich Fruit	Rich Fruit
Baked Quince	Rich Fruit	
Fruitcake	Rich Fruit	
Marmalade	Rich Fruit	
Prune	Rich Fruit	
Raisins	Rich Fruit	
Ripe Fruit	Rich Fruit	
Cinnamon	Spicy	
Cloves	Spicy	Spicy
Spicy	Spicy	
White Pepper	Spicy	
Botrytis	Botrytis	
Noble Late	Botrytis	
Honey	Honey	
Muscat	Muscat	Sweet Associated
Caramel	Sweet-Associated	
Sweet	Sweet-Associated	
Vanilla	Sweet Associated	
Asparagus	Vegetative	
Cut Grass	Vegetative	
Green	Vegetative	Vegetative
Green Pepper	Vegetative	
Pyrazine	Vegetative	
Vegetative	Vegetative	
Coffee	Woody	
Oak	Woody	Woody
Toasty	Woody	
Wooded	Woody	

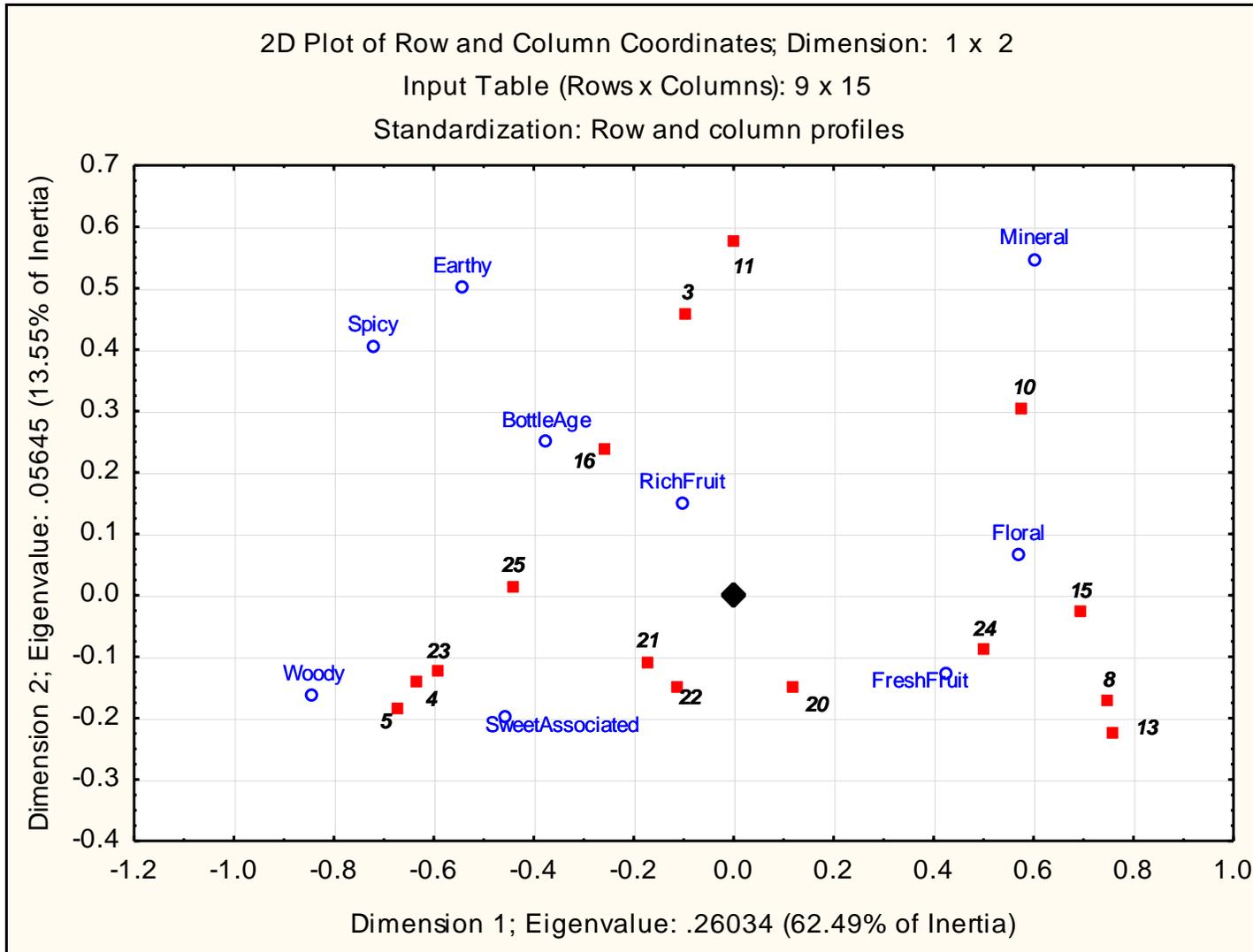


Figure 10 Plot generated from CA using data obtained in the sorting task with a descriptive step.

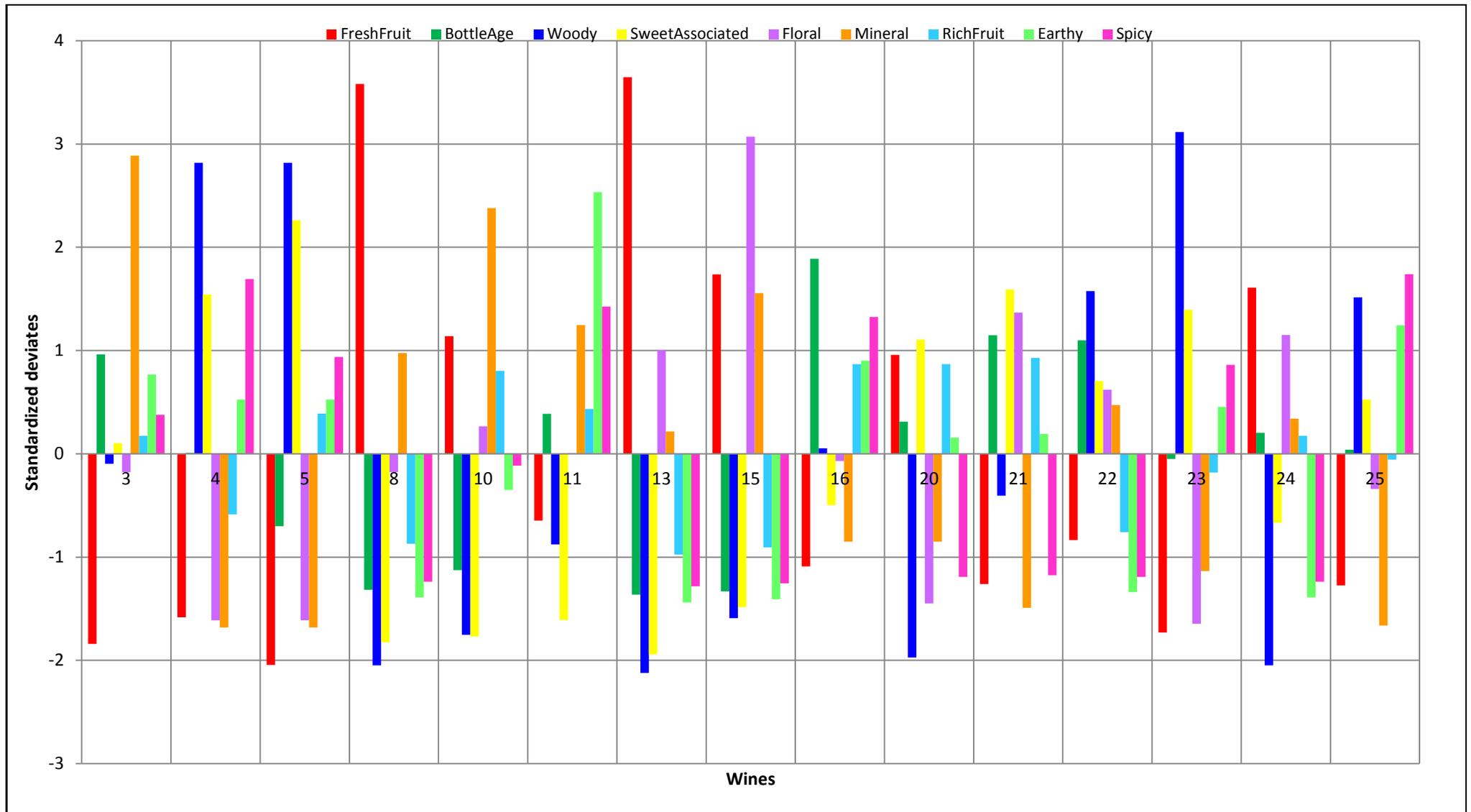


Figure 11 Histogram showing the difference in standardised deviates from the average aroma for the different wines as determined during the descriptive phase of the sorting task.

3.3. Comparison of sorting and descriptive sensory analysis as techniques in the determination of the sensory profile and classification of bush vine Chenin blanc wines

To evaluate the efficacy of the sorting task with a descriptive step as general profiling technique the results of the sorting task will be compared to those obtained through DSA. The CA plot (Fig. 12a) shows the relationship between the wines and the aroma attributes assigned to the different groups by individual judges during the sorting task. The plot shown in Fig. 12b was generated by subjecting the data acquired during DSA to PCA.

It can be seen that both plots segregate into two groups on PC 1 of the CA plot (Fig. 12a) and on PC1 of the PCA bi-plot (Fig. 12b). The group marked in green on the PCA bi-plot (Fig. 12b) shows the wines which associate with the aroma attributes that can be related to the Fresh and Fruity style, i.e. the aroma attributes stone fruit, floral, tropical, pineapple, guava, vegetative and green pepper aroma. These wines were then marked in corresponding colours on the CA plot (Fig. 12a) and the majority of wines seem to be associated with the aroma attributes fresh fruit, floral and to a lesser extent with mineral.

The second group of wines, on both the PCA and the CA plots, is marked in red and contains the wines associated with aroma attributes related to the Rich and Ripe style of Chenin blanc. Even though the Rich and Ripe style can be divided into two separate styles (wooded & unwooded), no distinct separation can again be seen in either the PCA or CA plots. In the PCA plot (Fig. 12b) the 'Rich and Ripe' wines associated with the aroma attributes woody, high roast, planky, spicy, sweet associated, honey, honey blossom, rich fruit, compote, raisin and marmalade, whereas in the CA plot (Fig. 12a) the wines marked in red associated with woody, sweet associated, rich fruit, spicy, earthy and bottle age.

It can be seen from the groupings found in the CA and PCA plots (Fig. 12) that three wines do not have the same spatial positioning and association with the respective wine styles, i.e. Wines 3, 11 and 20. According to Fig. 12a, Wine 3 seems to be associated more strongly with attributes on the left side of the CA plot, Wine 11 is situated midway between the left and right side of the CA plot, whereas Wine 20 seems to be positioned in the direction of the attributes associated with the Fresh and Fruity wine style. In order to understand why these wines are not positioned in a similar fashion in these two plots, the attribute results of the DSA and the sorting task should be evaluated more closely, i.e. the intensity scores given to the different wines during the testing phase of DSA (Table 2), as well as the standardised deviates for the aroma attributes indicated during the sorting task (Fig. 11).

In the PCA bi-plot (Fig. 12b), Wine 3 is associated with tropical, guava, pineapple, floral and stone fruit aroma attributes which can be associated with the Fresh and Fruity style of Chenin blanc. Table 2, illustrating the DSA mean attribute values, show that tropical aroma received the highest intensity score and thus represents the most influential aroma attribute in the positioning of Wine 3 on the PCA bi-plot (Fig. 12b). In the histogram representing the sorting data (Fig. 11), it is shown that the position of Wine 3 was determined mainly by the aroma attribute mineral. The negative standardised deviation value for the attribute fresh fruit shows that the winemaker panel did not regard this wine as having any correlation with fresh fruit aroma and thus the Fresh and Fruity style. It is clear that the respective positions of Wine 3 in the PCA and CA plots are the result of the differences in the two methodologies (Lawless & Heymann, 2010).

When considering the position of Wine 11, the PCA bi-plot (Fig. 12b) placed this wine in close proximity to the aroma attributes rich fruit, spicy, sweet associated, honey, raisin and compote, but the CA plot (Fig. 12a) placed the wine in close proximity to earthy, spicy and mineral aroma attributes. Similarly Wine 20 was viewed by the DSA panel as having low levels of fresh fruity attributes and illustrating a strong rich fruit and sweet associated aroma (Table 2). In contrast Wine 20 and 24 was viewed similarly by the sorting panel, both these wines were classified as having a moderate degree of fresh, fruity character (Fig. 11). When evaluating the descriptive results (Table 2 & Fig. 11) of both methodologies, it can be seen that the sensory profile of these two wines differ significantly when comparing the two methods. The reason for this could be because different panels was used to perform the two methods and that the two panels, because of their difference in experience level, product class knowledge and exposure, described the aroma attributes of this sample differently. The two methods also differ considerably. DSA requires that each wine is profiled separately and that intensity scores are given for the different sensory attributes associated with each wine (Lawless & Heymann, 2010). The descriptive phase of the sorting task, however, requires that the respective groups of products formed during the sorting task should each be awarded a set of sensory descriptors that are applicable to each wine contained within that group (Beh *et al.*, 2011).

When evaluating the positioning of another wine, Wine 16, in the PCA bi-plot (Fig. 12b), it can be seen that it is positioned right in between the wooded aroma attributes and the vegetative and green pepper aroma attributes. In the CA plot (Fig. 12a), however, Wine 16 is positioned in close proximity to the aroma attributes bottle age and rich fruit. When Table 2 and Fig. 11 are compared, it is seen that the aroma attribute rich fruit obtained the highest intensity score for DSA and the aroma attribute bottle age obtained the highest positive deviation value for the sorting task. Since the trained panel did not evaluate any of the wines for bottle age character and the aroma attributes bottle age and rich fruit lies so close together on the CA plot (Fig. 12a), it can be assumed that bottle age character and rich fruit aroma are possibly closely related. Other aroma attributes including, tropical fruit, fresh fruit, sweet associated and woody do not compare well for Wine 16 in the respective data sets.

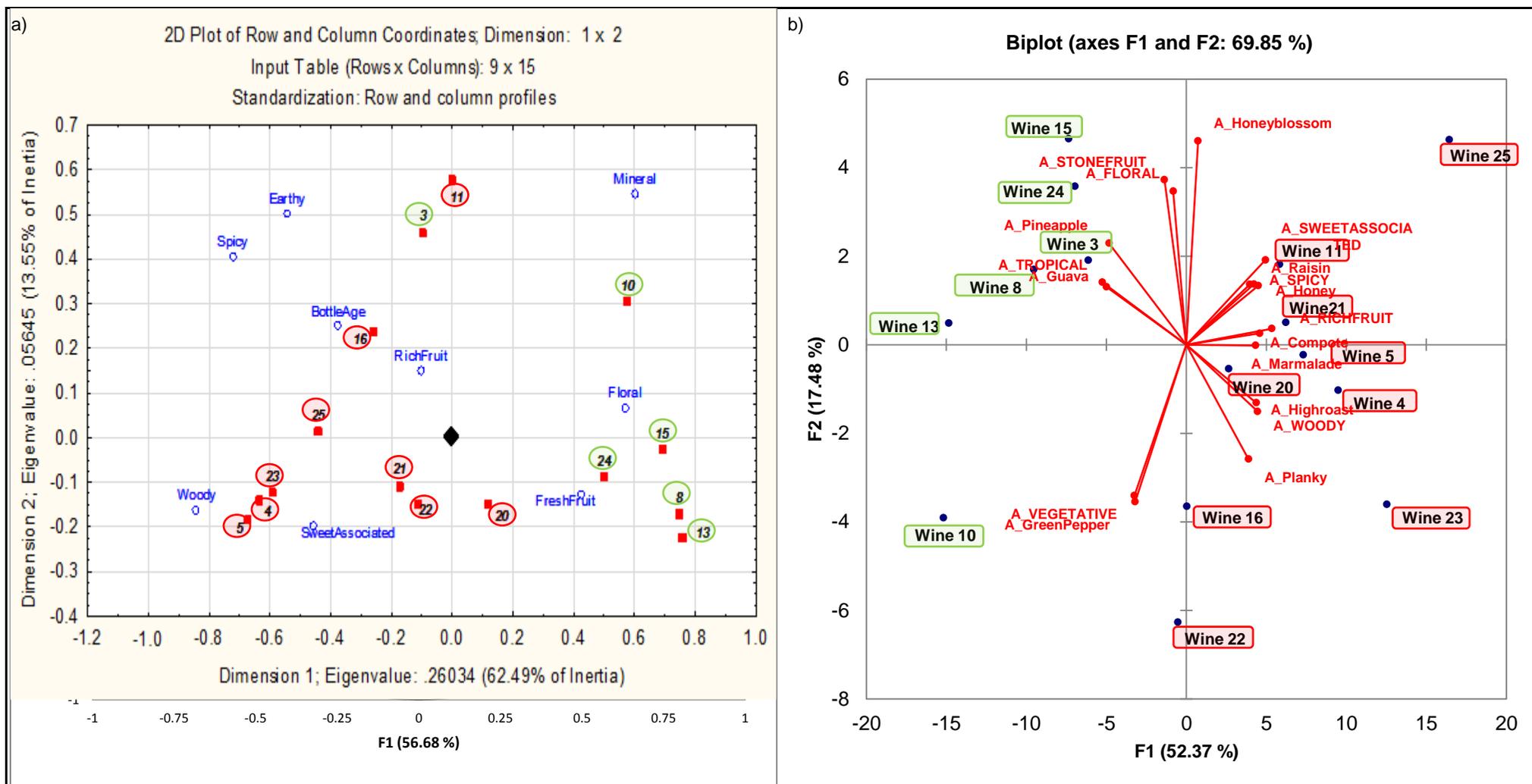


Figure 12 a) CA plot obtained from the sorting task with a descriptive step data and b) PCA bi-plot obtained from DSA. Wines are coloured in corresponding colours in both plots.

When examining the positioning of Wine 22, it can be seen that in the PCA bi-plot (Fig. 12b) it is positioned in close proximity to the aroma attribute woody. In the CA plot (Fig. 12a), Wine 22 is placed in a group with Wine 21 and thus associates with the aroma attribute sweet associated. Wine 22's association with the aroma attribute sweet associated is, however, not reflected in the histogram (Fig. 11) where the influence of the various aromas in the positioning of the wines on the CA plot is illustrated. When looking at the DSA results in Table 2, it can be seen that Wine 22 received the highest intensity scores for woody, followed by rich fruit and then tropical aroma. The histogram representing the sorting task (Fig. 11) shows that the highest positively deviating aroma attribute is woody, followed by bottle age, sweet associated and then floral. The influence of the floral attribute, which occurs on the opposite side of the CA plot (Fig. 12a), might be the causative factor as to why Wine 22 seems to be positioned with Wine 21.

It is clear that the two panels evaluated certain aromas differently. To determine how these two panels' aroma perception differed, Table 2 and Fig. 11 can again be used to compare the scoring of different aroma attributes. The first aroma attribute to be compared is the attribute tropical from DSA and fresh fruit from the sorting task. As the trained panel did not evaluate fresh fruit as an aroma attribute during DSA, but defined this area of the sensory profile using tropical, pineapple, guava and other fresh fruit aromas, the tropical aroma attribute in Table 2, representing the DSA results, will be compared to the fresh fruit aroma attribute on the sorting task histogram (Fig. 11). The aroma attributes that seem to show a relationship between the two methods are summarised in Table 4. In Table 2 illustrating the DSA means, Wines 3, 8, 10, 13, 15 and 24 scored the highest for tropical aroma. In the sorting histogram (Fig. 11), Wines 8, 10, 13, 15 and 24 scored the highest for the aroma attribute fresh fruit. This shows that only one wine, Wine 3, does not correspond when comparing DSA and sorting as methodologies.

The next aroma attribute to be evaluated is woody. In the DSA results table (Table 2), Wines 4, 5, 22, 23 and 25 obtained the highest intensity scores for the aroma attribute woody. In the sorting histogram (Fig. 11), the exact same wines showed the highest positive deviates for the aroma attribute woody. This indicates that the two panels showed good agreement for the perception of a woody aroma.

The same cannot be said for the aroma attributes rich fruit and sweet associated. The aroma attribute rich fruit in DSA can be compared to both rich fruit and bottle age in the sorting task results in the CA plot (Fig. 12a). As these two aroma attributes are positioned close together in the CA plot, they can be considered as being related. For rich fruit, only two wines (Wines 20 & 21) resulted in similar results when comparing these two methodologies, however, for sweet associated five wines (Wines 4, 5, 20, 21 & 23) corresponded. When looking at the samples scoring high for sweet associated aroma (Fig. 11 & Table 2), all of the wines showing highly positive deviations for the sweet associated aroma in the sorting histogram (Fig. 11) also scored high intensity scores in the DSA results table (Table 2). This tendency of high sweet associated 'scores' in both methodologies is not the case with Wines 11, 16, 24 and 25. The latter four wines scored reasonably high for sweet associated within DSA (Table 2), but the descriptive step of the sorting task resulted in negative standardized deviates for this attribute (Figure 11). This again illustrates that the basis of the two methodologies are different, DSA results in intensity scores for each attribute with each sample, whereas sorting is a classification method where groups of samples are labelled with a descriptor (Cadoret *et al.*, 2009; Chollet *et al.*, 2011).

Table 4 Aroma attributes that seem to correspond between the two methods of DSA and the sorting task.

First tier DSA aroma attributes evaluated	Second tier DSA aroma attributes evaluated	Sorting task aroma attributes
Tropical	Guava Pineapple	Fresh fruit
Stonefruit		Fresh fruit
Rich fruit	Marmalade Compote Raisin	Rich fruit & Bottle age
Floral	Honeyblossom	Floral
Sweet associated	Honey	Sweet associated
Vegetative	Green pepper	No descriptors given during sorting task
Woody	Planky High roast	Woody
Spicy		Spicy

The aroma attributes such as mineral and earthy also play a role in the positioning of the wines on the CA plot (Fig. 11a), however, these two aroma attributes were not evaluated during DSA. This again confirms that perception and concept formation can differ between trained judges and an expert panel. According to Sáenz-Navajas *et al.* (2012), attributes such as minerality are often used by professionals to describe palate or retronasal aroma sensations. Even though the expert panel, consisting of winemakers/wine researchers, was required to evaluate the wines based on aroma only, it could be argued that the expert panel also saw the necessity to evaluate the wines retronasally in the case of minerality.

In previous studies it was found that the sorting task is an effective alternative to conventional DSA in determining the sensory profile of a set of products. The good correlation in the latter studies could probably be ascribed to the fact that the same panel was used to perform the sorting task, as well as DSA (Campo *et al.*, 2008; Cartier *et al.*, 2006; Saint-Eve *et al.*, 2004). In the other studies showing good correlation between the results obtained for sorting and DSA, naïve respondents were used to perform the sorting task with the description step (Blancher *et al.*, 2007; Faye *et al.*, 2004, 2006). It could be argued that a trained panel, albeit knowledgeable in sensory analysis, might not necessarily have had sufficient exposure to or experience of a certain product class and may tend to use everyday language when analysing products (Lawless & Heymann, 2010). When experts need to convey sensory experiences, they often use scientific or work-related terminology (Parr *et al.*, 2007; O'Mahony, 1991). It can therefore be deduced that differences in experience, exposure and thus language, as well as the difference in the methods used to evaluate the wines might be the reason for the incompatibilities that exist between the sensory terms and concepts generated by the trained panel in DSA and the expert panel in the sorting task.

4. Conclusions

The aim of this study was to determine whether sorting (primarily a classification technique) and DSA (primarily a profiling technique) are comparable when the aim is to categorise a group of wines, but also to profile wines according to their aroma attributes.

Fifteen (15) Chenin blanc wines were sorted using an expert panel consisting of 10 winemakers/wine researchers. After the wines were sorted into groups illustrating similar aroma attributes, the expert panel were instructed to describe each grouping of samples with three to five sensory attributes. The sorting task data, which can be defined as categorical data, were analysed using appropriate methodologies, including MDS, DISTATIS and CA. The exact same wines were analysed using a trained panel of judges and the test technique of DSA. In DSA, the respective aroma attributes were quantified for each wine and intensity scores were indicated for each attribute in the respective samples. The intensity scores, i.e. interval data, were analysed using PCA and DA.

In this study both the sorting and DSA data resulted firstly in plots indicating groupings of wines that were reasonably similar. Therefore both sorting, using an expert panel (i.e. person illustrating significant knowledge of wines), and DSA, using a trained sensory panel, resulted in plots categorising Chenin blanc wines produced from bush vines as either belonging to the Fresh and Fruity style or the Rich and Ripe style. The advantage of sorting as technique, as well as the utilisation of an expert panel, is that it is quick and easy to use, whereas the training of a DSA panel and the resultant testing phase can be viewed as being reasonably time consuming and in many cases expensive to administer. There were, however, differences between the resulting plots of these two techniques. The differences in the positioning of some of the wines on the PCA bi-plots (resulting from DSA) and the MDS/DISTATIS plots (generated from the sorting task data) could be attributed to the fact that PCA bi-plots were created using interval data, whereas the MDS/DISTATIS plots resulting from the sorting task were created using categorical data. Sorting task data differ from quantitative data in the sense that sorting data are created from distance matrices containing 1's and 0's. Sorting data thus only indicate whether or not two products are grouped together. In contrast, DSA data are classified as continuous interval scale data and the resultant PCA plots using the correlation matrix can be used to effectively visualise and elucidate the relationships between the samples and their attributes.

In the second instance, the sorting task resulted in CA plots illustrating the association of wines and sensory terms describing the aroma of the respective wine groupings. Similar PCA bi-plots were constructed using the DSA data; however, in this instance one could ascertain whether there were significant associations between the respective sensory attributes. This characteristic of PCA bi-plots resulting from DSA data can be regarded as a major advantage in sensory research. It should be noted that although CA and PCA bi-plots can be viewed as reasonably similar, however, there were significant differences between the outputs of these two methodologies, mainly because the panels differed. The trained panel used for the DSA were experienced in the particular sensory method, but not as familiar with the product being evaluated, i.e. from a technical point of view. The panel used for conducting the sorting task was made up of wine experts or wine professionals. It is known that repeated experiences of a particular product class, as in the

case of wine professionals, result in the establishment of a common language, as well as sensory concept alignment. Since the trained panel and the expert panel differed significantly regarding experience, exposure and usage of wine language when completing the task, the two panels used a number of contrasting terms to describe wine quality in DSA and the sorting task.

Even though it was established that the sorting task with a descriptive step does not deliver results comparable to those obtained by DSA and that DSA is regarded as an effective sensory technique for establishing the complete sensory profile of a set of products, it was shown that the groupings illustrated in the PCA bi-plots generated from the DSA data and that of the MDS/DISTATIS plots were very similar. This confirms that DSA and sorting are both effective methods when the aim is to study broad-based similarities and differences between products.

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Chapter 5

Effect of cues relating to wine trellising system and vine age on consumer liking of South African bush vine Chenin blanc wines

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1. Introduction

A consumer's hedonic response to a food product can be influenced by many factors. These factors include consumer characteristics (age, gender, level of education, salary, etc.), intrinsic food qualities (texture, aroma, flavour, etc.) and other extrinsic product factors such as price, convenience, religious practices, et cetera. Apart from these factors, consumer attitude, perception and opinion can also influence a consumer's hedonic response (Costell *et al.*, 2010). This is because the consumption of food and drink not only involves the senses of touch, taste, smell and sight, but is also an emotional and cognitive experience (Ferrarini *et al.*, 2010).

When faced with a purchasing decision, consumers must consider and judge a wide range of products in a relatively short time period (Britton, 1992) using packaging and label information to justify their choice (Lockshin *et al.*, 2006). At point of purchase, these extrinsic product cues are usually the main drivers of purchase intent (Mueller *et al.*, 2010b). The availability of product information can influence the value a consumer attaches to a product as this information is utilised by the consumer as a quality indication to infer expected liking. Expected liking is formed when only extrinsic cues are taken into consideration without experiencing any of the intrinsic or sensory characteristics of a product (Lange *et al.*, 2002). When the product is tasted or experienced, the perceived sensory characteristics and the expectation created before tasting are weighed up to shape a general product appraisal (Lange *et al.*, 2002) and this can influence the consumer's sensory experience (Deliza & MacFie, 1996).

According to the expectation disconfirmation framework, expected liking can be confirmed or disconfirmed (either positively or negatively) when the product is actually tasted. Whether or not the actual sensory experience satisfies (confirms), disappoints (negative disconfirmation) or exceeds (positive disconfirmation) a consumer's expectation, it will influence the overall pleasure experienced. Four psychological-based theories are used to explain how expectation disconfirmation affects product degree of liking: assimilation, contrast, assimilation-contrast and generalised negativity (Cardello & Sawyer, 1992; Tuorila *et al.*, 1994; Deliza & MacFie, 1996). The **Assimilation model** predicts that disconfirmation, irrespective of whether the disconfirmation is positive or negative, will be taken in by the consumer causing the response to move in the direction of the expected liking (e.g. a consumer's real liking will not differ much from their expected liking, despite the disconfirmation experienced when the product is tasted). The **Contrast model** proposes the opposite of the Assimilation model and predicts that disconfirmation will lead to a response in the opposite direction of the expected liking (e.g. a product will be liked less if the expected liking is disconfirmed). The **Assimilation-contrast model**, a combination of the Assimilation and the Contrast model, is based on the presence of disconfirmation limits (Costell *et al.*, 2010). It predicts that when a product differs slightly from the expectation created, the Assimilation model will be followed. When the difference between expected and real liking is very different, the Contrast model will be followed (Cardello, 1994). The **Generalised negativity model** expects that any disconfirmation will lead to a decrease in consumer liking (Costell *et al.*, 2010). To ensure that consumers experience confirmation of the expected liking upon the tasting of the product, it is crucial to perform consumer research. Consumer research is not only essential to determine whether the product satisfies consumer needs, but also to understand consumer

beliefs and to determine how extrinsic product cues are perceived. This knowledge about the consumer is important as all these aspects will influence how consumers evaluate both extrinsic and intrinsic product attributes (Van Kleef *et al.*, 2005). To guarantee success in the marketplace, it is imperative that both the intrinsic (sensory) and extrinsic (non-sensory) attributes be optimised (Mueller & Szolnoki, 2010).

When evaluating a wine before it is purchased, the information found on the wine's front and back label is typically used to aid the consumer in their choice (Charters & Pettigrew, 2003; Ling & Lockshin, 2003; Thomas, 2000). Since wine labels are the most economic form of direct communication between the wine producers and the consumer (Rocchi & Stefani, 2005), it is extremely important to use it to convey a message that will add to the value of the product and infer an expectation that will be met when the product is tasted. This is of importance as confirmed expectations will likely lead to a consumer repeating the purchase (Deliza & MacFie, 1996). Even though all extrinsic product attributes, including bottle shape, colour, type of closure and label design are considered during the purchasing process, Mueller *et al.* (2009) found that label information were considered more important than the visual attributes (e.g. bottle shape and colour) by wine consumers. Shaw *et al.* (1999) studied the influence of back label information on the consumer and how it adds to the perception of value and quality of wine. They found that flavour descriptions on the label enhanced the consumers' perception of quality, but also that production statements (winemaking processes) were highly valued by wine consumers.

The terms **bush vine** and **old bush vine** can be considered production statements when placed on a wine label as these terms describe conditions or treatments in the vineyard influencing the end product. As research has shown that the bush vine training system and older vineyards tend to produce better quality Chenin blanc wines (see Chapter 2), it could be speculated that indicating this on wine labels could have a positive effect on the quality evaluation of wine during the purchasing process which in turn could positively influence the hedonic response to the product when it is consumed. It is evident that both consumer education and knowledge play a crucial role in this regard, as it could be speculated that a consumer with no knowledge concerning bush vines and old bush vines will not be influenced by statements such as this on a wine label.

As the influence of statements pertaining to bush vines and old bush vines on wine labels have previously not been investigated, the objective of this study was to investigate the influence of the terms 'Bush vine' and 'Old bush vine' as extrinsic product cues on the consumer liking of Chenin blanc wines using a group of regular Chenin blanc consumers with differing levels of wine knowledge.

2. Materials and methods

The materials used and methodologies employed to determine whether specific viticulture terms relating to trellising system and vine age influence the consumer's hedonic response to South African Chenin blanc wines produced from bush vines, will be discussed in this section.

2.1. Consumers

Seventy (70) consumers were sourced from the Stellenbosch area, South Africa (SA) via wine clubs, the wine industry and Stellenbosch University. This group of consumers consisted of males and females, ranging from the age of 18 to 60 and with varying levels of wine knowledge, consumption frequencies and purchasing objectives.

During the consumer analysis, a questionnaire (Addendum I) was used to source demographic information, as well as general information regarding consumption and purchasing behaviour.

2.2. Wine selection

Six wines from the 25 commercial Chenin blanc samples originally sourced for sensory and chemical analysis (Chapter 3) were chosen for consumer testing. The original sample set of 25 wines was coded from 1 to 25. The wines retained these codes throughout the project.

As the objective of this consumer analysis was to test the influence of extrinsic product cues, other factors influencing liking such as wine style and wine quality was minimised. In Chapter 3, the sensory profile of the full set of wines was determined using descriptive sensory analysis (DSA). Wines showing good variance on the PCA bi-plots (Chapter 3) were chosen to be further analysed by a group of winemakers for overall wine quality (Chapter 4). The overall quality was scored using a 20-point scale (Addendum H) typically used in formal wine shows and competitions (Parr *et al.*, 2006). These quality scores were analysed statistically with Statistica software (Statistica 10, StatSoft Inc., Tulsa, Oklahoma, USA) using ANOVA and it was found that the respective wine samples did not differ significantly ($p > 0.05$) from each other with regard to overall quality (Fig. 1). This indicated that all the wines were of equal quality regardless of the difference in quality scores.

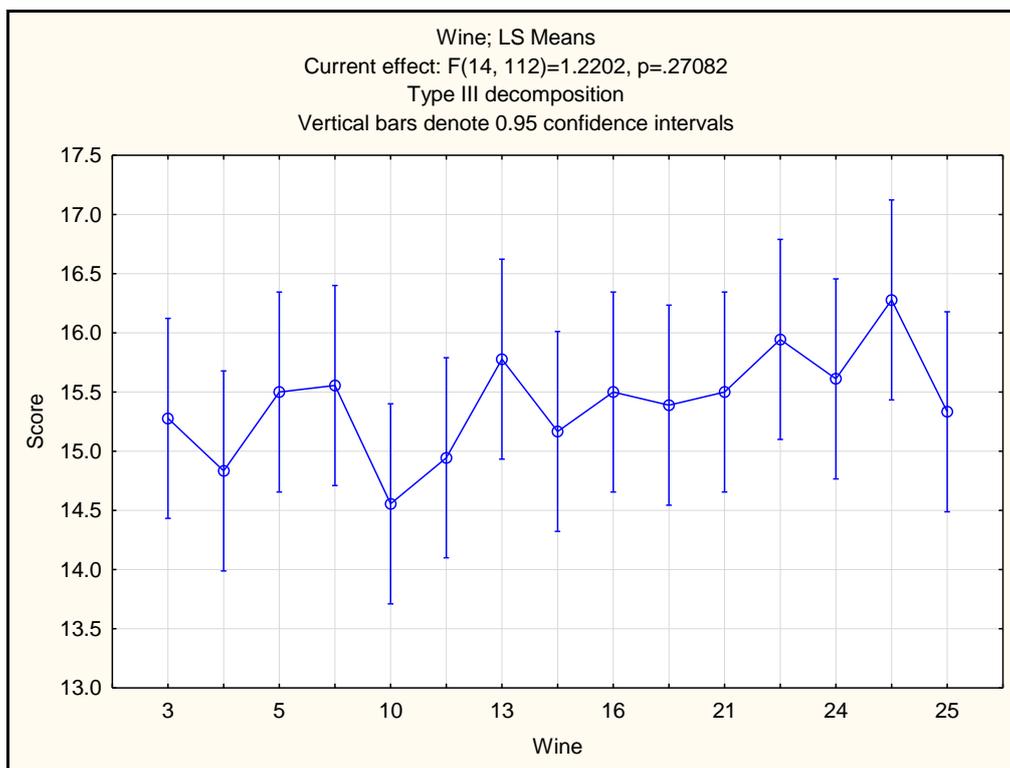


Figure 1 LS means plot of the quality scores (out of 20) assigned by an expert panel during the evaluation of 15 wines in a sorting task.

To ensure that the effect of the extrinsic product cue on liking was the only effect evaluated, it was important to choose a sub-set of wines belonging to the same Chenin blanc wine style. Unfortunately, this was not possible as a number of the wines used in the previous analyses were sold out at the time of product sourcing for the consumer analysis. The six wines selected for the consumer analysis were thus chosen purely on availability.

The sample set therefore included three wines from the Fresh and Fruity style (Wines 8, 10 and 13) and three wines from the Rich and Ripe style (Wines 16, 20 and 25). The wines from the Rich and Ripe style contained two unwooded and one wooded sample.

2.3. Questionnaire

The questionnaire (Addendum I) used for the consumer test consisted of four components. The first component sourced the general demographic information, i.e. gender, age, current employment, whether or not the consumers associate actively with the wine industry, how the consumers perceive or rate their own wine knowledge (so-called subjective wine knowledge), as well as purchase intent and consumption frequency of Chenin blanc wines. Most of the answers in this section were categorised for simplified data analysis.

The second component was the blind tasting of the six wines using the nine-point hedonic scale (Lawless & Heymann, 2010). This scale consists of nine descriptors to help the consumer to describe his/her feeling towards the product evaluated. The descriptors are 9 = *Like extremely*; 8 = *Like very much*; 7 = *Like moderately*; 6 = *Like slightly*; 5 = *Neither like nor dislike*; 4 = *Dislike slightly*; 3 = *Dislike moderately*; 2 = *Dislike very much* and 1 = *Dislike extremely*. At this point of the consumer analysis, the consumers were informed that they will be tasting Chenin blanc wines.

The third component of the questionnaire was designed to ascertain the general consumer opinions and perceptions on wines. To determine the latter, general questions regarding wine, white wine and more specifically Chenin blanc were asked. Here the consumer had to use a 9-point scale anchored with either *Dislike extremely* and *Like extremely* or *Not important* and *Extremely important*. Questions in this section of the questionnaire included how much the consumers liked 1) certain types of wine, 2) certain white wine cultivars, 3) specific styles of Chenin blanc and how important they deemed specific general aspects (e.g. type of closure, price, etc.) when purchasing Chenin blanc.

The fourth and final component was the informed tasting of the above-mentioned six wines. In this section, the consumers were presented with wines labelled with the three extrinsic cues: 'Chenin blanc', 'Bush vine' and 'Old bush vine'. These cues were used to give the consumer additional information on the trellising system, as well the age of the vineyard, however, the 'Chenin blanc' cue was not supposed to reflect any information on the trellising system or age of the vine.

2.4. Presentation of samples and testing procedure

The wines were served at room temperature (21°C) in standard ISO wine tasting glasses covered with small petri dishes to preserve the aroma. The sample size was 30 mL to ensure that the consumer had two to three generous sips to form a hedonic response. The consumers were also given distilled water (21°C) and were instructed to refresh their palate between samples.

During the blind tasting (second component), the respondents were informed that they will be tasting six Chenin blanc wines. The samples were served in randomised order and labelled with random three-digit codes.

During the informed tasting (third component), the wines were presented in pairs. Each pair consisted of one wine from the Fresh and Fruity and one from the Rich and Ripe style. The respective wine duos were paired with certain cues, i.e. 'Chenin blanc', 'Bush vine', 'Old bush vine'. The order of the wines within each pair was randomised per consumer. In both the blind and the informed tasting, the consumers were asked to indicate their degree of liking on a 9-point hedonic scale.

2.5. Statistical analysis procedures

Statistica software (Statistica 10, StatSoft Inc., Oklahoma, USA) was used for all statistical analyses. The Shapiro-Wilk test was used to test for non-normality of the residuals (Shapiro & Wilk, 1965). Residuals

exceeding 3 were identified as outliers and removed where non-normality was significant ($p \leq 0.05$). Thereafter ANOVA was performed. The least significant difference (LSD) test was done to calculate differences between treatment means at the 5% level of significance (Lawless & Heymann, 2010).

Partial Least Squares (PLS) was used for external preference mapping and was done by regressing consumer preference scores onto the DSA product plot (Martens & Martens, 2001; Meullenet *et al.*, 2002). Preference mapping is a technique that can be used to generate perceptual plots showing hedonic data on a multidimensional plot and how it relates to the products evaluated (MacFie & Thomson, 1988). Spearman rank correlation coefficients were also calculated to quantify the strength of the relationship between two variables (Oliver, 2004).

3. Results and discussion

3.1. Socio-demographic information of consumers

The 66 consumers' socio-demographic information included gender, age, type of employment, whether or not they are associated with the wine industry, their general wine knowledge and how frequently they consume Chenin blanc wine. The resulting data were converted to percentages and the distribution illustrated in Fig. 2 to 4.

According to Fig. 2, it is clear that the majority of the consumers interested in participating in the consumer study on Chenin blanc were female (70%) and quite young (67% were 39 years of age and younger). Thirty six percent (36%) of the respondents were professionals with 59% of the total group being associated with the wine industry in some way or another (Fig. 3). It is also clear that the majority of the consumers who participated in this study had above-average wine knowledge (44%) and consumed Chenin blanc quite frequently. Seventy-seven percent (77%) of the consumer group indicated that they consume Chenin blanc more than 2 to 3 times per month (Fig. 4). According to literature, persons who consume wine more than 2-3 times per month can be considered regular wine drinkers (Marin *et al.*, 2007; Meillon *et al.*, 2010; Mueller *et al.*, 2010a; Mueller & Szolnoki, 2010; Verdú Jover *et al.*, 2004).

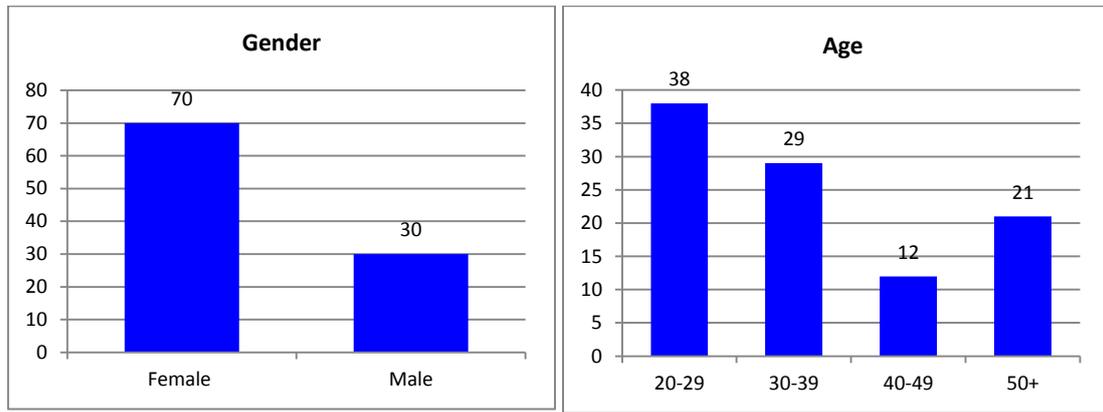


Figure 2 Distribution (in percentage) of consumers sourced for the consumer testing of bush vine Chenin blanc wines: Gender and age.

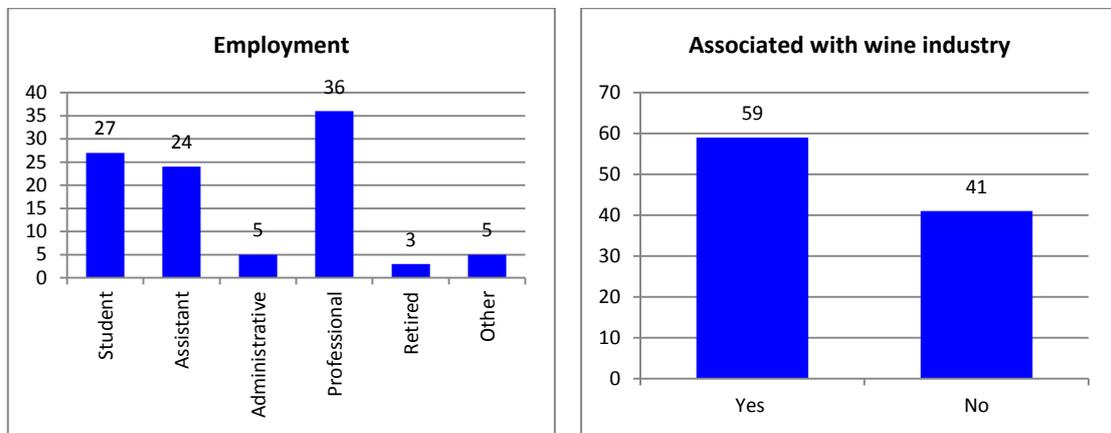


Figure 3 Distribution (in percentage) of consumers sourced for the consumer testing of bush vine Chenin blanc wines: Type of employment and whether or not consumers are associated with the wine industry.

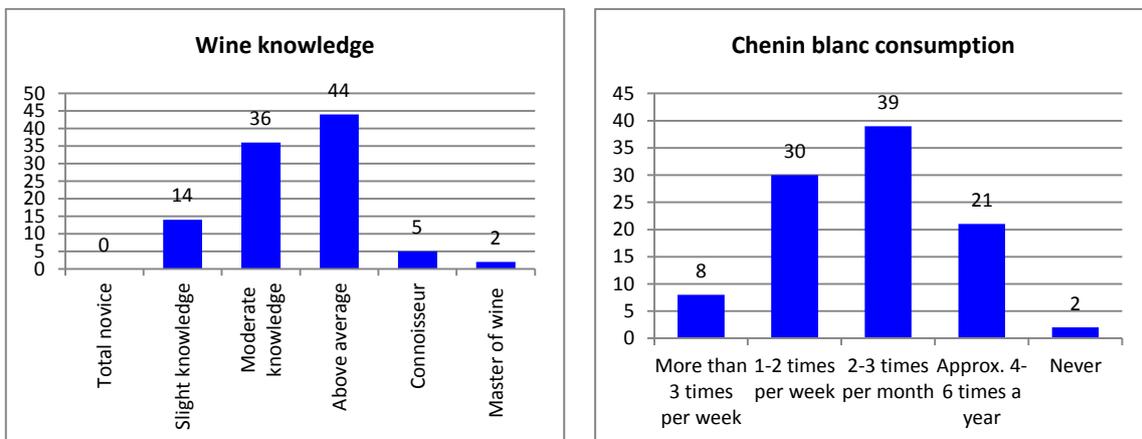


Figure 4 Distribution (in percentage) of consumers sourced for the consumer testing of bush vine Chenin blanc wines: Wine knowledge and how frequently they consume Chenin blanc.

3.2. Consumer opinions on Chenin blanc wine and other wine-related aspects

As part of the consumer study, consumer opinions or attitudes regarding wine in general and in particular Chenin blanc was determined. Conceptual questions were used, therefore no actual wine tasting was used to determine consumer opinions. The results can be used to help explain certain trends present in the hedonic data and can aid the researcher to better understand the wine consumer.

The consumers were asked to indicate how much they like certain types of wine. The wine types included were: Dry white wine, Semi-sweet white wine, Rosé wine and Red wine. From Fig. 5 it is evident that dry white wine and red wine are preferred by this group of consumers. The liking for these two types of wine does not differ significantly from each other ($p > 0.05$), but is significantly higher ($p \leq 0.05$) than the expected liking for rosé and semi-sweet white wine. The wine type that was liked the least and fell into the nine-point hedonic scale category of *Dislike slightly*, which indicates that these consumers do not consider this wine style acceptable, was semi-sweet white wine. Rosé wines are often thought of as being a sweeter style of wine, which might implicate sweetness as the causative factor for the rosé, as well as the semi-sweet white wine obtaining considerably lower hedonic scores than red and dry white wine. Previous studies have found that younger consumers prefer sweeter wines (Amerine & Ough, 1967). Another outcome would have been expected for this particular question as a large portion (38%) of the respondents included in this study were younger than 30. It is undoubtedly the level of knowledge, education and experience which, irrespective of age, causes these wine consumers to prefer drier styles of wine.

The consumers were also asked to indicate their degree of liking for specific white wine cultivars on the nine-point hedonic scale. The white wine cultivars used in this question were Sauvignon blanc, Chenin blanc, Chardonnay, Viognier and Semillon. White wine blends were also included in this question. This list of wine cultivars were chosen in collaboration with an industry role player (I. Smith, Chenin blanc Association, Stellenbosch, SA, 2011, personal communication). The results in Fig. 6 indicate that the expected liking for Sauvignon blanc and Chenin blanc is equally ($p > 0.05$) high and significantly more ($p \leq 0.05$) than that of Chardonnay, Viognier, Semillon and the white blends. Of these wines, Semillon is liked the least, but not significantly less ($p \leq 0.05$) than Chardonnay. Semillon only accounts for 1% of SA's vineyards, including both red and white varieties (South African Wine Industry Information and Systems [SAWIS], 2011), and is mainly used in white blends and rarely sold as a mono-varietal (LaVilla, 2010). Unfamiliarity of the cultivar might be the reason for the low mean score obtained in this particular question. Fig. 6 also indicates that Viognier and white blends are liked equally ($p > 0.05$) by this group of consumers and that the expected liking for Chardonnay does not differ significantly ($p > 0.05$) from that of Viognier, white blends and Semillon.

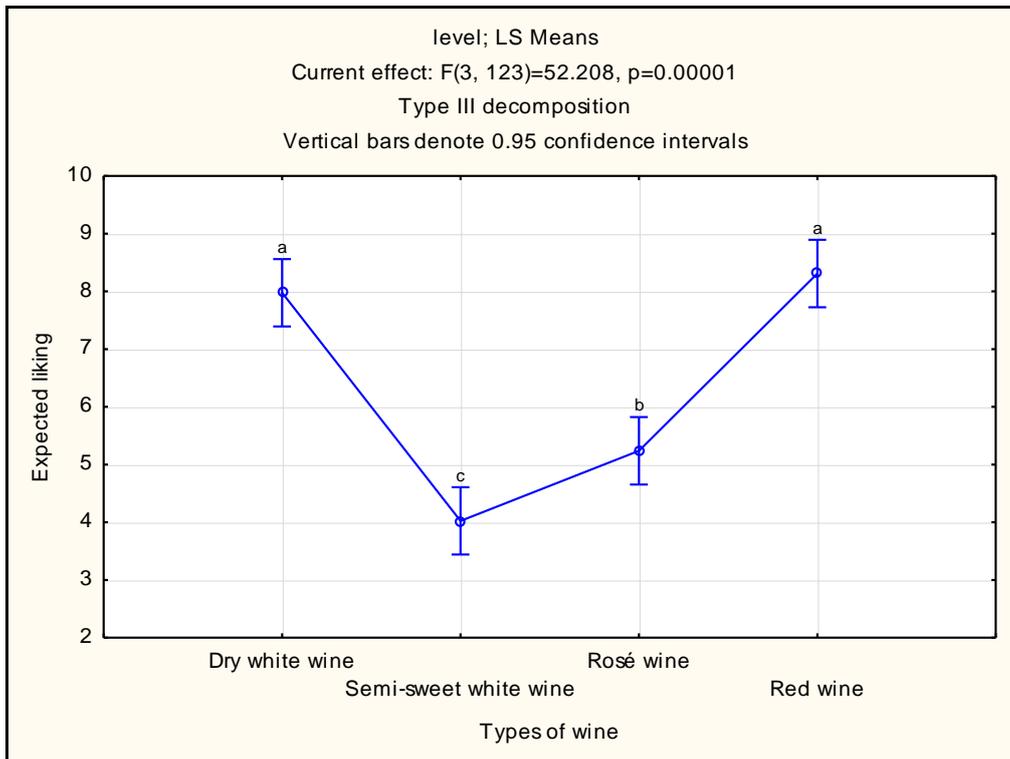


Figure 5 Degree of liking for different wine types as indicated by the consumer. Data points with different alphabetical letters differ significantly from each other ($p \leq 0.05$).

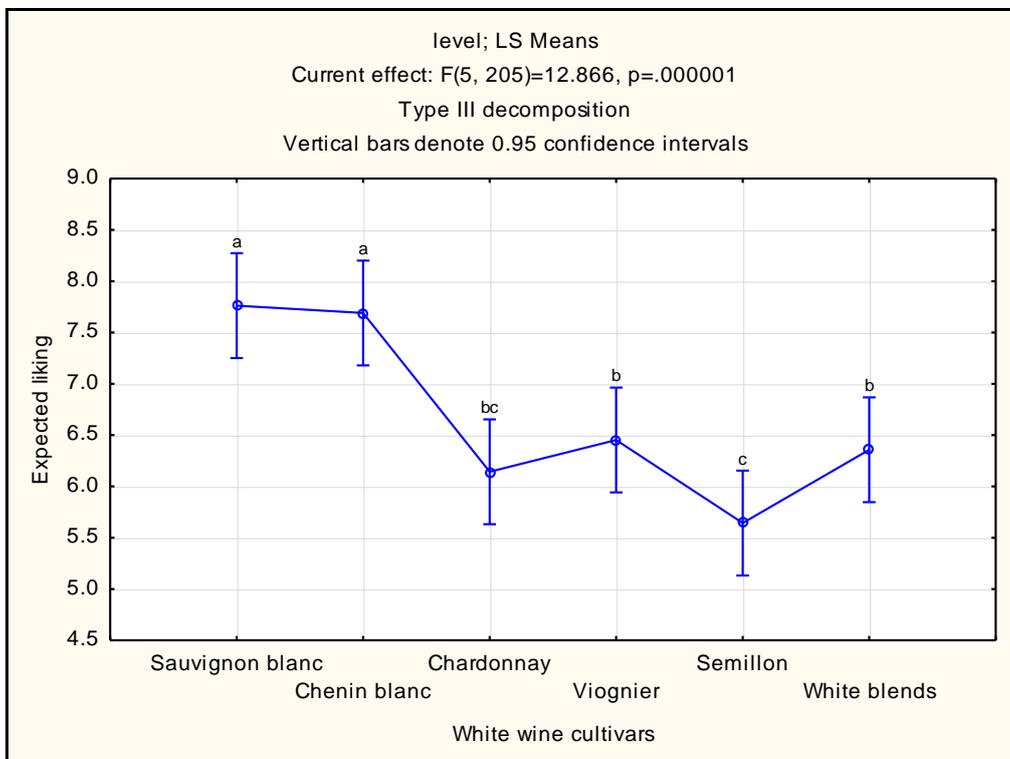


Figure 6 Degree of liking for different white wine cultivars as indicated by the consumer. Data points with different alphabetical letters differ significantly from each other ($p \leq 0.05$).

The overall or average degree of liking for Sauvignon blanc and Chenin blanc can be described as somewhere between *Like moderately* and *Like very much*. The average degree of liking for Chardonnay and Semillon can be described as lying somewhere between *Neither like nor dislike* and *Like slightly*. Since all of the wines were scored on the positive side of the hedonic scale (scale values of 5 to 9) by this consumer group, it can be concluded that this group of white wine cultivars are conceptually regarded as acceptable.

When asked how the consumers like certain styles of Chenin blanc, the consumers indicated that they like the Fresh and Fruity style considerably more than the Rich and Ripe Unwooded and Rich and Ripe Wooded styles (Fig. 7). The consumers indicated that they expected to like Fresh and Fruity style Chenin blanc the most, followed by Chenin blanc wines made to a Rich and Ripe Unwooded style with the Rich and Ripe Wooded style Chenin blanc in the last position. Even though all three styles differed significantly from each other ($p \leq 0.05$) in terms of expected liking, all of them were considered to be acceptable from a hedonic point of view, i.e. none of the consumers scored any of the wines in the *Dislike* region of the hedonic scale (scores < 5).

The consumers were also asked to indicate how much they liked certain production types of Chenin blanc wines. The types of Chenin blanc included were: Trellised vine, Bush vine, Young bush vine and Old bush vine. This question was asked to evaluate expected liking for Chenin blanc wines differing in vineyard attributes, i.e. **vine age** and **training system**.

Fig. 8 shows that consumers believe that they will like Chenin blanc wines produced from trellised vines, bush vines and old bush vines more than those produced from young bush vines. The degree of liking scores for trellised, bush vine and old bush vine do not differ significantly from each other ($p > 0.05$), however, consumers believe that they will like Chenin blanc wines produced from young bush vines significantly ($p \leq 0.05$) less. Even though the expected liking scores for wine produced from different types of vine systems are statistically different, all mean scores fall within the positive range of the 9-point hedonic scale indicating that all vine systems are viewed in a positive manner. This tendency could be explained by the association that old vines and bush vines can result in better quality wines (Van Zyl & Van Huyssteen, 1980a; b). One can assume that the majority of consumers used in this analysis are familiar with the correlation between bush vine or old vine wines and good quality wines, especially since 59% of the consumers were associated with the wine industry.

The results in Fig. 9 indicate the importance of certain aspects when Chenin blanc wines are purchased. Consumers indicated that price, vintage and winery or brand was considered most important when purchasing Chenin blanc wines. Consumers also indicated that they do consider information on whether a Chenin blanc wine is produced from **old vines** or **bush vines** as important, however, information on the vine age and trellising system was considered significantly less important than vintage, winery and price ($p \leq 0.05$). Similar results on the importance of winery reputation (which is represented by the winery name or brand on a wine label), vintage and price in a wine purchasing decision have been indicated by other researchers (Combris *et al.*, 1997; 2000; Landon & Smith, 1997; Oczkowski, 2001). For Northern Ireland, European and Australian consumers, price was found to be the most important aspect when wine purchasing decisions were to be made (Chrea *et al.*, 2011; Jenster & Jenster, 1993; Koewn & Casey, 1995; Lockshin *et al.*, 2006). This is because wine price is believed to be dependent on reputation and quality

(Oczkowski, 2001). Furthermore, price is an important quality cue when a limited number of other cues are available (Cox & Rich, 1967; Dodds & Monroe, 1985; Monroe & Krishnan, 1985; Zeithaml, 1988).

Interestingly, the least important aspect was type of bottle closure. Basson (2012) found similar results with red wines and South African consumers. In contrast, research has shown that consumers from the USA prefer natural cork and that screw cap closures had a negative effect on purchase intent. In Australia, however, this aspect was considered less important, mainly because Australian consumers have become accustomed to purchasing premium white wines with screw cap closures (Bleibaum *et al.*, 2005).

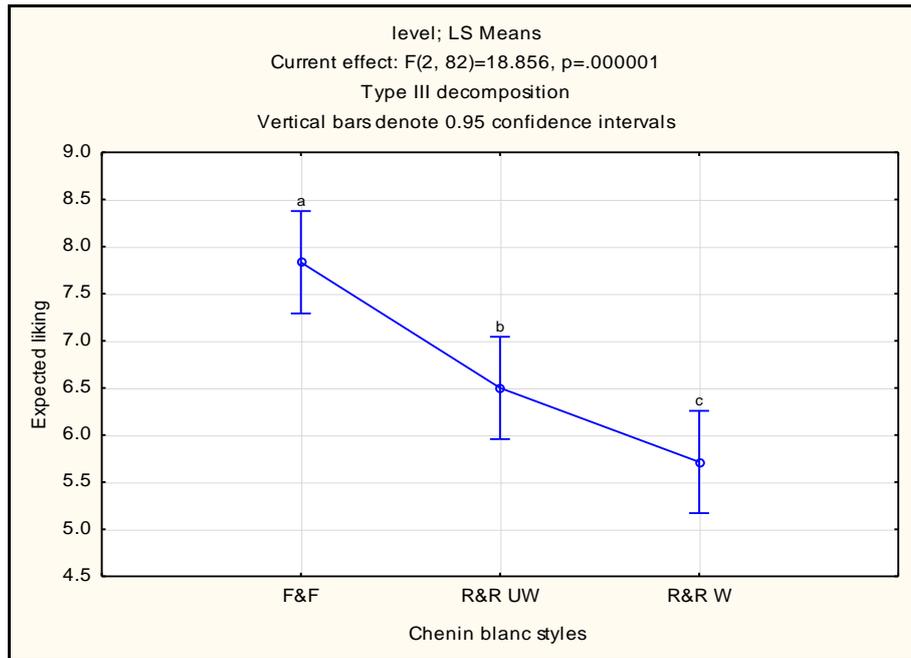


Figure 7 Expected degree of liking for different Chenin blanc styles based on the CBA style classification: Fresh and Fruity (F&F), Rich and Ripe Unwooded (R&R UW) and Rich and Ripe Wooded (R&R W). Data points with different alphabetical letters differ significantly from each other ($p \leq 0.05$).

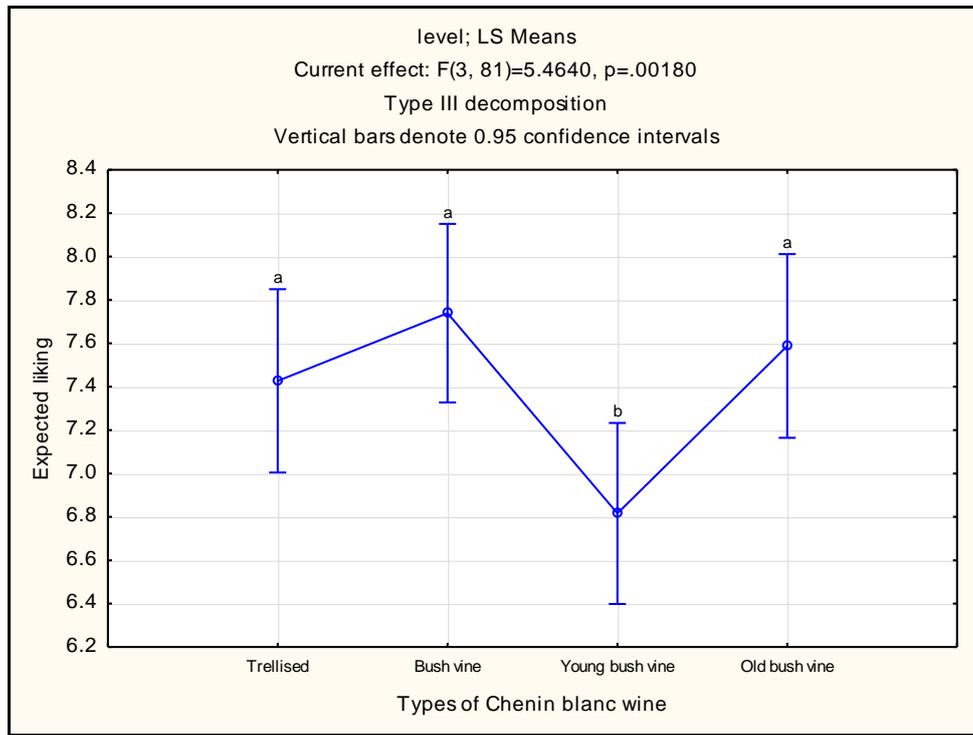


Figure 8 Expected degree of liking for different types of Chenin blanc wines based on training system and vine age. Data points with different alphabetical letters differ significantly from each other ($p \leq 0.05$).

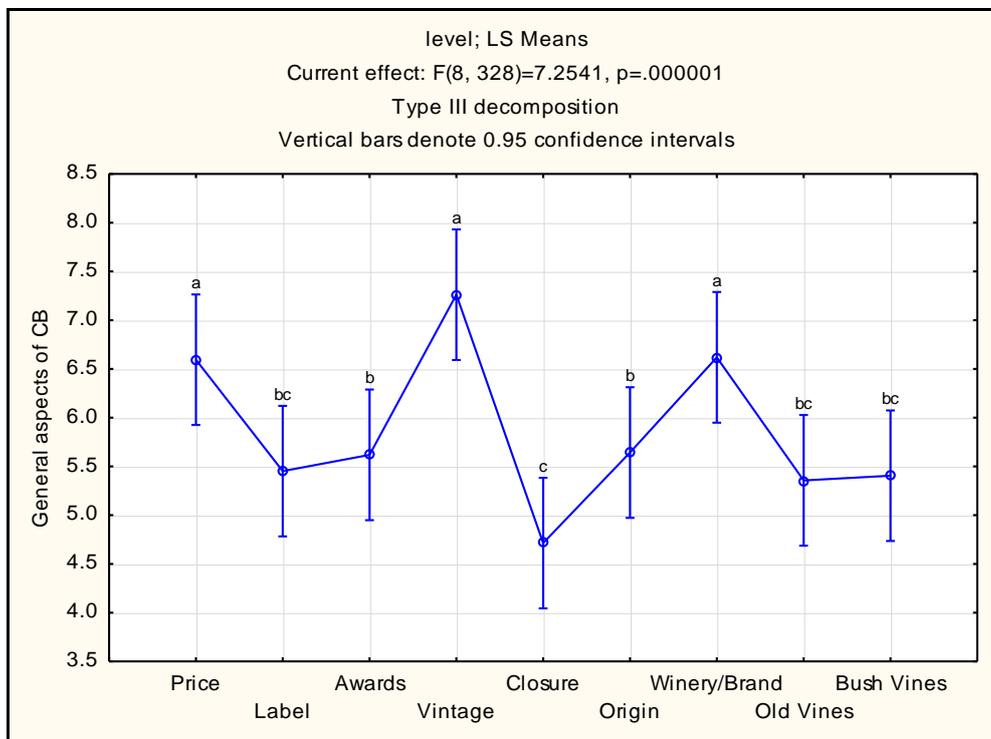


Figure 9 Importance of specific extrinsic aspects when considering Chenin blanc wines. Data points with different alphabetical letters differ significantly from each other ($p \leq 0.05$).

3.3. Consumer liking of six Chenin blanc wines produced from bush vines

In this section, the consumer liking of six Chenin blanc wines produced from bush vines, as determined in a blind tasting, will be discussed. These results will also be correlated with the results obtained in DSA (Chapter 3) to determine possible drivers of consumer liking.

Another topic that will be dealt with in this section is the influence of extrinsic cues related to **training system** and **vine age** on the liking of the six Chenin blanc wines. To do this, the results from the blind and informed tasting will be compared.

3.3.1. Consumer liking of wines when tasted blind

From Fig. 10 it is evident that Wines 8, 10, 13 and 20 are equally liked by this group of consumers ($p > 0.05$). Although the overall liking for the latter four wines differ significantly ($p \leq 0.05$) from that of Wines 16 and 25, these two wines can still be considered to be reasonably acceptable, as they do not cross over to the *Dislike* part (scores < 5) of the nine-point hedonic scale. It is also clear that the four Fresh & Fruity style wines and one Rich and Ripe unwooded wine were scored equally high for degree of liking, whereas the other two Rich and Ripe style wines were significantly less preferred. This outcome was expected as this group of consumers also indicated a similar pattern of expected liking, i.e. when probed on how much they like the different Chenin blanc wine styles (Fig. 7).

One could speculate that the wines' overall quality had an impact on the consumer liking. As indicated in Section 2.2, overall quality scores were assigned to each wine by a group of winemakers (Fig. 1). These quality scores were then correlated to the consumer liking results obtained in a blind tasting and a Spearman rank correlation coefficient was calculated. The results in Fig. 11 shows that poor correlation ($r = 0.26$; $p = 0.62$) exists between the wine quality scores and consumer liking. These results indicate that wine quality, as perceived by wine experts, does not always associate with consumer liking.

It can be hypothesised that above-average knowledge of wines could influence a consumer's degree of liking. Fig. 12 shows that the group of consumers, who regard themselves as having above-average wine knowledge (so-called **subjective wine knowledge**), gave a higher overall hedonic score for this set of wines ($p \leq 0.05$). Consumers with a higher level of knowledge most probably have the ability to appreciate the diversity of different wine types (Charters, 2006). However, when considering the association that consumers have with the wine industry, the overall liking scores for this set of wines were not influenced by the degree in which consumers actively liaise with industry on work-related matters ($p > 0.05$).

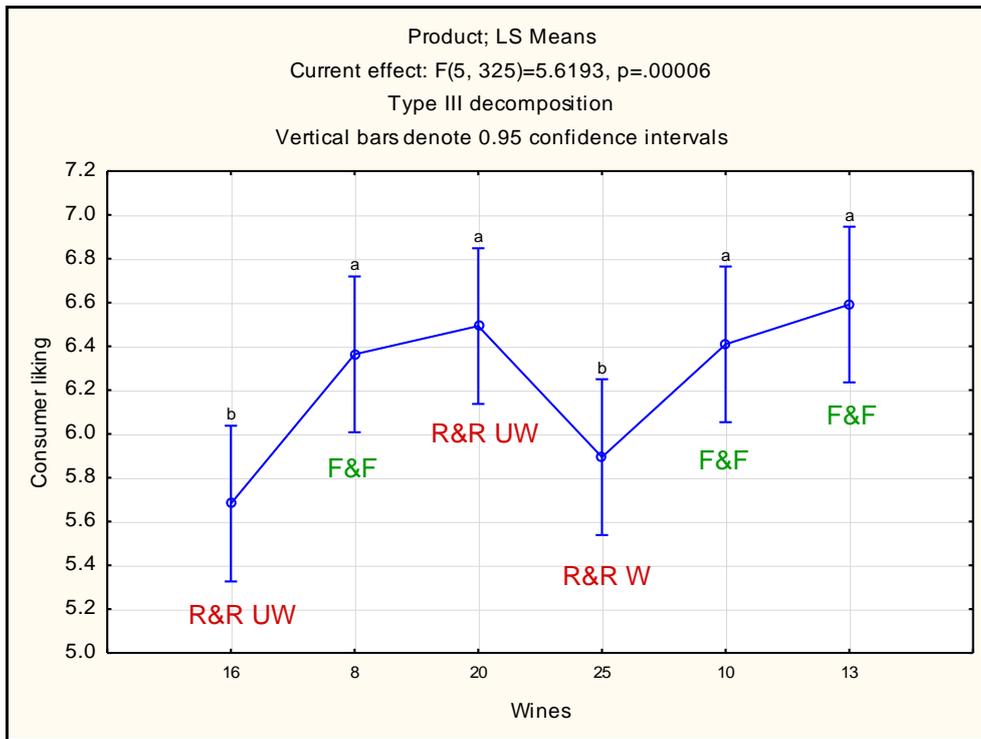


Figure 10 Overall consumer liking of six Chenin blanc wines served blind. The Fresh and Fruity style wines are marked with 'F&F', the unwooded Rich and Ripe style wines are marked with 'R&R UW' and the wooded Rich and Ripe styles wines are marked with 'R&R W'. Data points with different alphabetical letters differ significantly from each other ($p \leq 0.05$).

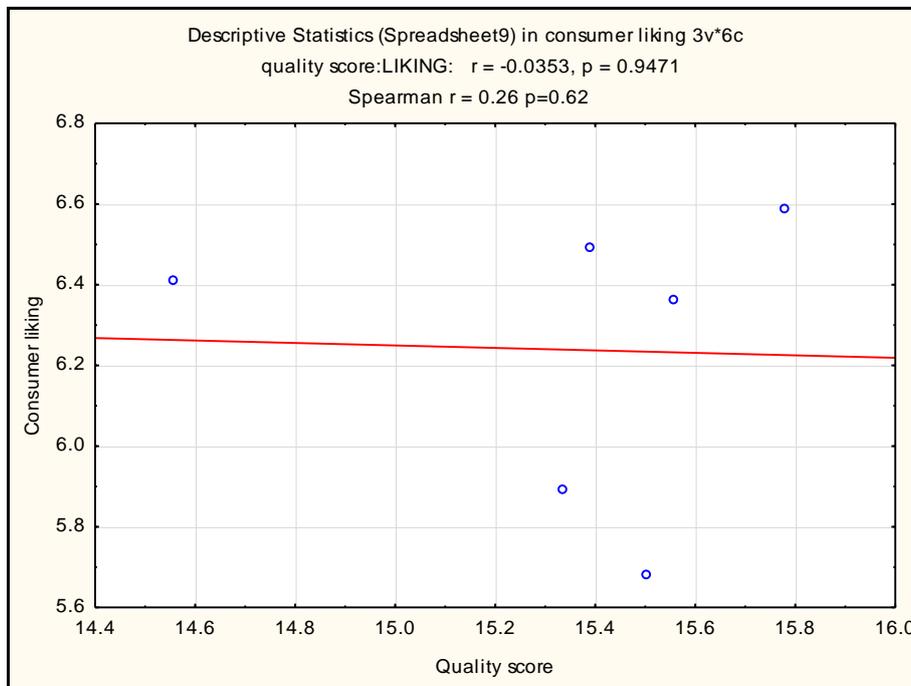


Figure 11 Scatterplot showing the correlation between expert quality scores (out of 20) on the x-axis and consumer liking on the y-axis determined for six Chenin blanc wines tasted blind.

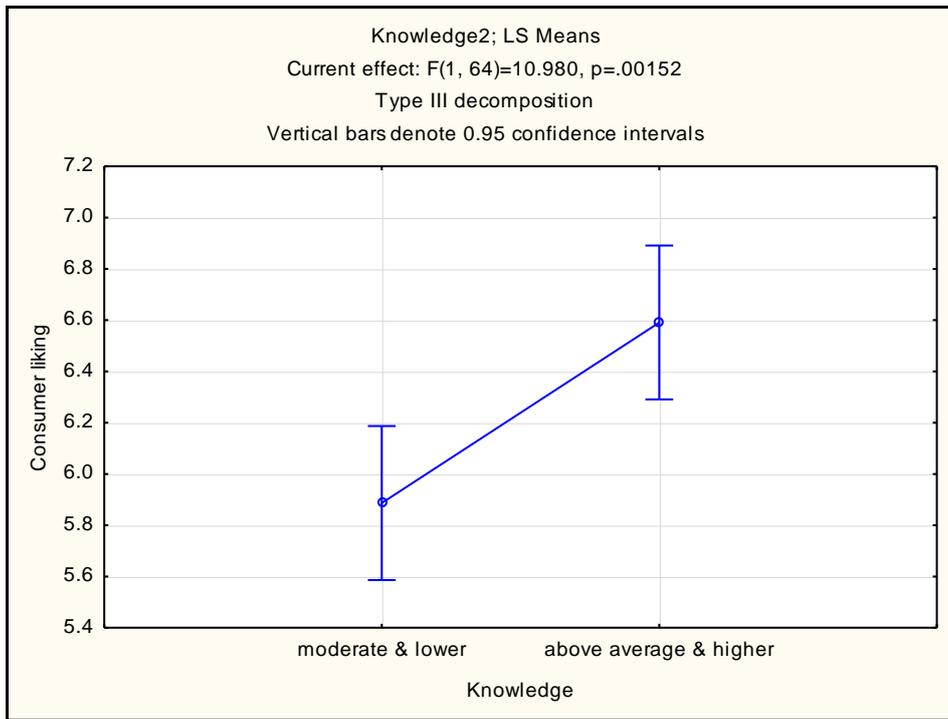


Figure 12 Influence of level of subjective wine knowledge on consumer liking of six bush vine Chenin blanc wines.

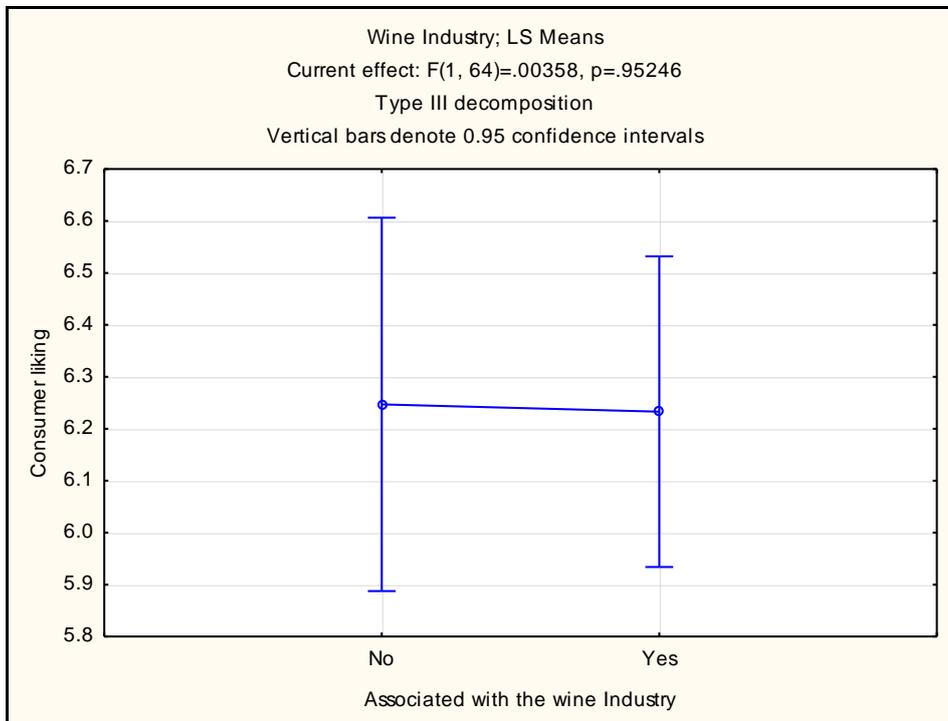


Figure 13 Influence of association with the wine industry on consumer liking of six bush vine Chenin blanc wines.

3.3.2. Sensory drivers for consumer liking

An external preference plot (Fig 14) was created using the method of PLS and regressing the sensory data obtained by DSA (Chapter 3) onto the consumer preference data obtained in the blind tasting of the six Chenin blanc wines.

In a PLS plot, attributes closely related to overall consumer liking can be regarded or considered as **drivers of liking**. According to Fig. 14 it seems as if the **overall consumer liking** is primarily driven by sensory attributes on the right side of the plot, i.e. tropical aroma and fresh fruit flavour. Attributes on the left side of the plot, i.e. attributes corresponding to the Rich and Ripe style of Chenin blanc such as sweet associated aroma, rich fruit aroma, ripe/cooked fruit flavour, wood flavour, woody aroma and an astringent mouthfeel, are less positively correlated with overall consumer liking. This does not mean that consumers do not like Chenin blanc wines associating with the attributes on the left side of the PLS plot, it only shows that the majority of the consumers used in this study prefer the Chenin blanc wines with a more Fresh and Fruity style. On the contrary, when viewing Fig. 14, it is clear that quite a number of consumers do indeed associate hedonically with wines that are high in Rich and Ripe sensory attributes.

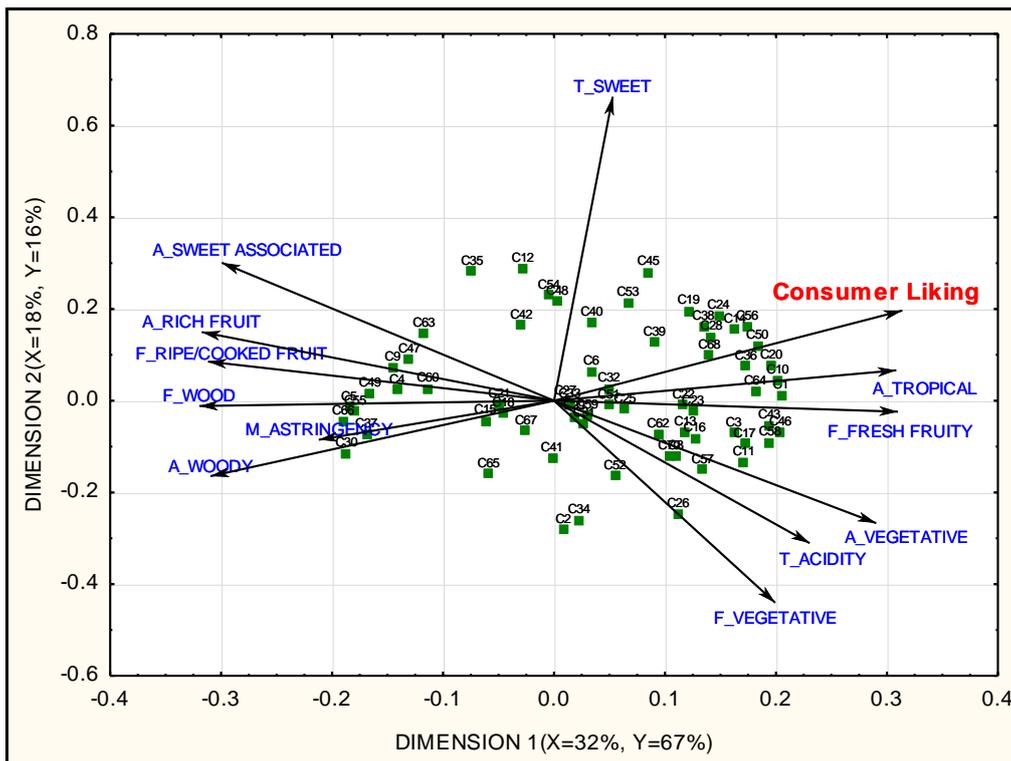


Figure 14 External preference mapping of DSA and consumer liking data of six bush vine Chenin blanc wines using PLS. Consumers are indicated in green, overall consumer liking is indicated in red and sensory attributes are indicated in blue. The letters 'A', 'F', 'T' and 'M' in the sensory attribute labels refer to aroma, flavour, taste and mouthfeel respectively. The data from DSA were used as dataset X and the consumer analysis data were used as dataset Y.

The blind tasting results (Fig. 10), as well as the conceptual liking results (Fig. 7), confirm that the majority of this group of consumers prefer Chenin blanc wines with a Fresh and Fruity style. However, as indicated in Fig. 14, there is a smaller group of consumers that like the Chenin blanc wines with a Rich and Ripe character and attributes such as woody, ripe fruit and moderate astringency (Basson, 2012).

3.4. Effect of wine-related cues on consumer liking of six Chenin blanc wines produced from bush vines

The influence of extrinsic cues on consumer liking can be observed when the hedonic results from the blind tasting are compared to the hedonic results obtained in the fourth and final section of the consumer analysis, i.e. where the wine samples were served accompanied by the respective cues (e.g. 'Chenin blanc', 'Bush vine', 'Old bush vine'). The individual cues were paired with defined sets of wines, therefore two wines were labelled with the cue 'Chenin blanc', a further two wines with the cue 'Bush vine' and the last two wines with the cue 'Old bush vine'.

According to Fig. 15, the overall degree of liking of wines tasted with and without a cue differ significantly ($p = 0.00003$) and shows that the change in degree of liking when the wines are tasted with a certain cue, irrespective of what the specific cue is, is significantly higher ($p \leq 0.05$) than when the same wines are tasted in blind conditions. Fig. 15 thus illustrates that the inclusion of a cue can have a significant influence on the overall consumer liking. However, when the influence of individual cues ('Chenin blanc', 'Bush vine', 'Old bush vine') on the consumer liking of the total group of consumers is considered (Fig. 16), no significant trend can be seen ($p > 0.05$). Although the overall trend is not significant, Wine 25, marked with the cue 'Old bush vine', is the only wine showing an increase in consumer liking when tasted with the cue.

On the other hand, when the role of cues within sub-groups of consumers was analysed, some interesting trends were observed. In Fig. 17a and 17b the consumers were divided according to their active liaison with the wine industry. According to Fig. 17b, consumers who are associated with the wine industry in one way or another tend to be influenced ($p \leq 0.05$) by cues such as 'bush vine', however, in many instances this is not the case ($p > 0.05$) with consumers who are not directly associated with the wine industry (Fig. 17a).

For the wines served with the cue 'Chenin blanc' (Wines 8 and 16) it can be seen that the degree of liking did not change significantly between the blind (without cue) and informed tastings (with cue) for both groups of consumers (Fig. 17a & Fig. 17b).

For the wines served with the cue 'Bush vine' (Wines 10 and 20) and 'Old bush vine' (Wine 25) it can be seen that both these two cues had no effect ($p > 0.05$) on the group of consumers not associated with the wine industry (Fig. 17a). They clearly have no perception of these terms and the potential affect that it could have on wine quality.

For the group of consumers that do associate with the wine industry the degree of liking for Wine 10 and Wine 13 did not change significantly ($p > 0.05$) when served with the cue 'Bush vine' and 'Old bush vine',

respectively (Fig. 17b). However, for Wine 20 and Wine 25 the respective cues, 'Bush vine' and 'Old bush vine', had a significant effect ($p \leq 0.05$) on the liking scores, i.e. the liking scores increased substantially when the respective wines were tasted with additional cues. It seems that this group of consumers are well aware of the fact that bush vines, particularly old bush vines, may result in wines of superior sensory quality, especially if the wines fall within the Rich and Ripe wine style (Loubser, 2008). Clearly this prior knowledge resulted in increased liking scores (Fig. 17b).

Whether or not a wine's degree of liking changes significantly when it is served with a cue, could be explained by the so-called expectation disconfirmation framework (Deliza & MacFie, 1996). According to the presumption of expectation disconfirmation, the hedonic response to a product can be influenced by whether or not the expected liking, as caused by extrinsic product attributes (e.g. written cues), is met or not when the product is actually experienced (Lange *et al.*, 2002). It can be argued that Wines 20 and 25, the Rich and Ripe style Chenin blanc wines served with the cues 'Bush vine' and 'Old Bush' vine respectively, obtained significantly higher scores for liking in the informed tasting, mainly because this wine confirmed the persons from industry's belief of what is to be expected from a **bush vine Chenin blanc wine**. Wine 10 was also served with the cue 'Bush vine', but did not receive a significantly higher liking score from the group of consumers associated with the wine industry. Wine 10 can be considered as belonging to the Fresh and Fruity style. Persons associated with the wine industry might have argued that the expected liking of this Fresh and Fruity style Chenin blanc was not met when presented with the cue 'Bush vine', or they may consider the Fresh and Fruity wine style, as opposed to the Rich and Ripe wine style, to be influenced in a lesser manner by a cue such as 'Bush vine'.

It thus seems expectation can be created by a statement such as 'Old bush vine', this in turn influences consumer liking which is usually shaped by past experiences and exposure (Yeomans *et al.*, 2008). Possibly, this is why the cue 'Old bush vine' had dissimilar effects on consumer groups with different levels of objective wine knowledge.

Knowledge used by consumers can be described as being either objective or subjective (Dodd *et al.*, 2005). **Subjective knowledge** is based on the consumer's opinion of how much they know (Brucks, 1985) and is usually described as self-confidence (Dodd *et al.*, 2005). In contrast, **objective knowledge** is the actual knowledge that an individual has accumulated over time. Previously acquired knowledge is considered as one of the most powerful approaches used by consumers to make purchasing choices (Brucks, 1985). Highly involved consumers tend to rely more on intrinsic wine attributes, as well as winemaking practices while consumers with a lesser product involvement is likely to consult other extrinsic product cues when evaluating product information (Dodd *et al.*, 2005) to form a perception of quality, as well as expected liking.

Subjective knowledge was also determined during the consumer analysis by asking the consumer to rate their wine knowledge as: Total novice, Slight knowledge, Moderate knowledge, Above average, Connoisseur and Master of wine. The results are depicted in Fig. 18 and shows the influence of subjective wine knowledge when the samples are served with and without extrinsic cues. No significant interaction ($p > 0.05$) could be seen between these consumers with differing levels of subjective knowledge, consumer liking and the cues 'Chenin blanc', 'Bush vine' and 'Old bush vine'. The influence of extrinsic cues on consumer

liking for both groups of consumers (i.e. with a low and higher level of wine knowledge) is thus not significant.

It is thus clear that objective, rather than subjective wine knowledge determines how these extrinsic cues manipulate the hedonic response of a consumer. It can be assumed that persons associated with the wine industry have a higher probability of knowing how these cues relate to wine quality. No other significant interactions (i.e. gender, age, Chenin blanc consumption frequency) were established for this group of consumers.

One could furthermore assume that cues such as 'Bush vines' and 'Old bush vines' could possibly result in increased sales, however, it is important to realise that this may not be the case with consumers who are not aware of the potential quality effect of bush vines and old bush vines. This tendency suggests the potential for marketing endeavours and therefore also possible increases in wine sales.

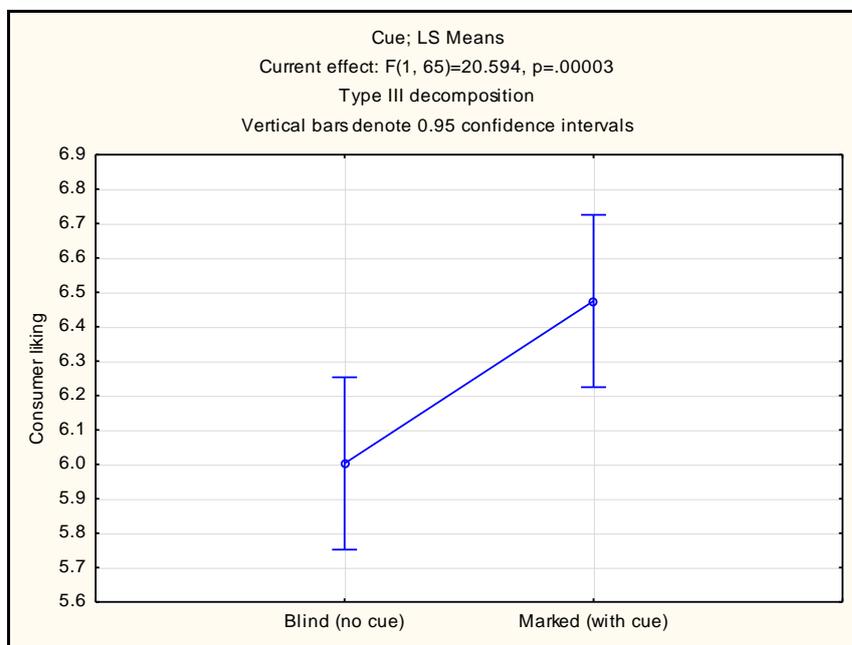


Figure 15 Overall change in consumer liking when wines are tasted with additional information (extrinsic cues) as opposed to a blind tasting.

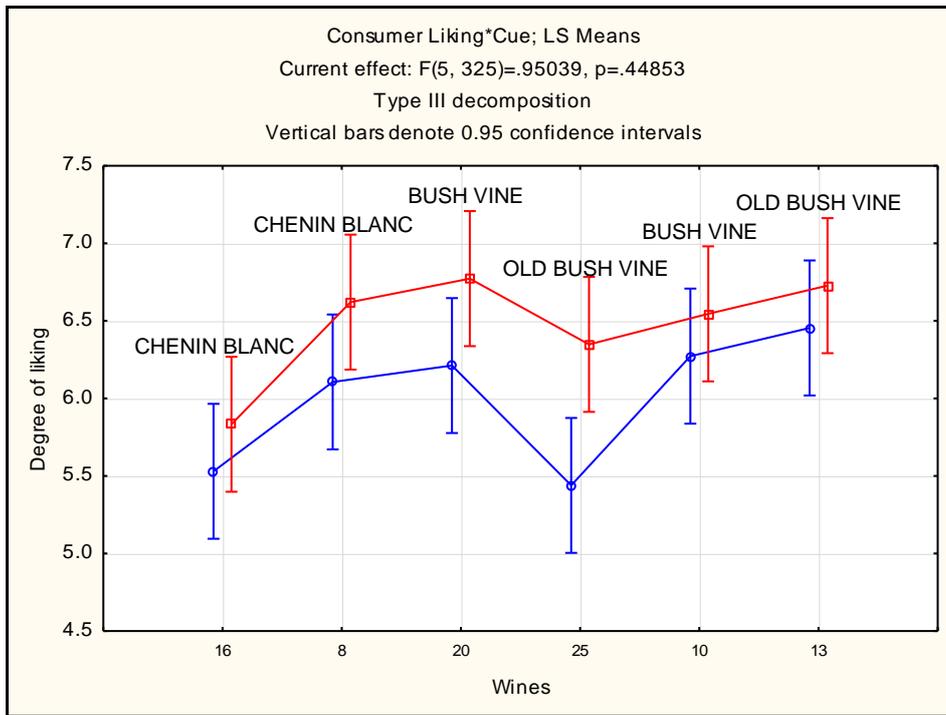


Figure 16 Change in consumer liking from tasting wines in blind conditions to tasting wines with additional cues ('Chenin blanc', 'Bush vine', 'Old bush vine'). The results from the blind tasting (no cue) is illustrated by the blue line and the results from the informed tasting (with cue) is illustrated by the red line.

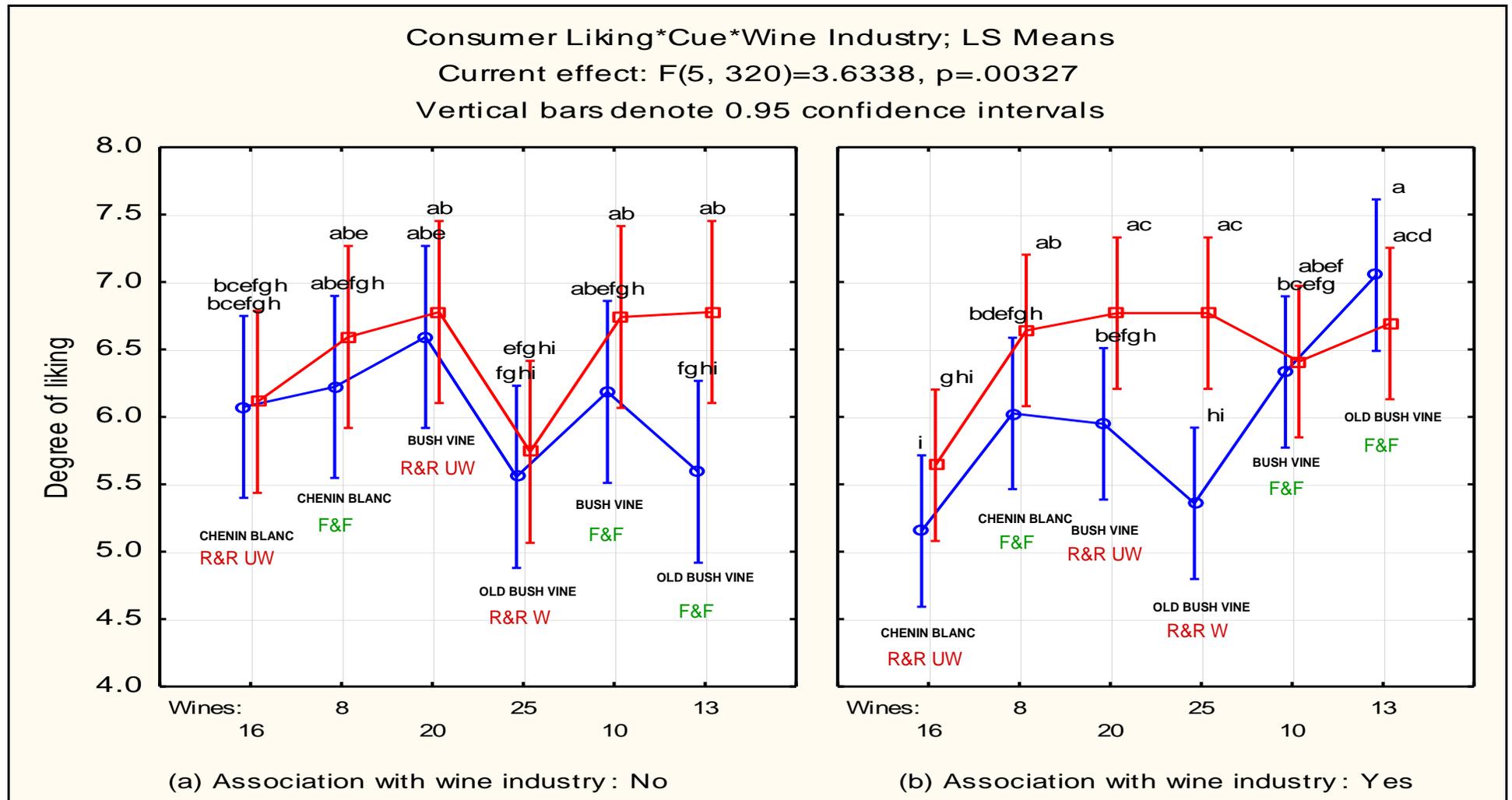


Figure 17 Line plots showing the interaction between cues ('Chenin blanc', 'Bush vine', 'Old bush vine') and consumer liking for a) respondents not associated with the wine industry and b) respondents associated with the wine industry. The Fresh and Fruity style wines marked with the label 'F&F', the unwooded Rich and Ripe style wines marked with 'R&R UW' and the wooded Rich and Ripe styles wines marked with 'R&R W'. The results from the blind tasting (no cue) is illustrated by the blue line and the results from the informed tasting (with cue) is illustrated by the red line. Data points with different alphabetical letters differ significantly from each other ($p \leq 0.05$).

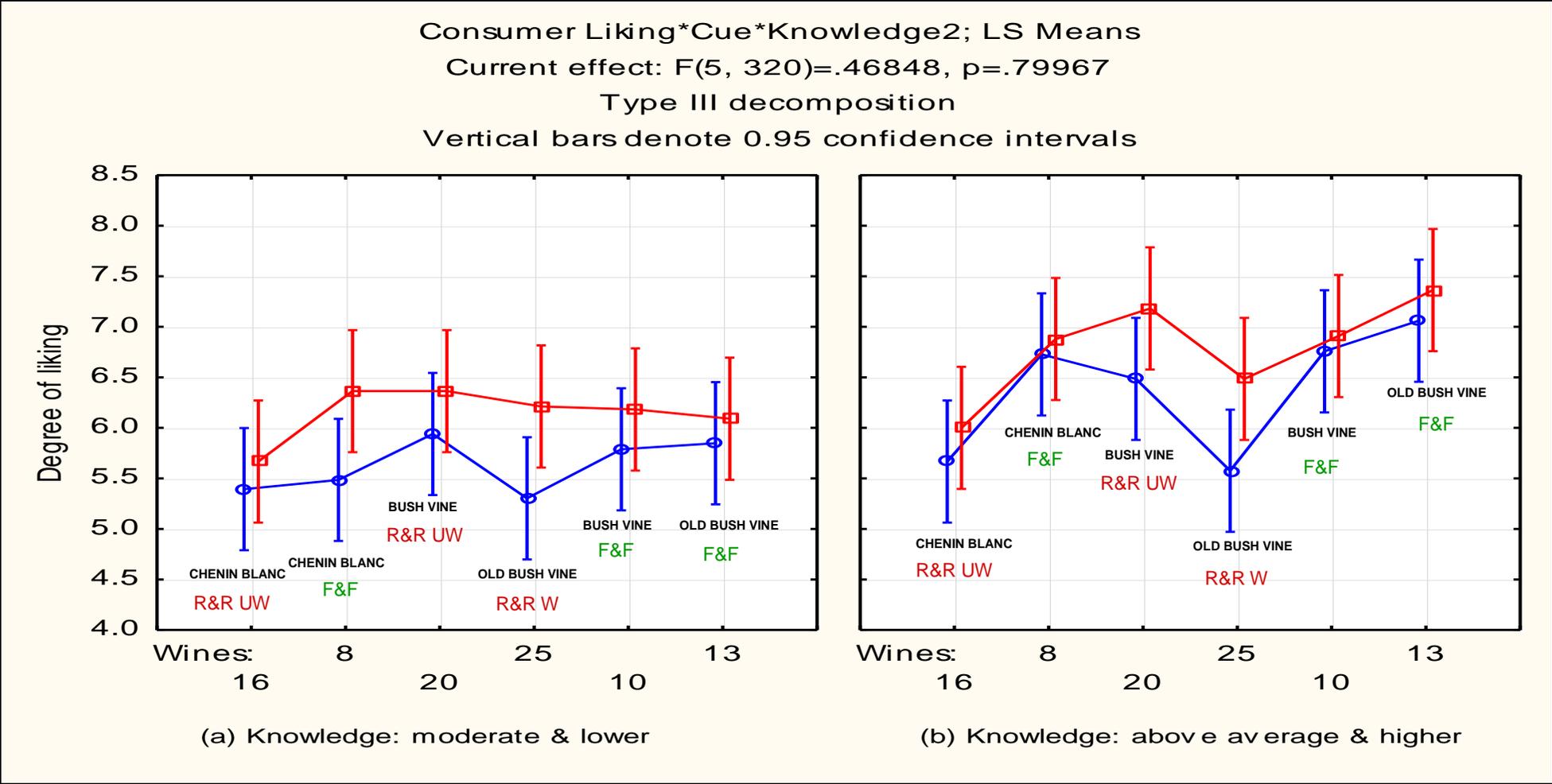


Figure 18 Line plots showing the interaction between cues ('Chenin blanc', 'Bush vine', 'Old bush vine') and consumer liking for a) respondents with a moderate and lower wine knowledge and b) respondents with an above average and higher wine knowledge. The Fresh and Fruity style wines marked with the label 'F&F', the unwooded Rich and Ripe style wines marked with 'R&R UW' and the wooded Rich and Ripe styles wines marked with 'R&R W'. The results from the blind tasting (no cue) is illustrated by the blue line and the results from the informed tasting (with cue) is illustrated by the red line.

4. Conclusions

The objective of this study was to investigate the influence of the terms 'Bush vine' and 'Old bush vine' as extrinsic product cues on the consumer liking of Chenin blanc wines using a group of regular Chenin blanc consumers with differing levels of wine knowledge.

The results from the blind tasting indicated that this group of consumers had a preference for the wines with a Fresh and Fruity or Rich and Ripe unwooded style. The latter tendency was confirmed by external preference mapping results which showed that overall consumer liking was primarily driven by the tropical aroma and fresh fruit flavour, descriptors that mainly associate with the Fresh and Fruity style of Chenin blanc. In the questions enquiring about the expected liking of specific styles of Chenin blanc, the consumers indicated that the Fresh and Fruity style was liked the most, followed by the Rich and Ripe style, with the Wooded style wines being preferred the least.

To determine the influence of the extrinsic cues of 'Chenin blanc', 'Bush vine' and 'Old bush vine' on consumer liking, the wines had to be evaluated in a blind, as well as an informed tasting session. When results from the two tastings were compared, a change in the degree of liking was observed: the overall liking of the wines tasted during the informed tasting was significantly higher than that of the wines tasted during the blind tasting. The latter is true irrespective of the cue given to the consumer.

A statistical interaction was noticed between the influence of the extrinsic product cue on consumer liking and whether or not a consumer was associated with the wine industry. Even though association with the wine industry had no effect on consumer liking when the wines were tasted blindly, it was found that the consumers associated with the wine industry were prone to change their hedonic scoring when the wines were tasted with the extrinsic cues. Consumer liking did not change significantly from the blind to marked tasting for the wines marked with the cue 'Chenin blanc'. Interestingly, this is true for both groups of consumers. This was to be expected as the consumers were informed that all the wines included in the tastings would be Chenin blanc wines. The wines marked with the cue 'Bush vine', showed no difference in degree of liking for the group of consumers not associated with the wine industry, but a significant increase could be seen for one of the Rich and Ripe style wines for the consumer group associated with the wine industry. For the wines marked with the cue 'Old bush vine' a different trend was seen for the two groups of consumers. Consumer liking for the consumers not associated with the wine industry increased significantly for the Fresh and Fruity style wine, however, for consumers associated with the wine industry, the Rich and Ripe style Chenin blanc wine's hedonic rating increased considerably.

The above-mentioned trend could be explained by expectation disconfirmation where the expected liking provoked by the extrinsic cue was not matched by the actual sensory experience. The response to the cue differed dramatically between the two groups of consumers; therefore it could be argued that the difference in objective knowledge between the group of consumers associated and not associated with the wine industry might have been the cause for this tendency

From this research, it can be seen that consumer education on aspects such as bush vines and old vines will definitely be advantageous to the wine industry. The general consumer should be educated on the effect of the bush vine training system or old vine age on the quality of Chenin blanc wines, furthermore label statements or cues can also be used to inform consumers on what they should expect when purchasing a Chenin blanc wine. A confirmed expectation has been shown to lead to consumer satisfaction and possible repurchase (Grunert, 2002), which is the primary objective for any industry.

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Chapter 6

General discussion and conclusions

CHAPTER 6: General discussion and conclusions

South Africa (SA) is currently lacking a signature wine, i.e. a wine with the potential of establishing SA in the top ranks along with other premium wine producing countries. The qualities of South African Chenin blanc which strengthens this cultivar's probability of becoming SA's signature wine, include its' ability to produce a range of styles, the potential of producing quality wines at all price points, the cultivar's capacity to adapt to the South African terroir, the experience of the South African winemakers in making noteworthy Chenin blanc wines and finally, the abundance of old vines (C. Van Casteren, CBA Conference, Stellenbosch, SA, 2011, personal communication). According to South African Wine Industry Information and Systems (SAWIS), more than 40% of the Chenin blanc plantings in SA are older than 20 years of age, according to a survey conducted in 2008 (SAWIS, 2008). Since bush vine training was mostly used in earlier years (Skelton, 2007), it can be speculated that the majority of these old Chenin blanc vineyards consist of bush vines. Both old vines and the bush vine training system are known to have significant influences on wine quality as these two factors limit vine vigour which can lead to the production of smaller berries and possibly also resulting in wines with improved flavour intensity (Clarke, 2001; Reynolds & Vanden Heuvel, 2009; Skelton, 2007; Van Zyl & Van Huyssteen, 1980). To date, no research has focussed on bush vine Chenin blanc wines and the characteristics thereof. Research on the chemical and sensory nature of bush vine Chenin blanc wines, as well as research on Chenin blanc wine consumers, will greatly benefit the South African wine industry, since a better understanding of a wine will facilitate improved control over production and marketing ventures and might even convince wine producers to conserve their old bush vine Chenin blanc vineyards.

The main objective of this research project was to determine the chemical, sensory and consumer characteristics of South African Chenin blanc wines produced solely from bush vines. The Chenin blanc wines included in this study were produced from 100% bush vine vineyards and were produced to a dry style. Three dry styles of Chenin blanc are currently recognised by the Chenin blanc Association (CBA) of SA (CBA, n.d), i.e. Fresh and Fruity, Rich and Ripe unwooded and Rich and Ripe wooded. The wines chosen for this study included three vintages from five production areas of the latter three wine styles. Twenty two (22) out of the 25 wines sourced were produced from vineyards older than 25 years of age. The aims of the study were to ascertain a comprehensive chemical and sensory profile of the wines using descriptive sensory analysis (DSA) and analytical chemical techniques which included FTMIR (Fourier transform mid-infrared) spectroscopy and GC-FID (gas chromatography coupled with a flame ionisation detector). A second sensory method, a sorting task together with a description assignment, was employed to categorise the wines according to their sensory similarities. With the results of the sorting task, it was also established whether or not the sorting task can be regarded as a suitable technique for the sensory profiling of wines and whether DSA and sorting can be regarded as equally effective categorising methodologies. Consumer analysis was also performed to determine how a selected group of consumers conceptually perceive bush vine and old bush vine Chenin blanc wines. Consumer liking in blind conditions and the influence of label cues such as 'bush vines' and 'old bush vines' on consumer liking were also established.

The results of the **DSA profiling technique** showed that the 25 bush vine Chenin blanc wines separated into two groups. The sensory attributes associated with the two separate groups suggest that the categorisation of the wines according to their sensory characteristics is based upon style differences. The sensory attributes of the one wine cluster were associated with the Fresh and Fruity style of Chenin blanc, whereas the other cluster of wines associated more with sensory attributes related to the Rich and Ripe style of Chenin blanc. Even though the Rich and Ripe style can be divided into wooded and unwooded wines (CBA, n.d.), no clear-cut distinction was apparent when considering the DSA results of the wines that were indicated as being Rich and Ripe. The reason for this could be the many factors that influence the sensory characteristics imparted by wood contact (Ortega-Heras *et al.*, 2010). It was also interesting that some of the wines that did receive some form of wood contact during production, associated uncharacteristically with Fresh and Fruity type sensory attributes. It was also established that vintage had a significant effect on the distribution of the wines on the DSA PCA-biplot. Wines from the youngest vintage, 2010, was situated in close proximity to the fresh, fruity and tropical attributes and wines from the oldest vintage, 2008, were positioned near the woody, sweet associated and rich fruit attributes. The 2009 wines were distributed midway between the two groups signifying that a gradual move from fresh, fruity characteristics to rich, sweet associated and woody characteristics is apparent as wines mature. This was also evident in the PCA bi-plot generated from the chemical data which showed that the separation of the wines was driven by vintage. Chemical changes that accompany wine ageing resulted in the 25 bush vine Chenin blanc wines to be distributed from the youngest vintage (2010) to oldest vintage (2008) with the youngest wines strongly associated with the chemical attributes malic acid and ethyl and acetate esters signifying high levels of these compounds.

In other recent studies where the aim was to profile South African Chenin blanc wines, it was also found, depending on the selection of wines and methodologies of analysis used, that the wines separated into groupings. In a study focussing primarily on the sensory profiling of 12 award-winning Chenin blanc wines (Bester, 2011), the separation was based on the differences between the wooded (Rich and Ripe wooded) and unwooded (Fresh and Fruity and Rich and Ripe unwooded) styles. In a study aiming primarily on the chemical profiling of 48 Chenin blanc wines (Lawrence, 2012) a clear distinction between all three Chenin blanc styles were evident when subjecting data derived from GC-FID and GC-MS (gas chromatography mass spectrometry) methodologies to various advanced chemometric techniques (Lawrence, 2012). The reasons for these differences in separation or groupings of wines in our study, as well as that found by Bester (2011) and Lawrence (2012) could be attributed to the difference in methodologies applied, as well as the spectrum of wines used in the respective studies. Both Bester (2011) and Lawrence (2012) used wines produced from trellised and bush vine vineyards or wines produced using only a percentage of bush vine grapes. Furthermore, Lawrence (2012) used newly developed, more advanced GC-FID and GC-MS methodologies to analyse the wines. It could be argued that if a larger sample set, containing samples that better represent the diversity found in South African Chenin blanc wines, or a sample set containing both bush vine and trellised vine wines, was used in our study, different outcomes could have resulted. Furthermore, a different outcome could also be expected if the sample set of bush vine Chenin blanc wines in our study were subjected to the improved chemical methodologies developed and validated by Lawrence (2012).

In the **sorting task with a description assignment**, it was found that DSA still remains the better technique for profiling wines according to their sensory characteristics, even though results relatively similar to that of DSA was obtained in the sorting task. It was also found that even though DSA is basically regarded as a profiling method, it has the ability to categorise wines according to their sensory similarities and differences. The reasons why the results of the sorting task with a description assignment and DSA were not similar when profiling the bush vine Chenin blanc wines, could be ascribed to differences in the judging panels used for the two methods, as well the principles on which the two methods are based. For DSA, a panel of judges were trained to accurately identify and score specific sensory attributes in the wines tested. For the sorting task an expert panel, consisting of winemakers and wine researchers, was used to sort the wines according to the instructions of the sorting method. Note that this panel used their acquired knowledge and experience for the latter task, therefore no training was given. The implication of this is that the expert panel's experience and technical knowledge on Chenin blanc, empowered them to accurately assess and describe the wines, however, in a slightly different manner when compared to the results of the trained DSA panel. A number of studies have compared the results of DSA and the sorting technique. Good correlation between the sensory profiles obtained from DSA and from the sorting task with a descriptive assignment was found for different food products when a panel of naïve respondents were used to perform the sorting task (Blancher *et al.*, 2007; Faye *et al.*, 2004, 2006) or when the same panel was used to perform both DSA and the sorting task (Campo *et al.*, 2008; Cartier *et al.*, 2006; Saint-Eve *et al.*, 2004). However, when novice consumers were used to sort and describe Chenin blanc wines, it was found that they were less constant in their use of descriptors, and that they used significantly more attributes to describe the groups of wines in the sorting task (Bester, 2011).

The sorting task does have the advantage over DSA in that no training is required (Campo *et al.*, 2008), especially if experts are used. The sorting task is quick and easy to execute (Chollet *et al.*, 2011), thus eliminating the inconvenience of time consuming and often expensive panel training associated with DSA (Chollet *et al.*, 2011). However, since the sorting task accumulates similarity data in the form of distance matrices containing 1's and 0's (Abdi *et al.*, 2007), the data obtained in the sorting task cannot be used for statistical correlation with any other datasets. DSA generates both qualitative and quantitative data in the form of intensity scores for different sensory attributes, thus allowing the data obtained to be correlated with instrumental data (Lawless & Heymann, 2010). DSA thus remains the most comprehensive technique for determining the full sensory profile of a set of wines with the added ability of categorising wines with a similar efficiency as the sorting task.

When evaluating the sorting task results, as well as the results from DSA of this study, a mismatch was apparent between the wine styles assigned to the specific wines by their respective winemakers or viticulturists and the wine style indications resulting from the DSA and sorting techniques. This mismatch can be attributed to the lack of definition for the three different Chenin blanc styles and could prove to negatively influence a consumer's response to a wine. When the expectation created by the description given on a wine back label is not confirmed by the sensory experience during consumption, the hedonic response could be affected negatively (Deliza & MacFie, 1996). Sixty six regular white wine drinking consumers participated in the consumer study where degree of liking and the consumer perception of bush vine and old bush vine Chenin blanc wines were determined. When asked to indicate how they expect to like the three different dry styles of Chenin blanc, the consumers indicated that they expect to like the two

unwooded Chenin blanc wine styles (Fresh and Fruity and Rich and Ripe unwooded) significantly more than the Rich and Ripe wooded style. This was confirmed in the blind tasting where the Fresh and Fruity and Rich and Ripe unwooded wines received significantly higher hedonic scores. To evaluate consumer perception of Chenin blanc wines produced from bush vines and old bush vines, the wines included in the consumer study were marked with a cue ('Bush vine' or 'Old bush vine') and the hedonic scores from the blind tasting (no cues) were compared to that of the informed tasting (with cues). The inclusion of a cue regarding vineyard characteristics proved to have a positive effect on consumer liking. An increase in consumers' hedonic score when wines were presented along with an intrinsic cue was also observed by Bester (2011) when wines were served with a cue revealing its style. Different effects were, however, observed in our study when the results from sub-groups within the consumer group were evaluated. It was found that **objective wine knowledge** influenced the effect that the 'Bush vine' and 'Old bush vine' cues had on consumer liking, illustrating that level of wine knowledge significantly influences consumer perception. Furthermore, for the consumer group associated with the wine industry, thus having a higher level of wine knowledge than those consumers not associated with the wine industry, both the 'Bush vine' and the 'Old bush vine' cue resulted in a significant increase in consumer liking for the Rich and Ripe style wines. For the consumer group not associated with the wine industry, the 'Bush vine' cue had no significant influence on consumer liking, but the 'Old bush vine' cue resulted in slightly elevated liking scores for the Fresh and Fruity style wine. Interestingly, all the wines presented in the consumer study were produced from old bush vines. It is thus evident that consumer education on the impact of bush vines and old bush vines on wine quality could only benefit the Chenin blanc wine industry, since such knowledge will result in higher quality appraisal at point-of-purchase. When consumers' expectations, as created by the external cues on the wine's label, are confirmed, consumer satisfaction and possible repurchase (Grunert, 2002) can be achieved. Even though the outcome of our consumer study seems to hold promise for South African Chenin blanc producers, consumer studies using larger groups of consumers and repeating the analysis in other localities are advised.

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Addendum A

Questionnaire used for obtaining information on the wines from their respective winemakers and/or viticulturists

Name of wine:

Vintage:

Winery:

Contact details:

Name of Winemaker/viticulturist:	
Mobile:	

- Depending on the question, mark the applicable answer with an **X** or respond in sentence format.
- Should you regard any information as confidential and therefore wish not to disclose it, please indicate on the questionnaire that you regard the specific information as confidential.

Questions on Vineyard

Q.1) Is the above-mentioned wine produced from a single vineyard?	Yes	No	Not sure	
<u>COMMENTS:</u>				
Q.2) What is/are the ages of the above-mentioned vineyards?	20 and younger	Between 21 and 24	25 and older	Not sure
<u>COMMENTS:</u>				
Q.3) Are the above-mentioned vines trellised or bush vines?	Trellised	Bush	Not sure	
<u>COMMENTS:</u>				
Q.4) If the above-mentioned wine is produced from both trellised and bush vines, please specify the percentage bush vines used.	% Bush vines	Not sure	N/A	
<u>COMMENTS:</u>				
Q.5) In what region is/are these vineyard/s situated, eg. Hermanus, Stellenbosch, etc.?				
<u>COMMENTS:</u>				
Q.6) Are these vineyards/the above-mentioned wine certified as organic or biodynamic?	Organic	Bio-dynamic	No	
<u>COMMENTS:</u>				
Q.7) Are these vineyards irrigated or dryland?	Irrigated	Dryland		
<u>COMMENTS:</u>				
Q.8) If only a portion of the vineyards is irrigated, please specify the approximate percentage present in the above-mentioned wine.	% irrigated	N/A		
<u>COMMENTS:</u>				

Questions on Winemaking

Q.9) At what ripening level (^o Brix/ ^o Balling) do you harvest?		
<u>COMMENTS:</u>		
Q.10) What method of juice extraction was used for the above-mentioned wine?		
<u>COMMENTS:</u>		
Q.11) What type of yeast did you use for the production of the above-mentioned wine?		
<u>COMMENTS:</u>		
Q.12) Did this wine have any skin contact?	Yes	No
<u>COMMENTS:</u>		
Q.13) Did this wine receive any extended lees contact?	Yes	No
<u>COMMENTS:</u>		
Q.14) Is the above-mentioned wine wooded?	Yes	No
<u>COMMENTS:</u>		

Questions on the Wine

Q.15) If you should describe the style of the above-mentioned wine, would it be Fresh & Fruity or would it be Rich & Ripe ?	F&F	R&R
<u>COMMENTS:</u>		
Q.16) Approximate price of the above-mentioned wine (Cellar door price)?	R	

Addendum B

Wine samples used in this study and information gathered on the wines using a questionnaire (see Addendum A), the internet, the wines' labels and the Platter wine guide

Wines sourced for determining the chemical and sensory profile of South African Chenin blanc wines produced from bush vines.

Winery	Wine name	Vintage
Babylon's Peak Private Cellar	Babylon's Peak Chenin Blanc	2010
Bosman Family Vineyards	Bosman Family Vineyards Old Bush Vines Chenin Blanc	2008
Bosman Family Vineyards	Bosman Family Vineyards Optenhorst Chenin Blanc	2009
Dornier Wines	Dornier Chenin Blanc	2010
Graham Beck Wines	Graham Beck Bowed Head Chenin Blanc	2009
Graham Beck Wines	Graham Beck The Game Reserve Chenin Blanc	2009
Groenland Wyne	Groenland Chenin Blanc	2010
Groote Post Vineyards	Groote Post Chenin Blanc	2010
Hazendal	Hazendal Bush vine Chenin Blanc	2009
Ken Forrester Wines	Ken Forrester The FMC	2009
Kleine Zalze Wines	Kleine Zalze Cellar Selection Chenin Blanc Bush Vines	2010
Kleine Zalze Wines	Kleine Zalze Vineyard Selection Barrel Fermented Chenin Blanc	2009
Kleine Zalze Wines	Kleine Zalze Vineyard Selection Barrel Fermented Chenin Blanc	2010
Koopmanskloof	Koopmanskloof Chenin Blanc	2009
KWV	KWV The Mentors Chenin Blanc	2008
Laibach	Laibach Chenin Blanc	2010
Mooiplaas	Mooiplaas Chenin blanc Bush vine	2010
Nederburg	Nederburg Chenin Blanc Reserve	2008
Nederburg	Nederburg Chenin Blanc Reserve	2009
Schalk Burger & Sons Winery	Meerkat Chenin Blanc	2010
Schalk Burger & Sons Winery	Welbedacht Bush Vine Chenin Blanc	2008
StellenRust	StellenRust 45 Barrel Fermented Chenin Blanc	2009
StellenRust	StellenRust Chenin Blanc (20% wooded)	2010
Wamakersvallei	Bain's Way Bush Vine Chenin Blanc	2009
Wamakersvallei	Bain's Way Bush Vine Chenin Blanc	2010

Information gathered from the wines' respective winemakers or viticulturists using a questionnaire (given in Addendum A).

Wine	Vintage	Single vineyard	Vineyard age	Region	Organic	Irrigation	% irrigated	Ripeness (°Brix)	Juice extraction	Yeast	Skin contact	Lees contact	Wooded	Style	Price
1	2010	No	>25	Swartland/Paardeberg	No	Irrigated	Supplementary	22	Free run & Bag Press	Vin7	No	Yes	No	F&F	R 28.00
2	2009	Yes	>25	Wellington	No	Dryland	n/a	24-25	Bag Press	Alchemy 2	No	Yes	No	R&R	R 25.00
3	2010	Yes	>25	Wellington	No	Dryland	n/a	24-25	Bag Press	Alchemy 2	No	Yes	No	R&R	R 25.00
4	2008	Yes	>25	Wellington/Paarl	No	Dryland	n/a	23.2	Closed pneumatic press	Vin2000 & 20% Natural	No	Yes	Yes	R&R	R 180.00
5	2009	Yes	>25	Wellington/Paarl	No	Dryland	n/a	23.2	Closed pneumatic press	Vin2000 & 20% Natural	No	Yes	Yes	R&R	R 180.00
6	2010	Yes	>25	Swartland	No	Dryland	n/a	23-24.5	Settle & Filter	DSM 4F9	No	Yes	Yes	R&R	R 75.00
7	2009	No	>25	Paarl	No	Dryland	n/a	24-25	Press	CY3079, Vin7	Yes	Yes	Yes	R&R	R 95.00
8	2009	No	>25	Paarl	No	Dryland	n/a	24-25	Press	CY3079, Vin7	Yes	Yes	Yes	F&F	R 50.00
9	2010	No	>25	Stellenbosch	No	Dryland	n/a	23.5	Free run, press	Vin7	Yes	Yes	No	F&F	R 29.00
10	2010	Yes	>25	Darling	No	Dryland	n/a	23	Free run & 30% Press	Vin7	Yes	Yes	No	F&F	R 42.00
11	2009	No	>25	Stellenbosch	No	Dryland	n/a	22-23	Enzyme treatment, press	Vin 7	Yes	No	No	F&F	R 39.00
12	2009	Yes	>25	Stellenbosch	Organic	Dryland	n/a	23-26	Bag Press	Natvind - spontaneous	No	Yes	Yes	R&R	R 280.00
13	2010	No	>25	Stellenbosch	No	Dryland	n/a	23-25	Press	CY3079, Vin7	Yes	Yes	No	R&R	R 31.00

Wine	Vintage	Single vineyard	Vineyard age	Region	Organic	Irrigation	% irrigated	Ripeness (brix)	Juice extraction	Yeast	Skin contact	Lees contact	Wooded	Style	Price
14	2009	Yes	>25	Stellenbosch	No	Dryland	n/a	24-25	Press	CY3079	Yes	Yes	Yes	R&R	R 51.00
15	2010	Yes	>25	Stellenbosch	No	Dryland	n/a	24-25	Press	CY3079	Yes	Yes	Yes	R&R	R 51.00
16	2009	No	>25	Stellenbosch	No	Dryland	n/a	23	Bag Press	Vin7, Vin13, NT116	No	Yes	No	R&R	R 36.00
17	2008	Yes	>25	Malmesbury	No	Dryland	n/a	25.6	Free run	Vin 2000, HPS	Yes	Yes	Yes	R&R	R 110.00
18	2010	Yes	15-25	Bottelary	No	Dryland	n/a	21-24.5	Bag Press	VL1	Yes	Yes	No	F&F	R 47.00
19	2010	No	>25	Wellington	Bio-dynamic	Dryland	n/a	23	Press	Vin7, Vin13	No	No	No	F&F	R 35.00
20	2010	No	38	Stellenbosch	No	Dryland	n/a	25.5	Pneumatic press	Vin7, QA23	Yes	Yes	No	R&R	R 47.00
21	2008	No	<20	Darling/Stellenbosch	No	Dryland	n/a	23-24	Free run, 0.2 bars pressing	CY 3079, VL2	Yes	Yes	Yes	R&R	R 50.00
22	2009	No	<20	Darling/Stellenbosch	No	Dryland	n/a	23-24	Free run, 0.2 bars pressing	CY 3079, VL2	Yes	Yes	Yes	R&R	R 50.00
23	2009	Yes	>25	Stellenbosch	No	Irrigated	100%	24.5	Free run, press	Wild yeast	Yes	Yes	Yes	Both	R 120.00
24	2010	No	>25	Stellenbosch	No	Irrigated	100%	25	Free run, press	Wild yeast	Yes	Yes	No	F&F	R 39.00
25	2008	Yes	>25	Wellington	No	Dryland	n/a	22.5-26	Basket Press	Natural yeast	Yes	Yes	Yes	Both	R 85.00

Information gathered from the wines' respective front and back labels and the star rating given to each wine in the Platter wine guide.

Wine	Vintage	Large print	Small print	Back label	% alc.	Region	Platter stars
Babylon's Peak Chenin Blanc	2010		Dryland - Bushvines	Low yield dryland bushvines	13.50%	Swartland	★★★★
Bain's Way Bush Vine Chenin Blanc	2009	Bush Vine		To keep the bush vine legacy alive	14.00%	Wellington	★★★★☆
Bain's Way Bush Vine Chenin Blanc	2010	Bush Vine		To keep the bush vine legacy alive	14.00%	Wellington	★★★
Bosman Family Vineyards Old Bush Vines Chenin Blanc	2008	Old bush vines		Old bush vine	13.50%	Wellington	★★★★☆
Bosman Family Vineyards Optenhorst Chenin Blanc	2009				13.50%	Wellington	★★★★☆
Dornier Chenin Blanc	2010		Bush vine	Old, low-yielding bush vines.	14.00%	Swartland	★★★★☆
Graham Beck Bowed Head Chenin Blanc	2009			Old bush vines, low yielding	14.00%	Paarl	★★★★☆
Graham Beck The Game Reserve Chenin Blanc	2009			Low yielding bushvines	14.00%	Coastal Region	★★★★
Groenland Chenin Blanc	2010			Old bush vines, planted 1981.	13.50%	Stellenbosch	★★☆
Groote Post Chenin Blanc	2010				13.50%	Coastal Region	★★★★
Hazendal Bush vine Chenin Blanc	2009	Bushvine		30 year old bushvines	14.00%	Stellenbosch	★★★★☆
Ken Forrester The FMC	2009			Hand picked, low yielding, old bush vines	14.00%	Stellenbosch	★★★★☆
Kleine Zalze Cellar Selection Chenin Blanc Bush Vines	2010		Bush vines	Bush vines	14.00%	Stellenbosch	★★★

Wine	Vintage	Large print on front label	Small print on front label	Back label	% alc.	Region	Platter stars
Kleine Zalze Vineyard Selection Barrel Fermented Chenin Blanc	2009				12.50%	Stellenbosch	★★★★
Kleine Zalze Vineyard Selection Barrel Fermented Chenin Blanc	2010				14.50%	Stellenbosch	★★★★
Koopmanskloof Chenin Blanc	2009				13.00%	Stellenbosch	★★☆
KWV The Mentors Chenin Blanc	2008				13.00%	Coastal Region	★★★★
Laibach Chenin Blanc	2010			Bushvine, unirrigated low yielding.	13.50%	Coastal Region	★★★
Meerkat Chenin Blanc	2010				13.00%	Wellington	★★☆
Mooiplaas Chenin blanc Bush vine	2010	Bush vines		Bush vines	13.50%	Stellenbosch	★★★★
Nederburg Chenin Blanc Reserve	2008		Bush vines	Bush vine	12.50%	Coastal Region	★★★
Nederburg Chenin Blanc Reserve	2009		Bush vine	Bush vine	14.00%	Coastal Region	★★★☆
StellenRust 45 Barrel Fermented Chenin Blanc	2009				14.00%	Stellenbosch	★★★★
StellenRust Chenin Blanc (20% wooded)	2010				13.50%	Stellenbosch	★★★☆
Welbedacht Bush Vine Chenin Blanc	2008	Bush Vine		Old bush vines	13.50%	Wellington	★★☆

Tasting notes from the internet, the wines' back labels and the Platter wine guide.

Wines	Vintage	Tasting notes								
Babylon's Peak Chenin Blanc	2010	Guava	Tropical	Melon	Peach	Lime	Spice	Granadilla	Litchi	Passionfruit
Bain's Way Bush Vine Chenin Blanc	2009	Guava	Melon	Spice	Tropical					
Bain's Way Bush Vine Chenin Blanc	2010	Guava	Peach	Spice	Tropical	Honeysuckle	Melon			
Bosman Family Vineyards Old Bush Vines Chenin Blanc	2008	Golden Delicious	Quince	Oak	Honey	Almond				
Bosman Family Vineyards Optenhorst Chenin Blanc	2009	Apricot	Oatmeal	Honey	Almond	Oak				
Dornier Chenin Blanc	2010	Peach	Pear	Melon	Thatch	Apricot				
Graham Beck Bowed Head Chenin Blanc	2009	Pineapple	Melon	Peach	Honeysuckle	Botrytis	Dried apricots			

Wine name	Vintage	Tasting notes					
Graham Beck The Game Reserve Chenin Blanc	2009	Pineapple	Melon	Peach	Honey	Honeysuckle	Spice
Groenland Chenin Blanc	2010	Tropical	Guava	Apple	Pear	Melon	Marzipan
Groote Post Chenin Blanc	2010	Peardrop	Apple	Guava			
Hazendal Bush vine Chenin Blanc	2009	Tropical	Quince	Apple	Citrus		
Ken Forrester The FMC	2009	Botrytis	Honey	Citrus	Dried apricots	Vanilla	
Kleine Zalze Cellar Selection Chenin Blanc Bush Vines	2010	Botrytis	Peach	Guava	Pineapple	Peach	
Kleine Zalze Vineyard Selection Barrel Fermented Chenin Blanc	2009	Oak	Tropical	Honeysuckle	Botrytis	Peach	

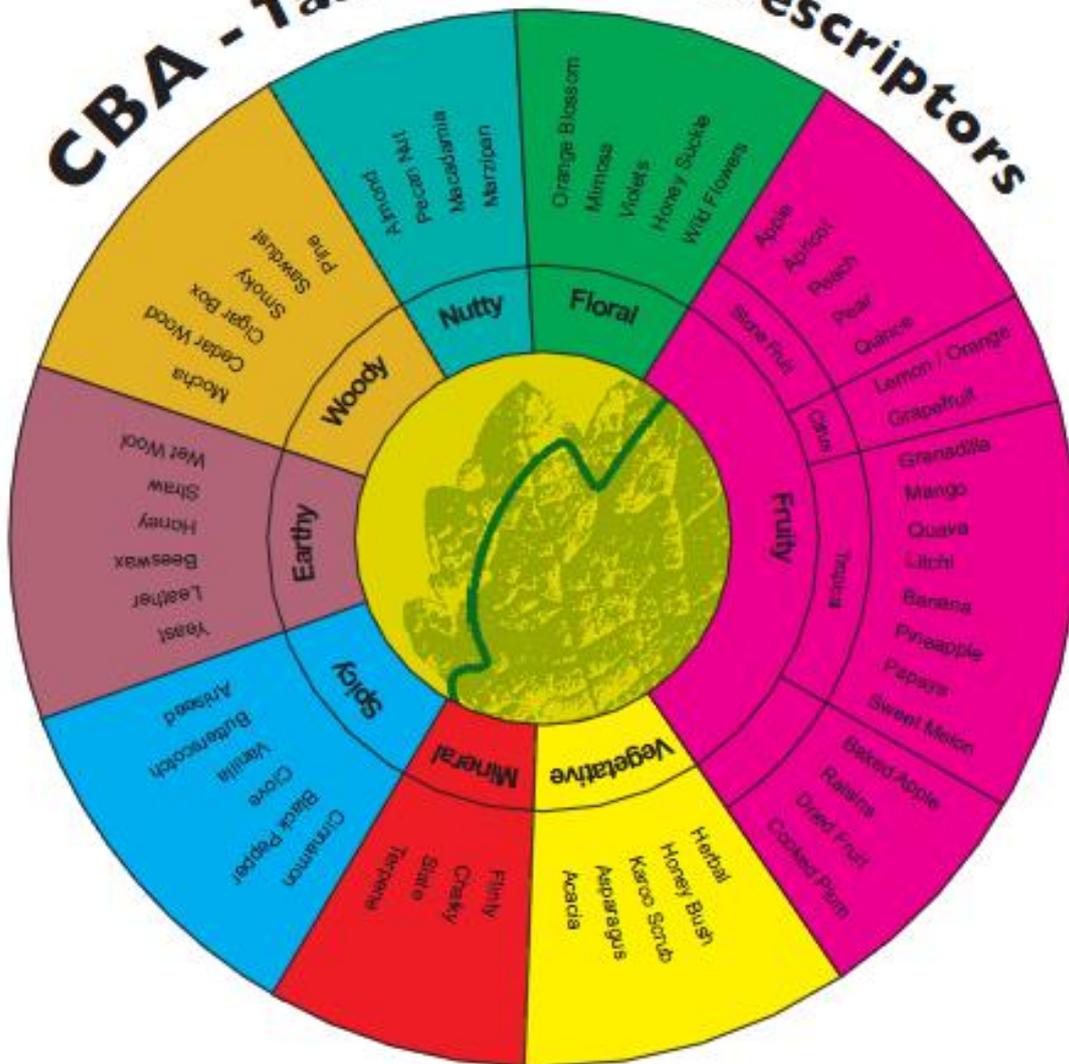
Wine name	Vintage	Tasting notes									
Kleine Zalze Vineyard Selection Barrel Fermented Chenin Blanc	2010	Tropical	Peach	Litchi	Botrytis	Oak					
Koopmanskloof Chenin Blanc	2009	Tropical	Guava	Pineapple	Lime	Peardrop	Apple				
KWV The Mentors Chenin Blanc	2008	Apricot	Peach	Honeysuckle	Pear	Butterscotch	Almond	Orange peel	Nuts	Apple	
Laibach Chenin Blanc	2010	Fruity	Tropical	Citrus	Herb	Pineapple	Peach				
Meerkat Chenin Blanc	2010	Passionfruit	Apple	Melon	Grass	Citrus	Gooseberry	Apricot	Honey	Litchi	Quince
Mooiplaas Chenin blanc Bush vine	2010	Tropical	Botrytis	Beeswax	Dried peach						
Nederburg Chenin Blanc Reserve	2008	Peach	Apricot	Citrus	Ripe fruit	Spice	Vanilla toast	Honey	Straw		
Nederburg Chenin Blanc Reserve	2009	Peach	Apricot	Citrus	Ripe fruit	Spice	Vanilla toast	Thatch	Apple		

Wine name	Vintage	Tasting notes																		
StellenRust 45 Barrel Fermented Chenin Blanc	2009	Tropical	Thatch	Vanilla	Pear	Butterscotch	Quince	Almond	Lime	Oak	Botrytis	Honeycomb	Peardrop	Caramel						
StellenRust Chenin Blanc (20% wooded)	2010	Tropical	Grapefruit	Pear	Golden Delicious Apple	Botrytis	Vanilla	Peardrop												
Welbedacht Bush Vine Chenin Blanc	2008	Honey	Citrus	Almond	Floral	Thatch	Passionfruit	Kiwi	Guava	Melon	Grass	Caramel	Apricot	Toffee	Litchi	Peardrop	Coconut	Oak		

Addendum C

Chenin blanc tasting wheel as compiled
by the Chenin blanc Association of South
Africa

CBA - Tasting Wheel Descriptors



Different Wine Styles

1. Fresh and fruity
2. Rich and Ripe, dry
3. Rich and Ripe, oak influenced
4. Rich and Ripe, off-dry
5. Special and Noble Late Harvest
6. Sparkling wines, tank-fermented or Cap Classique

Addendum D

Lexicon and formulae of reference standards prepared for the training phase of descriptive sensory analysis

First tier attributes	Second tier attribute	Flavour extract / fresh product used	Dissolved / placed in	Quantity per 200 mL
Citrus	Citrus	Grapefruit (Sensient ^a C1859 ^b)	Base wine	30 µL
	Grapefruit	Fresh ruby grapefruit	Water	70 g
	Lemon	Fresh lemon	Water	50 g
	Orange 1	Orange Sweet Nr 1 (IFF ^a 10825353 ^b)	Base wine	100 µL
	Orange 2	Fresh orange (without skin)	Petri dish	n/a
Floral	Honey blossom	Honey (Firmenich ^a 550716 C5 ^b)	Base wine	50 µL
Nutty	Nutty	Pecan (Firmenich ^a 507580 S ^b)	Base wine	25 µL
Rich fruit	Compote	Safari ^a dried fruit salad (only peach, apricot, apple, pear)	Cooked with 5 mL water in microwave for 30 s on high	30 g
	Marmalade 1	All Gold ^a Seville orange marmalade	Base wine	30 mL
	Marmalade 2	All Gold ^a Seville orange marmalade	Petri dish	n/a
Spicy	Spicy (savoury spice)	Robertson ^a Pimento Allspice	Base wine	5 mL
	Spicy (sweet spice)	Robertson ^a Mixed spice	Base wine	5 mL
Sweet associated	Caramel	Butterscotch (Sensient ^a 1043727 ^b)	Base wine	33 µL
	Honey	Woolworths ^a Blue gum honey	Base wine	30 mL
Tropical fruit	Guava 1	Mango (Firmenich ^a 055508 A ^b)	Base wine	30 µL
	Guava 2	Fresh guava	Petri dish	n/a
	Litchi	Litchi (Firmenich ^a 502187 A ^b)	Base wine	25 µL
	Mango	Mango (Sensient ^a 1041975 ^b)	Base wine	50 µL
	Melon 1	Melon (Sensient ^a 1007873 ^b)	Base wine	100 µL
	Melon 2	Fresh melon	Petri dish	n/a
	Passionfruit	Passionfruit D1556 Liq flav (IFF ^a 108352 ^b)	Base wine	100 µL
	Pineapple	Fresh pineapple	Petri dish	n/a
	Pineapple/Guava	Guava (Firmenich ^a 502025 A ^b)	Base wine	33 µL
Vegetative	Asparagus	Gold Crest Asparagus spears in brine	Petri dish	n/a
Woody	Medium roast	French oak with medium toast (180 - 190°C for 3 h) ¹	Base wine	3 g
	Planky	French oak with no toast	Base wine	4 g
	Woody	French oak with light toast (160 - 170°C for 3 h) ¹	Base wine	3 g
Yellow stone fruit	Apricot	Apricot (Cargill ^a F-10922 ^b)	Base wine	30 µL
	Peach	Peach (Sensient ^a F9371 ^b)	Base wine	33 µL

Addendum E

Descriptive sensory analysis training
questionnaire

Evette Chenin blanc Training 7 & 8 – AROMA&PALATE								Date:						Judge:				
Attribute	Control Simonsig '10		Sample 1		Sample 2		Sample 3		Sample 4		Sample 5		Sample 6		Sample 7		Sample 8	
	Last session		Last session		Last session		Last session		Last session		Last session		Last session		Last session		Last session	
AROMA																		
TROPICAL	70	70																
Guava	30	30																
Pineapple	50	50																
Litchi																		
Passionfruit																		
Mango																		
CITRUS	?	0																
Lemon																		
Orange (fruit/peel)	?	0																
Grapefruit																		
STONE FRUIT																		
Peach																		
Apricot																		
RICH FRUIT																		
Marmalade																		
Compote																		
Raisin																		
FLORAL																		
Orange blossom																		
Honey blossom																		
SWEET ASS																		
Honey																		
Caramel																		
Vanilla																		
VEGETATIVE	20	0																
Asparagus																		
WOODY																		
Planky																		
High Roast																		
Coffee																		
NUTTY																		
SPICY																		
Sweet spice																		
Savoury spice																		
Yeasty																		

Attribute	Control Simonsig '10		Sample 1		Sample 2		Sample 3		Sample 4		Sample 5		Sample 6		Sample 7		Sample 8	
	Last session		Last session		Last session		Last session		Last session		Last session		Last session		Last session		Last session	
PALATE																		
Fresh Fruity	60	70																
Ripe/Cooked Fruit																		
Vegetative	10	10																
Wood																		
Sweet	30	30																
Acidity	35	25																
Bitter	0	0																
Astringent	10	15																

Addendum F

Limit of quantification (LOQ) for each compound analysed in the GC-FID analyses of major volatile and monoterpene aroma compounds

Major Volatiles		Monoterpenes	
Compound	LOQ (mg/L)	Compound	LOQ ($\mu\text{g/L}$)
Ethyl Acetate	0.348	Limonene	10
Methanol	36.594	Fenchone	10
Ethyl Butyrate	0.055	Linalooloxide 1	5
Propanol	0.820	Linalooloxide 2	5
Isobutanol	0.160	\pm Linalool	10
Isoamyl Acetate	0.047	Linalyl Acetate	10
Butanol	0.200	α - Terpineol	10
Isoamyl Alcohol	0.061	Citronellol	10
Ethyl Hexanoate	0.072	Nerol	10
Hexyl Acetate	0.069	Geraniol	10
Ethyl Lactate	1.723	α - Ionone	10
Hexanol	0.054	β - Ionone	10
Ethyl Caprylate	0.058	β - Farnesol 1	10
Acetic Acid	4.035	β - Farnesol 2	10
Propionic Acid	0.732	β - Farnesol 3	10
Iso-Butyric Acid	0.203		
Ethyl Caprate	0.228		
Butyric Acid	0.067		
Iso-Valeric Acid	0.095		
Diethyl Succinate	0.094		
Valeric Acid	0.095		
2-Phenylethyl Acetate	0.035		
Hexanoic Acid	0.054		
2-Phenylethanol	0.203		
Octanoic Acid	0.125		
Decanoic Acid	0.124		

Addendum G

Specification sheets for the commercial wine yeast strains NT 116, LALVIN QA 23, 4F9 and Zymaflore VL1 and a guide to the characteristics and application of different yeast strains from Anchor wine yeast®

NT 116

Saccharomyces cerevisiae

A yeast for producing aromatic and crisp white wines

ORIGIN

NT 116 is a product of the yeast hybridisation program of ARC Infruitec-Nietvoorbij, the vine and wine research institute of the Agricultural Research Council, Stellenbosch, South Africa.

APPLICATION

NT 116 is ideal for the production of white wines for early release on the market. It enhances volatile thiol aromas (passion fruit, grapefruit and guava) and produces acetate esters (tropical fruit salad). It specifically enhances the zesty (citrus) aromas in wines. NT 116 is recommended for vinifying Chardonnay, Chenin blanc, Sauvignon blanc, Verdelho and Pinot gris.

FERMENTATION KINETICS

- Very strong fermentor - cold fermentation is advised
- Conversion factor¹: 0.58 - 0.63

TECHNICAL CHARACTERISTICS

- Cold tolerance: 11°C (52°F)
- Optimum temperature range: 12 - 16°C (54 - 61°F)
- Osmotolerance²: 26°Balling / Brix, 14.4 Baumé
- Alcohol tolerance³ at 15°C (59°F): 16%
- Foam production: low

METABOLIC CHARACTERISTICS

- Glycerol production: 5 - 7 g/l
- Volatile acidity production: generally lower than 0.3 g/l
- SO₂ production: none to very low
- Nitrogen requirement: low

PHENOTYPE

- Killer: positive
- Cinnamyl decarboxylase activity: negative (POF -)

DOSAGE

- 20 g/hl (2 lb/1000 gal)

PACKAGING

NT 116 is vacuum-packed in 1kg packets. It must be stored in a cool (5 - 15°C, 41 - 59°F), dry place, sealed in its original packaging.

1. Conversion factor of sugar (°Balling / °Brix) to alcohol (% v/v) is dependent on the initial sugar concentration of the grape must, the residual sugar in the final wine, the temperature of fermentation and the type of fermentation vessel.
 2. Osmotolerance is the highest sugar concentration a yeast can ferment to dryness, if used in accordance with Anchor Yeast's recommendations in healthy grape must.
 3. The higher the fermentation temperature, the greater the toxic effect of alcohol on yeast cell membranes and thus a lower alcohol tolerance.



www.anchorwineyeast.com

ANCHOR WINE YEAST: P O BOX 14, EPPINDUST 7475, SOUTH AFRICA

TELEPHONE +27 21 534 1351, FAX +27 21 534 3881



Anchor
WINE YEAST
THE LEADING NEW WORLD WINE YEAST BRAND



Pure Fermentation

LALVIN QA 23

1 B 2.2.56 - ISc
09/2004

(*saccharomyces bayanus*)

LALVIN QA 23 is a specially selected dry active yeast that is used for the fermentation of fresh, fruity white wine. Particularly suitable grape varieties are Muscat, Müller-Thurgau, Gutedel and Sauvignon Blanc.

The specific advantages of LALVIN QA 23:

- ▶ Very low nutrient requirements
- ▶ Very good cold fermentation characteristics
- ▶ Quickly displaces wild yeasts and bacteria
- ▶ Selected over several years for reliable and uniform fermentation performance
- ▶ Rapid start of fermentation and main fermentation
- ▶ Low formation of undesirable fermentation by-products

Application

As a basic rule, musts should be inoculated with LALVIN QA 23 as early as possible. Longer maceration time favour uncontrolled multiplication of wild yeasts and undesirable bacteria. Fermentation problems are reliably prevented with the following dosage:

Application	Quantity (g/hl)	
	normal	difficult fermentation conditions
White wine must	15 – 20	30 – 40

The quantities stated are guide values. They should be adapted to the individual requirements depending on the health of the grapes, the temperature, and the batch size etc. For large batches, adequate cooling must be ensured.

LALVIN QA 23 is best stirred into a 10:1 must/water mixture at 35 – 40 °C, stirred again after approximately 15 minutes and added to the must.

The optimum fermentation temperature is between 14 – 18 °C, the minimum starting temperature is 13 °C. The fermentation temperature should not exceed 30 °C. Lower temperatures generally require higher dosage.

Product Characteristics

Through selection over several years we were able to minimize the nutrient requirements of the LALVIN QA 23 yeast during fermentation. This characteristic is particularly suitable for musts with low nutrient content. This very positive yeast quality is continuously reinforced and secured through further selection. Further aims of the development work were high fermentation activity and vitality. LALVIN QA 23 supports fruity wine types with apple and lemon flavors.

LALVIN QA 23 shows an advantageous fermentation curve with high final degree of fermentation. Wild yeasts and undesirable bacteria are suppressed. LALVIN QA 23 generates no undesirable fermentation by-products such as SO₂, H₂S, acetaldehyde, pyruvate, α-ketoglutaric acid, volatile acid or ester.

LALVIN QA 23 can produce up to 14 percent alcohol by volume. The practical alcohol yield is approximately 47 % of the sugar to be fermented. For each kg of sugar fermented, approx. 546 kJ (130 kcal) of heat is released.

Safety

No safety information has to be provided for LALVIN QA 23, since the product is used directly for food production. There are no known risks to humans or the environment during storage, handling and transport of the product.

Additional Notes: generally not harmful to water according to the German VwVwS regulations of 1999 (Administrative Regulation on the Classification of Substances Hazardous to Waters into Water Hazard Classes).

Storage

LALVIN QA 23 is packed in air-tight multi-layer aluminum film in an inert gas atmosphere. The integrity of the vacuum pack is easy to monitor.

In undamaged packaging, LALVIN QA 23 can be stored for three years at 4 – 10 °C. Short-term storage at 20 °C is acceptable. Once a package has been opened, it should be used up as soon as possible.

Delivery Information

LALVIN QA 23 has the article number 93.330 and is supplied in the following packaging units:

500 g block pack with laminated aluminum film

20 x 500 g block pack with laminated aluminum film (carton)

HS customs tariff: 2102 10 90

Certified Quality

During the production process, LALVIN QA 23 is continuously monitored to ensure consistently high quality.

These inspections cover technical function criteria as well as conformance with the relevant laws governing the production and sale of foodstuffs. Strict controls are carried out immediately before as well as during final packaging.

LALVIN QA 23 conforms to the purity regulations of the International OIV Code for wine treatment products and to the regulations of the German Wine Ordinance. Please pay attention to the national laws.



All information is given to the best of our knowledge. However, the validity of the information cannot be guaranteed for every application, working practice and operating condition. Misuse of the product will result in all warranties being voided. Reproduction, even in part, is permitted only with reference to the source. Subject to change in the interest of technical progress.

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Weinhefen Levures
Wine yeast
Levaduras Wine yeast
Lieviti



Fermicru®

4F9

Wine Yeast

Saccharomyces cerevisiae

Yeast for producing aromatic white wines, particularly suited to ageing on lees.

Origin

Strain n° 4F9 isolated and selected in the region of Nantes (France) by the Centre Technique Interprofessionnel de la Vigne et du Vin (ITV France).

Application

Fermicru® 4F9 allows the winemaker to obtain aromatic whites and rosé wines. This strain is particularly recommended for ageing on lees. Fermicru® 4F9 favours the production of fine, perfectly balanced (round and full) wines with characteristic fruity and floral aromas. This strain gives great results on several varieties including Chenin, Chardonnay, Sauvignon,...

Wine making qualities

■ Fermentation kinetics

- Short lag phase.
- Fast and steady fermentation.

■ Sugar/alcohol yield

- 16,3 g sugar for 1 % alcohol.

■ Technical characteristics

- Optimum temperature range: 15 to 25 °C, (59 to 77 °F).
- Alcohol tolerance: 15.5 % vol.
- Resistance to free SO₂ : 50 mg/l.
- Average production of foam.

■ Metabolic characteristics

- Low volatile acidity production, generally less than 0,15 g /l.
- Average glycerol production, generally 5 to 7 g/l.

- Average acetaldehyde production.
- Does not produce any SO₂.
- Very low H₂S production.

■ **Increases the thiol type varietal aromas (3-mercapto-1-hexanol and its acetate ester) concentration from grape precursors.**

■ **Releases important quantities of mono-proteins.**

Allows the production of full wines with great mouthfeel.

■ **The use of an adapted yeast nutrient may allow to reach alcohol levels higher than 15.5 %.**

■ **Phenotype: killer.**

Dosage

Fermicru® 4F9 contains 10 billion active dried yeast cells per gram.

Recommended dose: 20 g/hl (~ 2 lbs/M).

Packaging

Fermicru® 4F9 is vacuum-packed in 500 g sachets. It must be stored in a cool (5 - 15 °C, 41 - 59 °F) dry place, sealed in its original packaging.

DSM Food Specialties B.V.
A. Flemmingham 1, 2613 AX Delft -The Netherlands
www.dsm-oenology.com

Unlimited. **DSM**

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ZYMAFLORE VL1

Yeast for white wines with high aromatic elegance,
revealing terpene-type aromas

SPECIFICATIONS

ZYMAFLORE VL1 is a strain from a « terroir » selection. Pof(-) strain (phenol off flavours) allowing very clean wines with a *highly elegant* aromatic profile to be obtained. Ideal for *grand Chardonnays*. Also presents an excellent capacity for revealing *terpene-type varietal aromas* (Muscat, Riesling, Gewürztraminer, etc.), thanks to its enzymatic profile which is specific to these precursors. Perfectly suitable for generating varietal and elegant white wines (Super Premium, Ultra Premium).

ENOLOGICAL PROPERTIES

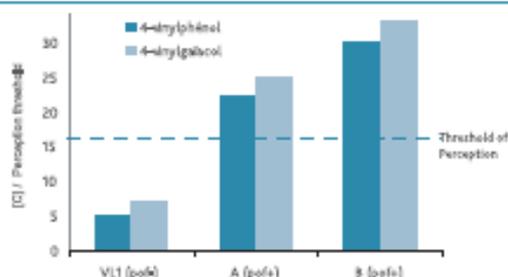
Fermentation characteristics :

- Tolerance to alcohol: up to 15 % vol.
- Fermentation temperature range: 16 - 20°C.
- High nitrogen requirements.
- Low production of volatile acidity and H₂S.
- Low foam production.

Aromatic characteristics :

- Pof(-) strain: does not contain cinnamate decarboxylase, which is responsible for the formation of vinyl-phenols, aroma « maskers » or responsible for "heavy" notes, such as «*pharmaceutical, gouache*» (particularly in the case of Botrytised harvests)
- High capacity for revealing terpene-type varietal aroma precursors (β-glucosidase activity).
- Very good aptitude for maturing on lees.

EXPERIMENTAL RESULTS



Production of vinyl-phenols by
different yeasts

PROTOCOL FOR USE

ŒNOLOGICAL CONDITIONS

• Please refer to the Technical Booklet « good alcoholic fermentation management » for complete information on yeast addition timing and techniques, the key points of fermentation.

DOSAGE

• 20 g/hL

IMPLEMENTATION

- Carefully follow the yeast rehydration protocol indicated on the packet.
- Avoid temperature differences exceeding 10°C between the must and the yeast during inoculation. Total yeast preparation time must not exceed 45 minutes.
- In the case of harvests with a high alcohol degree potential and in order to minimise volatile acidity formation use SUPERSTART®/DYNASTART® in the rehydration water.

STORAGE

In original, unopened packaging. Use within the specified use by date.

Specific conditions: please refer to the technical data sheet.

PACKAGING

500g vacuum bag, 10kg box.



QUICK GUIDE: APPLICATIONS AND CHARACTERISTICS OF ANCHOR NEW WORLD WINE YEASTS

YEASTS	EXOTICS SPH	ALCH I	ALCH II	NT 202	NT 112	NT 50	NT 45	NT 116	VIN 2000	VIN 13	VIN 7	WE 372	WE 14	N 96	228
New World style dry white wines	VS	VS	VS					VS	S	VS	VS				
Classical style dry white wines	S							S	VS	S					
New World style red wines				VS	S	VS	S	S				VS			
Classical style red wines				VS	VS	S		VS				VS			
Quality wine for brandy										VS		S			S
Semi-sweet white wines												VS	S		
MLF compatibility	VS	S	S	VS	D	S	S	S	S	S	S	S	S	D	S
Cold tolerance at 13°C (56°F)		•	•					•	•	•	•			•	
Alcohol tolerance above 16%				•	•	•		•		•				•	
Killer positive	•	•	•	•	•	•	•	•	•	•	•	•	•	•	
POF negative	NT			•	•			•	NT	•		•	•		•
<i>Saccharomyces cerevisiae</i> (cerevisiae)												•	•		•
<i>Saccharomyces cerevisiae</i> (bayanus)														•	
<i>Saccharomyces cerevisiae</i> (hybrid)	•			•	•		•	•	•	•	•				
<i>Saccharomyces</i> spp. Blend		•	•												

NT : NOT TESTED S : SUITABLE VS : VERY SUITABLE D : CAN DELAY ONSET OF MLF

The availability of the strain may vary from country to country.

REHYDRATION PROCEDURE

- STEP 1:** Add 1 kg of yeast to 10 L of diluted must, +/- 7° Brix (4 Baumé) at 35 - 38°C (95 - 101°F) while mixing gently to prevent the yeast from clumping. Avoid using chlorinated water.
- STEP 2:** Allow to stand for 10 - 20 minutes.
- STEP 3:** Stir to disperse the yeast and cool to within 10°C (15 - 20°F) of the must temperature, using the must.
- STEP 4:** Add the mix to the fermentation.

Our liability is specifically limited to supplying products that conform to our specifications and that will perform when used as per the instructions on this data sheet. Every application must be adapted to the conditions prevailing and the user accepts full responsibility for this.

www.anchorwineyeast.com

All you need to know about Anchor Yeast is now available to you 24 hours a day, including product data sheets, certification and FREE YEAST TRIALS for commercial wineries that are not yet using our products.

www.newworldwinemaker.com

A comprehensive source of information on cellar management trends, news, opinions, harvest reports, worldwide events and scientific papers for New World winemakers worldwide.

Addendum H

Sorting task questionnaire

Chenin blanc Project – Sorting of 15 bush vine Chenin blanc wines

This session will consist of 3 tasks, namely: 1] Scoring task; 2] Sorting task; 3] Descriptive task.

Please read through the instructions and do not hesitate to ask if you encounter any difficulty during the process.

INSTRUCTIONS:

- Please **smell** all the wine samples in the order presented.
- Task 1] **Scoring task**
 - Give a quality score (out of 20) for each of the samples based on the **aroma only**.
- Task 2] **Sorting task**
 - Now sort the samples according to their **odour similarity**.
 - You are now allowed to smell the wines as many times as you like and in any order.
 - Sort the wines in as many groups necessary, containing as many wines as you wish.
 - Fill in the samples codes to indicate in which groups the wines occur.
- Task 3] **Descriptive task**
 - Please provide each group with **4-5 perceived aroma descriptors** that have been significant in your choice to place certain wines in specific groups.

TASK 2] Sorting of 15 wines according to aroma similarities

&

TASK 3] Describing the aroma of 15 wines

TASK 2] Sorting of wines											TASK 3] Descriptive task
1. Sort the 15 samples according to aroma similarity in as many groups, containing as many wines as necessary. Feel free to smell the wines as many times as you like and in any order. 2. Complete the table below by indicating which samples you have placed in the respective groups.											1. Provide each group of wines with 4-5 perceived aroma descriptors that have been significant in your choice to place certain wines in specific groups.
Group	Samples										Aroma attributes describing each group of wines
1											
2											
3											
4											
5											
6											

Thank you for your participation and valuable input. Please collect a small gift as token of our gratitude

Addendum I

Consumer study questionnaire

CONSUMER TESTING OF SOUTH AFRICAN CHENIN BLANC WINES

NAME OF JUDGE: _____ EMAIL ADDRESS: _____ MOBILE No: _____ Judge No.: _____

CIRCLE the applicable answer

<p>GENDER: Male / Female</p>	<p>AGE: 20 - 29 / 30 - 39 / 40 - 49 / 50+</p>
<p>WHAT IS YOUR <u>CURRENT EMPLOYMENT</u>? Student / Assistant / Administrative / Professional / Retired Other: _____</p>	<p>ARE YOU CURRENTLY ASSOCIATED WITH THE <u>SA WINE INDUSTRY</u>? YES / NO If yes, please specify workplace and/or association: _____</p>
<p>HOW DO YOU RATE YOUR <u>KNOWLEDGE OF WHITE WINE</u>? Total novice / Slight knowledge / Moderate knowledge / Above average / Connoisseur / Master of Wine</p>	
<p>HOW OFTEN DO YOU <u>PURCHASE CHENIN BLANC WINE</u>: More than 3 times per week / 1-2 times per week / 2-3 times per month / Approx. 4-6 times a year / NEVER</p>	
<p>HOW OFTEN DO YOU <u>CONSUME CHENIN BLANC WINE</u>: More than 3 times per week / 1-2 times per week / 2 times per month / Approx. 4 times a year / NEVER</p>	
<p>WHICH <u>BRAND(S)</u> OF CHENIN BLANC DO YOU PURCHASE REGULARLY?</p> 	

Please turn to page 2

SET 1

DEGREE OF LIKING of 6x Chenin blanc wines

Instructions:

- Rinse your mouth with water between samples. Take a **GENEROUS SIP** from each sample. Rank the samples for **DEGREE OF LIKING**. In each case **CIRCLE** the corresponding number next to the preferred answer.

How do you like the TASTE of these wines?	CODE		CODE		CODE	
	9	Like extremely	9	Like extremely	9	Like extremely
	8	Like very much	8	Like very much	8	Like very much
	7	Like moderately	7	Like moderately	7	Like moderately
	6	Like slightly	6	Like slightly	6	Like slightly
	5	Neither like nor dislike	5	Neither like nor dislike	5	Neither like nor dislike
	4	Dislike slightly	4	Dislike slightly	4	Dislike slightly
	3	Dislike moderately	3	Dislike moderately	3	Dislike moderately
	2	Dislike very much	2	Dislike very much	2	Dislike very much
	1	Dislike extremely	1	Dislike extremely	1	Dislike extremely
	CODE		CODE		CODE	
	9	Like extremely	9	Like extremely	9	Like extremely
	8	Like very much	8	Like very much	8	Like very much
	7	Like moderately	7	Like moderately	7	Like moderately
	6	Like slightly	6	Like slightly	6	Like slightly
	5	Neither like nor dislike	5	Neither like nor dislike	5	Neither like nor dislike
	4	Dislike slightly	4	Dislike slightly	4	Dislike slightly
	3	Dislike moderately	3	Dislike moderately	3	Dislike moderately
	2	Dislike very much	2	Dislike very much	2	Dislike very much
1	Dislike extremely	1	Dislike extremely	1	Dislike extremely	

Please turn to page 3

General questions on white wine

Indicate your liking of the following <u>TYPES OF WINE</u>	
1 2 3 4 5 6 7 8 9 DISLIKE EXTREMELY NOT SURE LIKE EXTREMELY	
Dry white wine	1 2 3 4 5 6 7 8 9
Semi-sweet white wine	1 2 3 4 5 6 7 8 9
Rosé wine	1 2 3 4 5 6 7 8 9
Red wine	1 2 3 4 5 6 7 8 9

Indicate your liking of the following <u>STYLES OF CHENIN BLANC WINE</u>	
1 2 3 4 5 6 7 8 9 DISLIKE EXTREMELY NOT SURE LIKE EXTREMELY	
Fresh & Fruity	1 2 3 4 5 6 7 8 9
Rich & Ripe	1 2 3 4 5 6 7 8 9
Wooded	1 2 3 4 5 6 7 8 9

Indicate your liking of the following <u>WHITE WINE CULTIVARS</u>	
1 2 3 4 5 6 7 8 9 DISLIKE EXTREMELY NOT SURE LIKE EXTREMELY	
Sauvignon blanc	1 2 3 4 5 6 7 8 9
Chenin blanc	1 2 3 4 5 6 7 8 9
Chardonnay	1 2 3 4 5 6 7 8 9
Viognier	1 2 3 4 5 6 7 8 9
Semillon	1 2 3 4 5 6 7 8 9
White blends	1 2 3 4 5 6 7 8 9

Indicate your liking of the following <u>TYPES OF CHENIN BLANC WINE</u>	
1 2 3 4 5 6 7 8 9 DISLIKE EXTREMELY NOT SURE LIKE EXTREMELY	
Chenin blanc produced from <u>Trellised vines</u>	1 2 3 4 5 6 7 8 9
Chenin blanc produced from <u>Bush vines</u>	1 2 3 4 5 6 7 8 9
Chenin blanc produced from <u>Young Bush vines</u>	1 2 3 4 5 6 7 8 9
Chenin blanc produced from <u>Old Bush vines</u>	1 2 3 4 5 6 7 8 9

Please turn to page 4

General questions on white wine

Indicate how important the following <u>ASPECTS</u> are when you <u>PURCHASE CHENIN BLANC WINES</u>	
1__ 2__ 3__ 4__ 5__ 6__ 7__ 8__ 9	
NOT IMPORTANT <u>NOT SURE</u> EXTREMELY IMPORTANT	
<u>Price</u> of the wine	1__ 2__ 3__ 4__ 5__ 6__ 7__ 8__ 9
<u>Label</u> of the wine	1__ 2__ 3__ 4__ 5__ 6__ 7__ 8__ 9
<u>Awards</u> e.g. Veritas Gold	1__ 2__ 3__ 4__ 5__ 6__ 7__ 8__ 9
<u>Vintage</u> , or Year of release	1__ 2__ 3__ 4__ 5__ 6__ 7__ 8__ 9
Type of <u>closure</u> , e.g. cork or screw cap	1__ 2__ 3__ 4__ 5__ 6__ 7__ 8__ 9
<u>Origin</u> of production, e.g. Wellington	1__ 2__ 3__ 4__ 5__ 6__ 7__ 8__ 9
<u>Winery</u> or <u>Brand</u> , e.g. Paardeberg	1__ 2__ 3__ 4__ 5__ 6__ 7__ 8__ 9
Produced from <u>Old vines</u> must be indicated on the label	1__ 2__ 3__ 4__ 5__ 6__ 7__ 8__ 9
Produced only from <u>Bush vines</u> must be indicated on the label	1__ 2__ 3__ 4__ 5__ 6__ 7__ 8__ 9

Please turn to page 5

SET 2

Degree of liking of CHENIN BLANC WINES

Instructions:

- Rinse your mouth with water between samples. Take a **GENEROUS SIP** from each sample. Rank the samples for **DEGREE OF LIKING**. In each case, **CIRCLE** the corresponding number next to the preferred answer.

How do you like the TASTE of these two <u>Chenin blanc</u> <u>wines?</u>	CODE		CODE	
	9	Like extremely	9	Like extremely
	8	Like very much	8	Like very much
	7	Like moderately	7	Like moderately
	6	Like slightly	6	Like slightly
	5	Neither like nor dislike	5	Neither like nor dislike
	4	Dislike slightly	4	Dislike slightly
	3	Dislike moderately	3	Dislike moderately
	2	Dislike very much	2	Dislike very much
1	Dislike extremely	1	Dislike extremely	

Please turn to page 6

SET 3

**Degree of liking of Chenin blanc wines produced from
BUSH VINES**

Instructions:

- Rinse your mouth with water between samples. Take a **GENEROUS SIP** from each sample. Rank the samples for **DEGREE OF LIKING**. In each case, **CIRCLE** the corresponding number next to the preferred answer.

<p>How do you like the TASTE of these two <u>Bush vine CB</u> wines?</p>	CODE		CODE	
	9	Like extremely	9	Like extremely
	8	Like very much	8	Like very much
	7	Like moderately	7	Like moderately
	6	Like slightly	6	Like slightly
	5	Neither like nor dislike	5	Neither like nor dislike
	4	Dislike slightly	4	Dislike slightly
	3	Dislike moderately	3	Dislike moderately
	2	Dislike very much	2	Dislike very much
1	Dislike extremely	1	Dislike extremely	

Please turn to page 7

SET 4

**Liking of Chenin blanc wines produced from
OLD BUSH VINES**

Instructions:

- Rinse your mouth with water between samples. Take a **GENEROUS SIP** from each sample. Rank the samples for **DEGREE OF LIKING**. In each case, **CIRCLE** the corresponding number next to the preferred answer.

How do you like the TASTE of these two <u>Old Bush</u> <u>vine</u> CB wines?	CODE		CODE	
	9	Like extremely	9	Like extremely
	8	Like very much	8	Like very much
	7	Like moderately	7	Like moderately
	6	Like slightly	6	Like slightly
	5	Neither like nor dislike	5	Neither like nor dislike
	4	Dislike slightly	4	Dislike slightly
	3	Dislike moderately	3	Dislike moderately
	2	Dislike very much	2	Dislike very much
1	Dislike extremely	1	Dislike extremely	

Thank you very much for your time & most valuable input!

Would you like to be invited to consumer tastings similar to this one? Please circle your choice below & if yes, your email address will be placed on SU's database.

YES / NO